

## **Bibliography (selected literature by Professor James G. March)**

*This bibliography accompanies the "Professor James G. March Literature Map" and the "Professor James G. March Theory Map". The numbers correspond to the numbering order of the literature on the two maps.*

1. March, 1953, "Husband-wife Interaction over Political Issues." *Public Opinion Quarterly* 17, no. 4 (1953): 461-470.
2. March, 1954, "Group norms and the active minority"
4. March, 1955, "An Introduction to the Theory and Measurement of Influence." *The American Political Science Review* 49, no. 2 (1955): 431-451.
6. Cyert, March, 1955, "Organizational Structure and Pricing Behavior in an Oligopolistic Market." *The American Economic Review* 45, no. 1 (1955): 129-139.
7. March, 1956, "Influence Measurement in Experimental and Semi-experimental Groups." *Sociometry* 19, no. 4 (1956): 260-271.
8. Cyert, March, 1956, "Organizational Factors in the Theory of Oligopoly." *The Quarterly Journal of Economics* (1956): 44-64.
11. March, Levitan, 1957, "A set of necessary, sufficient, and independent conditions for proportional representation, pages 361-362"
12. March, 1957, "Measurement Concepts in the Theory of Influence." *The Journal of Politics* 19, no. 02 (1957): 202-226.
13. March, 1957, "Party Legislative Representation as a Function of Election Results." *Public Opinion Quarterly* 21, no. 4 (1957): 521-542.
16. March, Simon, 1958, "Organizations." New York/London (1958).
17. Cyert, Dill, March, 1958, "The Role of Expectations in Business Decision Making." *Administrative Science Quarterly* (1958): 307-340.
19. Cyert, Feigenbaum, March, 1959, "Models in a Behavioral Theory of the Firm." *Behavioral Science* 4, no. 2 (1959): 81-95.
24. Cyert, March, 1960, "The embryonic corpse: being and enquiry into the possible existence of a theory of the firm"
26. Cyert, March, Starbuck, 1961, "Two Experiments on Bias and Conflict in Organizational Estimation." *Management Science* (1961): 254-264.
28. March, 1962, "The Business Firm as a Political Coalition." *The Journal of Politics* 24, no. 04 (1962): 662-678.
32. Cyert, March, 1963, "A Behavioral Theory of the Firm (1963).
36. March, 1966, "The Power of Power." *Varieties of Political Theory* (1966): 39-70.
40. Gelbaum, March, 1969, "Mathematics for the social and behavioral sciences: probability, calculus and statistics"
44. Cohen, March, Olsen, 1972, "A Garbage Can Model of Organizational Choice." *Administrative Science Quarterly* (1972): 1-25.
45. March, 1972, "Model Bias in Social Action." *Review of Educational Research* 42, no. 4 (1972): 413-429.
48. Cohen, March, 1974, "Leadership and Ambiguity: The American College President. Harvard Business School Pr, 1986.
49. Lave, March, 1975, "An Introduction to Models in the Social Sciences. Univ Pr of Amer, 1993.
50. March, Olsen, 1975, "The Uncertainty of the Past: Organizational Learning Under Ambiguity\*." *European Journal of Political Research* 3, no. 2 (1975): 147-171.
51. March, 1975, "Education and the pursuit of optimism, in book *The Pursuit of Organizational Intelligence*"
52. March, Olsen, 1976, "Attention and the Ambiguity of Self-interest." *Ambiguity and Choice in Organizations* (1976): 33-53.
53. Cohen, March, 1976, "Decisions, presidents and status"
54. March, Olsen, 1976, "Organizational Choice Under Ambiguity." *Ambiguity and Choice in Organizations* (1976): 10-23.
55. March, Olsen, 1976, "Organizational Learning and the Ambiguity of the Past." *Ambiguity and Choice in Organizations* (1976): 54-68.
56. Cohen, March, Olsen, 1976, "People, Problems, Solutions and the Ambiguity of Relevance." *Ambiguity and Choice in Organizations* (1976): 24-37.
57. March Romelaer, 1976, "Position and Presence in the Drift of Decisions." March JG, Olsen JP,(eds) (1976).
58. March, 1976, "The Technology of Foolishness." *Ambiguity and Choice in Organizations* 69 (1976): 81., first in 1971
59. March, March, 1977, "Almost Random Careers: The Wisconsin School Superintendency, 1940-1972." *Administrative Science Quarterly* (1977): 377-409.
60. March, 1978, "American Public School Administration: A Short Analysis." *The School Review* 86, no. 2 (1978): 217-250.
61. March, 1978, "Bounded Rationality, Ambiguity, and the Engineering of Choice." *The Bell Journal of Economics* (1978): 587-608.
62. Manns, March, 1978, "Financial Adversity, Internal Competition, and Curriculum Change in a University." *Administrative Science Quarterly* (1978): 541-552.
63. March, March, 1978, "Performance Sampling in Social Matches." *Administrative Science Quarterly* (1978): 434-453.
65. March, March, 1978, "Performance sampling and Weibull distributions, ASQ, 26 (1981) 90-92"
67. March, 1979, "Ambiguity and the engineering of choice"
70. March, 1980, "Science, politics and Mrs. Gruenberg, in book *The Pursuit of Organizational Intelligence*"

72. March, 1981, "Decisions in Organizations and Theories of Choice." *Perspectives on Organization Design and Behavior* (1981): 205–244.
73. Levinthal, March, 1981, "A Model of Adaptive Organizational Search." *Journal of Economic Behavior & Organization* 2, no. 4 (1981): 307–333.
74. March, 1981, "Footnotes to Organizational Change." *Administrative Science Quarterly* (1981): 563–577.
75. Feldman, March, 1981, "Information in Organizations as Signal and Symbol." *Administrative Science Quarterly* (1981): 171–186.
76. March, Shapira, 1982, "Behavioral Decision Theory and Organizational Decision Theory", in *Decision Making: An interdisciplinary inquiry*
77. March, 1982, "Emerging Developments in the Study of Organizations." *Review of Higher Education* 6, no. 1 (1982): 1–17.
78. March, 1982, "Theories of Choice and Making Decisions." *Society* 20, no. 1 (1982): 29–39.
79. March, Olson, Olsen, 1983, "Organizing Political Life: What Administrative Reorganization Tells Us About Government." *The American Political Science Review* (1983): 281–296.
80. Harrison, March, 1984, "Decision Making and Postdecision Surprises." *Administrative Science Quarterly* (1984): 26–42.
81. March, 1984, "How We Talk and How We Act: Administrative Theory and Administrative Life." *Leadership and Organizational Culture: New Perspectives on Administrative Theory and Practice* (1984): 18–35.
82. March, 1984, "Notes on Ambiguity and Executive Compensation." *Scandinavian Journal of Management Studies* 1, no. 1 (1984): 53–64.
83. March, Olsen, 1984, "The New Institutionalism: Organizational Factors in Political Life." *The American Political Science Review* (1984): 734–749.
84. March, Sevon, 1984, "Gossip, Information, and Decision Making." *Decisions and Organizations* (1988): 429–444., first in 1984
85. Herriott, Levinthal, March, 1985, "Learning from Experience in Organizations." *The American Economic Review* 75, no. 2 (1985): 298–302.
86. March, Weissinger-Baylon, 1986, "Ambiguity and Command: Organizational Perspectives on Military Decision Making. Addison-Wesley Longman, 1986.
87. March, Olsen, 1986, "Garbage Can Models of Decision Making in Organizations." *Ambiguity and Command*. Ballinger, Cambridge, MA (1986).
88. Baier, March, Saetren, 1986, "Implementation and ambiguity, *Scandinavian Journal of Management Studies*
89. March, Olsen, 1986, "Popular Sovereignty and the Search for Appropriate Institutions." *Journal of Public Policy* 6, no. 04 (1986): 341–370.
92. Lounamaa, March, 1987, "Adaptive Coordination of a Learning Team." *Management Science* (1987): 107–123.
94. March, 1987, "Ambiguity and Accounting: The Elusive Link Between Information and Decision Making." *Accounting, Organizations and Society* 12, no. 2 (1987): 153–168.
95. March, Shapira, 1987, "Managerial Perspectives on Risk and Risk Taking." *Management Science* (1987): 1404–1418.
99. March, 1988, "Decisions and Organizations. Blackwell Oxford, 1988.
100. March, 1988, "Introduction: A Chronicle of Speculations About Decision-making in Organizations." *Decisions and Organizations* (1988): 1–21.
101. Levitt, March, 1988, "Organizational Learning. *Annual Review of Sociology* (1988): 319–340.
103. March, 1988, "Variable Risk Preferences and Adaptive Aspirations." *Journal of Economic Behavior & Organization* 9, no. 1 (1988): 5–24.
105. March, 1988, "Wild ideas - chapter in book *The pursuit of intelligence in organizations*, first in 1988 *The Stanford Magazine*
106. March, Olsen, 1989, "Rediscovering Institutions: The Organizational Basis of Politics. Free Pr, 1989.
108. Levitt, March, 1990, "Chester I. Barnard and the Intelligence of Learning. Vol. 11737. Oxford University Press: New York, 1995. (first 1990)
109. March, 1991, "Exploration and Exploitation in Organizational Learning." *Organization Science* (1991): 71–87.
110. March, 1991, "How Decisions Happen in Organizations." *Human-Computer Interaction* 6, no. 2 (1991): 95–117.
111. March, Sproull, Tamuz, 1991, "Learning from Samples of One or Fewer." *Organization Science* (1991): 1–13.
112. March, 1991, "Organizational Consultants and Organizational Research." *Journal of Applied Communication Research* 19, no. 1–2 (1991): 20–31.
114. March, 1992, "The War Is over, the Victors Have Lost." *Journal of Public Administration Research and Theory: J-PART 2*, no. 3 (1992): 225–231.
115. March, Shapira, 1992, "Variable Risk Preferences and the Focus of Attention." *Psychological Review* 99, no. 1 (1992): 172.
116. March Simon, 1993, "Introduction and epilogue to second edition of *Organizations*
117. March, Simon, 1993, "Organizations Revisited." *Industrial and Corporate Change* 2, no. 1 (1993): 299–316.
118. Levinthal, March, 1993, "The Myopia of Learning." *Strategic Management Journal* 14, no. S2 (1993): 95–112.
119. March, Heath, 1994, "A Primer on Decision Making: How Decisions Happen. Free Pr, 1994.

121. March, 1994, "The Evolution of Evolution." *Evolutionary Dynamics of Organizations* (1994): 39–49.
123. March, Olsen, 1995, "Democratic Governance. Free Press New York, 1995.
125. March, 1995, "The Future, Disposable Organizations and the Rigidities of Imagination." *Organization* 2, no. 3–4 (1995): 427–440.
127. March, 1996, "Continuity and Change in Theories of Organizational Action." *Administrative Science Quarterly* (1996): 278–287.
128. March, Olsen, 1996, "Institutional Perspectives on Political Institutions." *Governance* 9, no. 3 (1996): 247–264.
130. March, 1996, "Learning to Be Risk Averse." *Psychological Review* 103, no. 2 (1996): 309.
131. March, 1996, "Understanding how decisions happen in organizations – chapter in book (TPOIIIO)
134. March, Sutton, 1997, "Crossroads—organizational Performance as a Dependent Variable." *Organization Science* 8, no. 6 (1997): 698–706.
135. March, Sutton, 1997, "Organizational performance as a dependent variable, in book *The Pursuit of Organizational Intelligence*
136. March, Olsen, 1998, "The Institutional Dynamics of International Political Orders." *International Organization* 52, no. 4 (1998): 943–969.
137. March, 1999, "A Learning Perspective on Some Dynamics of Institutional Integration." *Organizing Political Institutions* (1999): 129–155.
138. March, 1999, "Introduction to the book *The Pursuit of Organizational Intelligence*
139. March, 1999, "Research on organizations, originally as chapter in Norwegian book in 1999
140. March, 1999, "The Pursuit of Organizational Intelligence. Wiley-Blackwell, 1999. selected articles
142. Cohen, March, 2000, "Leadership in an Organized Anarchy." *Organization and Governance in Higher Education* (2000).
143. Huff, 2000, "Citigroup's John Reed and Stanford's James March on management research and practice
145. Augier, Kreiner, March, 2000, "Some roots and branches of organizational economics
146. March, Schulz, Zhou, 2000, "The Dynamics of Rules: Change in Written Organizational Codes. Stanford Univ Pr, 2000.
147. Denrell, March, 2001, "Adaptation as Information Restriction: The Hot Stove Effect." *Organization Science* (2001): 523–538.
148. Augier, March, 2001, "Conflict of interest in theories of organization: Herbert A. Simon and Oliver E. Williamson
149. March, 2001, "Literature and leadership (from book) originally as *Literature et leadership*
150. Augier, March, 2002, "A Model Scholar: Herbert A. Simon (1916-2001)."
151. Augier, March, 2002, "The Economics of Choice, Change and Organization: Essays in Memory of Richard M. Cyert. Cheltenham, UK, 2002. Introduction
152. March, 2003, "A Scholar's Quest." *Journal of Management Inquiry* 12, no. 3 (2003): 205–207. first in 1996
154. March, 2003, "Understanding organizational adaptation – originally a speech in Budapest, later in journal 2003
155. Augier, March, 2004, "Models of a Man: Essays in Memory of Herbert A. Simon. The MIT Press, 2004, editors
156. March, Olsen, 2004, "The Logic of Appropriateness. In *The Oxford Handbook of Public Policy*
157. Augier, March, Sullivan, 2005, "Notes on the Evolution of a Research Community: Organization Studies in Anglophone North America, 1945-2000. *Organization Science* (2005): 85–95.
158. March, Weil, 2005, "On Leadership. Wiley-Blackwell, 2005. (first published in French in 2003 as *Le leadership dans les organizations*)
159. March, 2005, "Parochialism in the Evolution of a Research Community: The Case of Organization Studies." *Management and Organization Review* 1, no. 1 (2005): 5–22.
162. March, Olsen, 2006, "Elaborating the 'new Institutionalism'." *The Oxford Handbook of Political Institutions* (2006): 3–20.
163. March, 2006, "Poetry and the rhetoric of management: Easter 1916
164. March, 2006, "Rationality, Foolishness, and Adaptive Intelligence." *Strategic Management Journal* 27, no. 3 (2006): 201–214.
165. Becker, Knudsen, March, 2006, "Schumpeter, Winter, and the Sources of Novelty." *Industrial and Corporate Change* 15, no. 2 (2006): 353–371.
166. March, 2007, "Ibsen, ideals, and subornation of lies, *Organization Studies*, 28 (2007) 1277-1285
167. Augier, March, 2007, "Realism and comprehension in economics: a footnote to an exchange between Oliver Williamson and Herbert Simon
168. March, 2007, "Scholarship, scholarly institutions and scholarly communities, *Org Science*, 18 (2007) 537-542
169. Augier, March, 2007, "The Pursuit of Relevance in Management Education." *California Management Review* 49, no. 3 (2007): 129–146.
170. March, 2007, "The Study of Organizations and Organizing Since 1945." *Organization Studies* 28, no. 1 (2007): 9–19.
171. Augier, March, 2008, "A retrospective look at a behavioral theory of the firm
172. March, 2008, "Explorations in organizations, Stanford University Press
173. March, 2010, "The ambiguities of experience, Cornell University Press
175. Cohen, March, Olsen, 2012, ""A Garbage Can Model" at Forty: A Solution that Still Attracts Problems