



# ImmoStat

GIE régi par les articles L.251-1 à L.251-23  
du nouveau Code du Commerce

FOR IMMEDIATE RELEASE

## IMMOSTAT RESULTS FOR Q3 2018

Paris, Friday 5 October 2018

Every quarter, ImmoStat, an independent entity pooling data for the four main brokers in French Commercial Real Estate (BNP Paribas Real Estate, CBRE, JLL and Cushman & Wakefield) presents its key indicators for the Greater Paris Region.

The present release covers:

- the office take-up (both new lettings and sales to occupiers)
- the office immediate supply and average headline rent
- the investment volume and the average price for offices

### OFFICES IN THE GREATER PARIS REGION

**Office take-up in the Greater Paris Region** reached **503,600 sqm** over Q3 2018, **down by 17%** vs Q3 2017. Since the start of 2018, the office take-up now has totalled **1,873,700 sqm**, which is **up by 6%** compared to the same period over 2017.

**Office immediate supply** on September 30th 2018 in the Greater Paris Region is estimated at **2,958,000 sqm**, **down by 15%** y-o-y.

Based on transactions of the quarter, **the headline rent of offices** is on average:

- **€ 374 /sqm pa**, excluding taxes and charges **for second-hand space**, up by 8% over a year ;
- **€ 385 /sqm pa**, excluding taxes and charges **for new or refurbished space**, up by 5% over a year.

The headline rent is defined in lease contracts **regardless of incentives**, whose level was 20.5% last quarter and will be updated **next month for Q3 2018**.

### INVESTMENTS IN THE GREATER PARIS REGION

**In the Greater Paris Region, the investment volume in Commercial Real Estate** over Q3 2018 reached **€3.4 billion**, **down by 20%** compared to the Q3 2017. The investment volume has totalled **€12.8 billion** since the start of 2018, **up by 33%** compared to the same timeframe last year.

The average capital value for Office in the Greater Paris Region over Q3 2018 all types alike reaches **€6,560 /sqm** (including transactions costs) which is **up by 6% y-o-y**.

Follow **@immostat** on Twitter and find out more about **Q3 2018** with our market charts on [www.immostat.com](http://www.immostat.com)

#### ABOUT IMMOSTAT

*ImmoStat is an independent entity (French legal form GIE i.e. "Groupement d'Intérêt Economique") created in 2001 by the main brokers in French Commercial Real Estate: BNP Paribas Real Estate, CBRE, JLL and Cushman & Wakefield.*

*With common rules, ImmoStat is able to deliver improved information to its members as well as acknowledged statistics about supply, demand and prices to all Real Estate professionals, occupiers or investors.*

*This unique initiative greatly enhances market transparency in the Paris Region by filling the role of a market observatory that fosters its international attractiveness.*

**CONTACT**

*David Méline, Head of Operations | +33 6 61 87 13 55 | david.meline@immostat.com*

**END OF THE RELEASE**

**###**