

Top 10 Reasons

to use Prorizon's hosted solution instead of buying proprietary software.

10. You're absolutely, positively in control.

As far as anyone else is concerned, we are part of **your** organization. That's actually how we view ourselves. You can select and manage your **vendors**, have us **source** items when needed or we can do it all. Rely totally on your **own staff**, use our **procurement specialists**, or a combination. Prorizon creates an outsourced corporate infrastructure for **you**. You don't have to do business our way. We do business your way. What's better than that?

9. There's no "IT" in Prorizon.

Go ahead and purchase software. Who's going to **install** it? You have vendor **technicians** talking to your IT folks, with the procurement and accounting staff in the **middle**. Who ensures hardware and software **compatibility**? When the problems occur, doesn't everyone **blame** someone else? When the system crashes, who fixes it? What does **downtime** cost you? Let Prorizon take care of **everything** at a **fraction** of the cost! Isn't that much better?

8. Never out of date.

What happens when a **new version** comes out? What if you upgrade your other systems and find your software package is no longer **compatible**? What happens when you need to **add functionality** like asset management or periodic physical inventory? How much will the **upgrades** or **customization** cost? With Prorizon, you are always **state-of-the art**. We probably already have the added functionality you need waiting. We're ready when you are.

7. Never out to lunch.

With Prorizon, you can **access** your data **24x7x365**. We have multiple **redundancy** back-ups, so that you can always rely on Prorizon. With the proper **security** clearance, you can access your system by Internet or intranet connection to **track** receipt, delivery, custody transfer, break/ fix, warranty and maintenance data. And if you need the **human** touch, you have access to a Prorizon **procurement specialist** who is knowledgeable about your account.

6. Pay off legacy technology.

Will your new software work **seamlessly** with all your legacy systems, or will it be another **piecemeal**, stand-alone solution? Will you have to **re-enter data** over and over again throughout the asset's lifecycle? Will you have to print out **paper** reports that can be lost or misdirected? Prorizon interfaces with **all** your legacy systems to provide a **common interface** allowing **coordinated functionality** and online **tracking**, to payoff your legacy investment.

5. Minimal staff disruption.

Most software companies offer a **pre-conceived** solution that forces you to conform to them, often creating employee **resistance**. The expense of **training** and/or turning over staff adds to the true cost of your software. Because we conform to the way you do business, Prorizon is **intuitive** and easy. Over 90% of our training is done **online** with **telephone** support. Employees are not resistant to the transition. They **welcome** the increased ease and efficiency.

4. Airtight security.

Attempting to maintain security on a proprietary system **diverts resources** from your primary business. Prorizon provides state-of-the-art protection including **Secure Sockets Layer (SSL)** protocol, **data access security**, **encryption**, digital certificates from **Entrust.Net**, triple **Cisco firewalls** and applications security. Prorizon is also a member of **InfraGard**, the FBI's public and private sector security task force to protect corporate infrastructures and defeat unauthorized access.

3. Up & running in 6 weeks.

In today's economy, any new expenditure had better show a fast **return on investment!** Web hosted solutions can decrease your **deployment time** by 23%, which in turn reduces **implementation costs** by 60% and ongoing **operating costs** by 40% over premise based applications, according to the Aberdeen Group. Prorizon can have the typical client up and **saving money** in less than six **weeks**, not three to twelve **months** like most software.

2. Save mega bucks.

Prorizon is up to 75% more **cost effective** than proprietary software. It has reduced **per order costs** that were as high as \$114 to less than \$25. We can save companies, on average, between **14 and 25%**. When you consider that for an employee earning \$35,000 annually, the **cost** of a **wasted minute** is 28 cents, it makes sense to conclude that Prorizon can provide an ROI of 200 to 300% over a three-year period. Savings like that will make you a hero!

1. It works.

Lots of companies promise big and deliver small, or not at all. Some companies have spent over \$2 million and two years of effort on e-procurement and asset management software with very little to show for it. Can you **afford** that risk?



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