



FACC Philadelphia Newsletter - L'EDITION March 2018

REGISTER NOW FOR THIS FACC EVENT:

[3/15 Not Business as Usual: Changes to Corporate Law, Tax and Immigration under the Trump Administration](#)

PAST FACC EVENT PHOTOS:

View Photos from the 2/14 EU Global Data Protection Regulation Program

View Photos from the 2/15 Young Professionals Business Networking Launch

FACC MEMBER NEWS:

Slate of Board Members Elected for Two-year Term -- Welcome New Board Members!

Merci Beaucoup to Our New and Renewing Members

Meet Anne Cutler from Dryden - FACC Associate Corporate Member
Employment Opportunities & FACC Individual Member Job Seekers

PHILADELPHIA NEWS:

[7/16-19/18 BIO Congress Returns to the Pennsylvania Convention Center in Philadelphia](#)

FRANCE IN THE NEWS:

[France's Attractiveness is Showing Progress](#)

OTHER COMMUNITY EVENTS:

3/14 WTC Philadelphia: *The 15th Annual Global Business Conference*

4/24 Alliance Française: *An Evening with Maestro Stéphane Denève*

REGISTER NOW FOR THIS FACC EVENT:

3/15: Not Business as Usual: Changes to Corporate Law, Tax, and Immigration under the Trump Administration



Thursday, March 15th, 2018

10:30am - 2:30pm

Lunch Provided

Chamber of Commerce for Greater Philadelphia

200 S. Broad St., 7th Fl., Enterprise Room

Philadelphia, PA 19102

\$45/person for Non-members & the General Public
\$35/person for FACC Members & the guests they register

[CLICK HERE TO REGISTER!](#)



FACC EVENT PHOTOS:



[2/14 EU GDPR Photos:](#)



2/15 Young Professionals Networking Launch Photos:





FACC MEMBER NEWS:

**Congratulations to the FACC Board Members
Elected for the Next Two-year Term**

Slate of FACC Philadelphia Board Members for the 3/1/2018 - 2/29/2020 Term

Doreen Baron, Multi National Account Manager, NY Sales, Delta, Air France, KLM, Alitalia, Virgin Atlantic

Richard Booth, EB-5 & High Risk Accounts Compliance Officer – VP, Signature Bank

David Briel, Exec. Dir., Int'l. Investment, Pennsylvania Department of Community & Economic Development

William Burns, Managing Partner, Tax Services, BDO

Bruno Casabon, Director of Sales, Barry Callebaut USA

Henri Chevrel, Ph.D., VP R&D Americas, Air Liquide Inc.

Elisabeth Fornés, LCB, Global Supply Chain & Compliance Manager, Saint-Gobain / CertainTeed

George Gans, Partner, Deloitte Tax LLP

Jonathan Grode, US Practice Director, Green and Spiegel US LLC

Jeremy Heep, Partner, Pepper Hamilton LLP

Patricia McCarthy, SVP & CFO, Arkema Inc.

Michael Mignogna, Partner, PricewaterhouseCoopers LLP

Steven R. Moscoe, Management Consultant, Mazars USA LLP

Yves Quintin, Partner, Duane Morris LLP

Jeffrey Schneider, Supply Chain Manager, Boiron USA

Michael Scullin, Honorary Consul of France in Philadelphia & Wilmington

Bill Skroskis, Executive Director - Global Strategic Accounts, BDP International Inc.

Peter J. Tucci, Partner, Fox Rothschild LLP

John D. Walker, Partner, KPMG LLP

Stephen Wanner, Assurance Partner, Energy, Northeast Region, Ernst & Young LLP

Welcome to Our New FACC Board Members!



Jeffrey Schneider
Supply Chain Manager
Boiron USA, Inc



Richard Booth
EB-5 Compliance Officer & VP
Signature Bank

Special Thanks to Our New Corporate Member

Associate Corporate

GB Collects LLC

Merci Beaucoup to Our Renewing Members

Ambassador

Solvay

Senior Corporate

McElroy, Deutsch, Mulvaney & Carpenter LLP

Associate Corporate

APERAM

Carmina Y. d'Aversa - Attorney at Law

The Dryden Group



Anne Cutler

Vice President

Business Development

Dryden Group

acutler@drydengroup.com

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215-444-6282

Associate Corporate Member

Meet Anne Cutler from Dryden to Learn How Your Company Can Reduce Costs!

Anne Cutler is the Dryden point person for FACC. As Vice-President of Dryden, she is responsible for developing new business by increasing the level of awareness of Dryden's portfolio of services. Anne couples her systems thinking with deep knowledge of procure-to-pay processes to partner with her clients - providing them with data which helps them drive down cost in indirect spend and recover hard dollars. She is a subject matter expert in environmental sustainability and views Dryden solutions through that lens for clients who have sustainability as a strategic priority.

Dryden is a private company based in Center City Philadelphia. Dryden has developed a Best Practice for benchmarking and auditing services in specific indirect spend categories such as office products, lab supplies, MRO and print. Our procurement consultants combine indirect spend expertise, analytics and market intelligence - all rolled into the most powerful solution for indirect spend cost reduction. Indirect spend accounts for a smaller fraction of total expenditures - typically between 8 and 15% for most



companies. Since most don't consider items like IT, office supplies and MRO integral to core competencies, they have not developed the expertise to manage these costs effectively. Dryden estimates that these companies are leaving between 10 and 20 percent per category of indirect material spend on the table as a result of this relatively relaxed attitude. To this end, we work with small, medium and global business to provide strategic sourcing consulting and to recover hard dollar savings.

[Click here to learn more](#)

EMPLOYMENT OPPORTUNITIES with FACC Corporate Members:

No phone calls/drop-ins accepted. Please carefully follow the instructions to apply.

JO-010818 - Small Business Advisor

The Welcoming Center for New Pennsylvanians (WCNP) is a non-profit organization based in Center City Philadelphia. Our mission is to accelerate immigrant integration and economic advancement through education and training, employment, and entrepreneurship. We are currently seeking a Small Business Advisor.

[Click here for more info and instructions](#)

JO-011918 - BOIRON - Digital Marketing Specialist

The Digital Marketing Specialist is responsible for collaborating with the Digital Marketing Manager, the Marketing Team and various departments to help develop and executive strategy for performance-driven digital marketing initiatives. This role will be responsible for the analysis of all digital marketing initiatives including display advertising, email marketing, search engine marketing, mobile marketing and managing the website and ecommerce optimization projects. The Digital Marketing Specialist will also assist the digital team with support, analysis and development of ecommerce as well as retailer partnerships.

[Click here for more info and instructions](#)

FACC INDIVIDUAL MEMBER JOB SEEKERS:

JS- 030818-C Agathe Barbier

Membership and Event Marketing Coordinator with a background working in law firms specialized in Business and Arbitration Law. Highly analytical with outstanding organizational and time management skills. Goal oriented, self-starter with the ability to simultaneously complete multiple projects, and the motivation to kick start new initiatives.

JS- 030118-D Constance Besnier

Diligent Legal Officer with 2.5 years of experience. Skilled at reviewing complex agreements, regulations and corporate legal documents and able to translate into forward-thinking business practices. Resourceful, meticulous and proactive with strong

communication and problem solving abilities.

Free Human Resources & Career-related Benefits of FACC Membership:

FACC Corporate Members, who would like to **post an employment opportunity** in the FACC's monthly e-newsletter, *L'Edition* (circulation 2500 local business leaders), and on our website, may email the job description(s) with instructions for applying for the position(s) to: info@faccphila.org. We will assign a Job Opportunity (JO) number and include a general description and location to keep your company's name and address private.

FACC Individual Members, who are active job seekers, may **email a brief Summary of Qualifications** paragraph to: info@faccphila.org to be posted in the FACC's Newsletter and on our website. We will assign a Job Seeker (JS) number to protect your anonymity. You may also email a general cover letter, advising your US Citizenship or work visa status, and your resume. Should we be contacted by a company interested in your profile, we will contact you directly with the job description and the instructions to apply for the position if you wish.

Not Yet an FACC Member? [CLICK HERE FOR MORE INFO!](#)

PHILADELPHIA NEWS:



BIO Congress Returns to Philadelphia July 16th - 19th

The 15th annual BIO World Congress on Industrial Biotechnology, hosted by the Biotechnology Innovation Organization (BIO), will be held July 16-19, 2018 at the Pennsylvania Convention Center. Philadelphia is a hub of innovation and an ideal location for BIO events; the BIO World Congress was last held in Philadelphia in 2014. The tri-state region of Pennsylvania, Delaware and New Jersey ranks as one of the top US markets for biotechnology and is home to a number of startup biotech companies.

The BIO World Congress continues to prove itself as the largest international event for industrial biotechnology. The 2018 conference promises to present new opportunities to make global connections through business partnering, education and networking. In 2017, more than a quarter of the nearly 1,000 attendees were c-level executives, representing 535 companies from around the globe. There were 32 countries represented at the event, with the largest delegations coming from the United States, Canada, the Netherlands, France and Germany.

[Click Here to Read More](#)

France's Attractiveness is Showing Progress



"The consulting firm Bain & Company and AmCham France published at the end of November the 18th edition of the **AmCham-Bain Barometer**, which each year measures **"the satisfaction of American investors in France,"** that is to say the perception of France by US investors and the attractiveness of life in France for US employees. This study is based on responses from 156 American companies located in France representing more than 70,000 employees and more than €53 billion in revenue across all business segments.

- 3 out of 4 of US investors have an optimistic view of France's economic future, believing that the changing economic environment in our country will have a positive impact on their business sector in the coming years.
- More than one out of every two American investors plan to recruit new employees in France in the next 2-3 years (whereas this score was only 21% in 2016).
- For 9 out of 10 respondents, the actions of President Emmanuel Macron facilitate investment and improve the image of France in the United States."

[Click here to Read More](#)

OTHER COMMUNITY EVENTS:



WORLD TRADE CENTER®
GREATER PHILADELPHIA



WORLD TRADE CENTER®
GREATER PHILADELPHIA



DREXEL UNIVERSITY
LeBow
College of Business

Wednesday, March 14th, 2018

7:45a - 12:30p



**THE 15TH ANNUAL
GLOBAL BUSINESS CONFERENCE**

REGISTER NOW

Receive an early bird rate when you register by February 14th.



*An Evening with
Maestro Stéphane Denève*

Tuesday, April 24



**AN EVENING WITH
STÉPHANE DENÈVE**

\$100 members & non members
5:30 to 7:30

The Acorn Club

1519 Locust Street, Philadelphia, PA 19102




Stéphane Denève is Music Director of the Brussels Philharmonic, Principal Guest Conductor of The Philadelphia Orchestra and Director of the Centre for Future Orchestral Repertoire (CffOR). From 2011-2016, he served as Chief Conductor of Stuttgart Radio Symphony Orchestra (SWR) and from 2005-2012 as Music Director of the Royal Scottish National Orchestra.

[CLICK HERE TO REGISTER!](#)

FACC PHILADELPHIA | www.FACCphila.org | info@FACCphila.org

STAY CONNECTED



Interested in Joining the FACC?

[Click here for more info!](#)