Your Guide to:

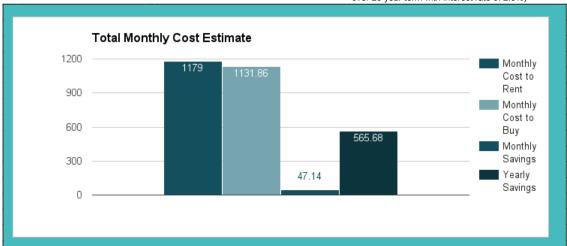




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| Provided by: Heather Gun | Option 1 | Option 2 | | |
|-----------------------------|---|--------------------------------------|--|--|
| Sales Representative | 3 Bedroom Townhouse Rental | 3 Bedroom Townhouse Purchase | | |
| Monthly Rent | \$1179 (and up) | - | | |
| Monthly Mortgage | - | \$708.36* | | |
| Monthly Condo Fee | - | \$235 | | |
| Monthly Property Tax | - | \$188.50 | | |
| Finished Basement? | No | Yes | | |
| Air Conditioned | No | Yes | | |
| Appliances? | Some included - no washer or dishwasher | 5 appliances | | |
| Utilities? | Extra (except water) | Extra. | | |
| Exterior Maintenance | Included in Rent | Included in Condo Fee | | |
| Interior Maintenance | Included in Rent (some exceptions) | Not included. | | |
| Able to Customize/renovate? | Limited. | Yes. | | |
| Potential to Earn Equity. | Landlord earns equity on your rent. | Yes, mortgage payments build equity. | | |

*(Based on purchase price of \$170,000 with 5% down over 25 year term with interest rate of 2.3%)



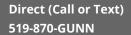
About this Information:

This guide is an estimate based on a home that was recently (July 2016) listed and sold in Westmount, and current information from Sifton about their rental rates. I rented a Sifton townhouse on Berkshire before buying my home in Southcrest. This is just one example of a comparison but the options are endless- depending on your goals!

I specialize in working with first time homebuyers and buyers who are making the transition from renting to owning. If you want to learn more about how what you are paying in rent could be earning you equity in your very OWN home. Reach out!



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