

# Did you know...

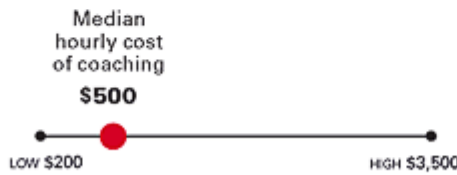
## Top 3 reasons coaches are engaged

Coaches are no longer most often hired to usher toxic leaders out the door.

- 1 Develop high potentials or facilitate transition ..... **48%**
- 2 Act as a sounding board ..... **26%**
- 3 Address derailing behavior ..... **12%**

## How much it costs

Most often you can expect to pay about \$500 an hour – the cost of a top psychiatrist in Manhattan.



## Is coaching personal?

Companies may not hire coaches to attend to issues in executives' personal lives, but more often than not, personal matters creep in.

Are you frequently hired to address personal issues?



Have you ever assisted executives with personal issues?



## What to look for in a coach

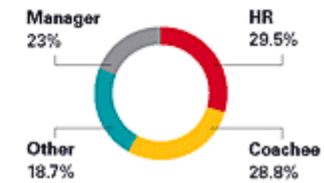
Respondents had mixed views on what qualifications are important.



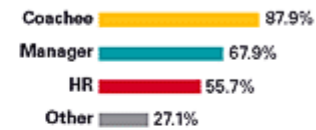
## Who is involved?

Though they acknowledged that confidentiality was central to successful coaching, respondents said that in most cases, they gave updates on coachees' progress to other stakeholders in the organization.

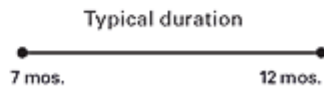
Who typically initiates the coaching relationship?



Who is kept apprised of progress?



## How long it takes



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