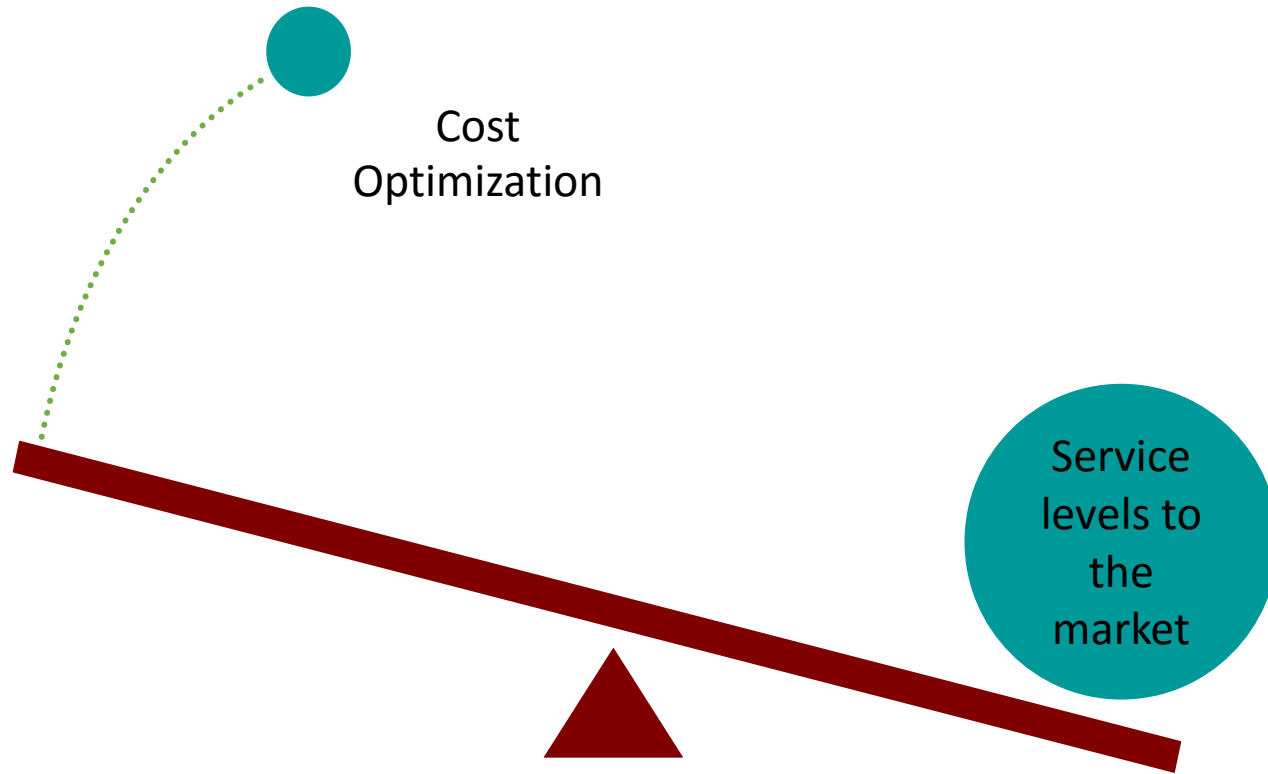


Impact of GST on Supply Chain

An understanding..
Ways of collaborating

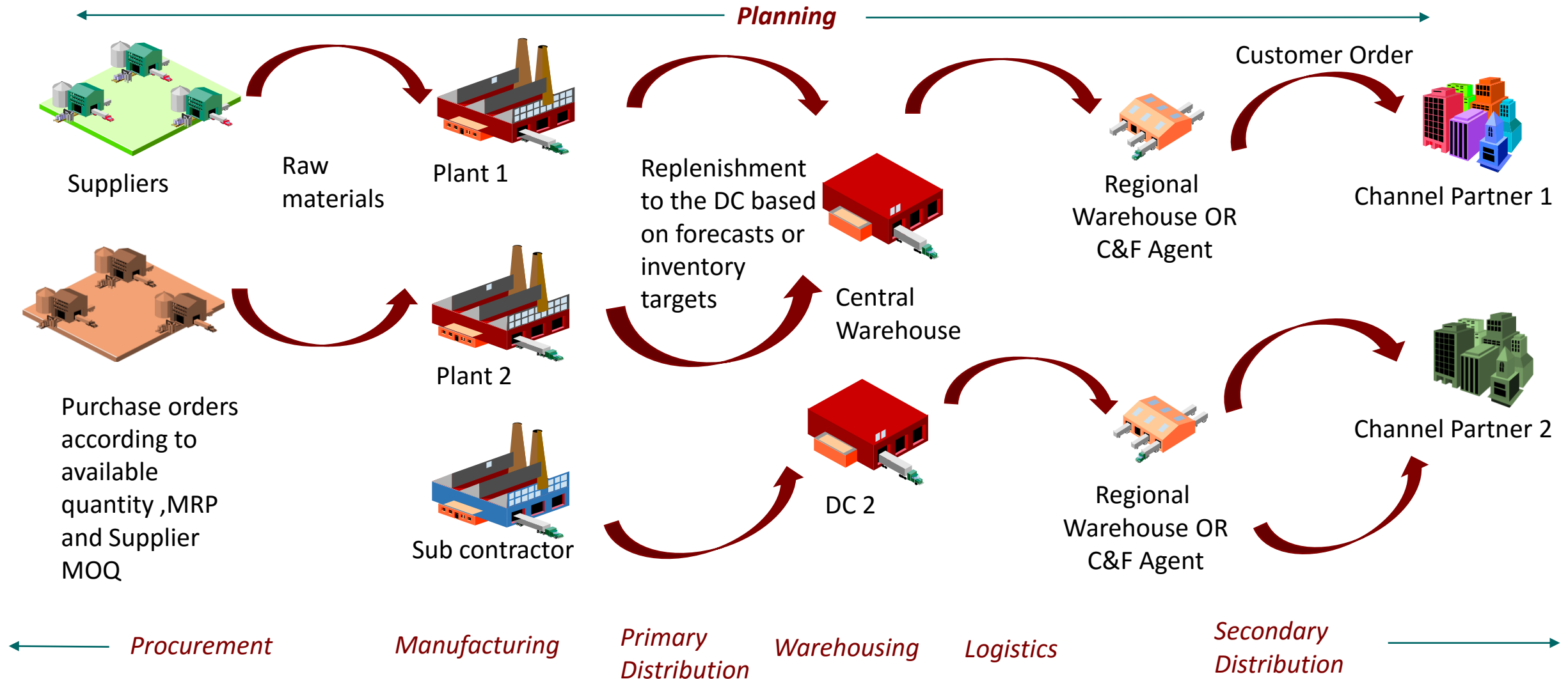


Supply Chain Objectives

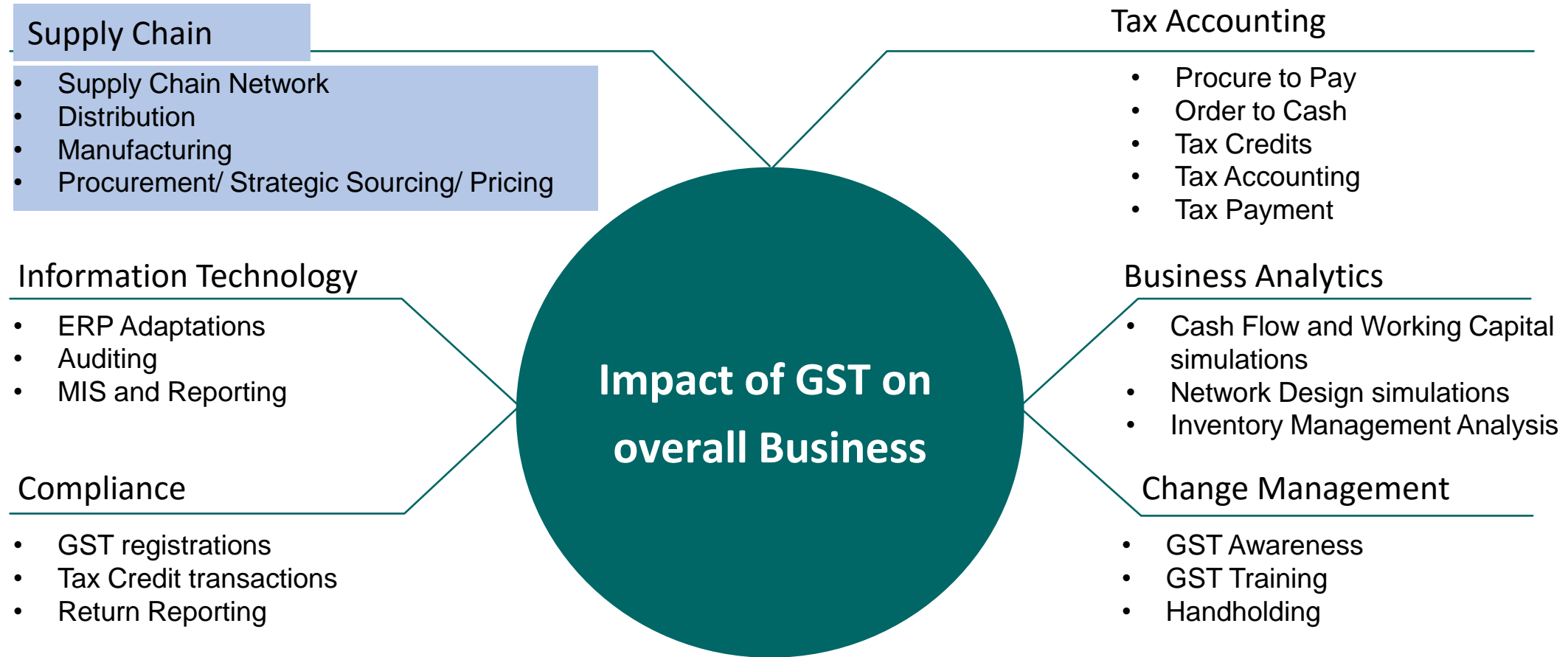


Together with Redesigning the Supply Chain in accordance with changing regulations, an organization needs to re-think and plan its Supply Chain practices and systems in order to meet the higher organization goals

Current Supply Chain



GST - Overall Business Impact



Impact of GST on Current Supply Chain

01

Supply chains in the past were designed to optimise the tax burden rather than purely based on demand and supply considerations.

03

To avoid taxes, companies preferred to have warehouses in each state and supply their products from those warehouses

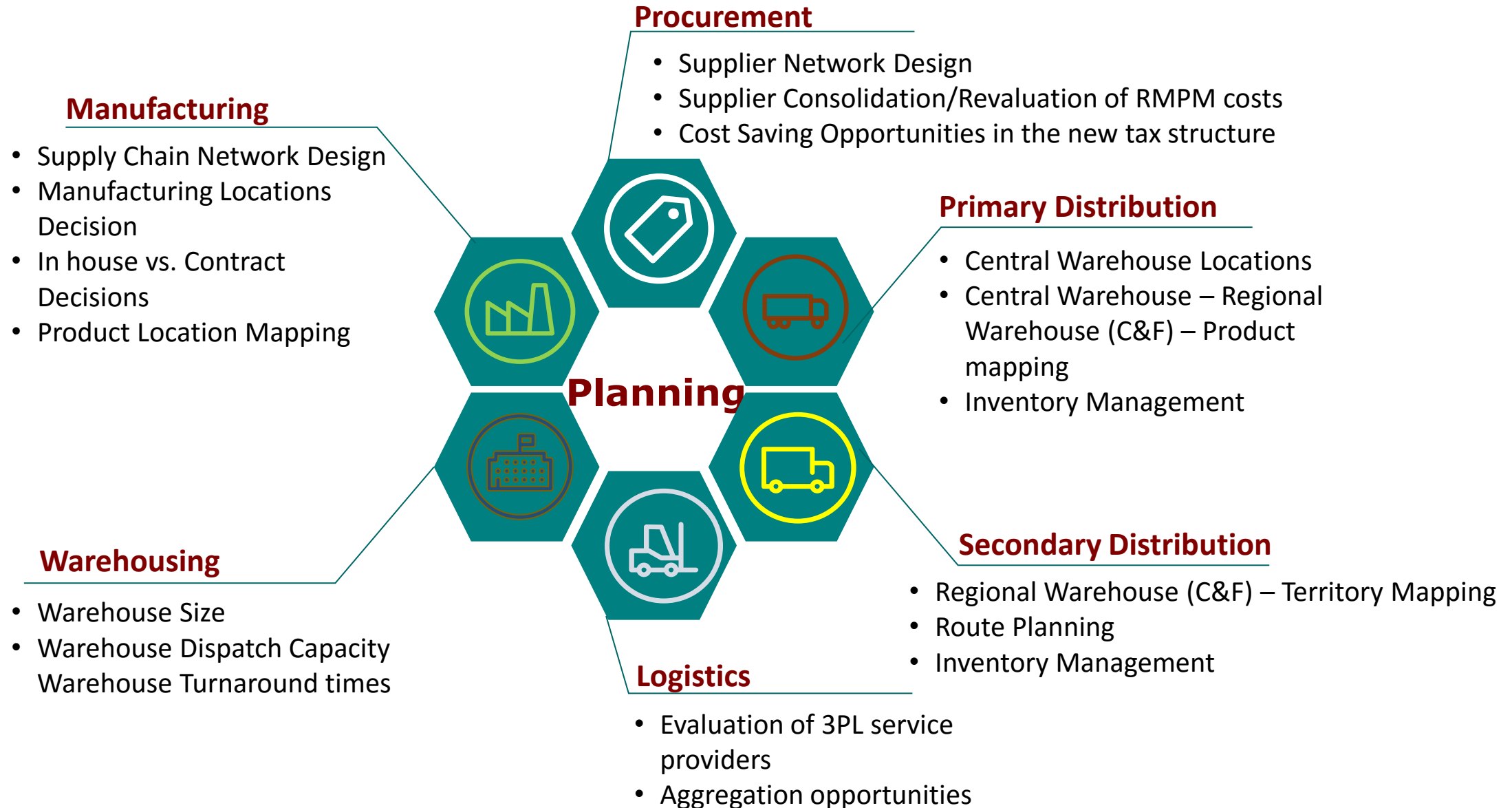
02

The intricate tax structure (total of 15 taxes) made it a ***long and cumbersome process to manufacture and move goods*** from one part of the country to another.

04

With GST, supply chains are expected to get more lean and simplified – designed to optimise supplies to match actual demand rather than comply and leverage on tax structures

Impact of GST on Key Supply Chain Functions



SynCore's Framework - Key leverage points

1

Supply chain network re-design to leverage efficiencies and serviceability

2

Buffer stocks levels / inventory levels to be re-calculated based on the network re-design and the serviceability desired v/s costs

3

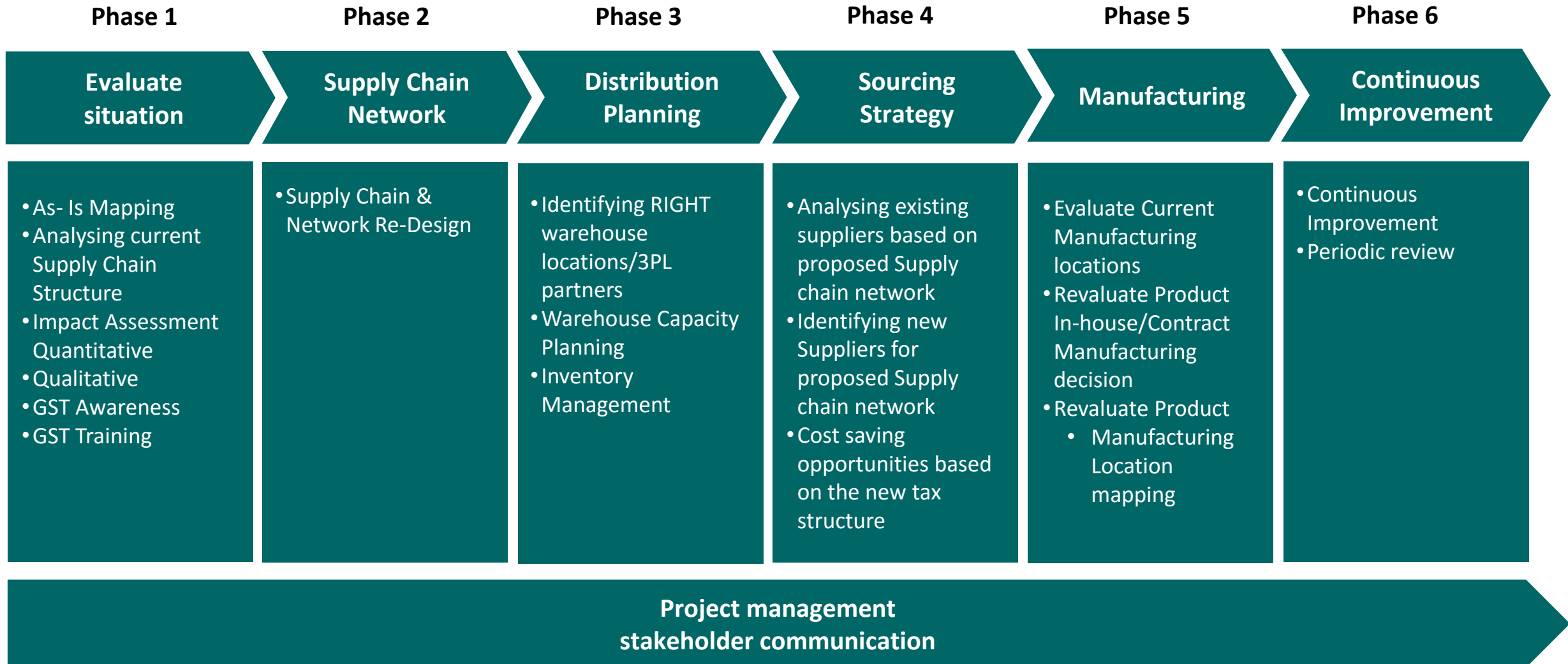
Logistics and Warehousing model to be re-looked at based on the new demand – supply configuration

4

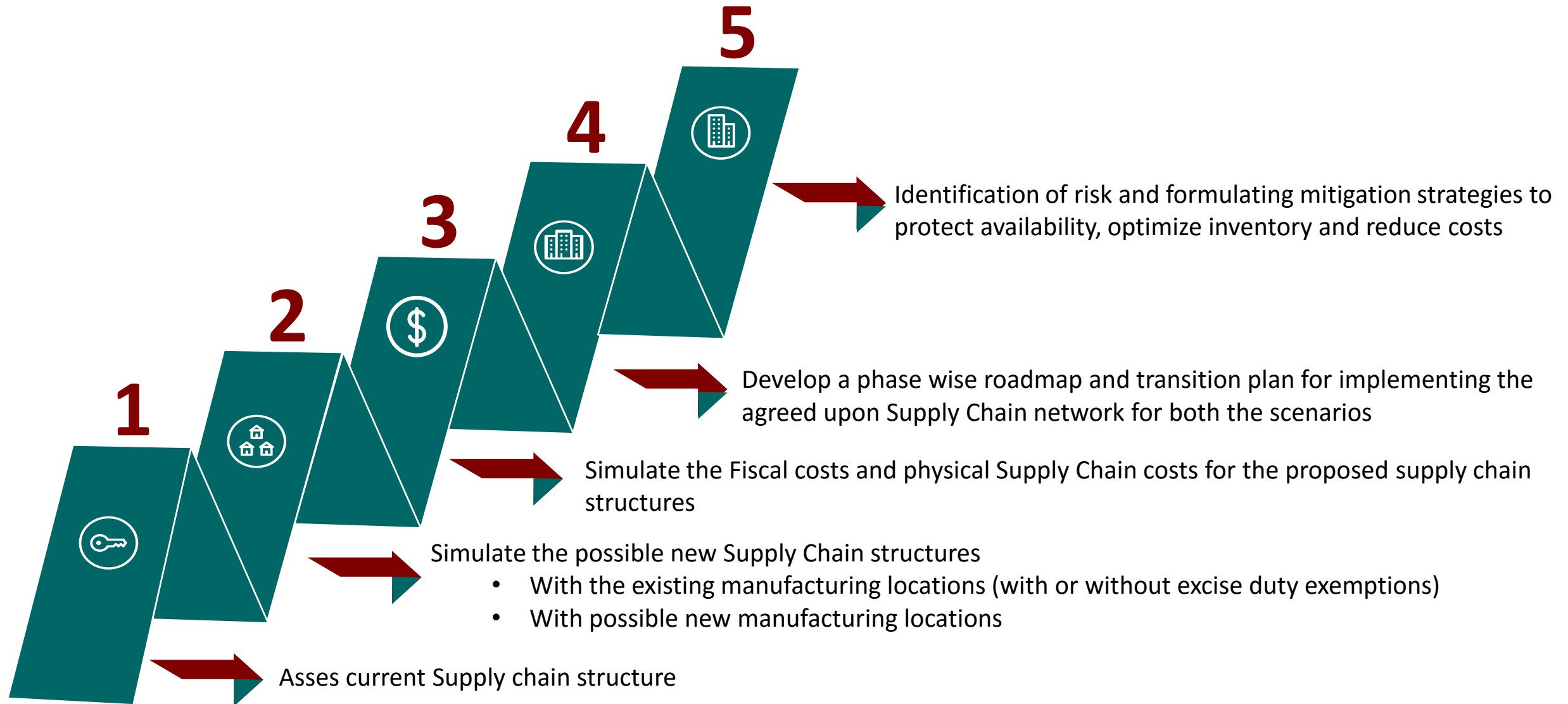
Planning processes (demand, supply and distribution) to be re-designed for faster response based on dynamic inventory levels

How SynCore and your organization can collaborate

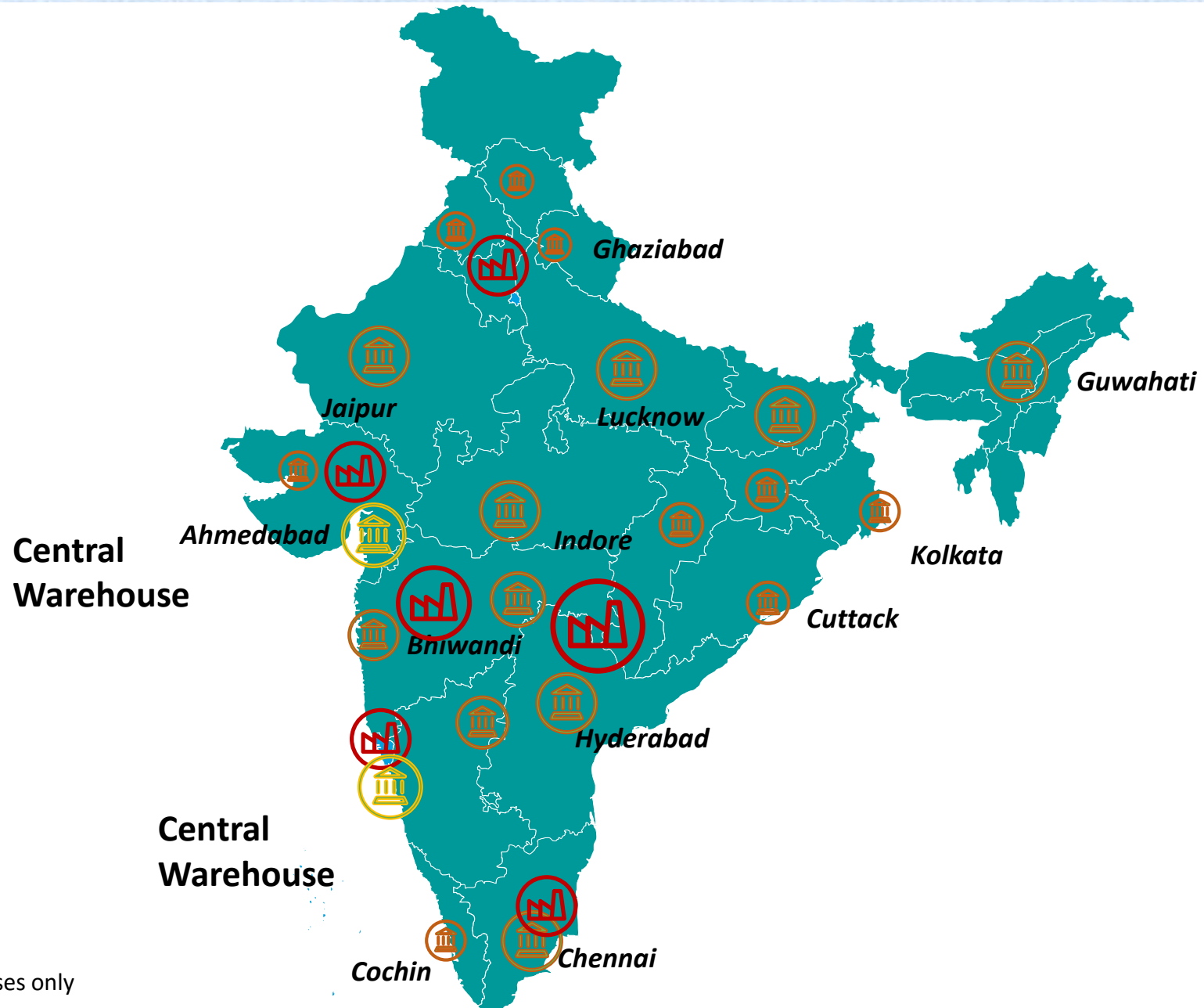
SynCore can work with your organization to be ready for GST in supply chain practices. We follow a phase wise approach to maximize benefits and minimize risks.



Supply Chain Structure Re-Design

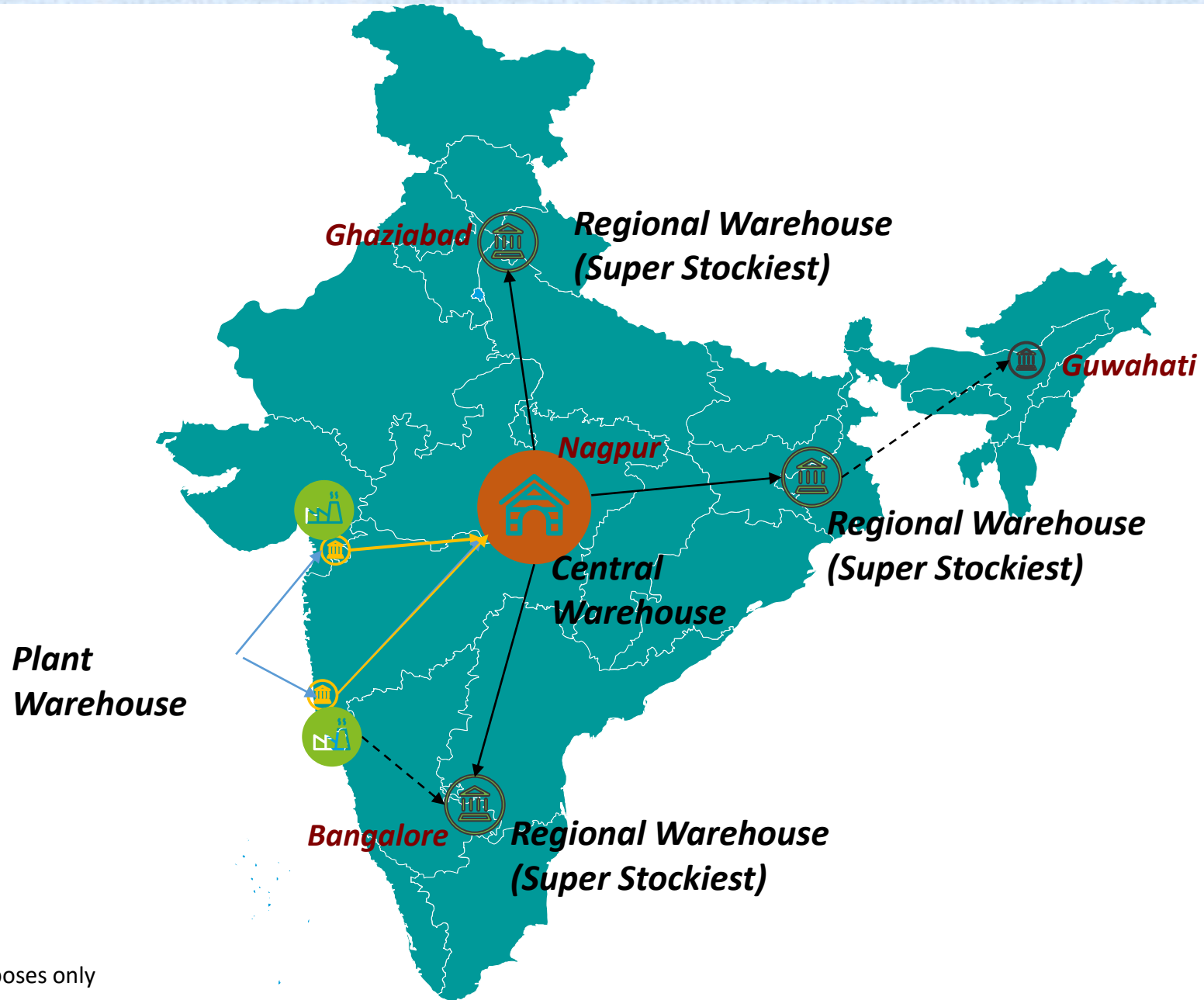


Pre GST



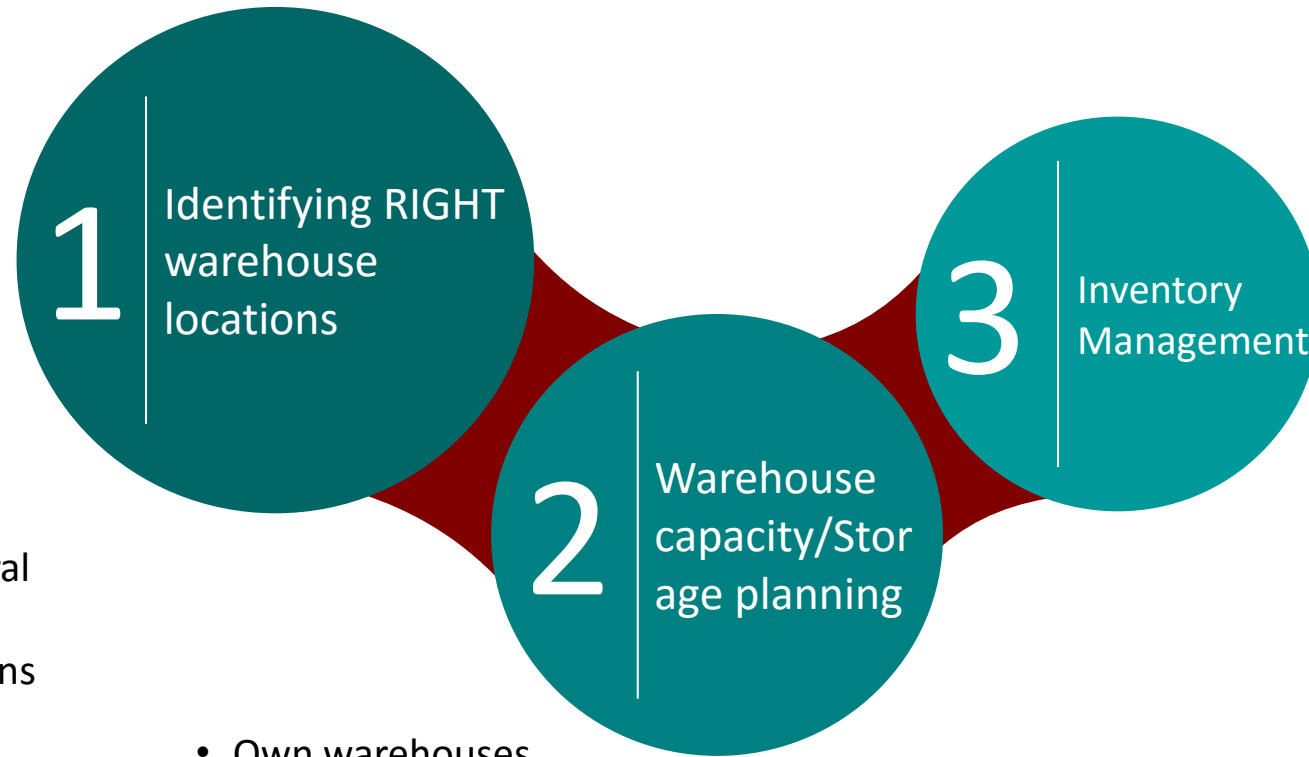
* Sample – For illustration purposes only

Post GST



* Sample – For illustration purposes only

Distribution

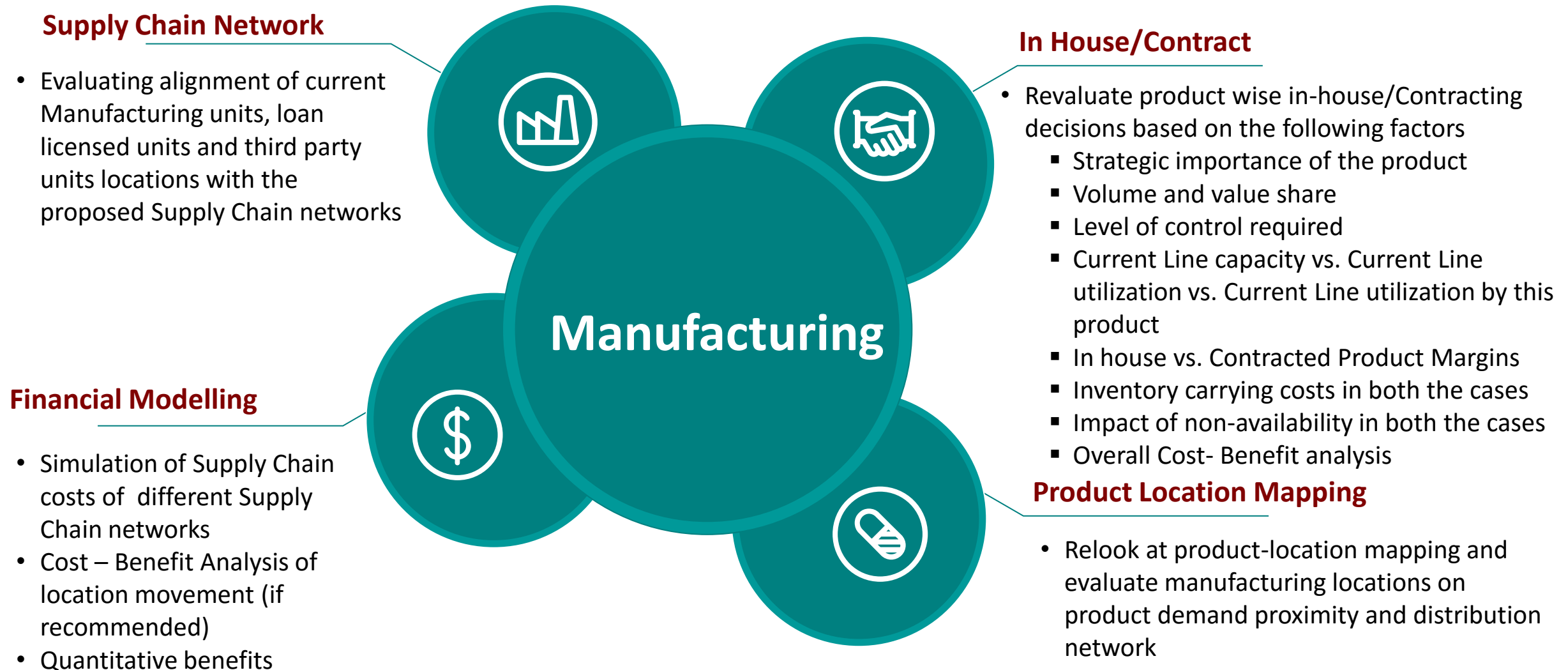


- Plant Warehouse (Central Warehouses), Regional Warehouse, CFA locations
- Warehouse - Territory mapping to ensure high reach
- Route Planning (Plant – Plant Warehouse – Regional Warehouse – CFA)

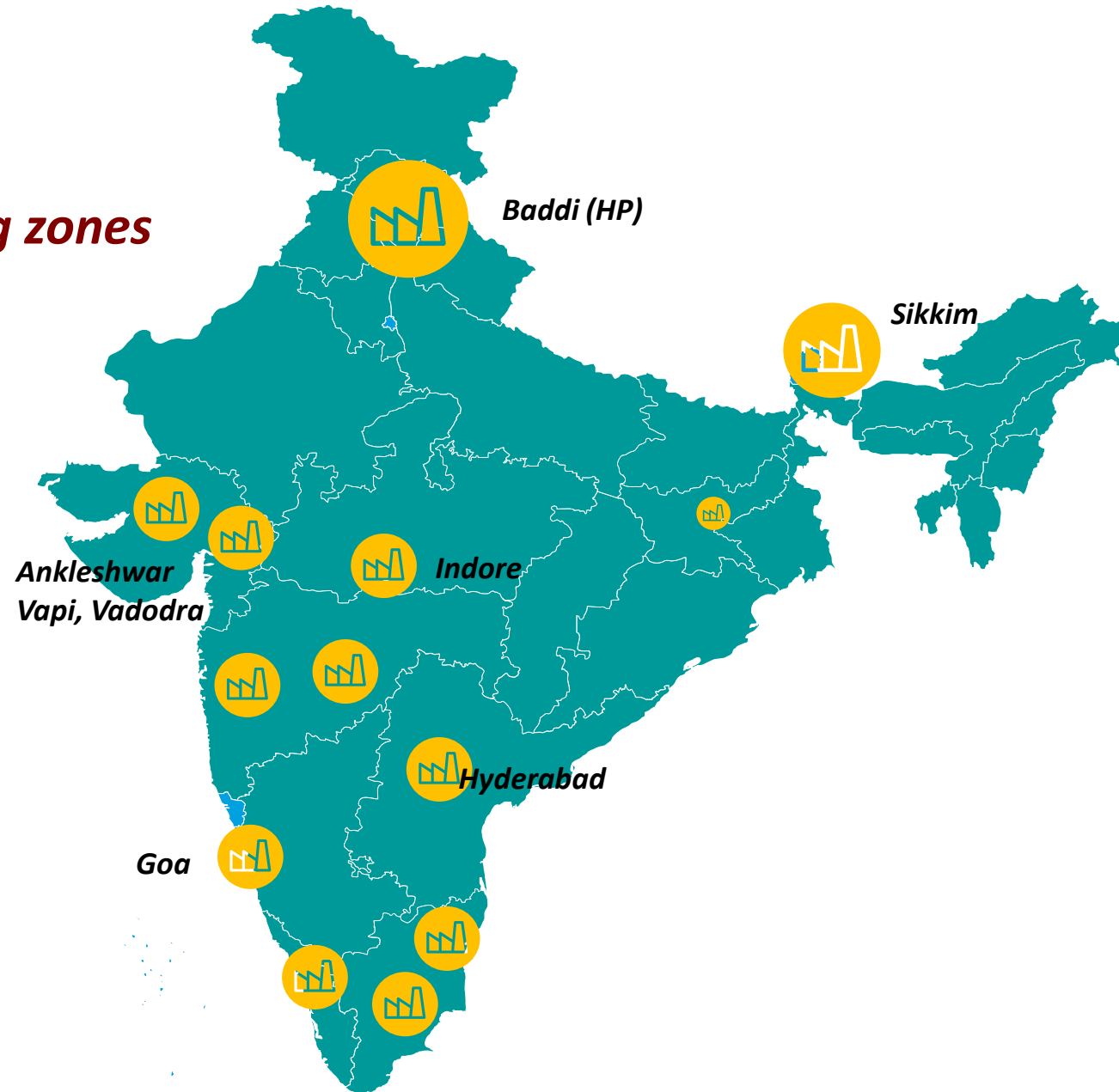
- Own warehouses
 - Capacity planning based on dispatch cycles, lead times, past consumptions and forecasted consumption
- CFA
 - Evaluating existing CFA's alignment to the new Supply network design
 - Calculating the storage capacity needed at the new warehouse locations
 - Evaluating the new and existing CFA's based on the new supply chain network on the basis of their storage capacity
 - Redefining the contract with CFA based on the changing volumes
- 3PL/4PL
 - Cost – Benefit Analysis of 3PL/4PL service providers

- SKU- Node tagging
- Designing inventory management policy
- Defining inventory targets (levels) at all nodes (Warehouses, CFA) to ensure high serviceability (availability) at optimum inventory

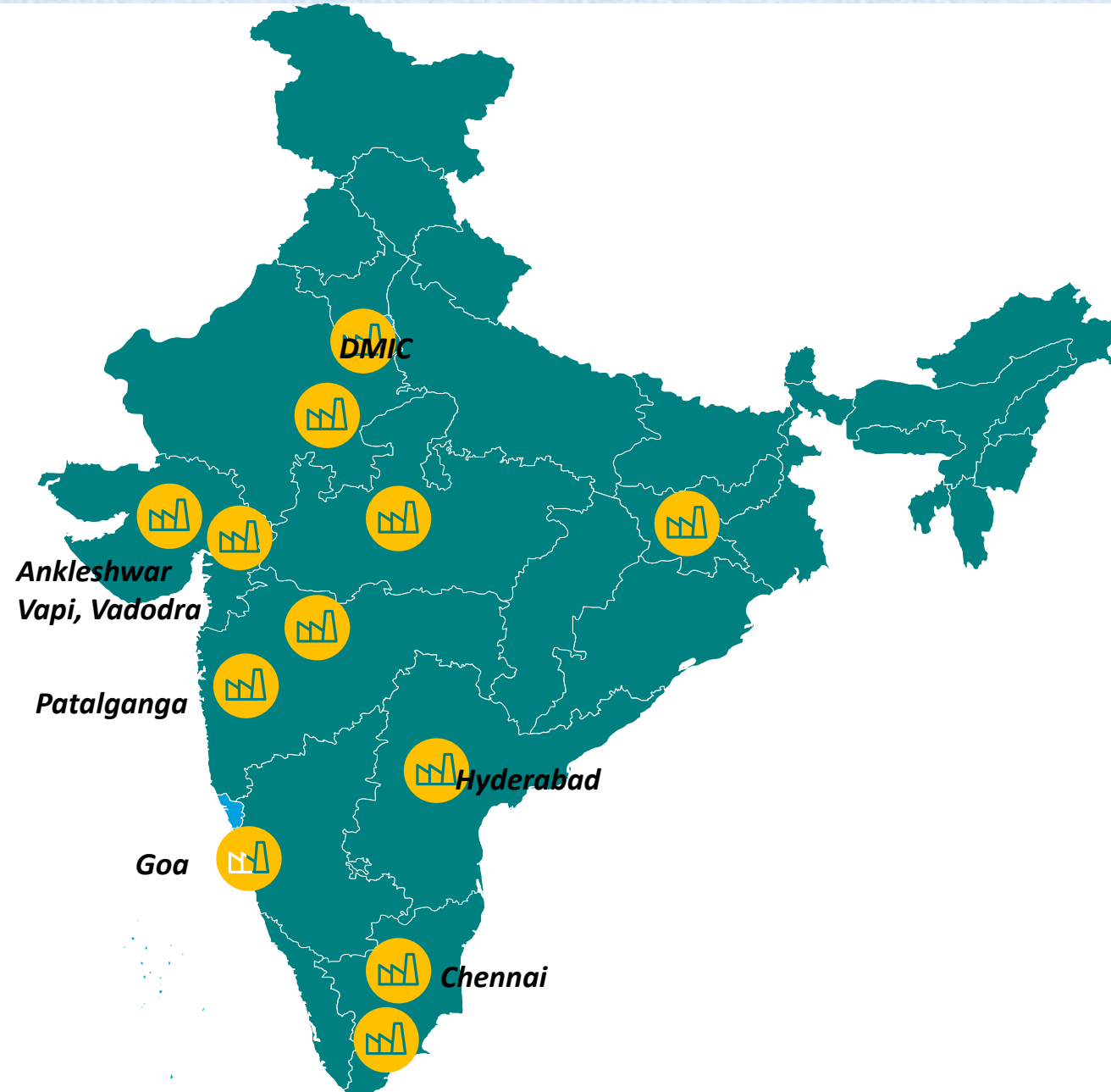
Manufacturing / Sourcing



Current Manufacturing zones

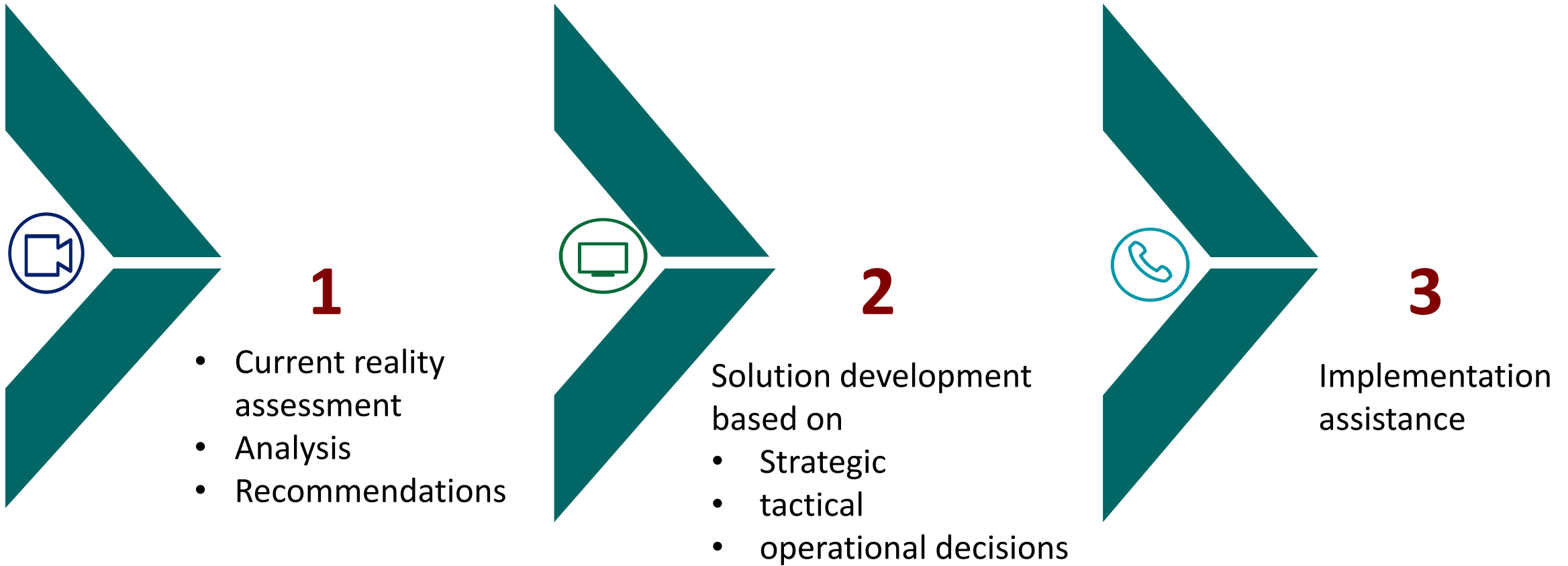


Post GST*



* Sample – For illustration purposes only

Our Proposal – Supply Chain and IT Modules



About Us

SynCore specializes in providing companies with customized solutions to improve sales and profitability, through 'operational excellence' and 'marketing and sales effectiveness'.

Through our partnership model and effective solutions, our clients have achieved dramatic results in KPI performance.

With SynCore, you can be assured of quick and correct analysis, followed by training and systems readiness and then rapid implementation.

SynCore has been named as one of the "Top 25 Most Promising Business Consultants in India" by the Consultants Review Magazine in 2014.

SynCore has conducted industry research and workshops for associations like ACMA, CII, IAAPI, PMI and PPMAI.



Domain – Vertical Matrix

Auto and Auto
Ancillaries



Engineering



Consumer Durables



Retail



Strategy and Tactics

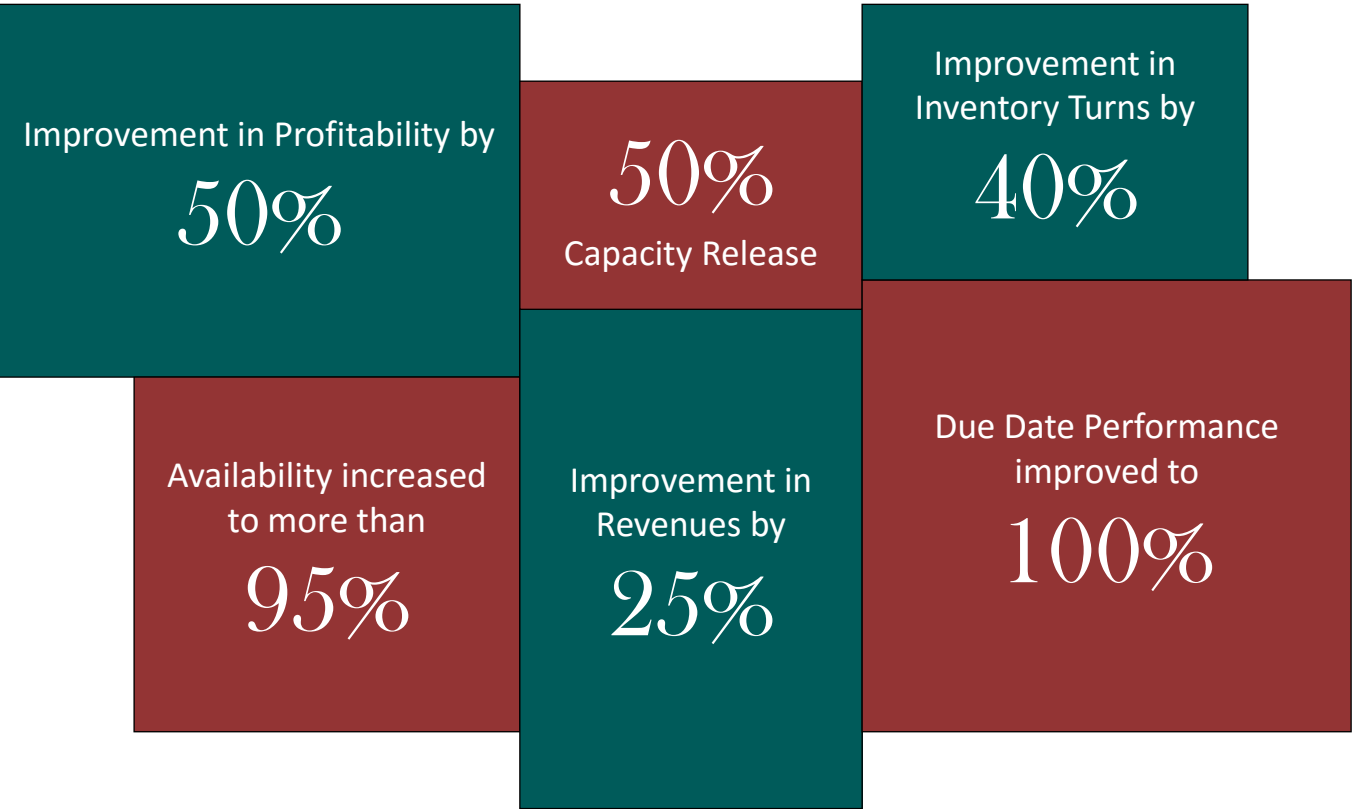
Project Management

New Product
Development and Launch

Sales and Marketing

Supply Chain
Management

Our Engagement Results and Select Clients & Industry Associations



Clients



Industry Associations



See What our Clients say About us

Within 4 months of implementation, significant improvement in availability at the plant warehouses and depots was observed.

Mr. VS. Iyer, Vice President (Operations), Nilkamal Ltd.

We have found SynCore team knowledgeable, enthusiastic, systematic and ready to get involved on a one- to- one level to get the job done. I would recommend SynCore Group to any CEO and his team wanting to see their organization through a different lens and develop breakthrough solutions

Mr. Rajen Shah, Managing Director, Arihant Industrial Corporation Ltd.

I recommend SynCore to the senior management of any organization wanting to create everlasting solutions for achieving project excellence

Mr. KG Ranganathan, Vice President, GSPI, Tata Communications Ltd.

Lets Begin...