



NUCA of VA Teleconference  
Wednesday, April 12, 2017  
2:00 pm – 2:30 pm

### MINUTES

#### I. Call to Order and Introductions – Bill

- a. Attendees: Doug Tate (Spratt Inc.), Andrew Mayfield (Ferguson Waterworks), Jonathan Wright (Watt, Tieder, Hoffar & Fitzgerald, LLP), Bill Hillman (NUCA), Dave Burns (HD Supply), Andrew Lamar (Lamar Consulting), Jessica Bull (NUCA of VA)
- b. Jessica Bull has returned from maternity leave and available. Thanks for Deborah Pyzdrowski for filling in while she was away.

#### II. Discussion – NUCA of VA Education & Training Programs - Bill

- a. Jim Stepahin could potentially provide chapter safety training. A listing of all courses available will be sent out to all members.
- b. Jamie Accashian is the other NUCA trainer in VA area.

#### III. Discussion – Advocacy Update & Future Lobbying Events – Jessica

- a. 2018 Office Visits – Tentatively Jan 12<sup>th</sup> 8am-12pm
- b. Ideas to Consider:
  - i. Should we get a hotel block the night before?

ii. Co-locate with other groups/associations?

c. Election Cycle this Year – Governor, Attorney General, Lt. Governor, and all 100 seats of House of Delegates

IV. Discussion – Future Conference Call Plans – Jessica

a. First Wednesday of the Month at 2:00pm

V. Discussion – 2017 Budget – Bill

a. Modest budget: \$20-30,000 coming in for the year.

b. Quarterly financial statements instead of monthly for now.

c. Chapter will be audited for free within the NUCA National budget.

VI. Discussion – Recruitment & Retention – Jessica

a. This year's recruitment goal: 20 new members.

b. A spreadsheet of all current and unrenewed members will be sent out.

c. There is a Dropbox with all the recruitment materials and information of National benefits. Please contact Jessica for an invitation.

VII. Old/New Business and Announcements

a. Washington Summit 2017 coming up in May. This is an excellent opportunity to make your voice heard.

VIII. Adjournment

Next Meeting: Wednesday, May 3, 2017 at 2:00pm

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