State Of the Markets: Covid-19—Part 3: The Fall Of The USD & The Rise Of EM

June 16, 2020 (Updated) Alan Brazil

State Of the Markets: Covid-19—Part 3: The Fall Of The USD & The Rise Of EM

- Step 1: Macro Theme: The Sell-off In Commodity EM Assets Is A Buying Opportunity
 - EM x-China equities have lagged the rebound in US and China equities
 - EM x-China FX are at historical lows on a real basis
- Step 2: Fundamental Economic Framework
 - EM economies will be harder hit than DM economies from the Covid-19 lockdowns
 - The fall in commodity prices adds to the downward pressures on EM
 - Capital outflows from EM is almost twice as large as in previous EM risk-off events
 - EM Covid cases and deaths seem to be accelerating vs DM countries
- Step 3: Find Potential Repricing Catalysts
 - The return of US QE could push commodity EM assets higher by weakening the USD
 - Weaker USD could increase capital flows to EM
 - Weaker USD could strengthen commodity prices
 - Weaker USD could provide a tail wind to commodity EM GDP
 - Commodity EM countries have the capacity to deploy substantial fiscal stimulus to support their economies
 - EM countries are bending the Covid infection curve using even stricter lockdown strategies relative to the US
- Step 4: Find Asymmetric Trade
 - Trade: Buy commodity EM FX vs the USD

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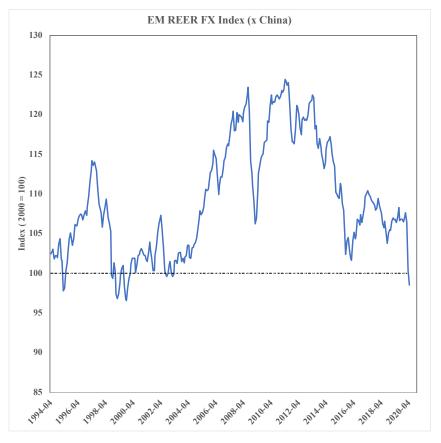
Step 1: Identify Macro Theme

The Sell-Off In Commodity EM Assets Is A Buying Opportunity

EM x-China Equites Still Down over 25%..1

Selected Equity Indexes In USD 120 110 100 Index (1/17/2020 =100) China -USA 70 -Major EM x China 60 Jan-20

EM x-China FX At Historical Lows On A Real Basis²



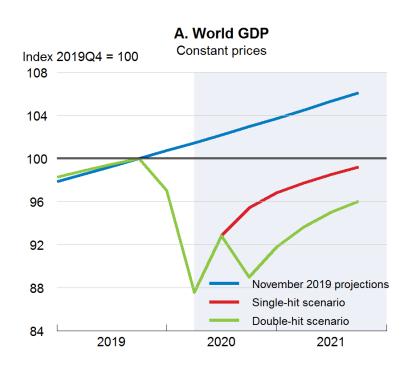
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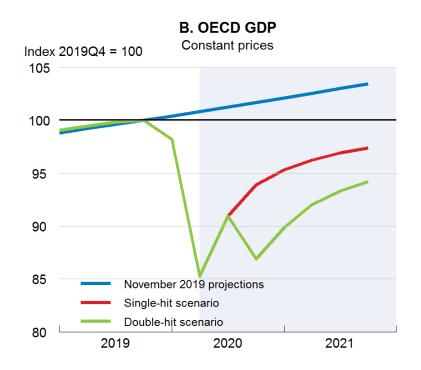
Step 2: Fundamental Economic Framework

Economic Recovery Will Likely Be U-Shaped At Best Not V-Shaped¹

World GDP a "U" or A "W" Recovery

Advanced Economy Look Similar





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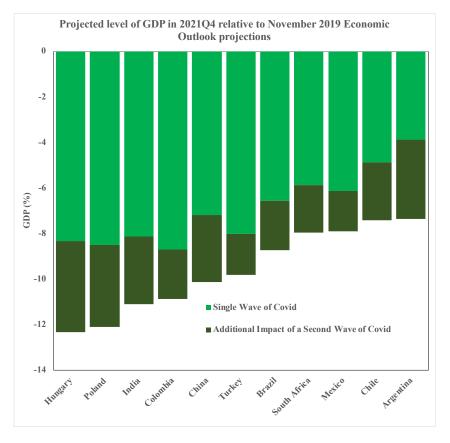
Step 2: Fundamental Economic Framework

EM Growth Could Fall Even More Than Advanced Economies¹

Near-term Growth Hit Is Substantial

Per cent change in GDP between 2019Q4 and 2020Q2 0 -2 -12 -14 -16 -18

Longer Term Still Great And Could Fall Even More With A



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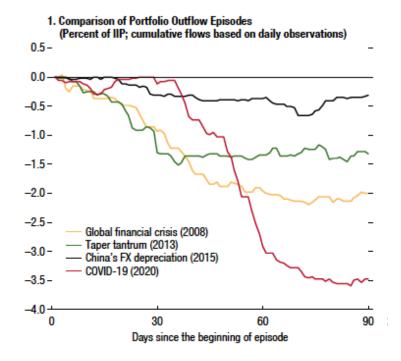
Step 2: Fundamental Economic Framework

Falling GDP Combined With The Fall In Commodity Prices Led To Capital Outflows From EM

Demand Erosion Led To A Sudden Drop In Commodity Prices¹

Commodity Prices 1400 160 Metal Index (LHS) Brent Oil (RHS) 140 1200 120 1000 Index 400 40 20

Capital Outflows From EM Worse Than In Other Events²



Sources: IMF, World Economic Outlook database; national authorities; and IMF staff Note: Economies included in panel 2 are Brazil, China, Hungary, India, Indonesia, Ko Province of China, Thailand, and Ukraine. EM = emerging market; FX = foreign exch

Bloomberg

IMF, Financial Stability Report, April 2020

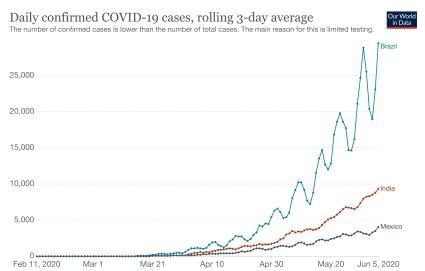
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Step 2: Fundamental Economic Framework

Compounding The Problem Was The Surge In Covid Cases In EM¹

Cases Are Rising In EM While Falling For DM....

Along With Deaths

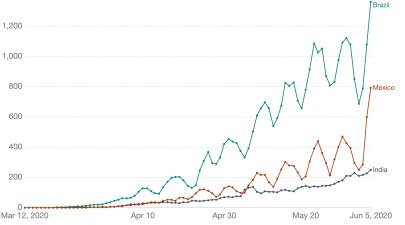


Source: European CDC – Situation Update Worldwide – Last updated 16th June, 11:00 (London time) OurWorldInData.org/coronavirus • CC BY Note: The rolling average is the average across three days – the confirmed cases on the particular date, and the previous two days. For example, the value for 27th March is the average over the 25th, 26th and 27th March.

Daily confirmed COVID-19 deaths, rolling 3-day average

Our World in Data

Limited testing and challenges in the attribution of the cause of death means that the number of confirmed deaths may not be an accurate count of the true number of deaths from COVID-19.



Source: European CDC – Situation Update Worldwide – Last updated 16th June, 11:00 (London time) OurWorldInData.org/coronavirus • CC BY Note: The rolling average is the average across three days – the confirmed deaths on the particular date, and the two previous days. For example, the value for 27th March is the average over the 25th, 26th and 27th March.

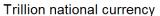
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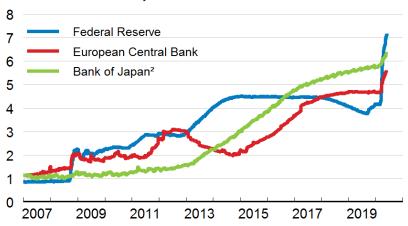
Step 3: Find Potential Repricing Catalysts

Catalyst 1: The Return Of US QE Weakens USD

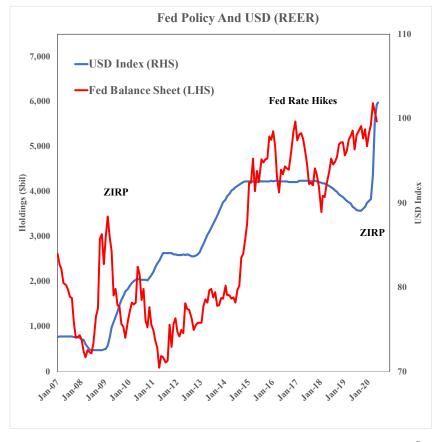
Developed Countries Are Returning To QE1

B. Central bank total assets





At That Could Mean A Weaker USD²

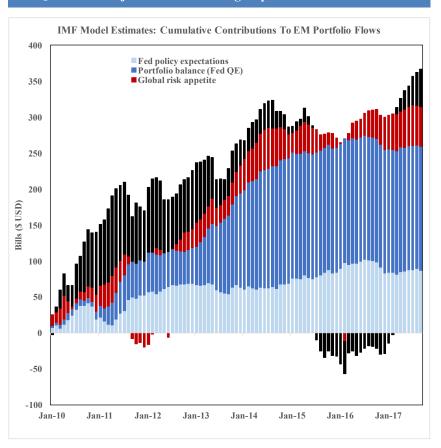


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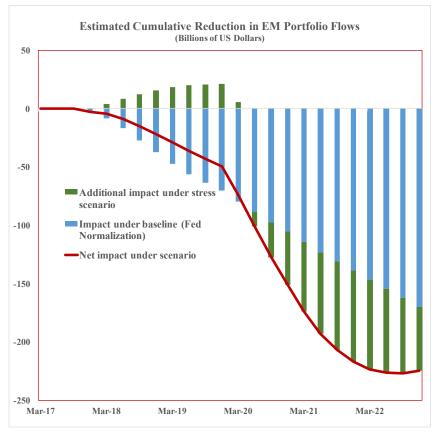
Step 3: Find Potential Repricing Catalysts

Catalyst 1: Return Of US QE Weakens USD-- Increases Capital Flows And Drives Up EM FXI¹

US QE Was A Major Factor in Driving Capital Flows To EM...



While The Unwinding Of QE Reverse Those Flows



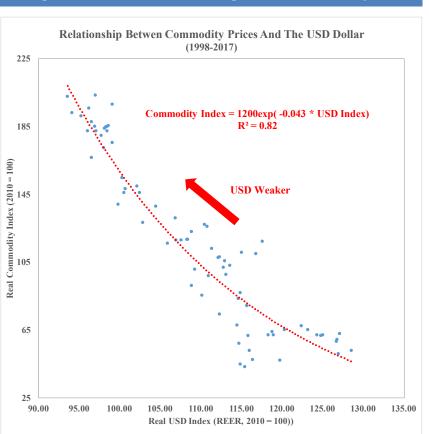
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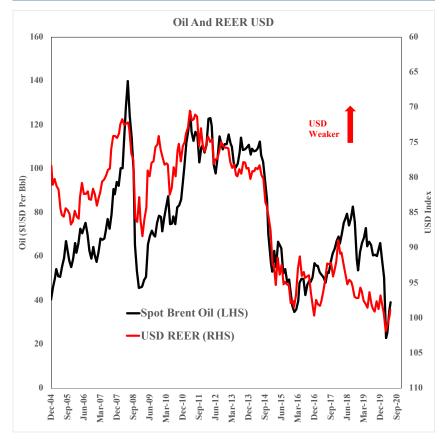
Step 3: Find potential Repricing Catalysts

Catalyst 1: Return Of US QE Weakens USD---Drives Up Commodity Prices And Commodity EM GDP¹

Stronger USD Could Affect EM Through A Fall In Commodity Prices



Up Until Recently Oil Seemed Immune To the USD But...



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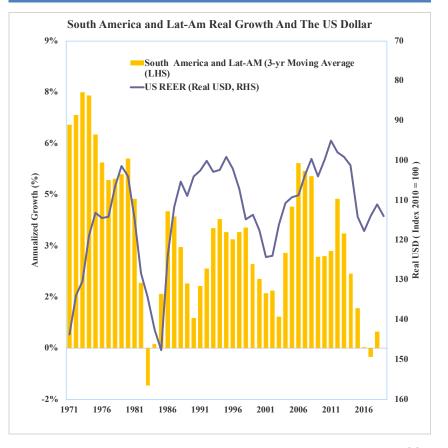
Step 3: Find Potential Repricing Catalysts

Catalyst 1: Return of US QE Weaken USD--- That Provides Tailwind To Commodity EM Economies^{1,2}

The USD Has Rallied As The Fed Hikes Rates

270 **SLAC: Average Domesitic Demand** 250 (Index, t-1 = 100)230 depreciation 210 ---- appreciation 190 South America 170 150 130 110 90 t0 t1 t2 t3 t4 200 **Asia: Average Domestic Demand** 190 (Index. t-1 = 100)180 depreciation 170 ---- appreciation 160 **Emerging Asia** 150 140 130 120 110 100 t0 t1 t2 t3 t4

Historical Impact of Dollar On Lat-Am Growth



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Step 3: Find Potential Repricing Catalysts

Catalyst 2: Commodity EMs Has Room To Deploy Monetary And Fiscal Stimulus--Case Of Brazil¹

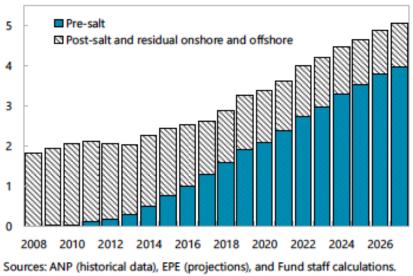
Pension Reform Reduces Fiscal Pressures

Impact of Pension Reform In Brazil ■ Without Reform (LHS) ■ With Reform(LHS) 35 ■ With Reform (RHS) 30 Relative To Baseline With Reform (%) Percent of GDP (%) 10 5 1 Pension Pension Pension Conusmption Investment Income Spending 2018 Spending 2025 Spending 2050 Growth Per Growth Per Growth Per Capita Capita Capita

Brazil's Commodity Footprint Growing: Example of Oil

Oil Production

(Million of barrels per day)



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1. IMF, Article IV Report For Brazil, July 2019

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Step 3: Find Potential Repricing Catalysts

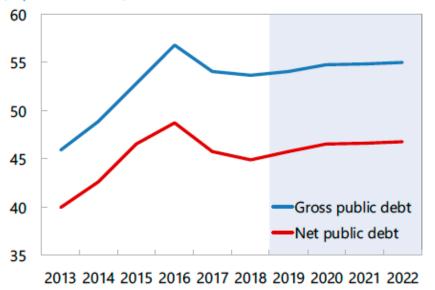
Catalyst 2: Commodity EMs Has Room To Deploy Monetary And Fiscal Stimulus--Case Of Mexico¹

Fiscal Restraint Now Given Mexico Room For Fiscal Stimulus

Investment in Pemex Will Increase Future Oil Production

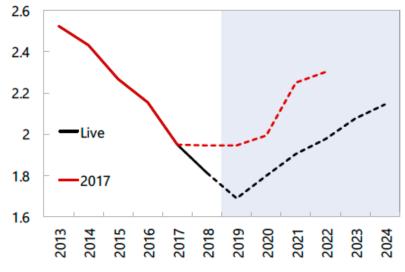
Public Sector Debt Path

(In percent of GDP)



Oil Production Forecast Vintages

(In millions of barrels per day)



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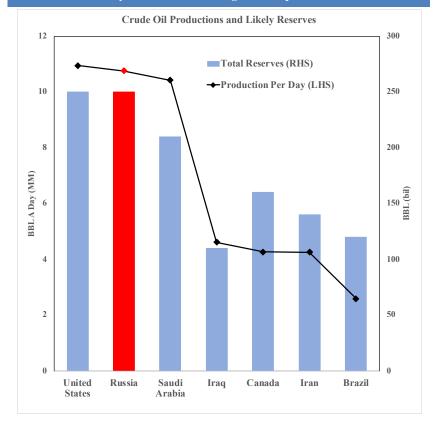
Step 3: Find Potential Repricing Catalysts

Catalyst 2: Commodity EMs Has Room To Deploy Monetary And Fiscal Stimulus--Case of Russia^{1,2}

Reserves Have Surged While External Debt Exposure Has Shrunk

Russian Currency Reserves vs External Debt 800 —Reserves —External Debt 750 700 650 600 500 450 400 350 300 Jun-09 Jun-10 Jun-11 Jun-12 Jun-13 Jun-14 Jun-15 Jun-16 Jun-17 Jun-18 Jun-19

Russia Commodity Production Is Large: Example of Oil



Bloomberg
 IMF, External Debt Data Base

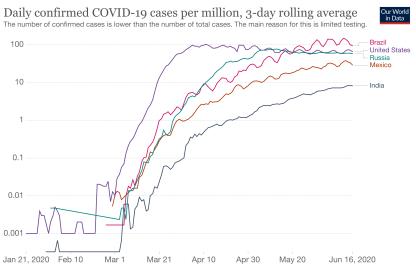
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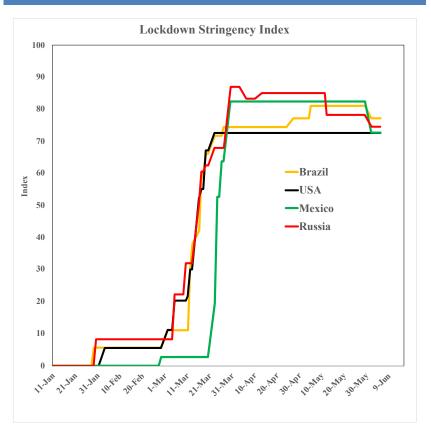
Catalysts 3: EM Is Bending The Curve Of Covid Using The Same Lockdown Strategy As DM

New Cases Are Slowing Converging To The US1

Slowing Reflects Impact of Similar Containment Strategies As US²



Source: European CDC – Situation Update Worldwide – Last updated 16th June, 11:00 (London time) OurWorldInData.org/coronavirus • CC BY Note: The rolling average is the average across three days – the confirmed cases on the particular date, and the two previous days. For example, the value for 27th March is the average over the 25th, 26th and 27th March.



^{1.} Max Roser, Hannah Ritchie, Esteban Ortiz-Ospina and Joe Hasell (2020) - "Coronavirus Pandemic (COVID-19)". Published online at Our WorldInData.org. Retrieved from: 'https://ourworldindata.org/coronavirus' [Online Resource] 2. Hale, Thomas, Sam Webster, Anna Petherick, Toby Phillips, and Beatriz Kira (2020). Oxford COVID-19 Government Response Tracker, Blavatnik School of Government. Data use policy: Creative Commons Attribution CC BY standard.

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Step 4: Identify Asymmetric Trades

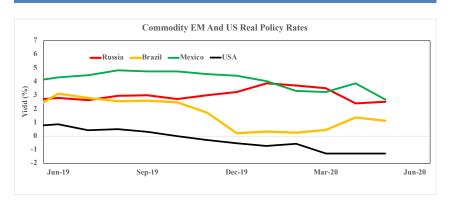
Buy A Basket of Commodity EM FX Vs USD Cases¹

Trade Thesis

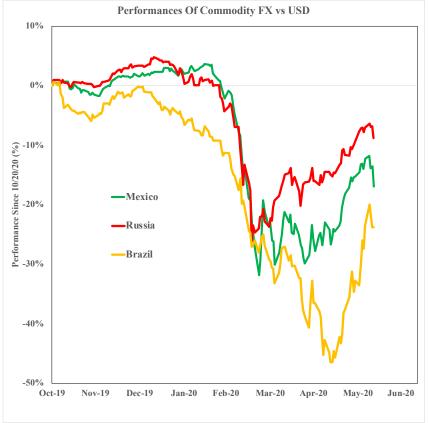
- EM commodity country FX should appreciate vs the USD
- US QE will weaken the USD vs commodity EM FX
 - QE will drive capital flows to EM
 - Weaker USD will drive up commodity pries helping commodity EM Countries
- Commodity country EMs have the capacity for fiscal stimulus that should support their economies and reduce risk
- EM countries have used even stricter containment strategies vs the US to bend the Covid curve

Risk is a second wave and a general risk-off environment

Negative Real Policy Rates In The US



Commodity EM FX Still Have Room To Rally vs USD



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