# Kenneth F. Collins

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## **Objective**

Professional technician with a salesman's personality and the focus of a trained martial artist in pursuit of the opportunity to grow and advance with the positive application of a unique variety of skills.

#### **Skills**

- Open, effective, clear, and concise communication skills
- Strength working independently as well as a member of an organized group
- Technical abilities: Microsoft Word, PowerPoint, Publisher, Excel, Internet
- Experience in troubleshooting, resolving hardware and software problems.
- Certified technician offering a strong experience in power supply maintenance, CISCO, DOSCIS 3, Microsoft Office.

## **Professional Experience**

#### **Network Engineer II/Sales Rep**

Cox Communications, Herndon, VA

Aug 2006 - Aug 2014

- Provided fast, efficient, and courteous service to customers simultaneous to meeting standards for performance and safety.
- Responsible in supplying daily logistics to provide continuous service with ability to problem-solve creatively and to adapt based on changing demands.
- Offered outstanding service and created positive impressions by greeting customers immediately and politely, confirming solutions to concerns prior to departure.
- Applied creative and critical problem solving skills to diagnose and resolve power outages.
- Trained all new technicians to effectively troubleshoot and diagnose problems related to internet/cable services, including DOCIS 3 modems and CISCO software.

## Journeyman Pressman/Sales Rep

Balmar Printing and Graphics, Falls Church, VA

Jan 1989 - Aug 2006

- Provide excellent service to customers and fulfilling their needs in and friendly and professional manner.
- Ensured effective maintenance and operation of all printing tools and equipment with attention to detail.

#### **Personal Fitness Trainer**

Gold's Gym, Annandale, VA

Aug 2000 - Aug 2002

- Designed personalized fitness programs appropriate to the goals and needs of each client.
- Provided training and support in the safe and proper use of exercise equipment
- Encouraged implementation of proper diet and skills to achieve and maintain goals.
- Incorporated martial arts skills and techniques (developed during personal attainment of 3<sup>rd</sup> Degree Black Belt) to support clients' development of confidence and ability.

#### **Education and Certifications**

Broadband Network Technician Certification, 2013 Heidelberg 5-Color Printing Certification, 1989 Jackson State University, Jackson MS 48 credit hours toward BA, Physical Education