

## Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

### Lincoln County, All Areas

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	188	181	-3.7%
Total Sold Price	\$32,172,225	\$38,839,591	20.7%

### Outside of Lincoln County

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	5	5	0.0%
Total Sold Price	\$45,902,150	\$6,015,000	-86.9%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## Ruidoso

Residential

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	78	<b>79</b>	1.3%
Average Sales Price*	\$183,715	<b>\$241,476</b>	31.4%
Median Sales Price*	\$162,050	<b>\$200,000</b>	23.4%
Average Days on Market	147	<b>157</b>	6.8%
Total Sold Price	\$14,329,750	<b>\$19,076,611</b>	33.1%

## Alto Lakes G&CC/Kokopelli

Residential

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	13	<b>16</b>	23.1%
Average Sales Price*	\$413,569	<b>\$408,767</b>	-1.2%
Median Sales Price*	\$375,000	<b>\$357,250</b>	-4.7%
Average Days on Market	207	<b>226</b>	9.2%
Total Sold Price	\$5,376,400	<b>\$6,540,280</b>	21.6%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## Ruidoso Downs

Residential  
New Area

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	6	5	-16.7%
Average Sales Price*	\$124,917	<b>\$186,500</b>	49.3%
Median Sales Price*	\$140,500	<b>\$165,000</b>	17.4%
Average Days on Market	86	<b>144</b>	67.4%
Total Sold Price	\$749,500	<b>\$932,500</b>	24.4%

## Alto to Bonito River

Residential

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	20	12	-40.0%
Average Sales Price*	\$233,271	<b>\$298,533</b>	28.0%
Median Sales Price*	\$164,700	<b>\$182,500</b>	10.8%
Average Days on Market	296	<b>215</b>	-27.4%
Total Sold Price	\$4,665,425	<b>\$3,582,400</b>	-23.2%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

## Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

### N/Bonito River to N. Capitan

Residential

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	9	<b>7</b>	-22.2%
Average Sales Price*	\$194,889	<b>\$185,714</b>	-4.7%
Median Sales Price*	\$194,000	<b>\$170,500</b>	-12.1%
Average Days on Market	436	<b>262</b>	-39.9%
Total Sold Price	\$1,754,000	<b>\$1,300,000</b>	-25.9%

### E/Capitan to Hwy 70

**Includes Capitan Area**

Residential

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	1	<b>1</b>	0.0%
Average Sales Price*	\$245,000	<b>\$250,000</b>	2.0%
Median Sales Price*	\$245,000	<b>\$250,000</b>	2.0%
Average Days on Market	172	<b>4</b>	-97.7%
Total Sold Price	\$245,000	<b>\$250,000</b>	2.0%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## E/Ruidoso Downs to Tinnie

Residential

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	2	0	-100.0%
Average Sales Price*	\$144,000	\$0	-100.0%
Median Sales Price*	\$144,000	\$0	-100.0%
Average Days on Market	158	0	-100.0%
Total Sold Price	\$288,000	\$0	-100.0%

## Carrizozo

Residential

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	3	2	-33.3%
Average Sales Price*	\$97,167	\$89,750	-7.6%
Median Sales Price*	\$70,000	\$89,750	28.2%
Average Days on Market	447	156	-65.1%
Total Sold Price	\$291,500	\$179,500	-38.4%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

## Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

### Rest of Lincoln County

Includes Corona, Arabela, White Oaks, etc.

Residential

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>3</b>	0.0%
Average Sales Price*	\$0	<b>\$128,166</b>	0.0%
Median Sales Price*	\$0	<b>\$129,500</b>	0.0%
Average Days on Market	0	<b>248</b>	0.0%
Total Sold Price	\$0	<b>\$384,500</b>	0.0%

### Outside of Lincoln County

Residential

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	1	<b>0</b>	-100.0%
Average Sales Price*	\$42,000	<b>\$0</b>	-100.0%
Median Sales Price*	\$42,000	<b>\$0</b>	-100.0%
Average Days on Market	325	<b>0</b>	-100.0%
Total Sold Price	\$42,000	<b>\$0</b>	-100.0%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

## Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

### Total Residential, Lincoln County

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	132	<b>126</b>	-4.5%
Average Sales Price*	\$168,750	<b>\$256,173</b>	51.8%
Median Sales Price*	\$209,845	<b>\$215,000</b>	2.5%
Average Days on Market	200	<b>178</b>	-11.0%
Total Sold Price	\$27,699,575	<b>\$32,277,791</b>	16.5%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## Ruidoso

Vacant Land

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	15	<b>12</b>	-20.0%
Average Sales Price*	\$40,193	<b>\$41,996</b>	4.5%
Median Sales Price*	\$23,200	<b>\$37,500</b>	61.6%
Average Days on Market	607	<b>419</b>	-31.0%
Total Sold Price	\$602,900	<b>\$503,950</b>	-16.4%

## Alto Lakes G&CC/Kokopelli

Vacant Land

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	14	<b>8</b>	-42.9%
Average Sales Price*	\$62,057	<b>\$39,025</b>	-37.1%
Median Sales Price*	\$23,750	<b>\$18,250</b>	-23.2%
Average Days on Market	433	<b>420</b>	-3.0%
Total Sold Price	\$868,800	<b>\$312,200</b>	-64.1%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size



# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## Ruidoso Downs

Vacant Land  
New Area

	1st Quarter 2020		
Key Metrics	2019	2020	Percent Change
Closed Sales	0	<b>2</b>	0.0%
Average Sales Price*	\$0	<b>\$30,750</b>	0.0%
Median Sales Price*	\$0	<b>\$30,750</b>	0.0%
Average Days on Market	0	<b>719</b>	0.0%
Total Sold Price	\$0	<b>\$61,500</b>	0.0%

## Alto to Bonito River

Vacant Land

	1st Quarter 2020		
Key Metrics	2019	2020	Percent Change
Closed Sales	12	<b>10</b>	-16.7%
Average Sales Price*	\$26,062	<b>\$106,525</b>	308.7%
Median Sales Price*	\$22,000	<b>\$19,500</b>	-11.4%
Average Days on Market	403	<b>334</b>	-17.1%
Total Sold Price	\$312,750	<b>\$1,065,250</b>	240.6%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

## Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

### N/Bonito River to N. Capitan

Vacant Land

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	5	<b>4</b>	-20.0%
Average Sales Price*	\$53,240	<b>\$95,750</b>	79.8%
Median Sales Price*	\$37,000	<b>\$77,000</b>	108.1%
Average Days on Market	440	<b>4</b>	-99.1%
Total Sold Price	\$266,200	<b>\$383,000</b>	43.9%

### E/Capitan to Hwy 70

**Includes Capitan Area**

Vacant Land

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>2</b>	0.0%
Average Sales Price*	\$0	<b>\$196,000</b>	0.0%
Median Sales Price*	\$0	<b>\$196,000</b>	0.0%
Average Days on Market	0	<b>354</b>	0.0%
Total Sold Price	\$0	<b>\$392,000</b>	0.0%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## E/Ruidoso Downs to Tinnie

Vacant Land

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	2	0	-100.0%
Average Sales Price*	\$57,500	\$0	-100.0%
Median Sales Price*	\$57,500	\$0	-100.0%
Average Days on Market	97	0	-100.0%
Total Sold Price	\$115,000	\$0	-100.0%

## Carrizozo

Vacant Land

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	2	1	-50.0%
Average Sales Price*	\$10,000	\$27,900	179.0%
Median Sales Price*	\$10,000	\$27,900	179.0%
Average Days on Market	693	51	-92.6%
Total Sold Price	\$20,000	\$27,900	39.5%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## Rest of Lincoln County

**Includes Corona, Arabela, White Oaks, etc.**

Vacant Land

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	3	<b>8</b>	166.7%
Average Sales Price*	\$134,000	<b>\$40,125</b>	-70.1%
Median Sales Price*	\$42,000	<b>\$16,000</b>	-61.9%
Average Days on Market	442	<b>380</b>	-14.0%
Total Sold Price	\$402,000	<b>\$321,000</b>	-20.1%

## Outside of Lincoln County

Vacant Land

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	3	<b>2</b>	-33.3%
Average Sales Price*	\$6,820,050	<b>\$395,000</b>	-94.2%
Median Sales Price*	\$3,700,700	<b>\$395,000</b>	-89.3%
Average Days on Market	334	<b>229</b>	-31.4%
Total Sold Price	\$20,460,150	<b>\$790,000</b>	-96.1%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## Total Vacant Land, Lincoln County

Vacant Land

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	53	<b>47</b>	-11.3%
Average Sales Price*	\$48,824	<b>\$65,251</b>	33.6%
Median Sales Price*	\$25,000	<b>\$30,000</b>	20.0%
Average Days on Market	474	<b>421</b>	-11.2%
Total Sold Price	\$2,587,650	<b>\$3,066,800</b>	18.5%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## Ruidoso

Commercial

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	1	<b>6</b>	500.0%
Average Sales Price*	\$235,000	<b>\$253,333</b>	7.8%
Median Sales Price*	\$235,000	<b>\$267,500</b>	13.8%
Average Days on Market	166	<b>649</b>	291.0%
Total Sold Price	\$235,000	<b>\$1,520,000</b>	546.8%

## Alto Lakes G&CC/Kokopelli

Commercial

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>0</b>	0.0%
Average Sales Price*	\$0	<b>\$0</b>	0.0%
Median Sales Price*	\$0	<b>\$0</b>	0.0%
Average Days on Market	0	<b>0</b>	0.0%
Total Sold Price	\$0	<b>\$0</b>	0.0%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## Ruidoso Downs

Commercial  
New Area

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>0</b>	0.0%
Average Sales Price*	\$0	<b>\$0</b>	0.0%
Median Sales Price*	\$0	<b>\$0</b>	0.0%
Average Days on Market	0	<b>0</b>	0.0%
Total Sold Price	\$0	<b>\$0</b>	0.0%

## Alto to Bonito River

Commercial

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>0</b>	0.0%
Average Sales Price*	\$0	<b>\$0</b>	0.0%
Median Sales Price*	\$0	<b>\$0</b>	0.0%
Average Days on Market	0	<b>0</b>	0.0%
Total Sold Price	\$0	<b>\$0</b>	0.0%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

## Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

### N/Bonito River to N. Capitan

Commercial

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>1</b>	0.0%
Average Sales Price*	\$0	<b>\$75,000</b>	0.0%
Median Sales Price*	\$0	<b>\$75,000</b>	0.0%
Average Days on Market	0	<b>195</b>	0.0%
Total Sold Price	\$0	<b>\$75,000</b>	0.0%

### E/Capitan to Hwy 70

**Includes Capitan Area**

Commercial

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>0</b>	0.0%
Average Sales Price*	\$0	<b>\$0</b>	0.0%
Median Sales Price*	\$0	<b>\$0</b>	0.0%
Average Days on Market	0	<b>0</b>	0.0%
Total Sold Price	\$0	<b>\$0</b>	0.0%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size



# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## E/Ruidoso Downs to Tinnie

Commercial

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>0</b>	0.0%
Average Sales Price*	\$0	<b>\$0</b>	0.0%
Median Sales Price*	\$0	<b>\$0</b>	0.0%
Average Days on Market	0	<b>0</b>	0.0%
Total Sold Price	\$0	<b>\$0</b>	0.0%

## Carrizozo

Commercial

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>0</b>	0.0%
Average Sales Price*	\$0	<b>\$0</b>	0.0%
Median Sales Price*	\$0	<b>\$0</b>	0.0%
Average Days on Market	0	<b>0</b>	0.0%
Total Sold Price	\$0	<b>\$0</b>	0.0%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## Rest of Lincoln County

Includes Corona, Arabela, White Oaks, etc.

Commercial

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>0</b>	0.0%
Average Sales Price*	\$0	<b>\$0</b>	0.0%
Median Sales Price*	\$0	<b>\$0</b>	0.0%
Average Days on Market	0	<b>0</b>	0.0%
Total Sold Price	\$0	<b>\$0</b>	0.0%

## Outside of Lincoln County

Commercial

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>0</b>	0.0%
Average Sales Price*	\$0	<b>\$0</b>	0.0%
Median Sales Price*	\$0	<b>\$0</b>	0.0%
Average Days on Market	0	<b>0</b>	0.0%
Total Sold Price	\$0	<b>\$0</b>	0.0%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## Total Commercial, Lincoln County

Commercial

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	1	<b>7</b>	600.0%
Average Sales Price*	\$235,000	<b>\$227,857</b>	-3.0%
Median Sales Price*	\$235,000	<b>\$255,000</b>	8.5%
Average Days on Market	166	<b>584</b>	251.8%
Total Sold Price	\$235,000	<b>\$1,595,000</b>	578.7%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## Ruidoso

Farm/Ranch

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>0</b>	0.0%
Average Sales Price*	\$0	<b>\$0</b>	0.0%
Median Sales Price*	\$0	<b>\$0</b>	0.0%
Average Days on Market	0	<b>0</b>	0.0%
Total Sold Price	\$0	<b>\$0</b>	0.0%

## Alto Lakes G&CC/Kokopelli

Farm/Ranch

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>0</b>	0.0%
Average Sales Price*	\$0	<b>\$0</b>	0.0%
Median Sales Price*	\$0	<b>\$0</b>	0.0%
Average Days on Market	0	<b>0</b>	0.0%
Total Sold Price	\$0	<b>\$0</b>	0.0%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## Ruidoso Downs

Farm/Ranch  
New Area

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>0</b>	0.0%
Average Sales Price*	\$0	<b>\$0</b>	0.0%
Median Sales Price*	\$0	<b>\$0</b>	0.0%
Average Days on Market	0	<b>0</b>	0.0%
Total Sold Price	\$0	<b>\$0</b>	0.0%

## Alto to Bonito River

Farm/Ranch

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>0</b>	0.0%
Average Sales Price*	\$0	<b>\$0</b>	0.0%
Median Sales Price*	\$0	<b>\$0</b>	0.0%
Average Days on Market	0	<b>0</b>	0.0%
Total Sold Price	\$0	<b>\$0</b>	0.0%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

## Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

### N/Bonito River to N. Capitain

Farm/Ranch

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	0	0.0%
Average Sales Price*	\$0	\$0	0.0%
Median Sales Price*	\$0	\$0	0.0%
Average Days on Market	0	0	0.0%
Total Sold Price	\$0	\$0	0.0%

### E/Capitan to Hwy 70

**Includes Capitan Area**

Farm/Ranch

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	1		-100.0%
Average Sales Price*	\$1,150,000		-100.0%
Median Sales Price*	\$1,150,000		-100.0%
Average Days on Market	198		-100.0%
Total Sold Price	\$1,150,000		-100.0%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

# Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

## E/Ruidoso Downs to Tinnie

Farm/Ranch

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>1</b>	0.0%
Average Sales Price*	\$0	<b>\$1,900,000</b>	0.0%
Median Sales Price*	\$0	<b>\$1,900,000</b>	0.0%
Average Days on Market	0	<b>3</b>	0.0%
Total Sold Price	\$0	<b>\$1,900,000</b>	0.0%

## Carrizozo

Farm/Ranch

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	0	<b>0</b>	0.0%
Average Sales Price*	\$0	<b>\$0</b>	0.0%
Median Sales Price*	\$0	<b>\$0</b>	0.0%
Average Days on Market	0	<b>0</b>	0.0%
Total Sold Price	\$0	<b>\$0</b>	0.0%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size

## Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

### Rest of Lincoln County

Includes Corona, Arabela, White Oaks, etc.

Farm/Ranch

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	1	0	-100.0%
Average Sales Price*	\$500,000	\$0	-100.0%
Median Sales Price*	\$50,000	\$0	-100.0%
Average Days on Market	203	0	-100.0%
Total Sold Price	\$500,000	\$0	-100.0%

### Outside of Lincoln County

Farm/Ranch

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	1	3	200.0%
Average Sales Price*	\$25,400,000	\$1,741,667	-93.1%
Median Sales Price*	\$2,540,000	\$1,500,000	-40.9%
Average Days on Market	294	590	100.7%
Total Sold Price	\$25,400,000	\$5,225,000	-79.4%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size



## Local Market Update by Area

A research tool provided by the Ruidoso/Lincoln County Association of REALTORS

### Total Farm/Ranch, Lincoln County

Farm/Ranch

Key Metrics	1st Quarter 2020		
	2019	2020	Percent Change
Closed Sales	2	<b>1</b>	-50.0%
Average Sales Price*	\$825,000	<b>\$1,900,000</b>	130.3%
Median Sales Price*	\$825,000	<b>\$1,900,000</b>	130.3%
Average Days on Market	200000	<b>3</b>	-100.0%
Total Sold Price	\$1,650,000	<b>\$1,900,000</b>	15.2%

\*Does not account for sale concessions and/or downpayment assistance. Percentage changes are calculated using rounded figures and can sometimes look extreme due to small sample size