

## Doing Business in the Canadian Aerospace Sector: The Latest Updates"

The recent purchase of Bombardier's CRJ program by Mitsubishi has put Canada in the spotlight in the Japan. Many in the local aerospace industry are curious to see what this means to their business and what opportunities this could bring. The Canadian Consulate in Nagoya is organizing this informative seminar to shed some light on the Canadian aerospace sector. The various speakers will help the Japanese aerospace industry - OEMs, TIER 1 and TIER2 and others - make the most of the opportunities available in Canada.

**Daniel Dobrjansk**, Vice President of Cyclone MFGVP one of Canada's leading TIER suppliers. Daniel will provide an update on the Canadian and international scene. His advice on how to work with OEMs in Canada could help Japanese suppliers evaluate the opportunities available North America.

**Francis Langlois**, director of the aerospace industry at Montreal International. Montreal is the heart of Canada's aerospace industry and Francis' presentation will help Chubu industry players better understand the challenge and opportunities in one of the world's largest aerospace hubs .

**Alex Bellamy** Chief Development Officer, Mitsubishi Aircraft Corporation will talk on the latest developments concerning MITAC and their links to Canada.

Date: Seminar: Thursday, September 26th, 2019 16:00-18:00

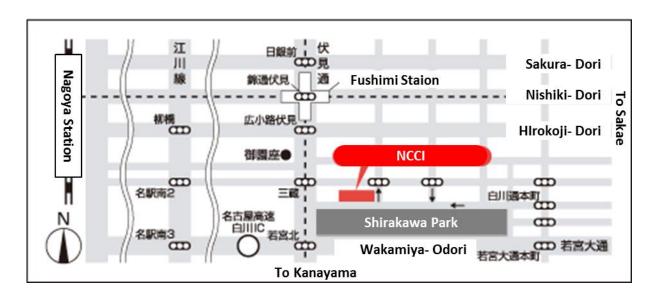
(Door Open15: 30) Nagoya Chamber of Commerce and Industry 5F

**Conference room D** 

Networking: <u>18:00-20:00</u> at 2F Meisho Grill

2-10-19 Sakae, Naka-ku, Nagoya-shi, Aichi-ken 460-8422 Japan

Access: 5 minutes' walk to the south from Fushimi Station, Subway Higashiyama-line/Tsurumai-line Exit No.5 (One stop from Nagoya Station on the Higashiyama Line)



Host: Consulate of Canada in Nagoya

Sponsor: NCCI, Aichi Prefecture, Aichi Nagoya Aerospace Consortium, Quebec Government, Invest in Canada

Co-sponsor: C-ASTEC • JETRO Nagoya

## Schedule

Doors Open at 15:30

16:00- Opening: Mr. Chenier La Salle (Consul and Senior Trade Commissionner)

Seminar: From Canadian Tier1 Stand Point: How to Do Business with Aero OEMs

Mr. Daniel Dobrjanski, Vice President, Cyclone MFG

Seminar: Development of the Aerospace Eco system in the Montreal Areas

**Mr. Francis Langlois**, Director, Business Development, Aerospace – Foreign Investments, Montreal International

Seminar: MITAC and Their Links to Canada

Mr. Alex Bellamy, Chief Development Officer, Mitsubishi Aircraft Corporation

18:00-20:00 **Networking**: 2F at Meisho Grill in the same building

- **Shuttle bus for seminar participants:** Shuttle bus services will be available from 15:10(TBD) to 16:10 between Fukiage Hall and Nagoya Chamber of Commerce and Industry.
- Participation fee: Free (Simultaneous interpretation is available)
- Number of participants: <del>70=→120</del> (advance registration required) (Deadline as soon as the fixed number is reached)
- **Participation:** Aircraft Suppliers;
  - Tier 2 and Tier 3 companies involved in management and operational reforms
  - Companies looking to expand into Canada or North America

**Application: Seminars need to be registered in advance.** 

Please register using the event code of [ NAGOYA ] from the application website below.

R.S.V.P here: Canada Tier1 Seminar

Contact:

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Consulate of Canada in Nagoya Trade Commissioner Koji Idei (Mr) TEL: 090-2170-3681



**DANIEL DOBRJANSKI**, Cyclone Manufacturing Inc. Vice-President, Business Development. <a href="http://www.cyclonemfg.com/">http://www.cyclonemfg.com/</a> has an engineering background and extensive knowledge of the global aerospace industry. He holds an undergraduate degree (BEng) in Aerospace Engineering and s master's degree (MASc) in Mechanical Engineering and has more than 8 years of aerospace experience since joining Cyclone in 2010. Daniel started his career with a relatively small aerospace company and took advantage of his passion and knowledge for aerospace engineering to become an engineering manager three

years after completing MASc. He then moved to an automotive company where he set up an aerospace division to handle business development, procurement, quality and engineering planning. He will focus

on aerospace information gathering, evaluating marketing opportunities and target markets, aerospace global strategy development, and business model design.



## FRANCIS LANGLOIS (TBD)

Director, Business Development, Aerospace, Montréal International <a href="https://www.montrealinternational.com/en/">https://www.montrealinternational.com/en/</a>

## **ALEX BELLAMY**

Chief Development Officer, Mitsubishi Aircraft Corporation https://www.mitsubishiaircraft.com/

Alex Bellamy is the Chief Development Officer, Mitsubishi Aircraft Corporation. In this role, he oversees Mitsubishi Aircraft Corporation's global operations and strategy with responsibilities including product development, customer support, and future business development. Alex has been one of the driving forces behind the transformation of the company into a global, world-class organization and the establishment of the company vision for commercial success for Japan. He joined

Mitsubishi Aircraft in March2016 and since then has led the turnaround of the program. In April 2018, Alex became the Chief Development Officer, leading a strong team of multi-national leaders who are united together to making the best product possible for our customers.

Prior to joining Mitsubishi Aircraft, Alex worked for Bombardier Aerospace in Montreal, Canada where he was the Manager C Series Flight Test responsible for ensuring that the flight test organization safely and efficiently met the Type Certification and Entry in to Service schedules. Before moving to Canada, Alex worked for eleven years at BAE Systems in Warton, United Kingdom where he started his career as a Flight Test Engineer, conducting experimental flight operations on a variety of aircraft platforms.

Alex graduated from the University of Salford with a first-class honors degree in Aeronautical Systems Engineering, during which he took a year off to work at British Airways Engineering. He also has a Post-Graduate certificate in Management from the Lancaster University Management School. He is a Chartered Engineer in the UK and a Fellow with the Royal Aeronautical Society.