



## COOPERATION: CULTURAL ASPECTS AND NORMS

**Thursday, May 21, 2015, The Federmann Center for the Study of Rationality,  
Edmond J. Safra Campus**

We are very happy to announce the next joint meeting of BGU's Decision Making and Economic Psychology center (DMEP), HU's the Federmann Center for the Study of Rationality, and the ICORE Center for Empirical Legal Studies of Decision Making and the Law. We will meet on **Thursday, May 21, 2015 at the Federmann Center for the Study of Rationality** at HU's Edmond J. Safra Campus, room 130 Feldman Building. The meeting is supported by BGU's Faculty of Humanities and Social Sciences, DMEP, HU's the Federmann Center for the Study of Rationality, and ICORE for Behavioral Law. We are delighted to have Marie Claire Villeval and Andreas Glöckner as our international guests.

Registration is required, please register [here](#). There will be a bus coming from BGU, **to secure a spot on the bus, please register before 30 April 2015.**

**Andreas Glöckner** is Professor of psychological assessment, judgment and decision making at the University of Göttingen and holds an affiliation at the MPI for Research on Collective Goods, Bonn. After receiving his PhD from University of Erfurt, he was head of the Max Planck Research Group Intuitive Experts at the MPI in Bonn. His research focusses on decision making and social dilemmas with a special focus on investigating cognitive processes but also implications for legal institutions and public policy. Prof. Glöckner has published more than 50 articles in prestigious journals in psychology, economics and law such as *Cognition*, *Economic Inquiry* and *Journal of Empirical Legal Studies*. He is associate editor for the journals *Judgment and Decision Making* and *Journal of Behavioral and Experimental Economics* as well as member of the editorial board for the *Journal of Behavioral Decision Making* and for *Social Cognition*.

**Marie Claire Villeval** is Research Professor in economics at the National Center for Scientific Research (CNRS). She is the director of the GATE institute at the University of Lyon (France). She was the President of the French Economic Association (AFSE) and the Founding President of the French Association of Experimental Economics (ASFEE). She is Vice-President Europe of the Economic Science Association (ESA). She is the co-editor of the *Journal of Economic Behavior & Organization*, and belongs to the editorial boards of *Experimental Economics*, the *Journal of Public Economic Theory*, and the *Review of Behavioral Economics*, the *Journal of Neurosciences*, *Psychology and Economics*, and the new *Journal of Economic Science Association*. Her main research interests focus on experimental economics, behavioral economics, and personnel economics. They include the conduct of laboratory and field experiments on incentives, social norms and punishment, status seeking, emotions, lies, tax evasion.

### Program overview:

09:00-09:30	Coffee and gathering
Session 1:	<b>Ilana Ritov</b> (Chair; HU)
09:30-09:45	Welcome

09:45-10:45	<i>A Multi-national Investigation of Cross-cultural Cooperation and Discrimination</i> , <b>Andreas Glöckner</b> (Göttingen)
10:45-11:00	Coffee Break
Session 2:	<b>Eyal Zamir</b> (Chair; HU)
11:00-11:25	<i>Cooperators, Free riders and Punishment: Free riders punish too</i> , <b>Ori Weisel</b> (Nottingham)
11:25-11:50	<i>Can Financial Assets Mitigate Ethnic Tensions</i> , <b>Moshe Shayo</b> (Hebrew University)
11:50-12:10	Coffee Break
Session 3:	<b>Yuval Shahar</b> (Chair; BGU)
12:10-12:35	<i>Knowing what others do and cooperation</i> , <b>Ro'i Zultan</b> (BGU)
12:35-13:00	<i>Scope insensitivity in helping decisions: Is it a matter of culture and values?</i> <b>Tehila Kogut</b> (BGU)
13:00-13:25	<i>From SERS to MaRS (and beyond): computing, predicting and explaining cooperative behavior in Similarity Sensitive Games</i> , <b>Ilan Fischer</b> (Haifa)
13:25-14:25	Lunch
Session 4 (Blitz):	<b>David Leiser</b> (Chair; BGU)
14:25-14:35	<i>The psychology of self-interested decisions: How (in)sensitive are we to the costs borne by others?</i> <b>Meir Brandon</b> (HU)
14:35-14:45	<i>When less is better than more</i> , <b>Tom Gordon-Hecker</b> (BGU)
14:45-14:55	<i>Not all outgroups are perceived equally - The moderating role of perceived group's warmth and competence on the identifiable victim effect</i> , <b>Liat Levontin</b> (Technion)
14:55-15:05	<i>If you really have a problem, are N+1 heads better than 1? An investigation of the computational basis underlying group decision making</i> , <b>Yuval Shahar</b> (BGU)
15:05-15:15	The closed camera TV puzzle, <b>Manal Hreib</b> (Technion)
15:15-15:25	<i>Strategic behavior in online voting</i> , <b>Kobi Gal</b> (BGU)
15:25-15:35	Valuation of labor by employee vs. contractor, <b>Ilana Ritov</b> (HU)
15:35-15:45	<i>When Rubin Hood arrives at the polygraph</i> , <b>Shahar Ayal</b> (IDC)
15:45-15:55	<i>Corrupt collaborative norms</i> , <b>Shaul Shalvi</b> (BGU)
15:55-16:15	Coffee Break
Session 5:	<b>Ro'i Zultan</b> (Chair; BGU)
16:15-17:15	<i>Can communication and rewards overcome normative conflict?</i> <b>Marie Claire Villeval</b> (CNRS; Lyon)
17:15-17:30	Closing, <b>Shaul Shalvi</b>