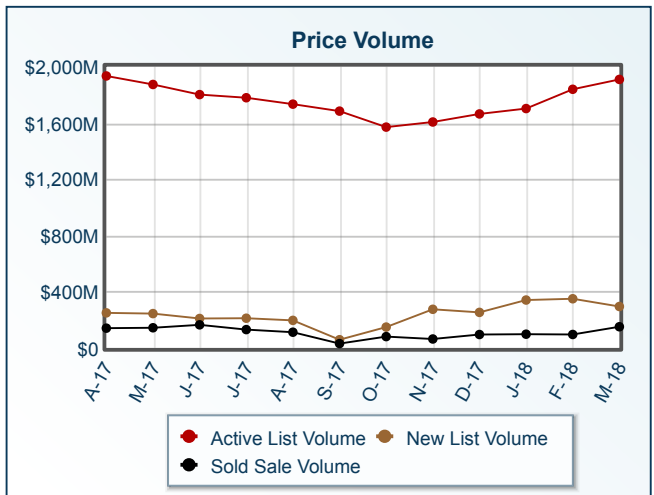
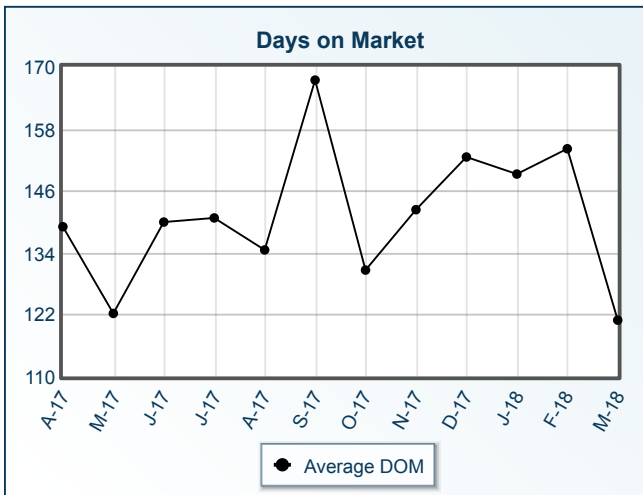
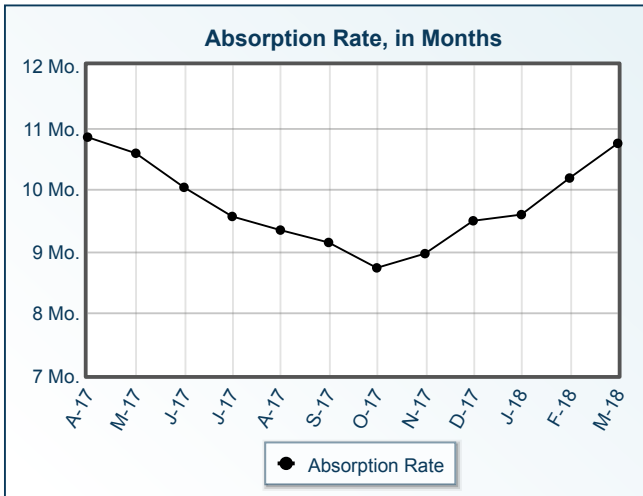
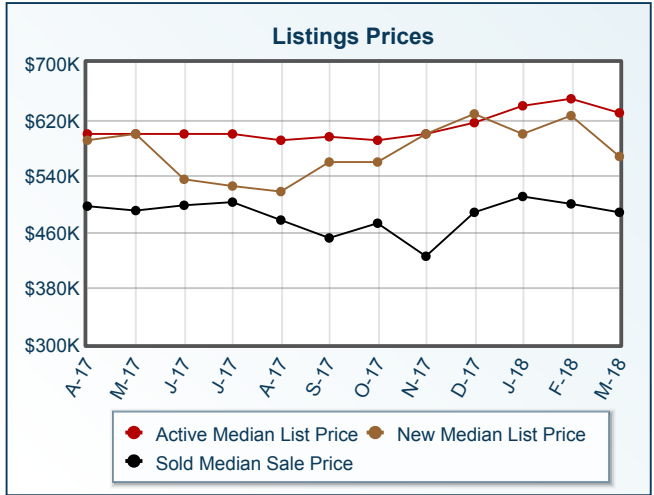
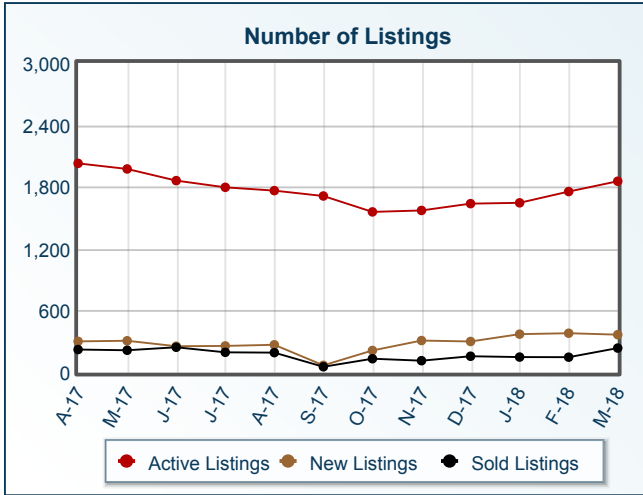


# Market Summary

Residential, March 2018



Summary Statistics						
	Mar-18	Mar-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	10.74	10.97	-2.10	10.17	10.73	-5.22
Average List Price	\$1,029,858	\$941,451	9.39	\$966,149	\$881,149	9.65
Median List Price	\$629,000	\$593,250	6.03	\$610,000	\$570,000	7.02
Average Sale Price	\$632,443	\$649,156	-2.57	\$634,271	\$645,934	-1.81
Median Sale Price	\$487,500	\$482,000	1.14	\$499,500	\$498,250	0.25
Average DOM	120	119	0.84	137	119	15.13
Median DOM	62	73	-15.07	64	75	-14.67

	Sold Listings						Pending Listings						
	This Month			Year to Date			This Month			Year to Date			
	2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg	
0-99,999	4	0	N/A	13	2	550.0	0-99,999	4	7	-42.9	9	10	-10.0
100,000-149,999	4	5	-20.0	19	13	46.2	100,000-149,999	1	4	-75.0	8	9	-11.1
150,000-199,999	10	4	150.0	22	14	57.1	150,000-199,999	9	10	-10.0	19	20	-5.0
200,000-249,999	13	9	44.4	29	24	20.8	200,000-249,999	7	10	-30.0	29	21	38.1
250,000-299,999	14	19	-26.3	32	36	-11.1	250,000-299,999	11	16	-31.2	25	43	-41.9
300,000-349,999	20	22	-9.1	33	45	-26.7	300,000-349,999	6	15	-60.0	35	47	-25.5
350,000-399,999	19	28	-32.1	45	55	-18.2	350,000-399,999	11	29	-62.1	43	73	-41.1
400,000-449,999	18	18	0.0	39	37	5.4	400,000-449,999	7	12	-41.7	33	40	-17.5
450,000-499,999	21	15	40.0	37	33	12.1	450,000-499,999	12	19	-36.8	33	50	-34.0
500,000-549,999	12	13	-7.7	36	41	-12.2	500,000-549,999	6	14	-57.1	19	33	-42.4
550,000-599,999	9	12	-25.0	23	27	-14.8	550,000-599,999	9	19	-52.6	29	45	-35.6
600,000-649,999	13	11	18.2	27	25	8.0	600,000-649,999	4	9	-55.6	18	18	0.0
650,000-699,999	3	6	-50.0	18	19	-5.3	650,000-699,999	9	12	-25.0	22	30	-26.7
700,000-749,999	9	8	12.5	19	18	5.6	700,000-749,999	3	8	-62.5	10	21	-52.4
750,000-799,999	6	10	-40.0	17	20	-15.0	750,000-799,999	5	10	-50.0	28	27	3.7
800,000-849,999	6	5	20.0	11	8	37.5	800,000-849,999	5	3	66.7	12	9	33.3
850,000-899,999	7	7	0.0	16	19	-15.8	850,000-899,999	8	5	60.0	24	21	14.3
900,000-949,999	6	3	100.0	9	7	28.6	900,000-949,999	3	4	-25.0	5	9	-44.4
950,000-999,999	9	3	200.0	14	6	133.3	950,000-999,999	2	6	-66.7	15	9	66.7
1,000,000-1,099,999	3	3	0.0	9	9	0.0	1,000,000-1,099,999	4	5	-20.0	10	11	-9.1
1,100,000-1,199,999	6	4	50.0	14	8	75.0	1,100,000-1,199,999	3	5	-40.0	15	11	36.4
1,200,000-1,299,999	10	2	400.0	13	6	116.7	1,200,000-1,299,999	0	7	-100.0	13	16	-18.7
1,300,000-1,399,999	1	5	-80.0	7	8	-12.5	1,300,000-1,399,999	2	5	-60.0	7	10	-30.0
1,400,000-1,499,999	3	1	200.0	4	2	100.0	1,400,000-1,499,999	2	2	0.0	7	5	40.0
1,500,000-1,599,999	2	2	0.0	4	5	-20.0	1,500,000-1,599,999	2	2	0.0	5	5	0.0
1,600,000-1,699,999	0	0	0.0	4	6	-33.3	1,600,000-1,699,999	0	2	-100.0	5	4	25.0
1,700,000-1,799,999	4	1	300.0	6	1	500.0	1,700,000-1,799,999	3	0	N/A	7	2	250.0
1,800,000-1,899,999	2	1	100.0	3	2	50.0	1,800,000-1,899,999	2	2	0.0	3	2	50.0
1,900,000-1,999,999	0	0	0.0	1	1	0.0	1,900,000-1,999,999	0	1	-100.0	1	3	-66.7
2,000,000-2,249,999	0	1	-100.0	4	1	300.0	2,000,000-2,249,999	1	2	-50.0	4	2	100.0
2,250,000-2,499,999	3	2	50.0	5	5	0.0	2,250,000-2,499,999	1	1	0.0	8	6	33.3
2,500,000-2,749,999	0	2	-100.0	0	2	-100.0	2,500,000-2,749,999	0	2	-100.0	1	3	-66.7
2,750,000-2,999,999	0	1	-100.0	3	2	50.0	2,750,000-2,999,999	0	3	-100.0	1	4	-75.0
3,000,000-3,249,999	0	0	0.0	1	1	0.0	3,000,000-3,249,999	0	0	0.0	0	0	0.0
3,250,000-3,499,999	0	0	0.0	0	1	-100.0	3,250,000-3,499,999	0	0	0.0	1	1	0.0
3,500,000-3,749,999	0	1	-100.0	0	1	-100.0	3,500,000-3,749,999	0	0	0.0	1	0	N/A
3,750,000-3,999,999	0	1	-100.0	0	1	-100.0	3,750,000-3,999,999	2	0	N/A	2	1	100.0
4,000,000-4,249,999	1	0	N/A	1	0	N/A	4,000,000-4,249,999	0	0	0.0	0	0	0.0
4,250,000-4,499,999	0	0	0.0	0	0	0.0	4,250,000-4,499,999	0	1	-100.0	0	2	-100.0
4,500,000-4,749,999	0	0	0.0	0	1	-100.0	4,500,000-4,749,999	1	0	N/A	1	0	N/A
4,750,000-4,999,999	0	0	0.0	0	0	0.0	4,750,000-4,999,999	0	0	0.0	0	0	0.0
5,000,000+	0	1	-100.0	1	2	-50.0	5,000,000+	0	0	0.0	1	2	-50.0
Totals	238	226	5.3	539	514	4.9	Totals	145	252	-42.5	509	625	-18.6

Active Listings	This Month			Year to Date			New Listings	This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
	0-99,999	144	188	-23.4	183	246		-25.6	0-99,999	20	10	100.0	41
100,000-149,999	3	11	-72.7	14	21	-33.3	100,000-149,999	4	5	-20.0	8	13	-38.5
150,000-199,999	53	34	55.9	73	57	28.1	150,000-199,999	13	3	333.3	36	22	63.6
200,000-249,999	49	72	-31.9	89	105	-15.2	200,000-249,999	12	15	-20.0	42	49	-14.3
250,000-299,999	89	69	29.0	137	123	11.4	250,000-299,999	21	22	-4.5	72	50	44.0
300,000-349,999	72	100	-28.0	119	155	-23.2	300,000-349,999	15	15	0.0	51	65	-21.5
350,000-399,999	103	144	-28.5	161	244	-34.0	350,000-399,999	23	37	-37.8	69	115	-40.0
400,000-449,999	104	102	2.0	154	165	-6.7	400,000-449,999	21	25	-16.0	65	82	-20.7
450,000-499,999	115	143	-19.6	173	224	-22.8	450,000-499,999	25	36	-30.6	75	105	-28.6
500,000-549,999	69	98	-29.6	102	136	-25.0	500,000-549,999	22	21	4.8	53	61	-13.1
550,000-599,999	98	108	-9.3	143	183	-21.9	550,000-599,999	23	35	-34.3	66	82	-19.5
600,000-649,999	62	66	-6.1	92	91	1.1	600,000-649,999	21	11	90.9	47	41	14.6
650,000-699,999	92	100	-8.0	131	148	-11.5	650,000-699,999	26	14	85.7	67	65	3.1
700,000-749,999	48	53	-9.4	62	81	-23.5	700,000-749,999	5	7	-28.6	29	33	-12.1
750,000-799,999	80	74	8.1	124	114	8.8	750,000-799,999	14	9	55.6	53	44	20.5
800,000-849,999	33	40	-17.5	52	53	-1.9	800,000-849,999	6	3	100.0	18	23	-21.7
850,000-899,999	73	74	-1.4	111	101	9.9	850,000-899,999	21	7	200.0	43	43	0.0
900,000-949,999	21	20	5.0	31	30	3.3	900,000-949,999	2	8	-75.0	11	12	-8.3
950,000-999,999	56	59	-5.1	80	74	8.1	950,000-999,999	8	6	33.3	31	25	24.0
1,000,000-1,099,999	28	34	-17.6	36	49	-26.5	1,000,000-1,099,999	1	5	-80.0	10	25	-60.0
1,100,000-1,199,999	44	60	-26.7	70	82	-14.6	1,100,000-1,199,999	11	7	57.1	28	31	-9.7
1,200,000-1,299,999	50	59	-15.3	79	88	-10.2	1,200,000-1,299,999	9	11	-18.2	31	36	-13.9
1,300,000-1,399,999	36	34	5.9	50	51	-2.0	1,300,000-1,399,999	5	10	-50.0	18	21	-14.3
1,400,000-1,499,999	32	39	-17.9	46	56	-17.9	1,400,000-1,499,999	6	7	-14.3	22	20	10.0
1,500,000-1,599,999	25	32	-21.9	37	42	-11.9	1,500,000-1,599,999	1	2	-50.0	12	16	-25.0
1,600,000-1,699,999	25	21	19.0	37	28	32.1	1,600,000-1,699,999	6	4	50.0	16	10	60.0
1,700,000-1,799,999	28	16	75.0	37	18	105.6	1,700,000-1,799,999	3	0	N/A	11	4	175.0
1,800,000-1,899,999	22	19	15.8	28	24	16.7	1,800,000-1,899,999	2	2	0.0	7	9	-22.2
1,900,000-1,999,999	23	25	-8.0	31	39	-20.5	1,900,000-1,999,999	2	7	-71.4	12	11	9.1
2,000,000-2,249,999	23	23	0.0	35	27	29.6	2,000,000-2,249,999	4	1	300.0	15	11	36.4
2,250,000-2,499,999	35	32	9.4	47	47	0.0	2,250,000-2,499,999	2	4	-50.0	17	16	6.3
2,500,000-2,749,999	17	20	-15.0	21	29	-27.6	2,500,000-2,749,999	2	4	-50.0	9	9	0.0
2,750,000-2,999,999	12	18	-33.3	15	24	-37.5	2,750,000-2,999,999	0	2	-100.0	3	8	-62.5
3,000,000-3,249,999	5	3	66.7	8	3	166.7	3,000,000-3,249,999	4	0	N/A	5	1	400.0
3,250,000-3,499,999	9	11	-18.2	12	16	-25.0	3,250,000-3,499,999	1	3	-66.7	2	6	-66.7
3,500,000-3,749,999	10	5	100.0	11	7	57.1	3,500,000-3,749,999	0	1	-100.0	3	3	0.0
3,750,000-3,999,999	14	12	16.7	14	16	-12.5	3,750,000-3,999,999	0	1	-100.0	4	7	-42.9
4,000,000-4,249,999	4	2	100.0	4	2	100.0	4,000,000-4,249,999	0	0	0.0	2	1	100.0
4,250,000-4,499,999	4	7	-42.9	5	10	-50.0	4,250,000-4,499,999	1	1	0.0	1	5	-80.0
4,500,000-4,749,999	1	2	-50.0	4	3	33.3	4,500,000-4,749,999	2	0	N/A	3	0	N/A
4,750,000-4,999,999	5	4	25.0	5	6	-16.7	4,750,000-4,999,999	1	1	0.0	2	1	100.0
5,000,000+	36	27	33.3	44	31	41.9	5,000,000+	3	4	-25.0	13	10	30.0
Totals	1852	2060	-10.1	2707	3049	-11.2	Totals	368	366	0.5	1123	1215	-7.6

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