

## **VICTORIA PROWSE**

May 2019

### **CONTACT DETAILS**

Department of Economics, Krannert School of Management  
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### **PERSONAL**

Date of Birth: 2 May 1981  
Citizenship: United States and United Kingdom

### **FIELDS OF SPECIALIZATION**

Empirical microeconomics (Labor, Public, Experimental)

### **PRIMARY APPOINTMENTS**

Magner Chair, Krannert School of Management, Purdue University, 2016–  
Associate Professor (with tenure), Department of Economics, Purdue University, 2016–  
Associate Professor (with tenure), Department of Economics, Cornell University, 2016  
Assistant Professor, Department of Economics, Cornell University, 2011–2016  
University Lecturer, Department of Economics, Oxford University, 2007–2011

### **FURTHER APPOINTMENTS**

Affiliate, Purdue Policy Research Institute (PPRI), 2017–  
Research Fellow, DIW Berlin, 2011–  
Research Fellow, Institute for the Study of Labor (IZA), 2008–  
Faculty Fellow, Cornell Institute for Social Sciences, 2015–2016  
Faculty Member, Graduate Field of Industrial and Labor Relations, Cornell University, 2015–2016  
Visiting Assistant Professor, Department of Economics, Princeton University, 2013–2014  
Visiting Associate Research Scholar, Industrial Relations Section, Princeton University, 2013–2014  
Affiliate, Cornell Population Center, 2012–2016  
Faculty Member, Graduate Field of Economics, Cornell University, 2011–2016  
Official Fellow, Somerville College, Oxford University, 2007–2011  
Junior Research Fellow, Christ Church, Oxford University, 2006–2007  
Teaching Associate, Department of Economics, Oxford University, 2005–2007

## **EDUCATION**

**Ph.D.** Economics, 2004–2007

Oxford University (Nuffield College)

**M.Phil.** Economics, 2002–2004, (Distinction)

Oxford University (Nuffield College, George Webb Medley prize for 1<sup>st</sup> place in examinations)

**B.A.** Economics and Management, 1999–2002, (1<sup>st</sup> Class Honors)

Oxford University (St. Hilda's College)

## **REFEREED PUBLICATIONS**

Using Goals to Motivate College Students: Theory and Evidence from Field Experiments

*Review of Economics and Statistics*, forthcoming (with D. Clark, D. Gill and M. Rush)

First-Place Loving and Last-Place Loathing: How Rank in the Distribution of Performance Affects Effort Provision

*Management Science*, forthcoming (with D. Gill, Z. Kissova and J. Lee)

Measuring Costly Effort using the Slider Task

*Journal of Behavioral and Experimental Finance*, forthcoming (with D. Gill)

Cognitive Ability, Character Skills, and Learning to Play Equilibrium: A Level- $k$  Analysis

*Journal of Political Economy*, 2016, vol. 124(6), pp 1619-1676 (with D. Gill)

Longevity, Life-cycle Behavior and Pension Reform

*Journal of Econometrics*, 2014, vol. 178(3), pp 582–601 (with P. Haan)

Gender Differences and Dynamics in Competition: The Role of Luck

*Quantitative Economics*, 2014, vol. 5(2), pp 351–376 (with D. Gill)

Cheating in the Workplace: An Experimental Study of the Impact of Bonuses and Productivity

*Journal of Economic Behavior and Organization*, 2013, vol. 96 (December), pp 120–134

(with D. Gill and M. Vlassopoulos)

A Structural Analysis of Disappointment Aversion in a Real Effort Competition

*American Economic Review*, 2012, vol. 102(1), pp 469–503 (with D. Gill)

Modeling Employment Dynamics with State Dependence and Unobserved Heterogeneity

*Journal of Business and Economic Statistics*, 2012, vol. 30(3), pp 411–431

A Structural Approach to Estimating the Effect of Taxation on the Labor Market Dynamics of Older Workers

*Econometrics Journal*, 2010, vol. 13(3), pp S99–S125 (with P. Haan)

Estimating Labor Supply Elasticities under Rationing: A Structural Model of Time Allocation Behavior

*Canadian Journal of Economics*, 2009, vol. 42(1), pp 90–112

## **OTHER PUBLICATIONS**

Why do People Work?

*Economic Review*, 2009, vol. 27(1), pp 11–14

## **WORKING PAPERS**

Optimal Social Assistance and Unemployment Insurance in a Life-cycle Model of Family Labor Supply and Savings  
(with P. Haan) Revise and Resubmit at *Review of Economic Studies*

Strategic Complexity and the Value of Thinking (with D. Gill)

Insurance, Redistribution, and the Inequality of Lifetime Income (with P. Haan and D. Kemptner)

## **WORK IN PROGRESS**

The Added Worker Effect with Household Employment Risk (with Y. Li)

## **GRANTS & AWARDS**

Krannert Distinguished Teacher Award, 2018

Undergraduate Econometrics

Krannert Distinguished Teacher Award, 2017

Undergraduate Econometrics

Topics in Empirical Labor and Public Economics (Ph.D. elective)

Cornell Institute for Social Sciences, 2015–2016

\$10,000, Individual award

“Longevity and Inequality”

Cornell Population Center, 2015

\$1,800, Principal investigator

“Understanding High School Students’ Postsecondary Educational Choices”

Social Security Administration (via MRRC), 2013–2014

\$25,000, Principal investigator

“The Insurance Role of Household Labor Supply around Retirement”

W.E. Upjohn Institute for Employment Research Early Career Researcher Grant, 2012–2013

\$5,000, Individual award

“Unemployment Insurance and Unemployment Behavior”

Zvi Meitar/Vice-Chancellor Oxford University Social Sciences Research Grant, 2009–2011

\$52,000, Individual award

“Experimental Studies of Labor Markets”

British Academy, 2009–2010

\$8,000, Principal investigator

“Testing for Preferences over Status and Rank in Real Effort Experiments”

Network for Studies on Pensions, Aging and Retirement Research Grant, 2009–2010  
\$15,000, Principal investigator  
“Longevity, Life-cycle Behavior and Fiscal Policy”

George Webb Medley Fund, 2009–2010  
\$1,500, Principal Investigator  
“A Structural Analysis of Disappointment Aversion in a Real Effort Competition”

### **TEACHING & ADVISING**

Graduate teaching (\* denotes recognition for distinguished teaching at Purdue)

Topics in Empirical Labor and Public Economics, Purdue, 2017\*  
Labor Economics, Cornell, 2011, 2012, 2015  
Structural Models of Labor Supply, DIW Berlin, 2011, 2013  
Behavioral Economics, Guest Lecturer, Cornell, 2012  
Labor Economics, Short course, Arizona, 2011  
Microeconometrics, Oxford, 2008-2011  
Experimental Economics and Research Methods, Guest Lecturer, Arizona, 2010  
Mathematics and Statistics for Economics, Oxford, 2008

Undergraduate teaching (\* denotes recognition for distinguished teaching at Purdue)

Econometrics, Purdue, 2017\*, 2018\*  
IFREE Undergraduate workshop on Experimental Economics, Purdue, 2018  
Labor Economics, Cornell, 2011, 2012, 2015  
Labor Economics, Princeton, 2014  
Quantitative Economics, Oxford, 2010, 2011  
Microeconomics, Oxford, 2008, 2009  
Econometrics, Oxford, 2007, 2008, 2009

PhD committee membership (\* denotes Chair or Co-Chair)

Amrita Sanyal (Purdue), 2019–  
\* Debasmita Das (Purdue), 2018–  
\* Town Oh (Purdue), 2018–  
Lu Wang (Purdue), 2018–  
\* Svetlana Beilfuss (Purdue), 2017–  
\* Andrew Steckley (Purdue), 2017–  
Benjamin Raymond (Purdue), 2017–  
Andrew Compton (Purdue), 2017–2019  
\* Danqing (Sophie) Shen (Purdue), 2017–2018  
Xuan (Gabi) Jiang (Purdue), 2017–2018  
Jackie Buhrmann (Purdue), 2016–2018  
\* Clint Harris (Purdue), 2016–  
David Jaume (Cornell), Labor, 2015–2018  
Yanan Li (Cornell), Labor, 2015–2018  
Miriam Larson-Koester (Cornell), Labor, 2014–2018  
Vidhya Soundararajan (Cornell), Labor, 2013–2016  
Tamara McGavock (Cornell), Labor, 2014–2016  
Ellen McCullough (Cornell), Labor, 2014–2016  
Nellie Zhao (Cornell), 2012–2016  
Janos Zsiros (Cornell), 2012–2016  
Jaesun Lee (Cornell), 2013–2016  
Xin Jin (Cornell), 2012–2014  
Freeha Fatima (Cornell), 2011–2013

Advising of Masters students

Zdenka Kissova (Oxford), 2011  
Dawei Fang (Oxford), 2010  
Qianzi Zeng (Oxford), 2010  
Petra Oroganyiova (Oxford), 2009  
Si Ding (Oxford), 2009

## EXTERNAL SEMINARS & PRESENTATIONS

2018

UCL

University of Louisville

MiSoC workshop on Economics of Higher Education, University of Essex, Colchester

Bounded Rationality in Choice Conference, New York

Michigan Retirement Research Center Workshop, Ann Arbor

CRC workshop on Unobservables, University of Bonn

2017

IZA-Briq conference on Socio-Economic Skills, Bonn

Michigan Retirement Research Center Workshop, Ann Arbor

Econometric Society North American meetings, St. Louis

Economic Science Association North American Meetings, San Diego

Indiana University-Purdue Jordan-Wabash conference, Bloomington

Ivy Tech

2016

LSE

University of Southern California

University of Michigan

Royal Holloway

Bristol

UT Dallas

Michigan Retirement Research Center Workshop, Ann Arbor

GREQAM conference on "The Dynamics of Inequalities and their Perception", Marseille

Economic Science Association World Meeting, Jerusalem

IZA/SOLE Transatlantic Meeting of Labor Economists, Buch am Ammersee

Northwestern Interactions Conference, Evanston

SITE session on Experimental Economics, Stanford

Southern Economic Association Annual Meetings, Washington D.C.

Central New York Rotary District Conference on "Health and Wellness", Ithaca

2015

Washington University in St. Louis

Ohio State

Arizona State

McGill

Purdue

Michigan Retirement Research Center Workshop, Ann Arbor

SITE session on "Empirical Implementation of Theoretical Models", Stanford

DFG conference on "The German Labor Market in a Globalized World", Nuremberg

SOLE Meetings, Montreal

North American Economic Science Association Meetings, Dallas

2014

NYU

UPenn

UNC at Chapel Hill

University of Wisconsin-Madison

University of Tennessee, Knoxville

Michigan Retirement Research Center Workshop, Ann Arbor

Retirement Research Center Meetings, Washington, D.C.

Southern Economic Association Annual Meetings, Atlanta

## EXTERNAL SEMINARS & PRESENTATIONS CONTINUED

2013

UCL  
NYU  
Cambridge  
Pittsburgh  
Boston College  
Princeton  
FRB of New York  
Michigan Retirement Research Center Workshop, Ann Arbor  
SEEK Conference, Mannheim  
Southern Economic Association Annual Meetings, Tampa  
Econometric Society North American Summer Meetings, Los Angeles

2012

RAND, Santa Monica  
Mainz  
Southampton  
EXPO Lab Meeting, Cornell  
NBER Summer Institute (Aging), Cambridge  
Applied Microeconomics Conference, University of Maryland and the World Bank  
PEPA Workshop on Applied Policy Evaluation, Institute for Fiscal Studies, London  
FUR XV International Conference, Atlanta  
North American Economic Science Association Conference, Tucson  
IZA Workshop: Recent Advances in Labor Supply Modeling, Dublin

2011

McMaster  
University at Albany – SUNY  
CIRPÉE-WZB Workshop on Econometric Methods using Experimental Data, Berlin  
North American Economic Science Association Conference, Tucson  
Netspar International Pensions Workshop, Amsterdam  
Economic Science Association World Meeting, Chicago

2010

EUI  
Aarhus  
Bristol  
Nuffield Centre for Experimental Social Sciences, Oxford  
CAM Conference on Dynamic Aspects in Economic Decision Making, Copenhagen  
Economic Science Association World Meeting, Copenhagen  
SITE session on Psychology and Economics, Stanford  
Economic Science Association North American Meeting, Tucson

## **EXTERNAL SEMINARS & PRESENTATIONS CONTINUED**

2009 and before

UCLA  
Johns Hopkins  
Warwick  
Institute for Fiscal Studies  
CAM, Copenhagen  
Southampton  
Kent  
Alicante  
Surrey  
Sussex  
Institute for the Study of Labor (IZA), Bonn (2 presentations)  
Max Planck Institute for Demographic Research, Rostock  
Work, Pensions and Employment Group Seminar, London  
Royal Economic Society Annual Conference, Surrey  
15<sup>th</sup> Panel Data Conference, Bonn  
Economic Science Association European Conference, Innsbruck  
Royal Economic Society Annual Conference, Warwick  
Econometric Society European Winter Meeting, Turin  
Econometric Society European Meeting, Vienna  
European Economic Association Annual Congress, Vienna

## **RESEARCH VISITS**

University College London, December 2014–January 2015  
University of Pennsylvania, Fall 2014  
University of Arizona, 2010–2011, January 2014  
University of Oxford, June–July 2016, June–July 2014, June–July 2013  
Institute for the Study of Labor (IZA), Bonn, April 2009

## **PROFESSIONAL SERVICE**

Refereeing

*Applied Economics; American Economic Journal: Economic Policy; American Economic Journal: Macro; American Economic Review; B.E. Journal of Macroeconomics; Canadian Journal of Economics; Eastern Economic Journal; Econometrica; Economic Development and Cultural Change; Economic Inquiry; Economic Journal; Economics of Transition; Empirical Economics; European Economic Review; Experimental Economics; Games; Games and Economic Behavior; German Economic Review; Industrial and Labor Relations Review; International Economic Review; Journal of Applied Econometrics; Journal of Behavioral Economics; Journal of Business and Economic Statistics; Journal of Economic Behavior and Organization; Journal of Economic Education; Journal of Health Economics; Journal of Human Resources; Journal of Labor Economics; Journal of Media Economics; Journal of Political Economy; Journal of Public Economics; Journal of the European Economic Association; Journal of the Japanese and International Economies; Journal of the Royal Statistical Society; Labour Economics; Management Science; National Tax Journal; Oxford Bulletin of Economics and Statistics; Oxford Economic Papers; Quarterly Journal of Economics; Research in Labor Economics; Review of Economics and Statistics; Review of Economic Studies; Scandinavian Journal of Economics; Southern Economic Journal*

## **PROFESSIONAL SERVICE CONTINUED**

### Grant Reviewer

National Science Foundation  
UK Economic and Social Research Council  
Czech Science Foundation  
Research Grants Council of Hong Kong

### Editorial Duties

Editorial board member, *Oxford Economic Papers*, 2008–  
Co-editor, *Oxford Bulletin of Economics and Statistics*, 2008–2012

### Conference Session Chaining, Panels and Discussions

Session Chair, ASSA Meetings, AEA session on Education and Skills, 2017  
Session Chair, IDB/Cornell conference on regulation, 2015  
Panelist, CSWEP Professional Development Panel, Southern Economic Assoc. Annual Meetings, DC, 2016  
Discussant, ASSA Meetings, Boston, 2015  
Discussant, Southern Economic Association Annual Meetings, Tampa, 2013  
Discussant, ASSA Meetings, Denver, 2011

### Departmental Service

Member, PhD Admission Committee, Purdue Economics Department, 2018–2019  
Member, Recruiting Committee, Purdue Economics Department, 2016–2017  
Co-organizer, Labor Work in Progress Workshop, Cornell Economics Department, 2015–2016  
Member, Recruiting Committee, Cornell Economics Department, 2014–2015, 2015–2016  
Organizer, Labor Economics Seminar, Cornell Economics Department, 2015  
Member, Placement Committee, Cornell Economics Department, 2012–2013  
Co-organizer, Applied Economics Seminar, Cornell Economics Department, 2011–2012  
Member, Institutional Review Board, Nuffield Centre for Experimental Social Sciences, 2010–2011  
Member, IT Committee, Oxford Economics Department, 2010–2011