



Effective Utilization of Re-gas Terminal through Simulation based Decision Support Tool



Alpen Gandhi Dipali Shah
Thursday, 4th April 2013

Hazira LNG Pvt. Ltd., India

JV between Shell Gas B.V. and Total Gaz Electricite Holdings France





Disclaimer

The information in this presentation (“**Information**”) is being provided by Hazira LNG Private Limited (“HLPL”) to your company on a confidential basis, strictly for your company’s use and must not be copied, disclosed or circulated by you or your company to any third party. The Information includes data which has been prepared by HLPL on the basis of information available in the general public domain and such information has not been verified by HLPL. No representation, warranty or undertaking, express or implied is made in relation to, and no responsibility or liability (including, without limitation, any liability in negligence) is or will be accepted by HLPL as to the accuracy or completeness of the Information and any liability therefor is hereby expressly disclaimed. In particular, but without prejudice to the generality of the foregoing, no representation or warranty is given as to any of the opinions or facts, or as to the achievement or reasonableness of any future projections or estimates, contained in the Information. HLPL does not undertake any obligation to provide to your company any additional information or to update the Information or to correct any inaccuracies in the Information that may become apparent.

Nothing in the Information should be relied upon by your company as a promise or representation as to the future and it does not constitute an offer from HLPL to contract with your company. In no circumstances should your company rely or base any of its commercial or investment decisions upon the correctness or accurateness of the Information.





Agenda

- Hazira LNG Terminal
- Changing Business Model
- Cargo Scheduling : till now and going ahead..
- Scheduling Tool : Decision Support ensuring Effective terminal utilization

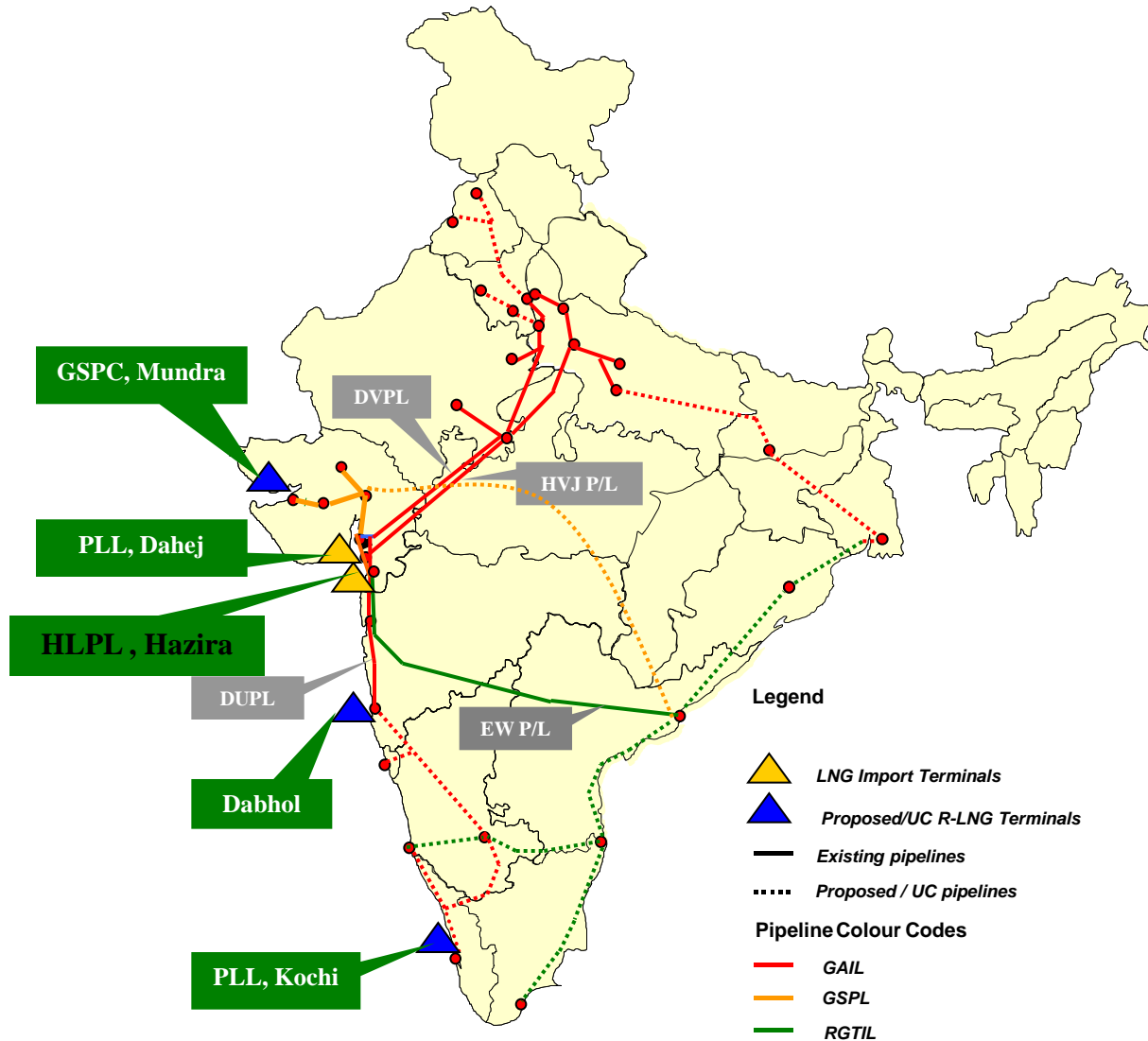


Hazira LNG receiving terminal overview





Location of Hazira Terminal



Hazira project - Snapshot



(S.S. Gemmata berthed at Hazira Port)

- » Shareholders: Shell 74%, Total 26%
- » Total Investment: \$700mn+
- » Infrastructure laid out for 5/10 mtpa Initial throughput : 3.6 mtpa
- » LNG ship sizes – 75,000 to 205,000 m³

- » Connected with Grids
 - GSPL grid-April 2005
 - HVJ & DUPL grid-March 2007
 - East West pipeline - April 2009

World class LNG terminal



In Pictures





Changing Business Model

From:

- Merchant terminal handling spot cargos and supplying RLNG to the Indian customers;

To:

- Mid-term, String deals with suppliers and downstream customers.
- HLPL provides services for Regasification to other customers.

It is now required to plan/ forecast for more than a year down the line ensuring proper cargo scheduling and effective terminal utilization .





Cargo scheduling till now..



Limitations of earlier tool...



- No segregation of customer-wise inventory
- Inventory positions are based on daily averages and does not take into account split during the gas day
- Planning on variable customer offtake during contract period – not possible
- Planned maintenance & availability of plant are not taken into account in schedule
- Various versions with options worked : Difficult to keep track of final operational version



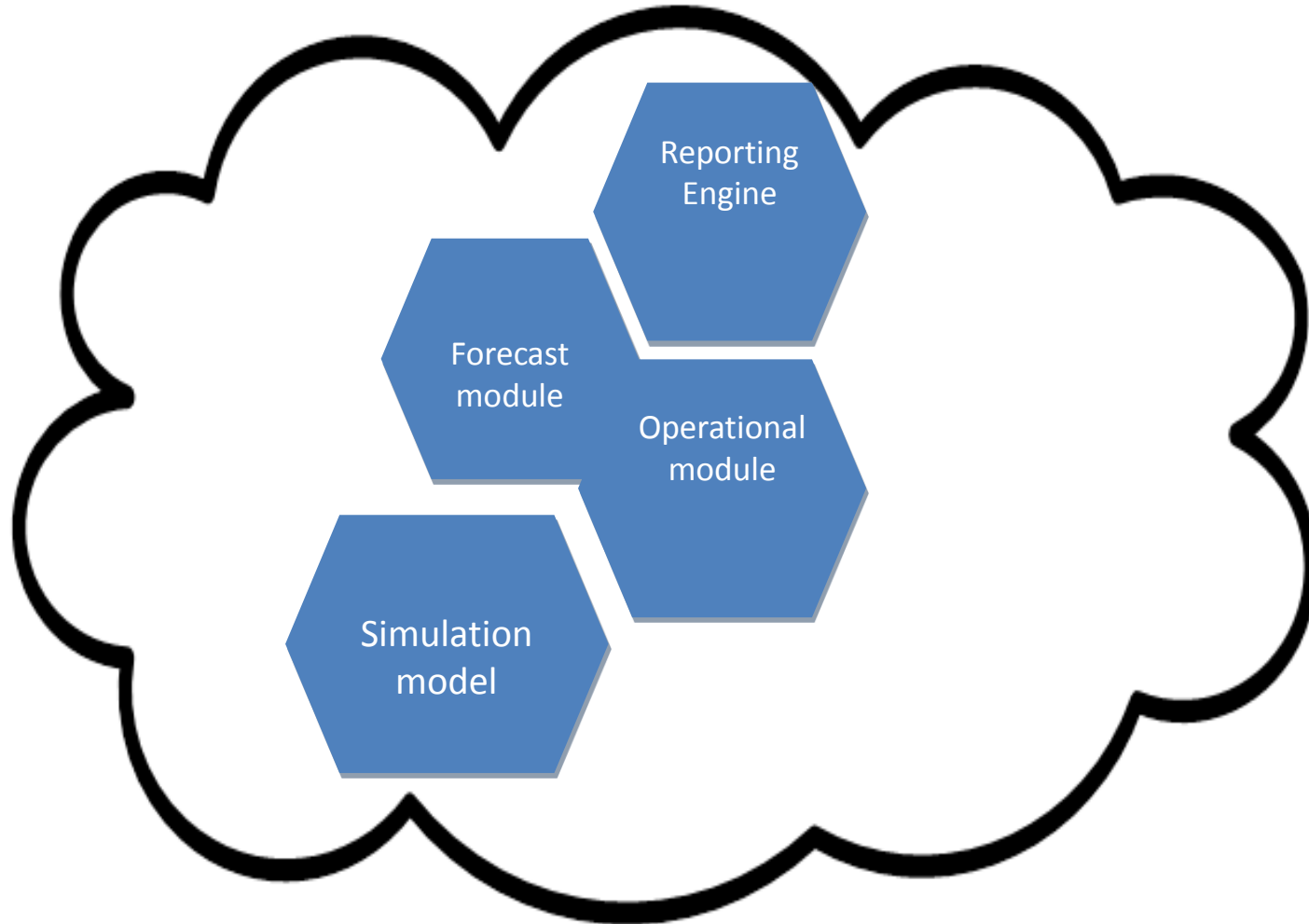


Limitations of earlier tool... contd.

- Difficult to track changes made for checking feasibility : e.g. cargo arrival window
- Does not support for vessel arrivals with multiple contracts (with different start and end dates)
- Does not take into account the daily consumption of LNG that is required for the regasification
- Tool requires the user to switch views continuously to plan the schedule, not user-friendly



Scheduling tool

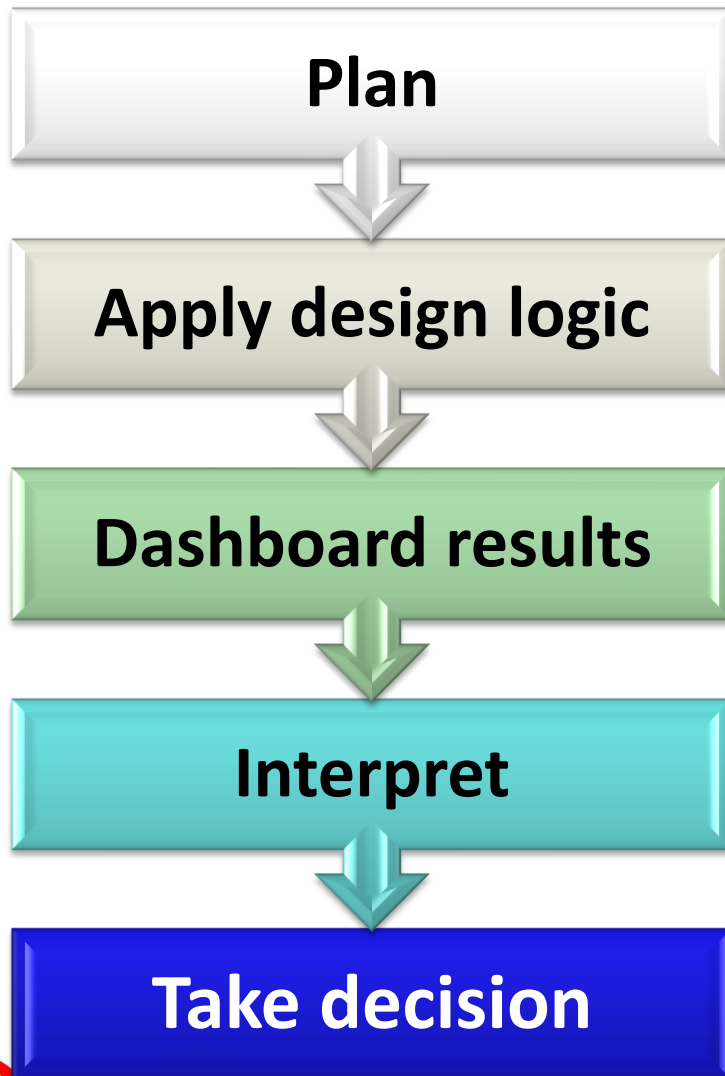




Going ahead : Planning with Scheduling tool...



Scheduling tool...



- Planner to input all the details required for ADP/ specific cargo / deal
- Planner to apply Logic during data input
- Take decision on feasibility interpreting Dashboard results





How it will work...

- Start with ADP inputs
- Key Parameters / details required for input :
 - Terminal tanks inventory
 - Terminal equipments constraints, planned maintenance schedule, SCV usage
 - Type of Vessel and Cargo-wise volume details
 - Cargo-wise arrival window
 - Customer and type of contract details : differentiate FGSA / Regas service deals
 - Contracts Ops. parameters: TCQ, DCQ, Evacuation days, % SUG etc.





Deliverables

- Decision Support tool
- Dashboard display for defined key parameters
- Prepare multiple ADP(s) – Maximum Plan period 365 days
- Operational Planning – Maximum plan period 90 days
- Simulation on : Cargo volume and arrival windows on defined confidence level (%)
- Check for additional spot opportunities : one opportunity testing in one cycle / set of inputs
- Scenario testing with defined inputs : DCQ, supply period etc.
- Reports





Scheduling tool overview : Typical Dashboard

Hazira Operational Scheduling Tool

Operational plan

Constraints Warnings: 2 Errors: 26	Scope Plan start: 08-12-2012 Plan end: 08-12-2013 Plan horizon: 365 days	Next Arrival 2012-12-09 1-Conventional IGS 1,000 m ³	Simulation Last run: 26-10-2012 10:59 Last run by: Vincent De Gast	Gas Delivered 146,817 mmscm	Arrivals Regas: 37 SN Cargo: 6	Terminal Utilization 3,805.0 mmscm
System Use Gas 9.5 mmscm	SCV Usage 5.2 mmscm	Support Telephone: +31(0)157501030 Email: support@systemnavigator.com Office hours: 9:00-17:00 CET				

Notifications

- Hugo Huges in AG_test_04_general. Saved changes to Plan parameters. 2012-10-28 09:57:09
- Alpen Gandhi in AG_test_04_general. Saved changes to Re-gas cargo. 2012-10-27 08:53:58
- Alpen Gandhi in AG_test_04_general. Saved changes to Re-gas cargo. 2012-10-27 08:53:57
- Alpen Gandhi in AG_test_04_general. Saved changes to Re-gas cargo. 2012-10-27 08:53:48
- Alpen Gandhi in AG_test_04_general. Saved changes to Re-gas cargo. 2012-10-27 08:53:46
- Alpen Gandhi in AG_test_04_general. Saved changes to Re-gas cargo. 2012-10-27 08:53:37
- Alpen Gandhi in AG_test_04_general. Saved changes to Re-gas cargo. 2012-10-27 08:53:36
- Alpen Gandhi in AG_test_04_general.



Scheduling tool : Operational module





Thank You

