



**ORGANIZATIONAL PLAN 2019-20**







# A Problem We Can't Afford to Ignore: Failing schools keep most Indians trapped in the cycle of intergenerational poverty

60% Dropout before Secondary school  
Only 8% attain College Graduation  
Low retention: average person in school for 5 years

**Poor performing schools**

< 10%

**Upward Social Mobility towards Middle-class**

> 90%

**Dropout, Unemployment & Child Brides**

**Poor Families**

20% Below Poverty Line  
27,00,00,000 Poor  
50-75% in "Low Income" Category  
37% Illiterate

10% Youth Unemployment  
> 80% self-employed or unskilled labour  
43% of Women were child brides  
51% of Girls drop out before 10<sup>th</sup> grade

**The Costs of Poverty are immeasurable vis-à-vis unemployment (loss of GDP), mass migration, crime, civil strife, pollution, healthcare, uninformed voters, and a populace ill-equipped to face future challenges.**

# Akshar Forum disrupts the cycle of poverty by employing at-risk teens and dropouts as teachers for younger children.

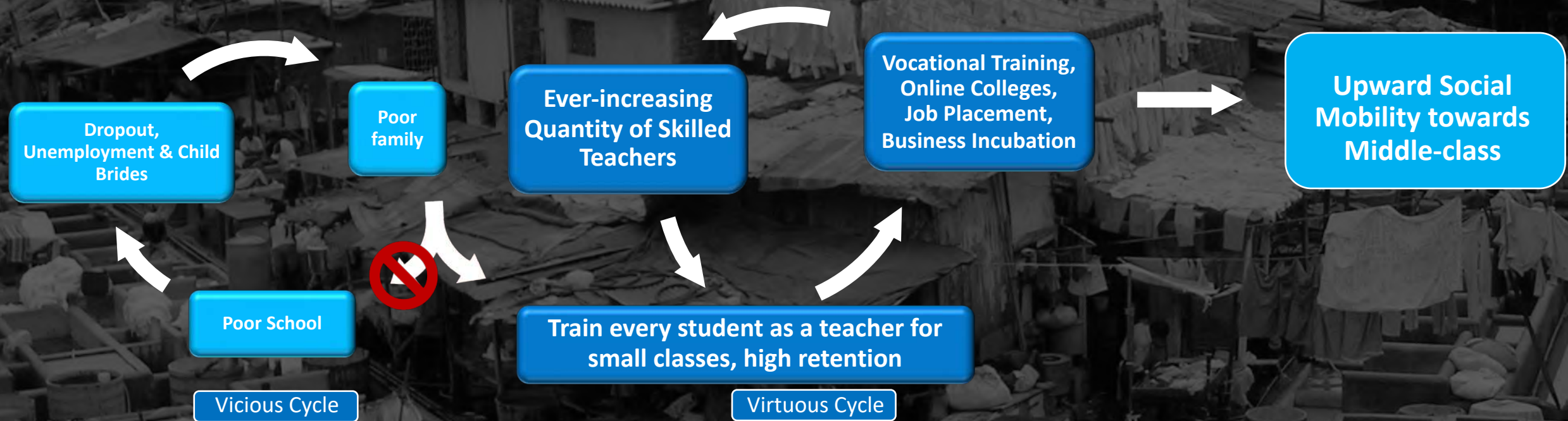
## Benefits of employing teens:

- Retention of at-risk teens who stay in school to earn
- Individual coaching for young children at low cost
- Vocational training and leadership skills for teens





**The Solution: A benign pyramid scheme with an exponential growth model.  
Training and employing at-risk teens and dropouts as teachers for younger children.**



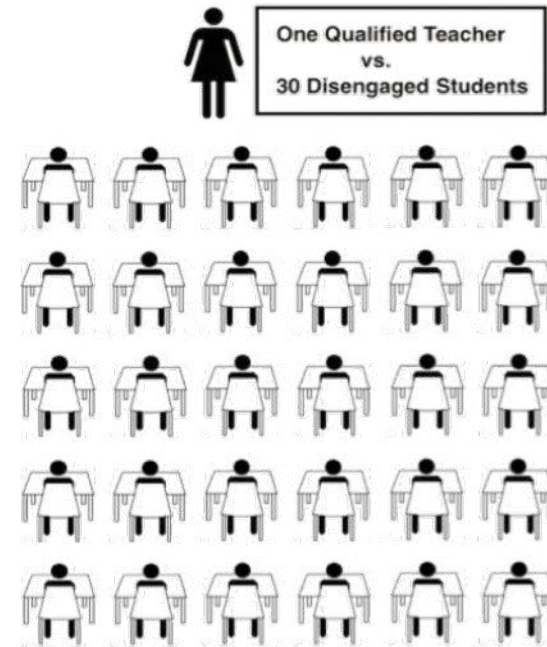




**Methodology:** The entire school is a teacher training facility where every student is a part-time teacher. A military hierarchy incentivizes each student to “learn more to earn more” with wages based on academic level and teaching performance.

### Typical Class Seven Student Schedule

7:30-8:00	Geography X
8:00-8:30	Teaching: Class 3 Students
8:30-9:00	English V
9:00-9:30	English V
9:30-10:00	Teaching: One-on-one mentoring session
10:30-11:00	Teaching: One-on-one mentoring session
11:00-11:30	Lunch/ Online Tablet Free-time
11:30-12:00	Math
12:00-12:30	Math (Khan Academy on Nalanda tablet)
12:30-1:10	Laptop video: Planet Earth documentary
1:10-1:50	Science: Biology VII
2:00-6:00	Vocational training: Recycling and Construction



**Traditional Classroom Structure**



**New Classroom Structure**





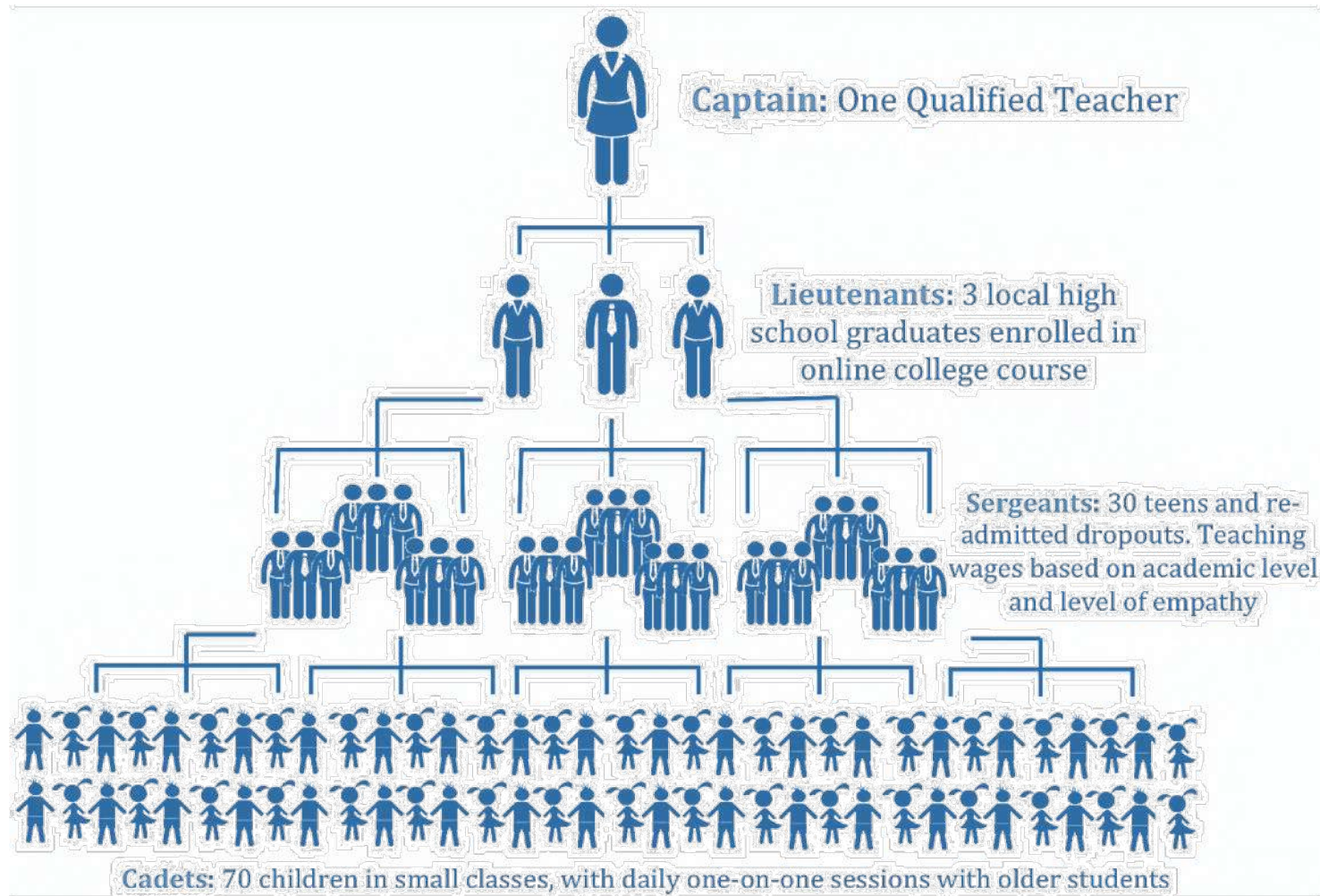
### Teenaged teachers gain:

- Self-esteem
- Respect for adult teachers
- Improved learning outcomes
- Leadership skills
- Work experience
- Financial skills
- Spending money for basic needs
- Enough earnings to stay in school



# Exponential Growth: With Government Partnership, Akshar has growth potential

Akshar Forum's teaching model is essentially a pyramid scheme with potential for exponential growth as beneficiaries climb the hierarchy and are transformed into team members





# Akshar Fellowship: Akshar is working with the Education Alliance to implement Akshar's model in a failing government school.

This pilot intervention will serve as a model for reforming many more government schools. The Akshar Fellowship: training and deploying talented graduates to transform schools.





# Akshar School Reform Fellowship - Six Month Progress

Sponsored by Motivation for Excellence and the Bhansali Trust, in partnership with the South Delhi Municipal Corporation and the Education Alliance, and under the leadership of Principal Seema Sharma, the Akshar School Reform Fellowship has made major strides in transforming an under-performing government school in only six months. The half of the school that were in the program for the full six months made significantly more progress than the half that were only in the program for 2 months. We have successfully implemented our Meta-teaching peer model, transforming behaviour and olearningutcomes of entire student body, despite notorious reputation of the school in the system. Children only behave well for Akshar staff, and gov’t teachers are starting to adopt the method voluntarily.

## Results:

- Total behavioural transformation of notorious students, who were previously showing strong signs of ASPD (dishonesty, defiance, violence, self-harm).
- Students are strongly motivated to behave well, be compassionate and study hard, or risk losing points.

Enrolment	
Beginning of Year (1 <sup>st</sup> April '19)	86
Target (March 2020)	200
Student Attendance	
October – November	71%
February – March	92%
NGO Teacher Attendance	
Oct – Mar Average	98%
Student Retention	
(Excluding graduates to 6 <sup>th</sup> )	96%

**S:** With the promise of “wages”, even anti-social students are quickly incentivized to become model students. Students are progressing rapidly, and parents and other stakeholders have already noticed.

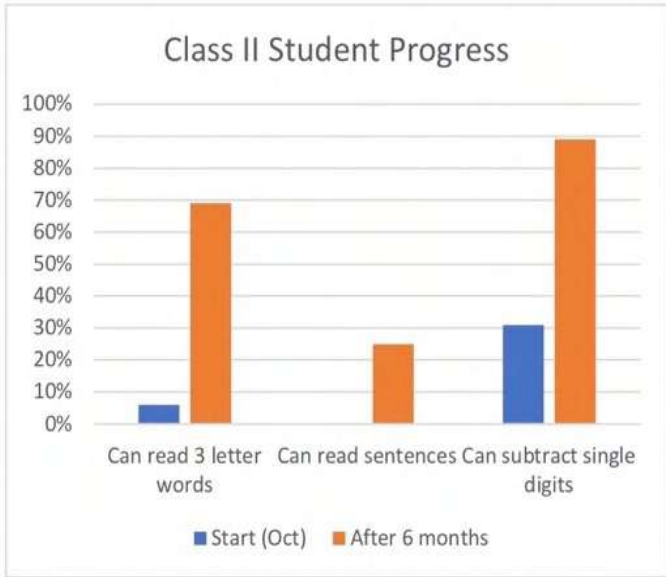
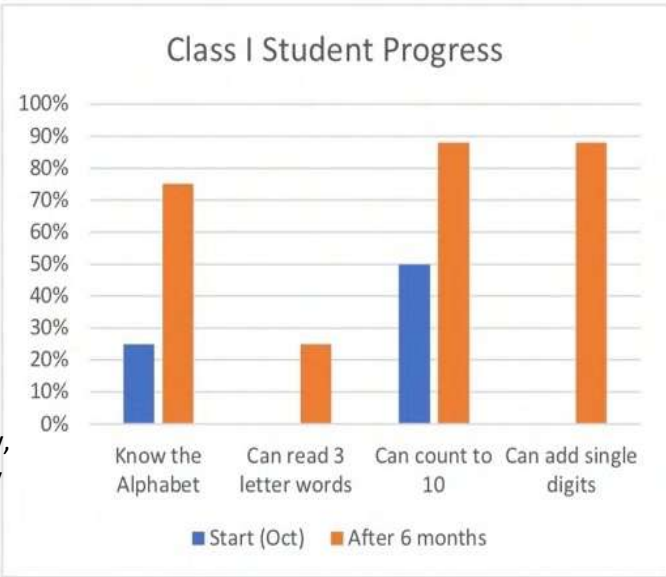
**W:** Model is new and unproven in this context, so we face scepticism from government teachers. Also, the area is affluent, so recruitment will be a challenge.

**O:** Parents will start to transfer their children from low-cost private schools, as in Assam model.

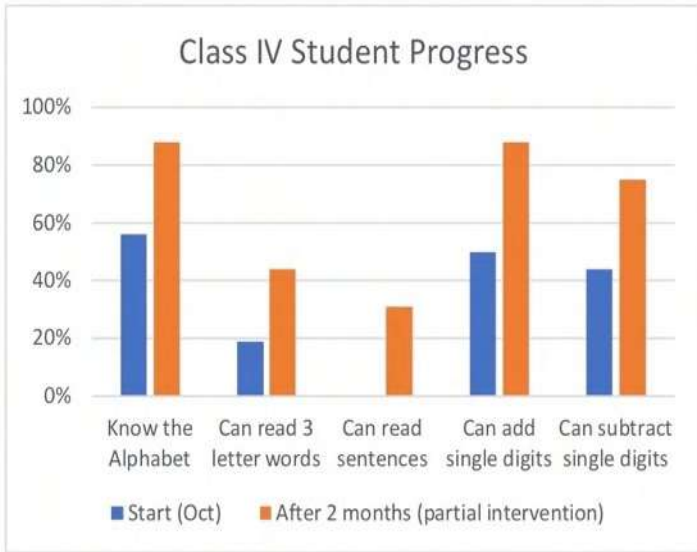
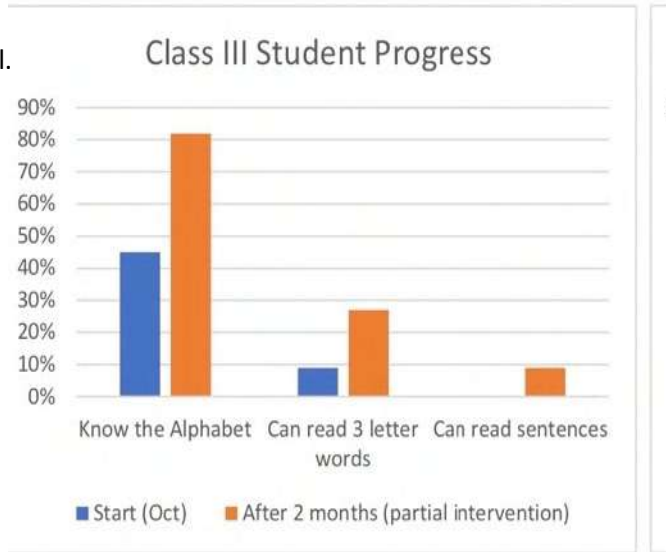
**T:** If there is too much pressure placed on teachers to adopt the model, they will want us removed. School inspector and principal are supportive, however.



## 6 Months Full time Intervention



## 2 Months Part-time Intervention





# Theory of Change: Every student is a teacher and extra-curricular activities include vocational training, apprenticeships, and business training



Young students—many abandoned, orphaned, or from broken homes—receive daily individual mentoring from an older student.



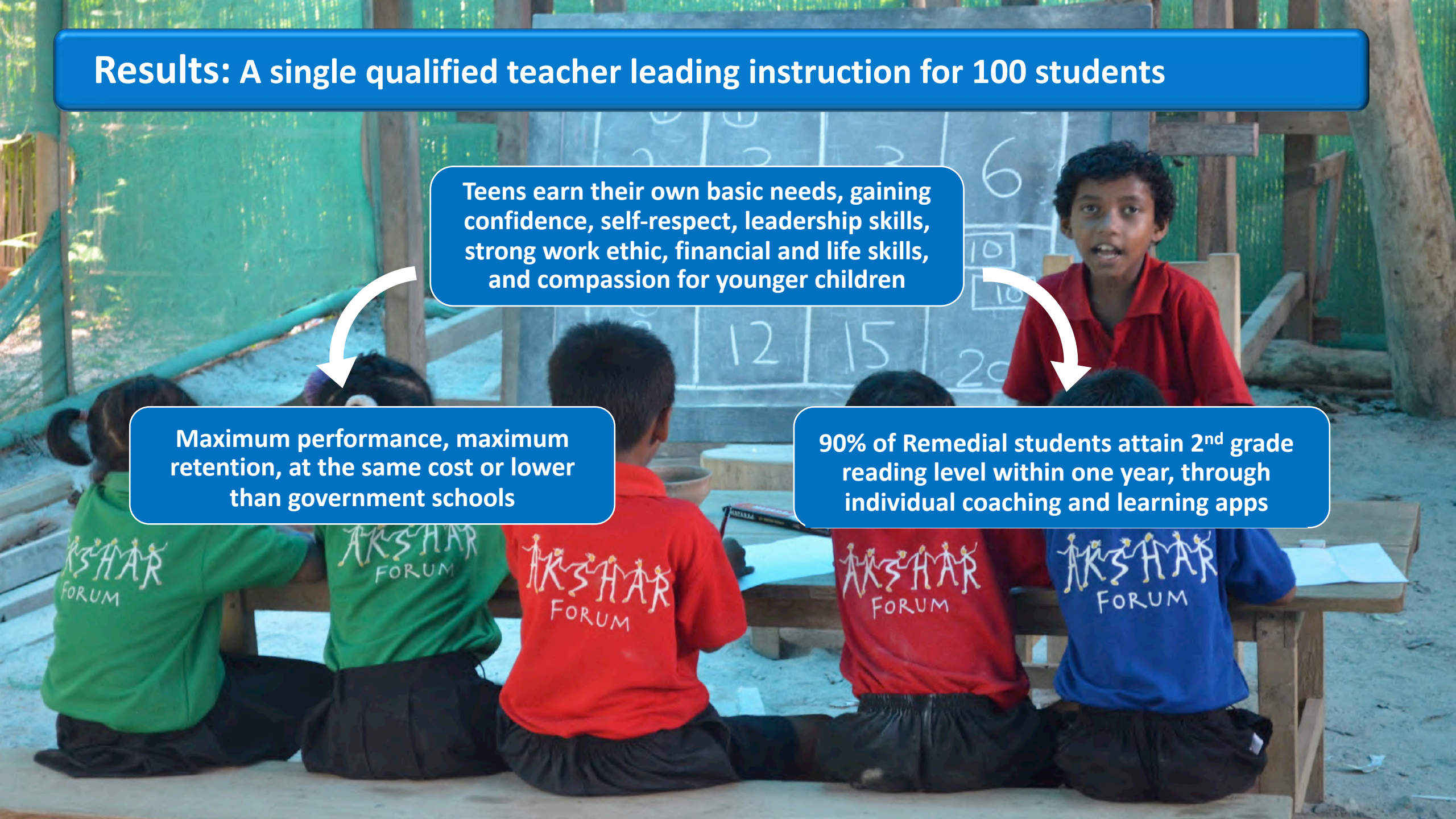


## Results: A single qualified teacher leading instruction for 100 students

Teens earn their own basic needs, gaining confidence, self-respect, leadership skills, strong work ethic, financial and life skills, and compassion for younger children

Maximum performance, maximum retention, at the same cost or lower than government schools


90% of Remedial students attain 2<sup>nd</sup> grade reading level within one year, through individual coaching and learning apps



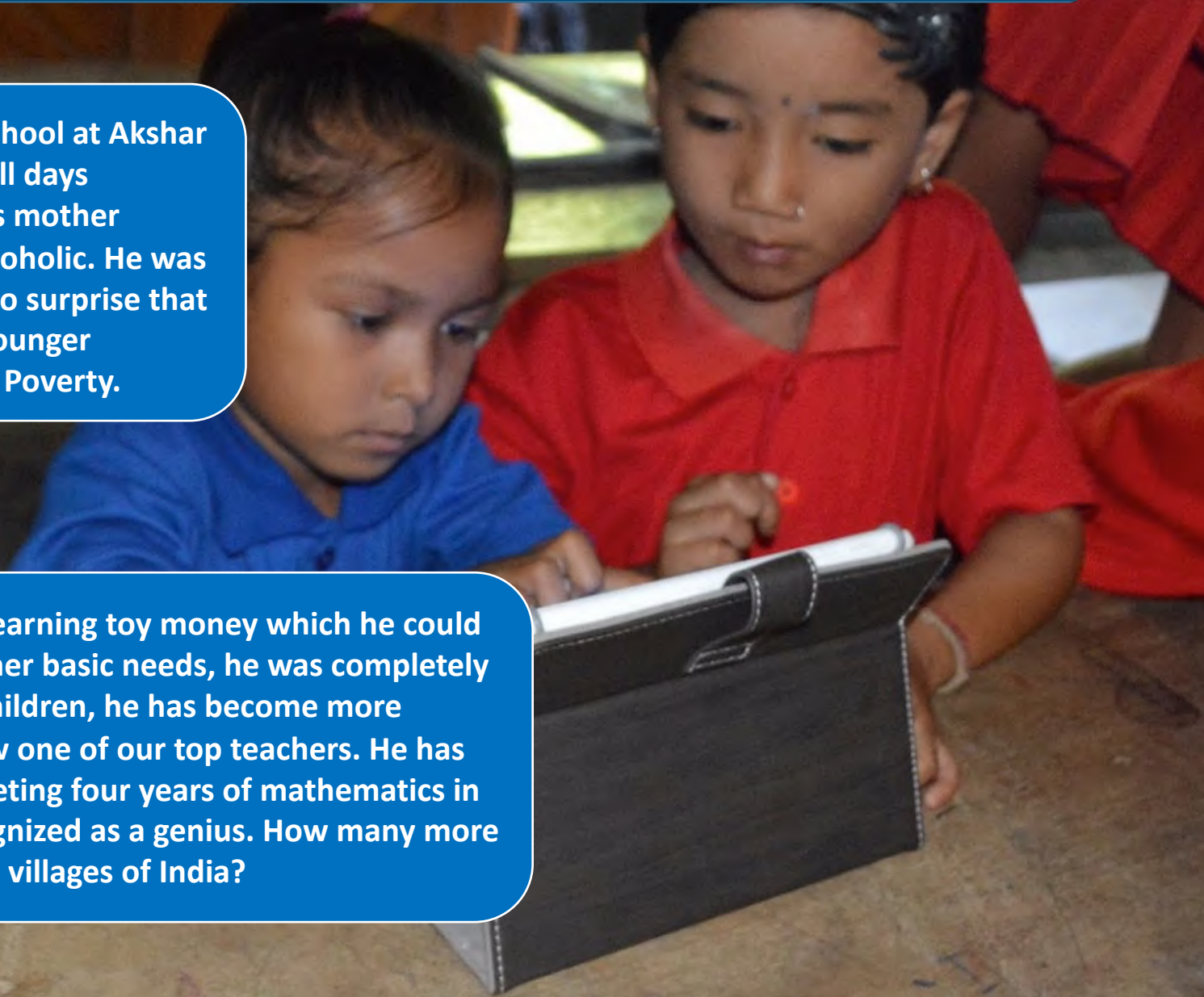


## Results: A single qualified teacher leading instruction for 100 students

Ridip was a 10-year-old dropout recruited back into school at Akshar Forum. He would often miss days of school to work full days breaking rocks in the local stone quarry. Like many, his mother suffered from mental illness, and his father was an alcoholic. He was thin, had no shoes, and was hungry in school. It was no surprise that he was angry, unfocused, mistrustful, and a bully to younger children. He was trapped firmly in the vicious Cycle of Poverty.



After he became a student-teacher, earning toy money which he could trade for sandals, food, soap and other basic needs, he was completely transformed. By teaching younger children, he has become more patient and compassionate; he's now one of our top teachers. He has also become a better learner, completing four years of mathematics in one year, and on track to being recognized as a genius. How many more geniuses lay hidden in the slums and villages of India?







**School to Career Pipeline: Akshar is partnering with local firms in the private sector to provide training and opportunities for teens**

Our goal is to establish a direct pipeline from school to a fulfilling job in a trade, apprenticeship, or college. Some students will be recruited into the organization itself to work as school reformers.















Collection of clean plastic waste from homes in the village



Teens are trained and employed in mixing cement and basic construction



Dozens of plastic packets are compressed into a plastic bottle to create a strong Eco-brick

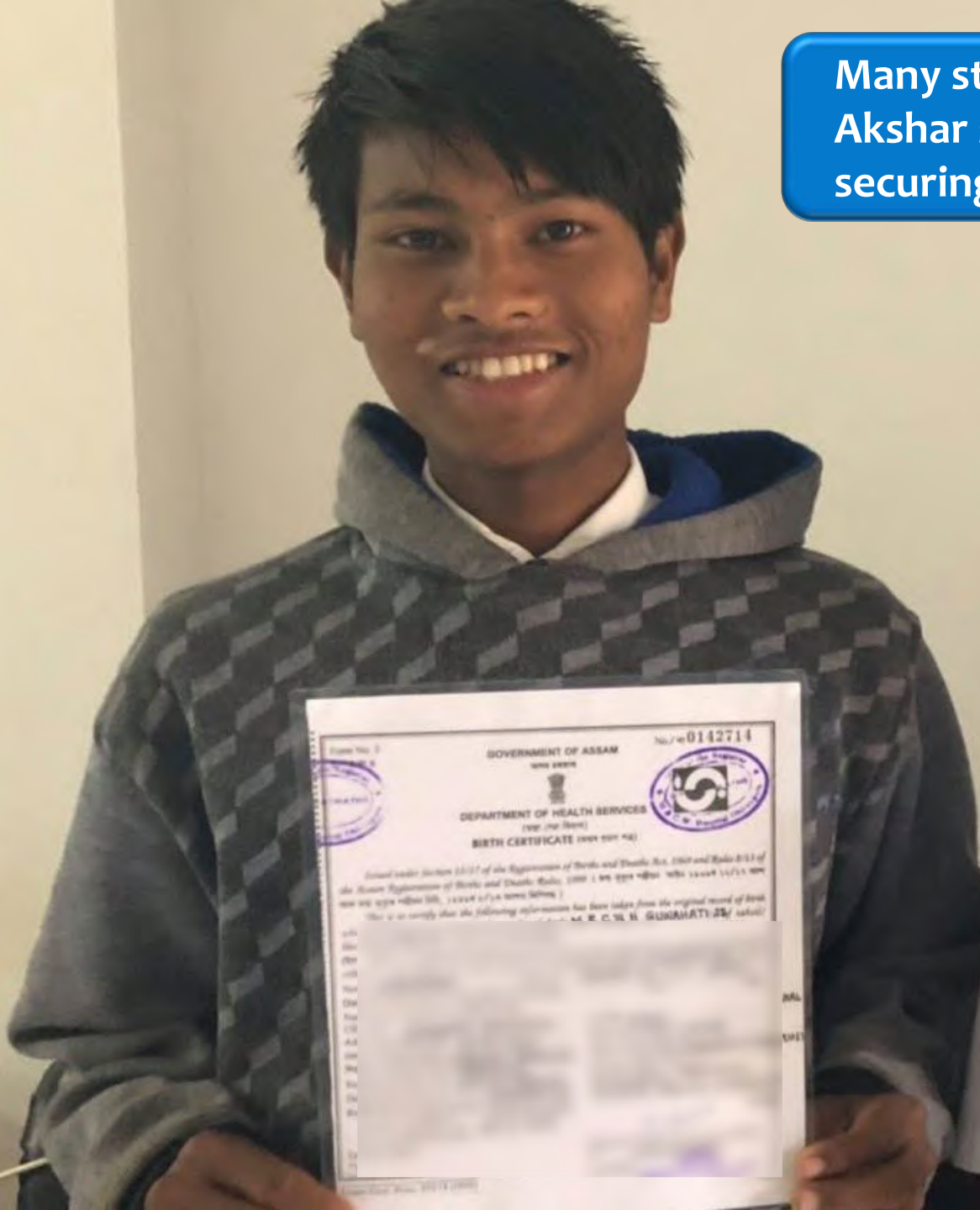


Teens gain vocational skills, earn enough money to stay in school, and build tree planters, toilets, classrooms





**Many students have absolutely no documentation. Akshar strives to enfranchise these students, first by securing their birth certificates.**







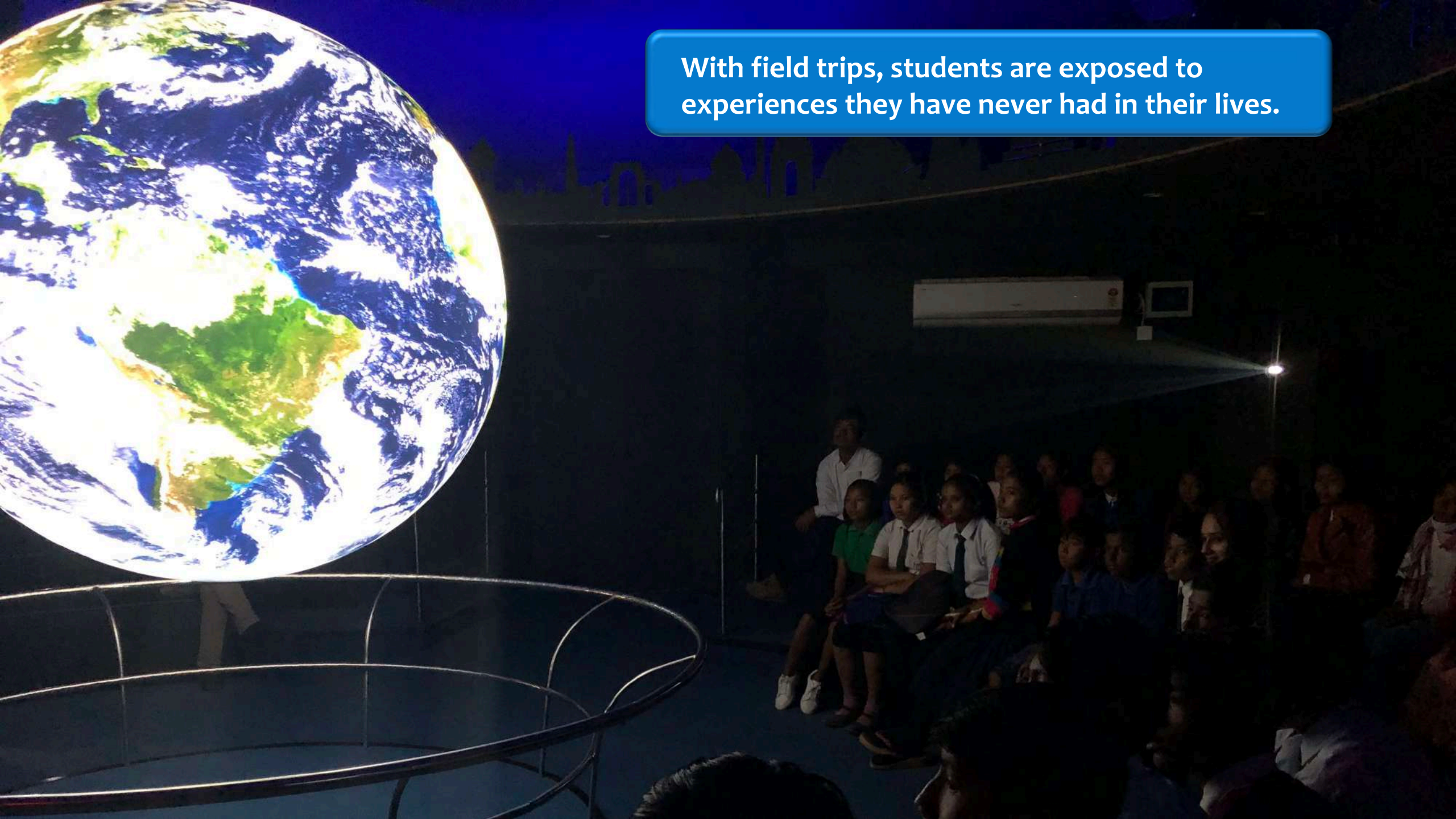




**Akshar Animal Shelter enables students to learn compassion and veterinary science while helping their community. Students become development workers.**



With field trips, students are exposed to experiences they have never had in their lives.





## Founders / Board of Directors

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**Prof. Alaka Sarma**

Pro-Vice-Chancellor, USTM  
Former MLA from Nalbari

COO



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Banaras Hindu University







# Akshar Consultants: Young professionals who donate their time and expertise to serve in vital roles for Akshar

CTO, Content Design, Teacher  
Trainer, Live-in Hostel  
Supervisor, Coach of Akshar FC



**Arnab Thokder**

Fmr. Senior Software Developer,  
Logitech California

**CFO (Pro-Bono)**



**Himanshu Agarwal**

Partner, NC Karnany & Company

**CLO (Pro-Bono)**



**Samudra Sarangi**

Associate, Veritas Legal



**Miguel Galaz**

Project Manager, Portugal Telecom  
Graduate, IE Business School, Madrid



**Yale Levine**

Sr. Software Developer, Nike



**Mihir Bharali**

Software Developer, Sabre Corp.



**Sujat Jain**

Business Analyst, Sabre Corp.



...Gordon and wife-to-be Mona Bennett driving in a car to the...  
...they are driving, they see a car several feet behind for...  
...they are attacked by Talpa, and the daylight becomes...  
...to save them, and he knows the Talpa monster is...  
...powered but... Superman turns Mona and Bruce Gordon...  
...in their car.

...Lana Lane going for coffee with Jerry Cross, she keeps trying to...  
...Talpa can control her to fight Superman, but Cross does not...  
...Superman makes her angry because he treats her like a baby, and...  
...At the same time, Gordon and Mona are being attacked by...  
...Mona is hit & badly damaged and let's herself be...  
...the power to save her husband-to-be, Gordon.

...problem is solved when...  
...Gordon, for some time, enough for me more than, he wants to help...  
...came from a group of Talpa, instead of helping his friend, Mona...  
...Mona fights Lana for a last time, with the new...  
...Superman helps Lana to the... and Talpa turns her...

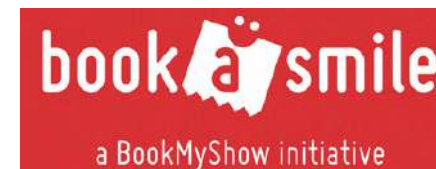




## Partners



दक्षिणी दिल्ली नगर निगम  
South Delhi Municipal Corporation







**Akshar Football Club keeps at-risk teenage girls and boys engaged in school, developing discipline and teamwork.**



## Achievements



Implemented tablet education program with the Nalanda Project



Akshar granted “Special Consultative Status” by the United Nations



**दक्षिणी दिल्ली नगर निगम**  
**South Delhi Municipal Corporation**

Commenced intervention in failing government school in Lajpat Nagar



“Emerging NGO of the Year” at SPO India CSR Awards and Summit 2017, New Delhi

### UN NGO Committee on Mental Health

Presented Akshar at parallel event of United Nations Commission on the Status of Women, New York City



Selected for first cohort of incubator from more than 1000 applicants



Published peer-reviewed study: “Experiment on Holistic Rural Development in Northeast India”



Girish Gandhi National Award for Social Work



**MHRD**

Department of Higher Education  
Ministry of Human Resource Development  
Government of India

Nominated for UNESCO Hamdan Prize for Outstanding Practice and Performance in Enhancing the Effectiveness of Teachers





**Break the Cycle at**  
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