



Grants | Prizes | Challenges

OniX and Altum announce a partnership to accelerate research

[OniX - Online Ideas Exchange Hub](#) and [Altum](#) are partnering to support grants, prizes and challenges logistics from concept, through pre-, review and post management to advance research.

OniX - the Online Ideas Exchange Hub - is at the intersection of innovation, bringing universities, charities and private foundations, government, startups, biotech and tech companies, pharmaceuticals, and other industries to work collaboratively to advance ideas to market by building breakthrough and impact communities. The OniX Hub has put together a global research network that includes data and organizations working on Health Sciences, Biotechnology, Medical Devices, Agriculture, Energy, Space, Transportation, Climate Change, Food and Nutrition, Farming, Fisheries, Social Sciences, Public Health, Artificial Intelligence, Software/Hardware, and others. The OniX Hub is connecting ideas to opportunities by providing an intelligence research platform to industry, universities, charities and private foundations, and government to accelerate research.

Altum understands that research is the heart of innovation and it is the catalyst for advancement. Altum's ProposalCentral - the industry-leading cloud-based grant management system and evaluation software tool - is the first fully-integrated grants management and evaluation solution designed to offer unparalleled access and visibility into an entire research ecosystem.

"This partnership allows our clients to accelerate and streamline application, review, award, and closeout processes. Our integrated team support model lets organizations focus on their research" said Martin A. Dueñas, Founder and CEO of OniX.

"Altum believes that research is most effective when it's powered by the community," said Steve Pinchotti, Chief Executive Officer of Altum. "Our organization and platform are designed to foster true collaboration and partnerships. Our new partnership with OniX will provide vital support for industry and other organizations to accelerate research."

"We are delighted to partner with Altum to accelerate research by supporting innovative organizations' research management needs" said Dueñas. "OniX and Altum are the leading companies in their respective areas and this partnership will provide the full



spectrum of services to support our clients immediately in an efficient manner with a talented and experienced team.”

[About OniX](#)

OniX markets the global research enterprise of academic, not-for-profit research organizations, and industry to facilitate partnerships. OniX supports industry with a research Intelligence hub to (1) de-risk and accelerate R&D, (2) provide access to KOL, (3) identify Business Development opportunities (earlier than current venues) & (4) facilitate External Innovation Partnering. OniX’s headquarters is located in New York City with additional offices in Washington DC, and soon London, Brussels and Tokyo.

[About Altum](#)

Altum is a software company driven towards the advancement of research. ProposalCentral is a Cloud-based grants management platform designed to empower funders, connect the research community, and extend the impact of grant-making long beyond the award. Altum believes that research is most effective when it’s powered by a community. Altum shares an ambitious vision and an open mind-set, and their organization and platform are designed to foster true collaboration and partnerships. Altum’s headquarters is located in Reston, Virginia.