

## Job title: Consultant

*Hustad & Granaas AS is seeking highly skilled, ambitious and aspiring team members who are interested in gaining experience from building a new, tailored consultancy for the energy industry.*

### **We offer:**

- / An inspiring and challenging job working with clients from across the energy industry
- / A work environment with entrepreneurial and experienced colleagues
- / A small and dynamic business environment where you will be able to influence the development of the company
- / Room to create and try out new ideas and ways of working
- / Competitive conditions

### **About Hustad & Granaas**

Hustad & Granaas (H&G) started as an advisory company in 2016. Our clients are typically operating in the oil and gas industry, however, over time we aim to cover the full energy sector. Our objective is to build a preferred and exclusive advisory company delivering impact in the energy industry through development of an inspiring workplace that gives individuals the ability to develop and try out their own ideas. We aim to create a business focused culture, based on executive industry experience on partnership level, combined with analytically strong, agile and creative consultants.

H&G will onboard our fifth employee on August 1<sup>st</sup>. Our aspiration is to grow the company to more than 20 employees within the next 2-4 years. Our headquarters is in Stavanger, and we are about to open an office in Oslo. The working language in H&G is both Norwegian and English.

### **Consultant Profile**

The right candidates have a strong academic background and solid problem-solving skills. At Hustad & Granaas, we pride ourselves in providing efficient solutions to our clients. You will be part of an experienced team that serves industry leaders in developing their strategic, management, technical as well as financial and organisational matters. You will be working in teams with our experienced partners in creating simple and implementable solutions to complex problems. We are looking for opportunistic individuals who see the opportunity that comes out of the synergy between their own skills and experience, combined with the experienced partnership level in our company. We are looking for candidates who thrive as individual performance as well as in teams.

H&G is a start-up business. All our employees work closely together to deliver high quality solutions to our clients. At the same time, we build our internal structure of products, sales and marketing materials. As you will be instrumental in building our structures, we will be looking for consultants with a start-up spirit who is motivated by growing a new company.

This position is based either in Stavanger or Oslo and travel between these locations and customer locations needs to be anticipated.

**Consultant Job Duties:**

- / Conduct initial assessment of clients' business or business processes
- / Compile and analyse relevant data for client's business by conducting research and interviews
- / Drive business projects on behalf of clients according to their needs
- / Guide clients in implementing the prescribed strategy and resolving issues
- / Manage comprehensive data analysis to discover weaknesses, gaps and problems
- / Analyse both technical, operational, organisational and financial datasets, looking for trends, weaknesses, opportunities, presenting them back to the client in a simple and comprehensive way
- / Find causes and formulate solutions to business challenges
- / Develop and deliver presentations with sufficient justification and analysis
- / Write, or revise detailed business plans to drive small or radical changes
- / Provide guidance for any recurring problems/challenges or problematic patterns
- / Travels to different business locations, both internationally and domestic, on clients' request

**Consultant Skills and Qualifications:**

- / Academic degree at Master level or higher
- / Minimum two years of work experience
- / Successful work experience as Business Consultant is a plus
- / Experience from the energy industry and/or digitalisation is a plus
- / Diverse general business knowledge in areas including operations, capital projects, manufacturing, market analysis, etc. is a plus
- / Proficiency in Microsoft Office
- / Fluency in business English and Norwegian
- / Solid communication, presentation and interpersonal skills
- / Excellent, research, data collection and analysis skills
- / Proven track record of creative problem-solving and the ability to distil and communicate complex concepts

H&G values ethnic and gender diversity.

For further information please contact any of our partners, you find contact details on our web site [www.hustadgranaas.com](http://www.hustadgranaas.com). Please submit your application and CV to our CEO: [Andreas Ekker](#)

H&G targets to employ at least two more Consultants during 2018.