

Name	Position	Hourly Rate Range	Task 1: Background Assessment Report		Task 2: Outreach Plan and Toolkits		Task 3: Central Sierra ZEV Readiness Plan		Task 4: Admin		Total	
			Project Year 1	Project Year 2	Project Year 1	Project Year 2	Project Year 1	Project Year 2	Project Year 1	Project Year 2		
Andy Hoskinson	Programs, Senior Manager II	\$46 - 55	10		24	12	6	6	9		67	
Kevin Wood	Programs, Specialist II	\$35 - 42	100		70	30	40	34			274	
Trevor Wilson	Programs, Associate II	\$17 - 22			100	45	90	54			289	
Laura Parsons	Research & Analysis, Assistant Director	\$50 - 55	12				4				16	
John Anderson	Research & Analysis, Research Analyst I	\$32 - 38	28				10				38	
Research Analyst I TBH	Research & Analysis, Research Analyst I	\$28 - 38	100				50				150	
Michelle Jones	Research & Analysis, Research Assistant	\$19 - 22	140				80				220	
Georgina Arreola	Research & Analysis, Research Analyst II	\$36 - 42	44								44	
Andres Spagarino	Marketing, Sr. Web Developer	\$51 - 55							68		0	
Manager II (PM) TBH	Programs, Manager II	\$39 - 42								45	113	
Chuck Colgan	Marketing, Senior Public Relations Specialist/Copywriter	\$34 - 38			8	6	2	6			22	
Tim Kleinheider	Marketing, Creative Services Manager	\$41 - 45			8	6	2	6			22	
Roman Partida Lopez	Programs, Sr. Specialist I	\$39 - 46			8	8	5	8			29	
Brett Williams	Programs, Sr. Principal Advisor	\$63 - 67	8								8	
TOTAL TASK HOURS			442	0	218	107	289	114	77	45	1292	
TOTAL SUBCONTRACTOR COSTS												\$34,710
TOTAL TRAVEL COSTS												\$2,450
TOTAL MATERIALS COSTS												\$6,000
TASK BUDGET (HOURLY UNLOADED RATE)			\$14,832	\$0	\$7,045	\$3,699	\$8,095	\$3,722	\$3,171	\$1,856	\$42,420	
TOTAL TASK BUDGET			\$45,266		\$65,149		\$33,757		\$25,566		\$169,738	
TOTAL PROJECT BUDGET (including fringe, G&A, profit)												\$169,738