



### What is an online enrollment tool?

- Provides an intelligent fillable form (Med Supp application/ E-App) with embedded rules.
- Enables user to electronically complete and submit to process 100% in-good-order applications (faster than paper!).
- Login (as usual) on aetnaseniorproducts.com to access the tool on the agent secure portal home page.
- Supported on multiple operating systems: laptops, desktops, and tablets.

### What underwriting companies are available?

- American Continental Insurance Company (ACI)
- Continental Life Insurance Company of Brentwood, Tennessee (CLI)
- Aetna Health and Life Insurance Company (AHLIC)

### What are the key features of this tool?

- Dynamic application driven by responses to questions.
- Tool identifies OE, GI, UW based on eligibility answers.
- Electronic funds transfer (EFT) is the only payment option available. All payment modes are available.
- Rates calculated based on application information, plan selected and state. Includes household premium discount and application fee (when applicable).

### What signature options are available?

- Electronic options: in person, email, and iPad (via stylus/finger).
- Voice options: with point of sale interview or automated telephonic/voice
- Wet: print, sign, and fax documents (877 380.2777)

- 1. Underwriting company name**
- 2. Applicant name**
- 3. Red question mark** – Incomplete section
- 4. Green checkmark** – Section complete
- 5. Lock application** – When application is complete and in-good-order
- 6. Signature Method** – Select type
- 7. Save** – Save app and return to later
- 8. View Forms** – View as you go through process

- Now You Can...**
- ✓ Go paperless!
  - ✓ Ensure a fully completed application
  - ✓ e-Sign or voice sign the application
  - ✓ Submit application and all required forms
  - ✓ View under your Pending New Business report (agent website)

**Enrollment support (Agent Services):**  
800 264.4000, option 3, then 1

**This tool is part of a “live” system. Therefore, please do not “submit” test applications as they WILL be processed.**