

Hodes Weill names new partner

Stuart Elizabeth Baldwin, who is head of project management, will be the sixth partner and second female partner at the New York-based advisory firm

Hodes Weill & Associates has named a new partner at its firm, Stuart Elizabeth Baldwin. Baldwin, who has been with the New York-based advisory firm since its inception in 2009, leads its 10-strong project management team, which works with managers on structuring and coordinating product offerings.

Based in New York, Baldwin is involved in originating new business, managing client relationships, performing due diligence on new business opportunities and structuring and preparing offerings for marketing, including coordinating the marketing process, responding to investor information and due diligence requests and assisting the manager and counsel with negotiating terms and closings.

“Stuart has played a critical role in the formation of the company and has continued to be an excellent role model and mentor to our team as it has grown,” Hodes Weill partner Susan Swanezy wrote in an internal memo that was sent to colleagues and seen by PERE. “Her work ethic and calm demeanor under pressure are unparalleled. She also has earned the trust and respect of both investment managers and institutional investors.”

Baldwin previously was a vice president of Credit Suisse, where she was a member of the real estate investments group, which includes the firm’s real estate investment businesses within the investment bank’s alternative investment group. Prior to rejoining Credit Suisse in 2008, Baldwin was an associate of Black Creek Group, a Denver-based private equity firm real estate focused on creating and managing real estate operating companies. From 2003 to 2006, Baldwin was an analyst in Credit Suisse’s real estate private fund group, its third-party real estate fund raising business.

Baldwin is the sixth employee to be named partner at the firm, along with Swanezy and managing partners and founders David Hodes and Doug Weill in New York, partner Will Rowson in London and partner Alfredo Lobo in Hong Kong. As of press time, Hodes Weill has appointed a number of women to senior roles at the firm, including two out of six partner positions and two out of seven managing director positions.