



QBE North America Partners with LawyerGuard® to Deliver Specialized Solutions for Law Firms

— Professional liability coverage addresses the unique legal malpractice exposures faced by law firms—

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New York, NY -- QBE North America, an integrated specialist insurer, is pleased to announce a strategic partnership with LawyerGuard to deliver professional liability coverage to lawyers and address the unique legal malpractice exposures faced by law firms. This program focuses on law firms with 1-100 attorneys, targets a multitude of practice areas, and provides a broad range of coverages on a primary basis in most states (excluding Alaska, New Hampshire, Maine, Oregon and Vermont).

“This partnership with LawyerGuard utilizes QBE’s ability to leverage its specialized expertise and quickly develop innovative solutions to meet the evolving needs of our customers,” said Erin Fry, Senior Vice President, Specialty & Casualty Programs, QBE North America. “Together with LawyerGuard, we look forward to helping our customers protect against the growing number of malpractice risks that they face.”

“We are thrilled about our new partnership with QBE”, commented Kevin J. Sullivan, Managing Director of LawyerGuard. “This will give us the opportunity to provide our agents and brokers with what they have been asking for: an even better defense firm program (which continues to be the only lawyers professional liability insurance program sponsored by DRI – The Voice of the Defense Bar™), along with a much broader appetite and coverage offering for non-defense firms. This exciting change underscores LawyerGuard’s commitment to deliver the best solutions possible for our clients.”

As one of the largest program writers in North America, QBE offers a holistic program solution complimented by deep expertise and global strength—all delivered through an unmatched experience of excellence. LawyerGuard has been a trusted program

manager to many insureds for more than thirty years and has maintained dominance in the professional liability insurance market by forming exclusive relationships with prominent professional legal associations (such as DRI – the leading organization of defense attorneys and in-house counsel) as well as offering innovating coverages. This new partnership with QBE, allows the LawyerGuard Program to expand the coverages currently being offered to defense firms, while also expanding the appetite for firms in the non-defense segment.

About LawyerGuard®

Established in 1988, LawyerGuard is a Tampa-based insurance program manager which provides high quality professional liability insurance for multiple classes of attorneys. The program has evolved through decades of experience insuring lawyers across the country, offering enhancements including, but not limited to, mutual choice of counsel, coverage for punitive damages on “most favorable law” basis, crisis event coverage, pre-claim assistance, and cyber coverage. LawyerGuard provides additional benefits for preferred accounts specializing in defense work, including enhanced policy language, premium credits, and deductible reduction. Additional information about the program, including our expanded program features and coverage highlights, can be found at www.lawyerguard.com.

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About QBE

QBE North America, an integrated specialist insurer, is part of QBE Insurance Group Limited, one of the largest insurers and reinsurers worldwide. QBE NA reported Gross Written Premiums in 2017 of \$4.6 billion. QBE Insurance Group's 2017 results can be found at www.qbe.com. Headquartered in Sydney, Australia, QBE operates out of 31 countries around the globe, with a presence in every key insurance market. The North America division, headquartered in New York, conducts business through its property and casualty insurance subsidiaries. The actual terms and coverage for all lines of business are subject to the language of the policies as issued. QBE insurance companies are rated "A" (Excellent) by A.M. Best and "A+" by Standard & Poor's. Additional information can be found at www.qbe.com/us, or follow QBE North America on Twitter.

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