



NUCA of VA Teleconference  
Wednesday, April 12, 2017  
2:00 pm – 2:30 pm  
Conference Line: 1-800-374-7426, Passcode: 153490

### MINUTES

- I. Call to Order and Introductions – Bill
  - a. Attendees: Doug Tate (Spratt Inc.), Andrew Mayfield (Ferguson Waterworks), Jonathan Wright (Watt, Tieder, Hoffar & Fitzgerald, LLP), Bill Hillman (NUCA), Dave Burns (HD Supply), Andrew Lamar (Lamar Consulting), Jessica Bull (NUCA of VA)
  - b. Jessica Bull has returned from maternity leave and available. Thanks for Deborah Pyzdrowski for filling in while she was away.
- II. Discussion – NUCA of VA Education & Training Programs - Bill
  - a. Jim Stepahin could potentially provide chapter safety training. A listing of all courses available will be sent out to all members.
  - b. Jamie Accashian is the other NUCA trainer in VA area.
- III. Discussion – Advocacy Update & Future Lobbying Events – Jessica
  - a. 2018 Office Visits – Tentatively Jan 12<sup>th</sup> 8am-12pm
  - b. Ideas to Consider:
    - i. Should we get a hotel block the night before?

ii. Co-locate with other groups/associations?

c. Election Cycle this Year – Governor, Attorney General, Lt. Governor, and all 100 seats of House of Delegates

IV. Discussion – Future Conference Call Plans – Jessica

a. First Wednesday of the Month at 2:00pm

V. Discussion – 2017 Budget – Bill

a. Modest budget: \$20-30,000 coming in for the year.

b. Quarterly financial statements instead of monthly for now.

c. Chapter will be audited for free within the NUCA National budget.

VI. Discussion – Recruitment & Retention – Jessica

a. This year's recruitment goal: 20 members.

b. Spreadsheet of current members and grace to all members.

c. There is a Dropbox with all the recruitment materials and information of National benefits.

VII. Old/New Business and Announcements

a. Washington Summit 2017 coming up in May. This is an excellent opportunity to

VIII. Adjournment

Next Meeting: Wednesday, May 3, 2017 at 2:00pm

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