

DO YOU HAVE

A “NAV YEAR’S” RESOLUTION?

AN ERP SYSTEM WITH A FULLY BROWSER BASED
DOCUMENT MANAGEMENT/AP AUTOMATION SOLUTION



TABLE OF CONTENTS

1. ABSTRACT
2. WHAT IS MICROSOFT DYNAMICS NAV?
3. WHAT ARE THE BENEFITS OF IMPLEMENTING NAV?
4. HOW CAN YOU ENHANCE YOUR DYNAMICS NAV SOLUTION?

CHAPTER ONE

ABSTRACT

Do you have a NAV Year's Resolution?

Abstract

Do you make a list of resolutions to make sure you're starting out the New Year right? Giving up sweets, exercising more, picking up a new hobby, implementing a new budget – no matter what your New Year's Resolution is, creating new, positive habits to improve your personal life is a great way to kick off a new year.

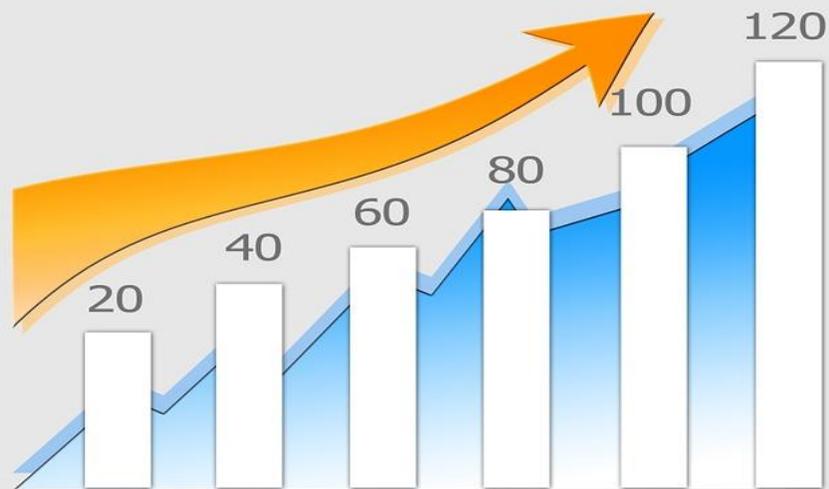
But, do you have a NAV Year's Resolution for your business?

If it's your goal to become more efficient, streamlined and organized in 2016, we recommend that you embrace a "NAV Year's" Resolution, and by that we mean implementing Microsoft Dynamics NAV along with a fully browser based document management/AP Automation Solution as your company's Enterprise Resource Planning (ERP) system.

Microsoft Dynamics NAV offers a wide range of business management functionality from financial to supply chain and manufacturing. It is extremely customizable and offers increased visibility into your business's goings-on. Microsoft Dynamics NAV is designed for virtually any industry, including wholesale distribution, retail, manufacturing, professional services, etc. It also contains strong financial and cash management capabilities and is targeted toward companies with an annual revenue of \$10-500 million.

So, if a new ERP system is part of your New Year's Resolutions, we recommend that you consider Microsoft Dynamics NAV and make it a Happy NAV Year (yes, all the puns are intended).





IT'S BEEN A YEAR AFTER DYNAMICS NAV HAS BEEN IMPLEMENTED AT TAPCO AND COMPANY SALES ARE UP 25% AND TAPCO IS ON ITS WAY TO HAVING A BANNER YEAR.

- Andy Bergholz, TAPCO

SIGN UP FOR A FREE DEMO TODAY

To schedule a live in-depth demo click the sign up button below.



[SIGN UP](#)



CHAPTER TWO

WHAT IS MICROSOFT DYNAMICS NAV?

Do you have a NAV Year's Resolution?

What is Microsoft Dynamics NAV?

Microsoft Dynamics NAV began at a small company in Denmark and has evolved into a global power-house being used by more than 110,000 organizations worldwide. NAV is an enterprise resource planning (ERP) software suite for mid-sized organizations that offers applications for financial management, human resources management, manufacturing, multiple and international sites, project management, sales and marketing, service management, supply chain management and business intelligence, with the functionality being particularly strong in manufacturing and distribution. Microsoft Dynamics NAV is also known for being highly customizable and partners have developed a long list of industry-specific configurations to serve various vertical markets.

 Microsoft Dynamics NAV

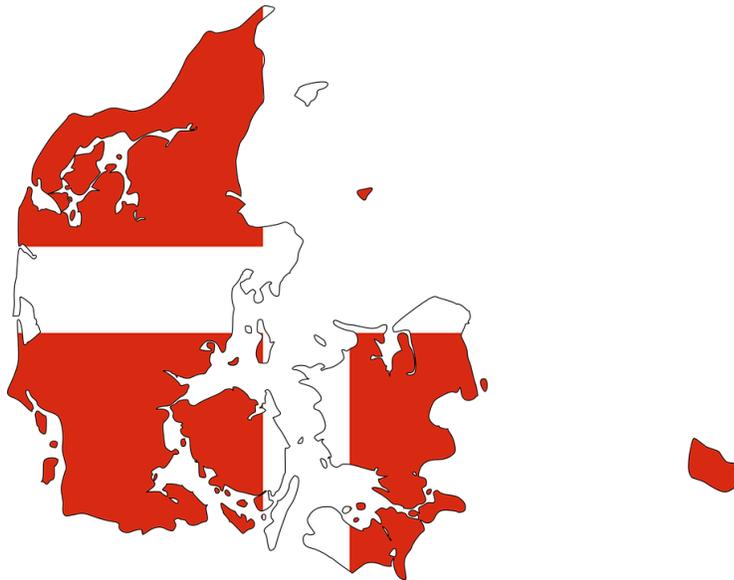
Do you have a NAV Year's Resolution?

What is Microsoft Dynamics NAV?

Navision originated at PC&C A/S (Personal Computing and Consulting), a company founded in Denmark in 1983. PC&C released its first accounting package, PCPlus, in 1984—a single-user application with basic accounting functionality. There followed in 1987 the first version of Navision, a client/server based accounting application that allowed multiple users to access the system simultaneously. Navision's success prompted PC&C to rename the company Navision Software A/S.

Navision was sold primarily in Scandinavia up until 1990 and then began branching out to other European countries such as Germany and the United Kingdom. The success of Navision throughout Europe prompted Navision Software A/S to release its first version of Navision based on Microsoft Windows 95.

In the year 2000, Navision Software A/S merged with fellow Danish firm Damgaard A/S to form NavisionDamgaard A/S. In 2001 the company changed its name to Navision A/S.



Do you have a NAV Year's Resolution?

What is Microsoft Dynamics NAV?

On July 11, 2002 Microsoft bought Navision A/S to go with its previous acquisition of Great Plains. Together with Microsoft CRM a new division in Microsoft was formed called Microsoft Business Solutions.

In 2003 Microsoft announced plans to develop an entirely new ERP system which caused rumors to begin that Navision was coming to an end. However, Microsoft ultimately decided to continue development on Navision and launched the system with the same new role-based user-interface, SQL based reporting and analysis, SharePoint based portal, Pocket PC based mobile clients and integration with Microsoft Office.

In September 2005 Microsoft re-branded the Navision and re-released it as Microsoft Dynamics NAV and in December 2008 Microsoft released Dynamics NAV 2009, which contains both the original "classic" client, as well as the new three-tier GUI called the RoleTailored Client (RTC), effectively making NAV 2009 the only hybrid version.



Dynamics NAV



Do you have a NAV Year's Resolution?

What is Microsoft Dynamics NAV?

The RTC allows tailoring the NAV experience by individual users, based on their job responsibilities. RTC can only be set up by an individual user, not company roles and multiple setups per user is not supported.

In October 2012, Microsoft released NAV 2013, which discontinued support for the Classic Client and renamed the RoleTailor Client to the Windows Client. Additionally, a built-in Web Client and SharePoint Client were added. The report-building and database access that had been previously available with the Classic Client is still available and used as a development tool to modify the system by customers and by a reseller (consultant).

In October of 2015 Microsoft released their most powerful version to date of NAV—Microsoft Dynamics NAV 2016. This version of NAV included Power BI, the ability to download exchange rates, OCR Service (Lexmark), integration with CRM, improved web client, universal app, and workflow.

Do you have a NAV Year's Resolution?

What is Microsoft Dynamics NAV?

As you can see, over the years Microsoft Dynamics NAV has gone through several name changes. Initially "Navigator" was used in Denmark, although most Danish users knew it as "IBM-Navigator", as IBM distributed the software. Internationally it was sold as "Navision", except in the U.S., where it was called "Avista". Microsoft Dynamics NAV has also been referred to as "Navision Financials", "Navision Solutions", "Navision Attain", "Microsoft Business Solutions – Navision Edition", and as of 2014 Microsoft Dynamics NAV (pronounced N-A-V).





THE RETURN-ON-INVESTMENT OF MICROSOFT DYNAMICS NAV HAS ACTUALLY COME IN OUR ABILITY TO NOW HAVE VISIBILITY AND CONTROL OVER ALL AREAS OF THE BUSINESS.

- Jay Earnshaw, Dutch Farms

CHAPTER THREE

WHAT ARE THE BENEFITS OF IMPLEMENTING NAV?

Do you have a NAV Year's Resolution?

What are the benefits of implementing NAV?

Relative to Microsoft's other 3 ERP products, Dynamics NAV's sector is small distribution and manufacturing companies that want more than out-of-the-box functionality. Microsoft Dynamics NAV implemented by Solution Systems can add value to your business covering all operations and helping you:

Financial Management

- > General
- > Fixed Assets
- > Cash Management

Supply Chain Management (SCM)

- > Sales and Receivables
- > Sales Tax
- > Purchase and Payables
- > Inventory
- > Warehouse Management

Manufacturing

- > Basic Manufacturing
- > Agile Manufacturing
- > Supply Planning
- > Capacity Planning

Project Management

- > Resources
- > Jobs

Sales, Marketing, and Service Management

- > Sales and Marketing
- > Service Management

Human Resources Management (HRM)

Languages

Configuration and Development

- > Application Objects
- > Other
- > Local Granules

Do you have a NAV Year's Resolution?

What are the benefits of implementing NAV?

- **Simplify business with a single solution** – Integrate and centrally store financial, production, supply chain, sales and marketing, project management, human resources and services information.
- **Improve productivity** – Help people to become more productive daily with a familiar user experience and intuitive operations similar to those already used in Microsoft software and provide access to custom profile information and relevant tasks. This means that time spent learning is greatly reduced and minimal training is required. Your team is given the confidence to make decisions, become more productive and respond quickly to business opportunities.
- **Make intelligent decisions** – Simplified access to specific information and tasks that help employees visualize priorities and access information they need to make informed decisions with confidence; a wide range of reports and analysis tools can help you with detailed information about business performance.
- **Improve Productivity** – Help people to become more productive daily with a familiar user experience and intuitive operations similar to become more

Do you have a NAV Year's Resolution?

What are the benefits of implementing NAV?

- **Financial reporting** – Extract the most essential business data from the chart of accounts, budgets, cash flow accounts and cost types into financial reports, which can be used to efficiently monitor the health of the business and provide valuable input for the business decision makers. You can choose the accounts you want to monitor and report on, change the order of the accounts, and combine figures in various ways, set up which columns to print, change the description of the accounts and supply them with additional notes. In addition, you can make simple calculations on the data you selected on the accounts schedules worksheet, compare current figures with historical ones and with your budgets.
- **Cloud deployment** – Gain mobility and stay current. Access your critical business data anywhere, at any time, on any device and maintain business continuity. Whether at a conference, in the field or jobsite, or meeting with customers, you can enter data using your mobile device, eliminating the need to produce redundant paperwork or re-enter data. This results with projects staying on track and superior customer service.
- **Integration with design software** – For example, NAV allows for direct integration with other programs such as Microsoft Word. This allows your team to produce invoices, reports, etc. using Microsoft Word templates directly in NAV 2015, and empowers your staff to make layout or design changes to documents without paying a third party for those modifications.

SIGN UP FOR A FREE DEMO TODAY

To schedule a live in-depth demo click the sign up button below.



[SIGN UP](#)



CHAPTER FOUR

HOW CAN YOU ENHANCE YOUR DYNAMICS NAV SOLUTION?

Do you have a NAV Year's Resolution?

How can you enhance your Dynamics NAV solution?

Your new Microsoft Dynamics NAV ERP is powerful on its own, but can be streamlined even further by integrating a document management/AP Automation solution. Whether you're automating your accounts payable, accounts receivable or human resources, paperless transactions create efficiency for everyone. A document management solution teamed up with NAV provides your company with:



Do you have a NAV Year's Resolution?

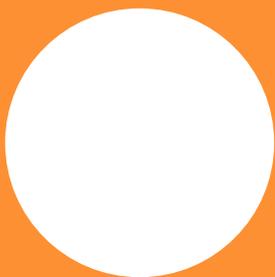
How can you enhance your Dynamics NAV solution?

- **Full visibility of all documents** – When you have a pile of paper documents to search through, it's hard to get a big, clear picture of the financial state of your business. Document management automatically archives all your documents in one place and communicates with your Microsoft Dynamics NAV solution so that you can pull up documents, reports and charts that are updated in real-time so you know exactly what's going on at all times.
- **Efficient payment** – Nothing is worse than late payments and the fees that accompany them. Document management and its workflow capabilities makes sure that you are getting paid on time, and that you are doing the paying on time by optimizing payment times. This assures that you're taking advantage of early payment discounts and can track invoice approvals.
- **Improved accuracy** – Investing in a paperless document management solution mitigates the risk of typos caused by manual data entry, invoices getting lost in a pile of papers during the approval process and payments being submitted late. You set the rules and the document management solution will follow them, making sure that documents are being processed accurately.

Do you have a NAV Year's Resolution?

How can you enhance your Dynamics NAV solution?

- **Cost savings** – A document management system and a Microsoft Dynamics NAV ERP are a big investment, but can actually help you save money in the long-run. When you consider that 2-7% of files are misplaced, at a cost of \$120 per document, and that it costs 2-5 cents to print a single page, it's clear where the cost savings can begin. From document storage to printing and copying, the potential ROI of document management is substantial.
- **Improved visibility and reporting** – Need insight into your business processes right away? A document management system processes data and returns it to you in real-time so you always have the most up-to-date information. Rather than shuffling through one of a hundred files for a specific document, you can simply search for it by typing in a specific term, or run a query to gather data. Decision-makers have the ability to keep an eye on company goings-on with better visibility and instant access to information.
 - Implemented with your new Microsoft Dynamics NAV ERP, document management creates a fully paperless environment and incorporates workflow automation to mitigate the inefficiency that goes into invoice approval and processing. For example, MetaViewer Paperless ERP, a fully browser-based document management/AP Automation solution, is a great add-on with its seamless integration with Microsoft Dynamics NAV. MetaViewer is packed full of functionality to make your invoice process more efficient, including OCR, automated workflow, automatic escalation and approval emails, real-time reports for visibility and more.



This New Year, we hope you will make it a NAV Year and make a resolution to increase efficiency with Microsoft Dynamics NAV and Paperless ERP.