

Local Market Update for July 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

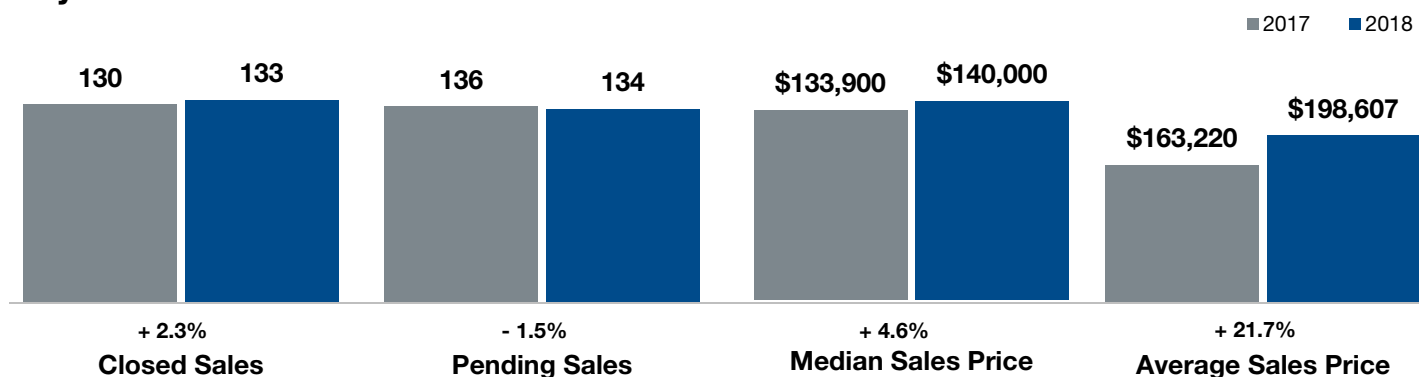


LaPorte County

Key Metrics	July			Year to Date		
	2017	2018	Percent Change	Thru 7-2017	Thru 7-2018	Percent Change
New Listings	175	159	- 9.1%	1,132	1,064	- 6.0%
Closed Sales	130	133	+ 2.3%	754	738	- 2.1%
Median Sales Price	\$133,900	\$140,000	+ 4.6%	\$121,000	\$133,150	+ 10.0%
Percent of Original List Price Received*	94.1%	95.2%	+ 1.2%	93.2%	94.3%	+ 1.2%
Months Supply of Inventory	5.1	4.5	- 11.8%	--	--	--
Inventory of Homes for Sale	578	491	- 15.1%	--	--	--

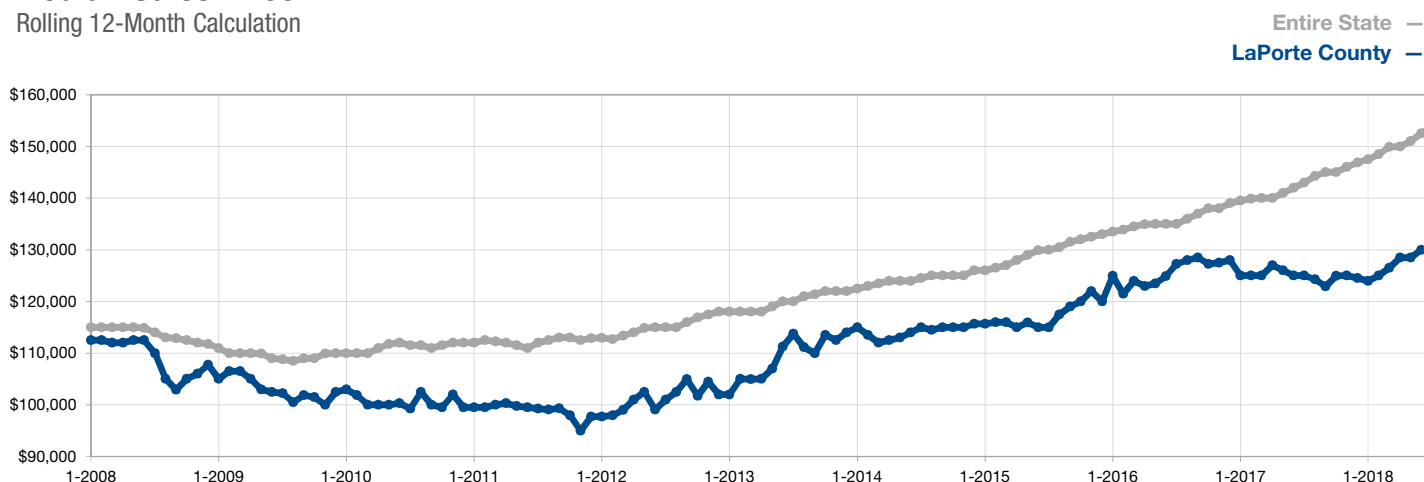
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.