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Thanks for inquiring about our Principles of Real Estate home study course. The cost of the course is \$195 including shipping and handling. The course includes all study material. A pre license book will be sent to you via priority mail – the other study material included is available online including the license law summary and practice tests. These are all designed to help prepare you for the state test. This course is the equivalent of 30 hours of classroom study. After you complete the study material you will take our test. It is 100 questions with a mix of general and state relevant questions. You must make 90% open book and 70% on a closed book test. As soon as you pass our final test we can issue your certificate. You must have it to take the state test. The state test is given in Overland Park, Wichita, Topeka, Hays, and Greenwood Village, CO. A candidate's handbook with more information is available at www.pearsonvue.com we can also email it to you. You should read all of it as it gives you information on the test and procedures. The state test consists of 80 questions on the general and 30 questions on the Kansas Real Estate Law plus 5 pretest questions that don't count on your score. Pass rate is 70% for each test. It is not open book! The cost for the state test is \$82. You may take the test as many times as needed. It will cost you \$75 each time you take it and you must pass both parts within a 6-month period and make application for your license within the same 6-month period. You must have 2 forms of identification from the list found in the candidate's handbook. If you pass one part of the test you don't have to take it again as long as you pass the other part within the 6-month period and make application for your license. The certificate you get from us is good for 1 year. The course is also good for one year.

Once you complete the state license test you will be required to take the 30-hour Practice course. This has to be completed and certificate received before you can apply for your license. The cost of the 30 hour practice course is \$155 on line. If you want the book sent to you add \$10 S&H. It's the information you need to actually practice real estate. You don't have to take a state test after the Practice course. You'll just take our quiz. I promise you'll pass it and we're here to answer questions. You can save on course fees if you order both the pre license course and practice

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course at the same time. The total is \$340.

All new licensees are required to have a KBI/FBI background check done (\$60). We send the fingerprint cards in the package with the book. Once completed it is valid for 6 months.

After completing the courses and passing the state test you will need a sponsoring broker. You'll send your paperwork to the KREC and pay a \$15 application fee & your prorated license fee to apply for your license. Talk with your prospective broker to see if they have any other fees you'll have to pay. If they're members of the Board of Realtors and MLS you will be required to join. This can easily be several hundred dollars.

If you have any questions please give us a call: Office: (417)624-5596 Nancy's direct line: (417) 624-5591 or email: Nancy@LowrySchoolofRealEstate.com or Chuck@LowrySchoolOfRealEstate.com

Make sure this is what you want to do before registering. There are no refunds once the study material has been sent to you. You will have to study to pass the test. It isn't easy! We don't want to discourage you. We just want you to know what you're getting in to before you start. One more thing I'll, we pride ourselves on good service. When you are studying under our program we are available to answer your questions via email. It may take some time for me to get back to you but I will help you as we want you to pass. I know there are going to be times you don't understand something. There is a lot to learn and a lot to remember about the procedure. Please ask for help!

Again, thanks for your inquiry.

Sincerely,

Nancy Lowry

Director/owner