



Aifotech Corporation

(PVT) Business Corporation

Focus Lifeline Support



Company Profile



aifotech Corporation

Specialists in:

- **ICT Sales, Training & Support**
- **Web & App Development**
- **Cyber Security & Risk Consultations**

Business name: Aifotech Private Business Corporation (Trading as aifotech Corporation)

Business type: Private Company

Company registration number: 620/2012

Vendor number: 708470

Physical address: 505 Shortson, Waterfalls, Harare

Postal Address: P.O Box 256 Harare

E-mail: aifotechpbc@gmail.com

Phone Details

Office: +263 861 129 0018
+263 864 421 0418

Mobile: +263 773 844 696
+263 712 089 759

Banking details

Bank: POSB

Branch: Harare Main

Account Name: Aifotech Corporation

Account Number: 500002890688

Swift Code: PWSBZWHX

Econet biller number: 35184



Company Overview

Aifotech Corporation was established in 2012 with the aim of providing ICT products, however due to the changing built environment and the growing needs of our Clients; it became necessary to broaden the services so as to offer multi-disciplinary IT management & Cyber Security consulting services, Information Technology Sales, Training & Support as well as Software Engineering under one banner.

Aifotech has continued to strive towards becoming a complete multi-disciplinary practice offering our Clients the specialist individual attention and solutions required by an ever-changing project environment. Aifotech believes in a hands-on approach on all projects and sees teamwork on every project as the key success element and is responsible for creating this environment. That is why a Director of the firm will always be in control of the key functions of our projects. Aifotech is equipped with the latest technology and has the necessary staff and resources to ensure the best professional service is provided at all times.

Mission statement

Aifotech exists to offer excellent service in Information Communication Technologies, in accordance with best practices and integrity, thereby developing our team and providing a leading platform from which to service the built environment and in particular, our valued Clients.

Vision statement

To grow our multi-disciplinary team in order to offer a broad spectrum of specialist ICT based solutions while providing Information Security Awareness to promote ICT efficiency and business profitability to our clientele. Aifotech is a leading startup that will exceed expectations and set new standards!

Company Strategy

Business goals and objectives

- To become a darling of the market by consistently exceeding investor, worker and customer's expectations
- To be the most innovative company by ISO standards by year 2025 while promoting Green ICTs from Cradle to Grave
- To develop the company into a blue chip company listed on the Zimbabwe Stock Exchange by year 2028

Values

- Innovation
- Efficiency
- Simplicity
- Integrity

Service pledge

Aifotech Corporation strives to offer first of its kind superior, quality products and services at competitive rates thereby building a strong brand in the market. The firm delivers quality services timely to its clientele and our services extended to cover best of breed Security and Forensic Analysis, Consulting Services and Training to individuals and companies for all supported vendor products. It is worth noting that our staff-training program is not ad hoc but an ongoing process. Our staff are trained in customer service bearing in mind that the customer is the single entity that pays our way and should be accorded the necessary treatment and service that exceeds his/her expectation.

Value chain

Aifotech Corporation maintains close touch with the Clientele through community based retail outlets, ensures top of range products and services through staff dedication and pledges that cost is not solely borne by its customers but all supply chain stakeholders and partners.



Business Organisation

Management Structure

Aifotech Corporation is in its daily activities managed by a Managing Director who reports to the Board of Directors from time to time. The Board is made up of five permanent members with the Director as serving CEO. The Managing Director of the company is also charged with control of the key functions of all projects. Aifotech Corporation Directors have deep technical knowledge and skills in Software Development, IT Security, Business Management and Accounting.

Management Directory

Mr Alocata Zvikaramba, Managing Director, is a holder of Master of Science IT Innovations in Business, from Ural Federal University Russia, a Bachelor of Technology (Hons) Electronic Commerce from HIT and a Diploma in Information Systems Security Management.

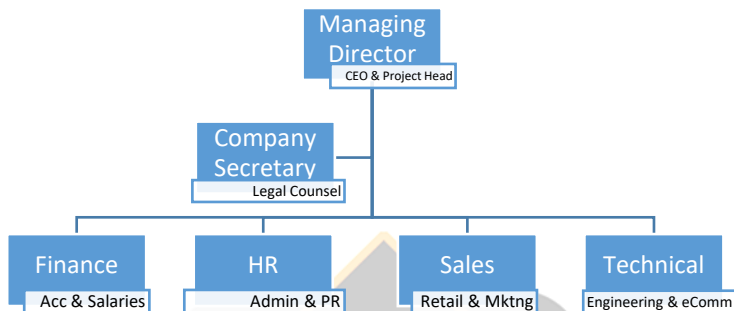
Mr Polite Kanduro, Technical Manager, is CCNA Certified and a holder of Bachelor of Technology (Hons) Information Security and Assurance from HIT.

Mrs Victoria Zvikaramba, Finance Manager, has a Diploma in Accounting from SAAA and a Computer Graphics Design Certificate.

Mrs Dainah Kanduro, Human Resource Manager, holds a logistics Certificate and is an experienced human resource person, having been employed for various years in that capacity at a supervisory role.

Mr Kevin Madenyika, Sales & Marketing Manager, is a sales specialist holding the Oracle Certified Associate badge.

Company Structure



Products and Services

- Retailing of Mountable Racks, UPS, Servers, PCs, Laptops, Routers, Switches, Printers, Cellphones and other Computer Consumables
- Distribution and Support of innovative learning (STEM) products like LittleBits, Arduino and Raspberry Pi
- Fix and Supply of CCTVs, Biometric Systems and Man Traps
- Cyber Security Implementations and Risk Consultations
- Web & App Development, Antivirus & OS Software Licensing
- Technical Support (incl. Networking and Servicing) on all Vendor Products
- ICDL Training

Our Target Market

- Government Entities & Parastatals
- Large Corporations & Banks
- Small to Micro and Medium Enterprises (SMMEs)
- Educational Institutions
- Accounting, Auditing & Law Firms
- Conference Organisers
- Individuals

Current Projects

Projects include:

Security Management Access Control System (SMACS)

Aifotech Corporation targets Government and Private Institutions with her SMACS product offering Identity and Access Management in the Digital Age. The Zimbabwean Government's current policy promoting ICT adoption and utilisation fits well with the requirement to have its departments fully harnessing Electronic Security Access technology.

Electronic Ticketing

The eTickets System targets mostly, the entertainment industry, then conferences of greater magnitude like ZITF, Agricultural Shows and Galas. Consumers will save money, through the promotion and use of plastic money, on the adoption of eTickets. Currently there are several events requiring the use of this product whereas there are few or no known innovative products of this kind in Zimbabwe.

Information Security Education Training and Awareness (iSETA)

This STEM initiative cuts across Early Childhood Development up to Tertiary Level, with a flexible path of digital proficiency set out from novice to expert. Distribution and Support of these innovative learning products, that promote Coding and Engineering practice, includes LittleBits, Arduino and Raspberry Pi education kits. The Company is in the process of rolling out this initiative to the rest of the world as a way of corporate responsibility.

Website and Applications Development

We offer Web Designing, Domain Registration & Hosting Services to companies, organisations, individuals as a digital way to complement their existing marketing plan. Like any trade name, logo or brand name, a domain name represents a part of the business identity; something customers and business associates can recognise, remember, and positively associate with Services or Products rendered. The development also extends to Mobile Applications (incl SMS gateways), MIS, BI Systems, Accounting and Logistics Systems.



NOTICE:

This company profile shall remain the property of aifotech Corporation® and is to be considered confidential. The details contained in this document shall be used only for the intended purpose when delivered to recipient and shall not be used for any other purpose without prior written authority from:

aifotech Corporation® management.

This document is presented without any alterations. Diligent care has been taken in preparing this document, and this information contained herewith is a true reflection of the exiting circumstances.

**Thank you for taking the time to go through our business profile.
If there are any questions or comments, please feel free to contact us.**

Contact:

WHATSAPP: +263 864 410 4841

EMAIL: aifotechpbc@gmail.com

WEBSITE: www.aifotech.com

Follow us on Twitter, Facebook and Google+

