

1 PETER B. MORRISON (State Bar No. 230148)
peter.morrison@skadden.com
2 JULIA M. NAHIGIAN (State Bar No. 307508)
julia.nahigian@skadden.com
3 SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP
300 South Grand Avenue, Suite 3400
4 Los Angeles, California 90071-3144
Telephone: (213) 687-5000
5 Facsimile: (213) 687-5600

6 JOSEPH N. SACCA (admitted *pro hac vice*)
joseph.sacca@skadden.com
7 BRADLEY E. HONIGMAN (admitted *pro hac vice*)
bradley.honigman@skadden.com

8 MICHAEL M. POWELL (admitted *pro hac vice*)
michael.powell@skadden.com

9 SPENCER A. GOTTLIEB (admitted *pro hac vice*)
spencer.gottlieb@skadden.com
10 SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP
Four Times Square
11 New York, New York 10036
Telephone: (212) 735-3000
12 Facsimile: (212) 735-2000

13 Counsel continued on following page
~~DONALD R. WARE (admitted *pro hac vice*)~~
14 ~~dware@foleyhoag.com~~
~~MARCO J. QUINA (admitted *pro hac vice*)~~
15 ~~mquina@foleyhoag.com~~
~~FOLEY HOAG LLP~~
16 ~~155 Seaport Boulevard~~
~~Boston, MA 02210~~
17 ~~Telephone: (617) 832-1000~~
~~Facsimile: (617) 832-7000~~

18 ~~Attorneys for Defendant and Counterclaimant~~
19 ~~Elysium Health, Inc.~~

20 ~~UNITED STATES DISTRICT COURT~~)
21 ~~FOR THE CENTRAL DISTRICT OF~~)
22 ~~CALIFORNIA~~)

23 ~~(SOUTHERN~~)
~~DIVISION)CHROMADEX~~ ChromaDex, INC Inc.,)

24)
25)
26)
27)
28)

Plaintiff,

~~DEFENDANT'S SECOND~~ ELYSIUM HEALTH, INC.'S THIRD AMENDED
COUNTERCLAIMS

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v.

~~ELYSIUM HEALTH~~ Elysium Health, INC Inc.,

Defendant.

Elysium Health, Inc.,

Counterclaimant,

v.

ChromaDex, Inc.,

Counter-Defendant.

) Case No. 8:16-~~ev~~-02277-
~~CJC-DFM~~
CJC (DFM)

SECOND
THIRD AMENDED
COUNTERCLAIMS
DEMAND FOR JURY
TRIAL

DONALD R. WARE (admitted *pro hac vice*)
dware@foleyhoag.com
MARCO J. QUINA (admitted *pro hac vice*)
mquina@foleyhoag.com
FOLEY HOAG LLP
155 Seaport Boulevard
Boston, MA 02210
Telephone: (617) 832-1000
Facsimile: (617) 832-7000

~~DEFENDANT'S SECOND~~ ELYSIUM HEALTH, INC.'S THIRD AMENDED
COUNTERCLAIMS

1 **COUNTERCLAIMS**

2 Defendant Elysium Health, Inc. (“Elysium”), by and through its undersigned
3 counsel, files these Counterclaims against ChromaDex, Inc. (“ChromaDex”) and
4 alleges on personal knowledge as to its own acts and on information and belief as to
5 all other matters as follows:

6 **NATURE OF THE CASE**

7 1. This is an action for fraud, breach of contract, unfair competition, unjust
8 enrichment and declaratory judgment. Elysium and ChromaDex were parties to
9 three contracts: (1) the Niagen Supply Agreement, dated February 3, 2014, as
10 amended by the Amendment to Supply Agreement, dated February 19, 2016 (the
11 “NR Supply Agreement”); (2) the pTeroPure Supply Agreement, dated June 26,
12 2014 (the “PT Supply Agreement,” and, together with the NR Supply Agreement,
13 the “Supply Agreements”); and (3) the Trademark License and Royalty Agreement,
14 dated February 3, 2014 (the “License and Royalty Agreement”) (collectively, “the
15 Agreements”).

16 2. Elysium sells a dietary supplement, Basis, that combines nicotinamide
17 riboside (sometimes called “NR”) and pterostilbene (sometimes called “PT”).

18 3. Pursuant to the Supply Agreements, ChromaDex provided Elysium with
19 nicotinamide riboside and pterostilbene. ChromaDex sells nicotinamide riboside
20 under the name ~~NIAGEN~~Niagen®, a federally registered trademark.

21 4. At the time the NR Supply Agreement and License and Royalty
22 Agreement were executed, ChromaDex had, and still has, market power in the
23 market for supply of nicotinamide riboside in the United States and worldwide. It is
24 currently the sole commercial supplier of nicotinamide riboside.

25 5. ChromaDex has in-licensed several patents relating to nicotinamide
26 riboside. ChromaDex’s market power comes from, among other things, the patents it

1 has in-licensed. Although the NR Supply Agreement includes no express license to
2 ChromaDex's patent rights, ChromaDex's supply of nicotinamide riboside under the
3 NR Supply Agreement necessarily includes an implied sublicense for Elysium to use
4 ChromaDex's license under principles of patent exhaustion and other law.

5 6. ChromaDex has committed patent misuse and engaged in unfair
6 competition by leveraging its market power in the supply of nicotinamide riboside to
7 impose conditions on its customers that impermissibly broaden the scope of the
8 patent grant with anticompetitive effect. For example, on multiple occasions
9 ChromaDex has conditioned its sale of nicotinamide riboside on the purchaser's
10 agreement to license ChromaDex's trademarks and pay ChromaDex substantial
11 royalties on product sales based on that trademark license. With respect to Elysium,
12 ChromaDex conditioned its execution of the NR Supply Agreement on Elysium's
13 simultaneous execution of the License and Royalty Agreement, which forced
14 Elysium to pay a substantial royalty to ChromaDex on all Elysium products
15 containing ingredients supplied by ChromaDex under the NR Supply Agreement,
16 even if Elysium does not use, and does not want to use, any ChromaDex marks.

17 7. ChromaDex induced Elysium to sign the License and Royalty
18 Agreement by insisting, falsely, that ChromaDex required all of its nicotinamide
19 riboside customers to sign similar royalty agreements.

20 8. The NR Supply Agreement also contains multiple covenants that have
21 been breached by ChromaDex. Under the NR Supply Agreement, Elysium is
22 entitled to receive pricing on nicotinamide riboside that is at least as favorable as the
23 price at which ChromaDex supplies nicotinamide riboside or a substantially similar
24 product to other purchasers, but never more than a certain maximum price (the
25 "Most Favored Nations Provision" or "MFN Provision").

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1 9. The MFN Provision further provides that ChromaDex must promptly
2 issue a refund or credit to Elysium in the event that ChromaDex sells nicotinamide
3 riboside or a substantially similar product to another purchaser for an amount less
4 than Elysium has paid for nicotinamide riboside.

5 10. As amended, the NR Supply Agreement prohibits ChromaDex from
6 selling, or licensing or enabling any third party to manufacture or sell, a product
7 containing both nicotinamide riboside and either pterostilbene or any ingredient
8 substantially similar to pterostilbene, either in combination or in separate form but
9 marketed together (the “Exclusivity Provision”).

10 11. The NR Supply Agreement warrants that all nicotinamide riboside
11 ChromaDex sells to Elysium will be manufactured in accordance with good
12 manufacturing practices contained in Parts 210 and 211 of Title 21 of the United
13 States Code of Federal Regulations (“Pharmaceutical cGMPs”) and with other
14 applicable laws and regulations in the United States (the “cGMP Provision”).

15 12. The NR Supply Agreement further obligates ChromaDex to promptly
16 inform Elysium in writing of any information of which it becomes aware that
17 concerns or that could potentially impact the safety, identity, strength, quality or
18 purity of the nicotinamide riboside it was selling to Elysium (the “Product Purity
19 Provision”).

20 ~~11~~13. ChromaDex materially breached the MFN Provision—and, the
21 Exclusivity Provision, the cGMP Provision and the Product Purity Provision of the
22 NR Supply Agreement.

23 ~~12~~14. With respect to the MFN Provision, on June 13, 2016, in response to a
24 request from Elysium for information regarding ChromaDex’s compliance with the
25 MFN Provision, ChromaDex’s CEO, Frank Jaksch, provided Elysium with a
26 manipulated and misleading Excel spreadsheet (the “Fraudulent Spreadsheet”)

1 purporting to list the prices at which ChromaDex was selling nicotinamide riboside
2 to purchasers other than Elysium under various supply agreements.

3 ~~13~~15. The Fraudulent Spreadsheet was described by Mr. Jaksch as a “blinded”
4 list of the prices at which ChromaDex was selling nicotinamide riboside to other
5 customers, without revealing those customers’ identities. As part of the Fraudulent
6 Spreadsheet, however, Jaksch inadvertently neglected to delete two tabs containing
7 “unblinded” sheets apparently used as a basis for preparing the Fraudulent
8 Spreadsheet. Those “unblinded” sheets listed additional customers that Jaksch
9 notably omitted from the “blinded” sheets, and confirm – contrary to Jaksch’s
10 intended deception – that ChromaDex had agreed to sell nicotinamide riboside to
11 other purchasers at a price more favorable than the price at which ChromaDex had
12 sold nicotinamide riboside to Elysium. Moreover, the Fraudulent Spreadsheet
13 revealed, contrary to what ChromaDex had represented to induce Elysium to execute
14 the License and Royalty Agreement, that some ChromaDex customers were not
15 required to sign similar license and royalty agreements. The Fraudulent Spreadsheet
16 thus revealed not only that ChromaDex had been acting in violation of the MFN
17 Provision, but also that it had fraudulently induced Elysium to enter into the License
18 and Royalty Agreement.

19 ~~14~~16. On a June 30, 2016 phone call with two of Elysium’s co-founders, Eric
20 Marcotulli and Dan Alminana, Jaksch confirmed that other purchasers of
21 nicotinamide riboside had been paying a price substantially lower than Elysium had
22 been paying, in violation of the MFN Provision.

23 ~~15~~17. On June 30, 2016, Elysium submitted purchase orders for 3000 kg of
24 nicotinamide riboside and 580 kg of pterostilbene, with the understanding that
25 ChromaDex would promptly issue a refund or credit to Elysium on account of
26 ChromaDex’s breach of the MFN Provision (the “June 30 Purchase Orders”).

1 ~~16~~18. After submitting the June 30 Purchase Orders, Elysium discovered
2 another breach of the NR Supply Agreement. With respect to the Exclusivity
3 Provision, around August 2016, Elysium learned that other products containing both
4 nicotinamide riboside and pterostilbene or nicotinamide riboside and resveratrol, a
5 product substantially similar to pterostilbene, were being sold on the market by other
6 ChromaDex customers.

7 ~~17~~19. Elysium also learned after submitting the June 30 Purchase Orders that
8 ChromaDex was not only enabling other customers to manufacture and sell products
9 that combined nicotinamide riboside and pterostilbene or the substantially similar
10 ingredient resveratrol, but was actively recommending to other customers that they
11 create such products to compete with Elysium's Basis, in violation of the Exclusivity
12 Provision.

13 ~~18~~20. In violation of the NR Supply Agreement, ChromaDex has failed to
14 issue a refund or credit to remedy its breaches of the MFN Provision since filling the
15 June 30 Purchase Orders. It also has failed adequately to remedy the more recently
16 discovered violations of the Exclusivity Provision.

17 21. Even more recently, Elysium learned that (a) none of the nicotinamide
18 riboside shipped by ChromaDex to Elysium was manufactured in accordance with
19 Pharmaceutical cGMPs and (b) ChromaDex had repeatedly failed to inform Elysium
20 of information of which it had learned concerning the quality and purity of the
21 nicotinamide riboside it sold to Elysium, placing ChromaDex in material breach of
22 the cGMP Provision and Product Purity Provision, respectively. To conceal its
23 breaches of the Product Purity Provision from Elysium, ChromaDex provided
24 Elysium with lot-specific Certificates of Analysis with each shipment that failed to
25 disclose material information impacting the quality and purity of the nicotinamide
26 riboside.

1 ~~1922~~. As a result of ChromaDex’s breaches ~~of the MFN Provision and~~
2 ~~Exclusivity Provision~~ of the NR Supply Agreement, and its fraudulent and coercive
3 conduct in inducing Elysium into executing the License and Royalty Agreement,
4 Elysium has sustained, and continues to sustain, damages. Because only
5 ChromaDex knows the full extent of its breaches of the NR Supply Agreement, and
6 because such breaches are continuing in nature, Elysium cannot yet calculate its
7 damages with precision.

8 ~~2023~~. Through these Counterclaims, Elysium seeks to obtain restitution and to
9 recover for the damages, the full amount of which is yet unknown, that it has
10 sustained as a result of ChromaDex’s breaches of contract and fraud.

11 ~~2124~~. Elysium further seeks a declaratory judgment that ChromaDex’s patent
12 rights are unenforceable due to ChromaDex’s patent misuse in conditioning access to
13 its patent rights to a purchase of a license to ChromaDex’s trademarks. Elysium
14 further seeks a declaration that ChromaDex has not purged its misuse and has not
15 dissipated the effects of the misuse. Elysium also seeks restitution for its injuries and
16 ChromaDex’s unjust enrichment as a result of the misuse.

17 **JURISDICTION AND VENUE**

18 ~~2225~~. This Court has jurisdiction over this action pursuant to 28 U.S.C. § 1332
19 in that it is an action between citizens of different states and the matter in
20 controversy exceeds the sum or value of \$75,000 exclusive of interest and costs.

21 ~~2326~~. Venue is proper in this District because ChromaDex resides within the
22 District.

23 **THE PARTIES**

24 ~~2427~~. Counterclaimant Elysium is a Delaware corporation with its principal
25 place of business in New York. Elysium manufactures and sells the dietary
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1 supplement Basis, which combines nicotinamide riboside, pterostilbene and other
2 ingredients.

3 [2528](#). Counterdefendant ChromaDex is a California corporation with its
4 principal place of business in California. ChromaDex distributes, among other
5 things, nicotinamide riboside and pterostilbene.

6 **FACTUAL ALLEGATIONS**

7 **ChromaDex Exploits Market Power in the Market For Supply of NR**

8 [2629](#). Nicotinamide riboside is a pyridine nucleoside form of Vitamin B₃ that
9 functions as an efficient precursor to oxidized nicotinamide adenine dinucleotide
10 (NAD⁺). NAD⁺ is a coenzyme found in all living cells that plays an essential role in
11 hundreds of metabolic processes.

12 [2730](#). Nicotinamide riboside is found in nature, including in milk.
13 ChromaDex marketing materials admit that nicotinamide riboside is “naturally-
14 occurring” and state that ChromaDex’s nicotinamide riboside product, Niagen, is
15 “nature-identical.” Niagen® is the federally registered trademark used by
16 ChromaDex to market its nicotinamide riboside product.

17 [2831](#). Despite the fact that nicotinamide riboside is a naturally-occurring
18 product, at the time the parties executed the NR Supply Agreement, ChromaDex had,
19 and still has, market power in the market for supply of nicotinamide riboside in the
20 United States and worldwide.

21 [2932](#). At all relevant times, ChromaDex has had no competitors in the market
22 for supply of nicotinamide riboside. ChromaDex has been the sole commercial
23 supplier of nicotinamide riboside, and every nicotinamide riboside product in the
24 global market today, [save for Basis](#), is supplied by ChromaDex. ChromaDex’s
25 website states that Niagen is “the world’s first and only commercially available
26 nicotinamide riboside.”

1 3033. On multiple occasions, Jaksch stated to Elysium that “I am NR,”
2 referring to nicotinamide riboside.

3 3134. ChromaDex does not itself manufacture nicotinamide riboside nor does
4 it have the manufacturing capabilities to do so. Instead, ChromaDex is solely a
5 middleman in supplying nicotinamide riboside to the market. ChromaDex obtains its
6 nicotinamide riboside from a third-party contract manufacturer. ChromaDex’s
7 contract manufacturer is under an exclusive dealing arrangement, and is prohibited
8 by ChromaDex from selling nicotinamide riboside to any customer other than
9 ChromaDex. ChromaDex then resells the nicotinamide riboside at a substantial
10 markup to the global market.

11 3235. As a consequence of its market power, ChromaDex is able to control
12 output of nicotinamide riboside and to charge prices for nicotinamide riboside that
13 are substantially in excess of ChromaDex’s marginal cost for obtaining it.
14 ChromaDex is also able to dictate different prices for nicotinamide riboside to its
15 different customers.

16 3336. ChromaDex’s market power comes from, among other things, patents it
17 has in-licensed relating to nicotinamide riboside. These include U.S. Patent Nos.
18 8,383,086 (“the ‘086 patent”) and 8,197,807 (“the ‘807 patent”), which are assigned
19 to the Trustees of Dartmouth College (“Dartmouth”). ChromaDex has exclusively
20 licensed the ‘086 and ‘807 patents from Dartmouth.

21 3437. Claim 1 of the ‘086 patent, its only independent claim, claims:

22 1. A pharmaceutical composition comprising nicotinamide
23 riboside in admixture with a carrier, wherein said composition
24 is formulated for oral administration.

25 3538. Claim 1 of the ‘807 patent, its only independent claim, claims:

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1 1. A composition comprising isolated nicotinamide riboside in
2 combination with one or more of tryptophan, nicotinic acid, or
3 nicotinamide, wherein said combination is in admixture with a
4 carrier comprising a sugar, starch, cellulose, powdered
5 tragacanth, malt, gelatin, talc, cocoa butter, suppository wax,
6 oil, glycol, polyol, ester, agar, buffering agent, alginic acid,
7 isotonic saline, Ringer’s solution, ethyl alcohol, polyester,
8 polycarbonate, or polyanhydride, wherein said composition is
9 formulated for oral administration and increases NAD+
10 biosynthesis upon oral administration.

11 [3639](#). ChromaDex’s website lists a number of other patents relating to
12 nicotinamide riboside and its manufacture, including U.S. Patent Nos. 8,106,184
13 (“the ‘184 patent”), 8,114,626 (“the ‘626 patent”) and 7,776,326 (“the ‘326 patent”).

14 [3740](#). ChromaDex has exclusively licensed the ‘184 patent from Cornell
15 University, the ‘626 patent from Dartmouth and the ‘326 patent from Washington
16 University.

17 [3841](#). ChromaDex’s website repeatedly publicizes the patents it has obtained
18 for nicotinamide riboside and its manufacture and the “proprietary” nature of its
19 asserted rights to a naturally-occurring molecule.

20 [3942](#). ChromaDex has leveraged its market power in the supply of
21 nicotinamide riboside to impose conditions on its customers that impermissibly
22 broaden the scope of the patent grant with anticompetitive effect. In particular,
23 ChromaDex has sometimes conditioned its sale of nicotinamide riboside on the
24 purchaser’s agreement to license ChromaDex’s trademarks and pay substantial
25 royalties to ChromaDex based on that trademark license.

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1 4043. In some instances, ChromaDex has required purchasers not only to
2 license, but also to use ChromaDex trademarks in order to obtain a supply of
3 nicotinamide riboside.

4 4144. ChromaDex's tying of its patent rights to a trademark license has
5 substantial anticompetitive effects and secures rights and monopolies that extend
6 beyond the patent grant. By conditioning access to nicotinamide riboside to payment
7 of royalties on product sales under a trademark license for ChromaDex's Niagen®
8 mark, ChromaDex coerced customers into paying for the right to use a mark they do
9 not need or may not want to use. To the extent customers do use ChromaDex's
10 licensed marks, the effect is to strengthen the association of nicotinamide riboside
11 with ChromaDex, thereby further extending ChromaDex's market power in the
12 supply of nicotinamide riboside even beyond the expiration of ChromaDex's patent
13 estate.

14 **ChromaDex Fraudulently Induces Elysium to Sign the License and**
15 **Royalty Agreement and Conditions Its Supply of Nicotinamide**
16 **Riboside to Elysium on an Agreement to License and Pay Royalties for**
17 **ChromaDex Trademarks that Elysium Does Not Use and Does Not Want to Use**

18 4245. Elysium is a dietary supplement company that currently sells a single
19 product, Basis, which combines nicotinamide riboside, pterostilbene and certain
inactive ingredients.

20 4346. In the summer and early fall of 2013, Elysium engaged in discussions
21 with ChromaDex about obtaining a supply of nicotinamide riboside.

22 4447. From the outset, ChromaDex emphasized to Elysium the onerous terms
23 it had been able to require from its business partners. In an August 26, 2013 e-mail
24 to Leonard Guarente, one of Elysium's co-founders, Jaksch said that ChromaDex
25 sought to require upfront cash payments, minimum purchase commitments, royalties
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1 and even equity positions from businesses seeking to use ChromaDex as a source for
2 the supply of nicotinamide riboside.

3 [4548](#). In response, Elysium stated its enthusiasm for NAD-related products,
4 but explained that it had limited resources and likely could not meet all of
5 ChromaDex’s onerous requirements. However, Elysium expressed interest in
6 exploring solutions that would benefit ChromaDex, Elysium and consumers through
7 increased access to NAD-based products.

8 [4649](#). On November 8, 2013, Marcotulli sent a draft patent license and supply
9 agreement under which ChromaDex agreed to supply nicotinamide riboside to
10 Elysium for a maximum price. The draft also included a patent and know-how
11 license permitting Elysium to make, use, sell, offer to sell or import products
12 containing nicotinamide riboside, including a license granting Elysium the right to
13 manufacture nicotinamide riboside on its own if it wished. The agreement did not
14 contain a trademark license.

15 [4750](#). ChromaDex, through Jaksch, responded by email on December 13,
16 2013, attaching a revised draft supply agreement and stating that ChromaDex would
17 require Elysium not only to enter into a supply agreement, but also a brand license
18 agreement, which Jaksch would send later. Jaksch explained that this forthcoming
19 agreement would include royalty obligations.

20 [4851](#). In its December 13, 2013 draft of the supply agreement, apparently
21 trying to avoid an obligation to pay patent sublicensing fees to its licensors,
22 ChromaDex removed all references to a patent license. In sending the revised draft
23 to Elysium, ChromaDex included a note that it “will include licensing rights in the
24 Niagen [trademark] in a separate agreement which will also contain the Royalty
25 Payments.”

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1 4952. On December 16, 2013, on a phone call between Jaksch, Marcotulli and
2 Alminana, Jaksch falsely represented that all of ChromaDex’s customers who signed
3 purchase agreements to obtain nicotinamide riboside were also required to sign
4 separate trademark license and royalty agreements, whether they wanted to or
5 intended to use ChromaDex marks or not.

6 5053. Four days later, on December 20, 2013, Jaksch sent another e-mail
7 reemphasizing that ChromaDex would require a “Niagen TM Agreement” that
8 would include royalty requirements.

9 5154. On December 27, 2013, Jaksch sent a draft trademark license agreement
10 along with a revised supply agreement. The draft trademark license, like the supply
11 agreement, omitted any express patent license.

12 5255. In reliance on ChromaDex’s false representation that it required all of
13 its customers to execute trademark license and royalty agreements, Elysium
14 concluded that the issue was non-negotiable, and instead focused its efforts on
15 negotiating the other provisions of the NR Supply Agreement.

16 5356. Ultimately, given ChromaDex’s position at the time as the sole
17 commercial supplier of nicotinamide riboside, and given ChromaDex’s
18 representation that all customers who obtained nicotinamide riboside were required
19 to pay royalties on sales under a trademark license agreement, Elysium determined it
20 had no choice but to agree to ChromaDex’s requirement that it also license
21 ChromaDex’s trademarks, and agree to pay substantial royalties on Elysium product
22 sales under the trademark license if it wished to obtain access to nicotinamide
23 riboside.

24 5457. The parties executed the NR Supply Agreement and License and
25 Royalty Agreement on February 3, 2014. Under the NR Supply Agreement,
26 ChromaDex agreed to supply Elysium with nicotinamide riboside at or below a

1 designated maximum price. That maximum price, and the price that Elysium in fact
2 has paid ChromaDex for nicotinamide riboside, is substantially higher than
3 ChromaDex's marginal cost for obtaining nicotinamide riboside.

4 **ChromaDex Unlawfully Tied Royalty Payments Under**
5 **the License and Royalty Agreement to the Price of ChromaDex's Supply**

6 ~~55~~58. As noted, the NR Supply Agreement contains no express license to
7 ChromaDex's patent rights. However, because ChromaDex itself was supplying
8 nicotinamide riboside under the agreement for use in Elysium's products, its supply
9 of that ingredient included an implied sublicense to ChromaDex's patents under
10 principles of patent exhaustion and other applicable law. ChromaDex's sale of
11 nicotinamide riboside to Elysium is an authorized sale of nicotinamide riboside and
12 constitutes ChromaDex's compensation for its nicotinamide riboside product.

13 ~~56~~59. The License and Royalty Agreement granted Elysium a license to use
14 ChromaDex's trademarks, including Niagen®. The License and Royalty Agreement
15 was expressly tied to ChromaDex's supply of nicotinamide riboside. It could not be
16 terminated by Elysium without ChromaDex's consent, unless the NR Supply
17 Agreement also was terminated.

18 ~~57~~60. In exchange for the trademark license, Elysium was required to pay a
19 substantial royalty on all products containing any ingredients supplied by
20 ChromaDex under the NR Supply Agreement upon any sale of those products. This
21 was true whether or not Elysium used any ChromaDex marks at all.

22 ~~58~~61. Not only is the royalty obligation unconnected to use of ChromaDex's
23 trademarks, but the royalty rate also changes for reasons unrelated to use of any
24 trademarks. Instead, for example, the royalty rate increased as Elysium's annual
25 worldwide net sales of products containing ingredients supplied by ChromaDex
26 increases.

1 5962. The License and Royalty Agreement also provided that the royalty rate
2 for access to ChromaDex’s trademarks increase, by as much as 50%, as Elysium’s
3 per-kilogram price under the NR Supply Agreement dropped. This forced royalty
4 step-up had the effect of increasing Elysium’s royalty burden even as ChromaDex’s
5 ability to extract higher prices diminishes – such as, for example, when its patent
6 rights expire and its market power diminishes. It also insulated ChromaDex from the
7 effects of patent expiration and invalidity, eventually providing ChromaDex with
8 unlawful post-expiration royalties for sales of unpatented products.

9 6063. By tying payments of royalties under the trademark license (which must
10 be paid even if the trademarks are not used) inversely to the price of ChromaDex’s
11 supply, the agreement provided additional means for ChromaDex to protect its
12 market power in nicotinamide riboside, unlawfully extend ChromaDex’s patent
13 monopoly, and adversely affect competition.

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16 **The MFN and, Exclusivity, cGMP and Product Purity Provisions**

17 6164. Under the NR Supply Agreement’s MFN Provision, Elysium agreed to
18 pay to ChromaDex a specified maximum price for nicotinamide riboside. However,
19 if “ChromaDex supplies [nicotinamide riboside] (or a substantially similar product)
20 to a Third Party at a price that is lower than that at which [nicotinamide riboside] is
21 supplied to Elysium under this Agreement, then the price of [nicotinamide riboside]
22 supplied under this Agreement shall be revised to such Third Party price with effect
23 from the date of the applicable sale to such Third Party.”

24 6265. The MFN Provision further provides that “ChromaDex shall promptly
25 provide Elysium Health with any refund or credits thereby created [by virtue of
26 ChromaDex’s sale of nicotinamide riboside to a third party for a lesser price],

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1 provided Elysium Health purchases equal volumes or higher volumes than the Third
2 Party.”

3 6366. The parties amended the NR Supply Agreement on February 19, 2016.
4 The amendment provides that “ChromaDex shall not, directly or indirectly, sell,
5 transfer or otherwise provide to any Third Party, or license or otherwise enable any
6 Third Party to make, any products containing” nicotinamide riboside and either
7 pterostilbene or any other ingredient “substantially similar” to pterostilbene,
8 “whether in the same delivery mechanism . . . or packaging or in separate form or
9 packaging but marketed together.”

10 6467. ChromaDex and Elysium knew that, if another ChromaDex customer
11 were permitted to manufacture a substantially similar combination to Basis,
12 Elysium’s business – which involves selling that single combination as its only
13 currently marketed product – could be irreparably damaged.

14 68. Under the NR Supply Agreement’s cGMP Provision, ChromaDex
15 warranted that “the Niagen sold hereunder shall be . . . manufactured in accordance
16 with [Pharmaceutical] cGMP[s] and applicable laws and regulations in the United
17 States[.]”

18 69. Pharmaceutical cGMPs constitute a more stringent standard than the
19 standards specified by the U.S. Food and Drug Administration (the "FDA") for the
20 manufacture of dietary supplements like Basis. Elysium's securing of ChromaDex's
21 representation that its nicotinamide riboside would be manufactured in accordance
22 with Pharmaceutical cGMPs is consistent with Elysium's efforts to exceed applicable
23 standards and ensure superior product quality, which is an essential part of its
24 business model and commitment to customers.

25 70. Under the NR Supply Agreement’s Product Purity Provision,
26 ChromaDex promised to promptly “inform Elysium Health in writing of any

1 information concerning or that can potentially impact the safety, identity, strength,
2 quality or purity of any Niagen of which it becomes aware, and shall provide
3 supporting documentation.”

4 71. ChromaDex and Elysium knew that, if ChromaDex were permitted to
5 sell to Elysium nicotinamide riboside that was not manufactured in accordance with
6 Pharmaceutical cGMPs or applicable laws and regulations, or that engendered
7 concerns about the product’s quality or purity, Elysium’s business could be
8 irreparably damaged. Moreover, the parties knew that nicotinamide riboside would
9 be substantially less valuable to the extent it failed to conform to Elysium’s
10 expectations about quality, purity and legal and regulatory compliance.

11 **ChromaDex Breaches the NR Supply Agreement and Inadvertently**
12 **Discloses Its Own Breach in Another Attempt to Defraud Elysium**

13 ~~65~~72. On May 29, 2016, Alminana requested from Jaksch data listing the
14 prices at which ChromaDex was selling nicotinamide riboside to other customers.
15 At the time Alminana made this request, Elysium recognized that it was an
16 exemplary customer of ChromaDex, even “self-policing” the parties’ contracts to
17 ensure that ChromaDex was receiving the payments prescribed by the contracts.
18 Alminana’s friendly request was intended to confirm that, in light of Elysium’s
19 orders of substantial volumes of nicotinamide riboside and its full performance under
20 the contracts, ChromaDex was similarly upholding its end of the bargain by
21 providing Elysium with the lowest price.

22 ~~66~~73. On June 13, 2016, in response to that request, Jaksch sought to defraud
23 Elysium by transmitting the Fraudulent Spreadsheet, which purported to list in
24 “blinded” form the prices at which ChromaDex was selling nicotinamide riboside to
25 purchasers other than Elysium, without identifying those other purchasers by name.
26 Jaksch apparently meant to provide Elysium with only his blinded spreadsheet, as he

1 indicated in the text of his e-mail: “Attached is a blinded summary of supply
2 agreements for NR.”

3 6774. The “blinded” sheet of the Fraudulent Spreadsheet purported to list all
4 of ChromaDex’s customers who purchased nicotinamide riboside along with the per-
5 kilogram price and royalty rates of each. The “blinded” sheet plainly was intended
6 to convince Elysium that it was receiving the lowest price ChromaDex charged for
7 nicotinamide riboside and that ChromaDex was in compliance with the MFN
8 Provision.

9 6875. ChromaDex might have succeeded in deceiving Elysium had Jaksch not
10 inadvertently neglected to delete two “unblinded” sheets contained in the Excel
11 spreadsheet that apparently provided the information from which ChromaDex
12 concocted the “blinded” sheet. The “unblinded” sheets list additional customers that
13 Jaksch notably omitted from the “blinded” sheet. The list of omitted customers
14 confirms that ChromaDex had, in fact, agreed to sell nicotinamide riboside to other
15 purchasers at a price far more favorable than the price at which ChromaDex had sold
16 nicotinamide riboside to Elysium.

17 6976. The “unblinded” sheets of the Fraudulent Spreadsheet also confirm,
18 contrary to what Jaksch had represented to Marcotulli and Alminana by phone on
19 December 16, 2013 to induce them to sign the License and Royalty Agreement, that
20 some purchasers of nicotinamide riboside were not required to sign license and
21 royalty agreements or pay royalties. The Fraudulent Spreadsheet further disclosed
22 that at least one of these customers, in ChromaDex’s own words, “pre-dates
23 Elysium,” thus confirming that Jaksch’s representation was false when made.

24 7077. The Fraudulent Spreadsheet, while sent to convince Elysium falsely that
25 ChromaDex was complying with the NR Supply Agreement, thus revealed not only
26

1 that ChromaDex had been acting in violation of the MFN Provision, but also that it
2 had fraudulently induced Elysium to enter into the License and Royalty Agreement.

3 ~~71~~78. When pressed for an explanation, Jaksch sent a follow-up email on June
4 14, 2016 conceding that at least one ChromaDex customer had paid less per
5 kilogram for nicotinamide riboside than Elysium had paid – and that this customer
6 did not have a royalty agreement in place. Jaksch’s admission – made just one day
7 after he sent the Fraudulent Spreadsheet to Elysium – only serves to confirm
8 ChromaDex’s intent to deceive Elysium, because this customer, which Jaksch
9 obviously knew about, was not included on the “blinded” sheet.

10 ~~72~~79. On a June 30, 2016 phone call with Marcotulli and Alminana, Jaksch
11 further confessed that other purchasers had been paying far less per kilogram for
12 nicotinamide riboside than Elysium had been paying, in violation of the MFN
13 Provision.

14 ~~73~~80. ChromaDex explained on the June 30 phone call that it also promised
15 one customer that it would provide nicotinamide riboside for an even more
16 substantial discount, also in violation of the MFN Provision.

17 ~~74~~81. Although not disclosed by ChromaDex at this time (or ever), discovery
18 has revealed further breaches, including ChromaDex’s extension of pricing to one
19 customer totaling less than half of the price ChromaDex had offered to Elysium, and
20 just over 60% of the revised price offered by Jaksch on the June 30 phone call, which
21 constituted (Jaksch had falsely represented) the best pricing for any customer
22 regardless of volume. At the time Elysium discovered ChromaDex’s breaches of the
23 MFN Provision, it had fully performed all of its obligations under the Agreements.
24 In fact, Elysium had been an exemplary customer, even “self-policing” its contracts
25 with ChromaDex to ensure that it had been paying all that it had agreed to pay under
26 the Agreements.

1 7582. Acting under the assumption that ChromaDex would provide a prompt
2 credit or refund for its breach of the MFN Provision, as it was required to do under
3 the contract, Elysium submitted the June 30 Purchase Orders for both nicotinamide
4 riboside and pterostilbene.

5 7683. After it submitted the June 30 Purchase Orders, Elysium discovered that
6 ChromaDex’s breach of the NR Supply Agreement was not limited to the breach of
7 the MFN Provision. With respect to the Exclusivity Provision, Elysium learned,
8 after the June 30 Purchase Orders were submitted, that other products containing
9 both nicotinamide riboside and pterostilbene or resveratrol were being sold on the
10 market by other ChromaDex customers.

11 7784. Resveratrol is substantially similar to pterostilbene. ChromaDex’s own
12 website refers to pterostilbene as “closely related to resveratrol,” an “analog of
13 resveratrol,” and a “derivative of resveratrol.” And, in an April 27, 2010 press
14 release, ChromaDex called pterostilbene a “next generation resveratrol.”

15 7885. During negotiations for the NR Supply Agreement, ChromaDex
16 acknowledged that resveratrol was among those ingredients that would be considered
17 “substantially similar” to pterostilbene. In fact, ChromaDex never disputed the
18 substantial similarity between pterostilbene and resveratrol until it became
19 advantageous for it to do so – that is, when ChromaDex was confronted with its
20 breaches of the Exclusivity Provision. Only when Elysium advised ChromaDex that
21 it had learned ChromaDex was violating the Exclusivity Provision did ChromaDex
22 abruptly change its tune and begin to deny that pterostilbene and resveratrol are
23 substantially similar, despite ChromaDex’s many prior statements to the contrary.
24 ChromaDex did, however, admit that it was, and had been, selling NR and
25 resveratrol in combination.

1 7986. Elysium also learned after submitting the June 30 Purchase Orders that
2 ChromaDex was not only enabling other customers to manufacture and sell products
3 that combined nicotinamide riboside and pterostilbene or the substantially similar
4 ingredient resveratrol, but was actively recommending to other customers that they
5 create such products to compete with Elysium’s Basis, in further violation of the
6 Exclusivity Provision.

7 87. Since learning of ChromaDex’s breaches of the MFN Provision and
8 Exclusivity Provision, Elysium also learned that none of the nicotinamide riboside
9 shipped by ChromaDex to Elysium had been manufactured in accordance with
10 Pharmaceutical cGMPs as specified in the NR Supply Agreement, placing
11 ChromaDex in breach of the cGMP Provision from the outset of the parties’
12 relationship.

13 88. Elysium did not know, and had no reason to know at the time, that the
14 nicotinamide riboside sold and shipped to it by ChromaDex was not manufactured in
15 accordance with Pharmaceutical cGMPs. Elysium only discovered this latent
16 violation after the parties’ relationship ended, including through discovery produced
17 by ChromaDex reflecting ChromaDex’s advertisement to potential customers that
18 Niagen was produced in compliance with a substantially less stringent standard than
19 “good manufacturing practices (‘cGMP’) contained in Parts 210 and 211 of Title 21
20 of the United States Code of Federal Regulations” as the cGMP Provision required.
21 ChromaDex’s shipment of nicotinamide riboside that was not manufactured in
22 accordance with Pharmaceutical cGMPs was not discoverable from a reasonable
23 inspection of the product shipped.

24 89. Thus, Elysium could not have practically benefited from the cGMP
25 Provision’s limited warranty for non-conforming goods, which purports to require
26 Elysium to make any claim for non-conforming nicotinamide riboside within 30 days

1 of delivery. To the extent the cGMP Provision purports to waive, after a 30-day
2 period, Elysium's right to any remedy for ChromaDex's sale of nicotinamide
3 riboside that was not manufactured in accordance with Pharmaceutical cGMPs and
4 that did not comply with other applicable laws and regulations, the provision is
5 unenforceable because it fails of its essential purpose, and enforcing it as written
6 would deprive Elysium of the value of its bargain.

7 90. Also since learning of ChromaDex's other breaches of the NR Supply
8 Agreement, Elysium discovered that ChromaDex failed to promptly inform Elysium
9 of information of which it learned potentially concerning the quality and purity of the
10 nicotinamide riboside it sold to Elysium, placing ChromaDex in material breach of
11 the Product Purity Provision.

12 91. This non-disclosed information included that Niagen manufactured by
13 ChromaDex and sold to Elysium contained amounts of a substance, the "Regulated
14 Substance," that is subject to strict labeling requirements under a California voter
15 initiative that requires that notice be given to consumers of products that contain
16 more than threshold amounts of potentially hazardous chemicals.

17 92. Although, to Elysium's knowledge, the Regulated Substance is not
18 subject to regulation by FDA and is not generally considered to be hazardous to
19 human health, the California voter initiative allows for the imposition of liability and
20 penalties on parties that sell products containing the Regulated Substance above a
21 specified level (the "Safe Harbor Limit") without affixing a warning label.

22 93. ChromaDex's knowledge of this initiative and its labeling requirements
23 cannot be disputed. Until October 2017, ChromaDex boasted an analytical testing
24 service offering a "comprehensive suite of analytical services" and even "litigation
25 support" for claims brought pursuant to the California voter initiative.

1 94. In fact, ChromaDex regularly provided to customers statements signed
2 by the company's Director of Quality Assurance attesting to the fact that its
3 nicotinamide riboside was tested for chemicals subject to strict labeling requirements
4 under that California voter initiative and that such testing results would be reported
5 on each lot's certificate of analysis.

6 95. ChromaDex moreover on occasion sought indemnification from its
7 customers for liability pursuant to that California voter initiative, demonstrating its
8 awareness of that law and importantly its attendant risks of liability. ChromaDex
9 sought no such indemnification from Elysium, however.

10 96. Thus, at all relevant times, ChromaDex was fully capable of testing its
11 products for the presence of chemicals subject to the labeling requirements of the
12 California voter initiative, was aware of the potential for liability if its customers
13 were to sell products without complying with that law, and regularly conducted such
14 tests of the nicotinamide riboside it was supplying.

15 97. ChromaDex was aware that at all relevant times, Elysium intended to
16 and did sell Basis to consumers in California but never informed it that the Niagen it
17 sold to Elysium contained the Regulated Substance in levels that far exceeded the
18 Safe Harbor Limit.

19 98. This information, detailing the presence of a regulated contaminant in
20 the Niagen sold by ChromaDex, constitutes information "concerning or that [could]
21 potentially impact the safety, identity, strength, quality or purity" of the Niagen sold
22 by ChromaDex as contemplated by the Product Purity Provision.

23 99. Elysium discovered this information, and ChromaDex's failure to
24 disclose it in breach of the Product Purity Provision, through testing of the Niagen
25 purchased from ChromaDex in 2017. Elysium had undertaken testing after it learned
26 that the Regulated Substance was a byproduct of the nicotinamide riboside

1 manufacturing process, which Elysium has undertaken significant efforts to remove
 2 from the nicotinamide riboside incorporated in Basis after its transition away from
 3 incorporation of ChromaDex's Niagen.

4 100. To confirm the presence of the Regulated Substance in Niagen and the
 5 existence of ChromaDex's breach of the Product Purity Provision, in the fall of 2017,
 6 Elysium also undertook to test a selection of Niagen-containing products on the
 7 market against the baseline of the Safe Harbor Limit of the Regulated Substance.

8 101. Nine of the eleven Niagen-containing products, including ChromaDex's
 9 own direct-to-consumer product, "TruNiagen," contained levels of the Regulated
 10 Substance in excess of the Safe Harbor Limit. The results were as follows:

<u>Seller</u>	<u>Product</u>	<u>Substance Levels in Comparison to Baseline Limit (per Suggested Serving Size)</u>	<u>Above Baseline?</u>
<u>ProHealth, Inc.</u>	<u>NAD+ Ignite</u>	<u>428%</u>	<u>yes</u>
<u>Life Extension</u>	<u>NAD+ Cell Generator</u>	<u>365%</u>	<u>yes</u>
<u>Thrive Now Health</u>	<u>Niagen 300</u>	<u>318%</u>	<u>yes</u>
<u>High Performance Nutrition, Inc. (HPN)</u>	<u>Niagen N(r) NAD+ Booster</u>	<u>295%</u>	<u>yes</u>
<u>Genex Formulas</u>	<u>Niagen Nicotinamide Riboside</u>	<u>168%</u>	<u>yes</u>
<u>Nordic Clinical</u>	<u>Mitoboost</u>	<u>138%</u>	<u>yes</u>
<u>ChromaDex</u>	<u>TruNiagen</u>	<u>129%</u>	<u>yes</u>
<u>Thorne Research</u>	<u>NiaCel</u>	<u>108%</u>	<u>yes</u>
<u>Live Cell</u>	<u>NR-1</u>	<u>108%</u>	<u>yes</u>
<u>MAAC10</u>	<u>Ultra NR</u>	<u>81%</u>	<u>=</u>
<u>Rejuvenation Therapeutics</u>	<u>NiaSun</u>	<u>59%</u>	<u>=</u>

1 102. ChromaDex's awareness of this information detailing the presence of a
2 regulated contaminant in Niagen—and conscious decision not to disclose that
3 information to Elysium, in breach of the Product Purity Provision—may be inferred
4 from a number of facts.

5 103. First, ChromaDex claims in numerous regulatory submissions to FDA
6 that the Regulated Substance is "undetectable" in Niagen, indicating that it conducts
7 testing of Niagen for the Regulated Substance.

8 104. Next, as described above, ChromaDex at all relevant times possessed
9 an in-house comprehensive suite of analytical services, and specifically boasted
10 expertise in testing related to the California voter initiative.

11 105. ChromaDex put that expertise to use. As is also described above,
12 ChromaDex conducted testing of its nicotinamide riboside for substances regulated
13 by the California voter initiative, and provided statements signed by ChromaDex's
14 Director of Quality Assurance to its customers that such testing had been carried out
15 and the testing results were reported on certificates of analysis that accompanied
16 each shipment of nicotinamide riboside sold.

17 106. Elysium's testing of Niagen-containing products on the market is further
18 support that ChromaDex was aware of the presence of the Regulated Substance in
19 Niagen, given the magnitude of the levels of the Regulated Substance found,
20 particularly in comparison with the baseline Safe Harbor Limit.

21 107. Events postdating these testing results provide additional support to
22 show that ChromaDex was aware of this information. Subsequent testing of the
23 same products revealed that ChromaDex, although it did not submit a New Dietary
24 Ingredient Notice to the FDA, had apparently altered its manufacturing process so as
25 to reduce levels of the Regulated Substance to below the Safe Harbor Limit: Each

1 product tested, with the exception of “NAD+ Cell Regenerator” sold by Life
2 Extension, contained levels of the Regulated Substance below the Safe Harbor Limit.

3 108. Notably, during the period that ChromaDex apparently modified its
4 manufacturing process, it was ramping up promotion of its own direct-to-consumer
5 product, TruNiagen and thus exposing itself to potential direct liability under the
6 California voter initiative. That ChromaDex expended efforts to reduce levels of the
7 Regulated Substance only at this point is further evidence that it was previously
8 aware of the presence of the Regulated Substance in Niagen during the period of
9 time it was selling Niagen to Elysium, yet consciously failed to inform Elysium of
10 that material information concerning the Niagen's quality and purity, in violation of
11 the Product Purity Provision.

12 109. Moreover, in addition to failing to disclose known information
13 concerning Niagen's quality and purity, ChromaDex in fact affirmatively concealed
14 this information by providing lot-specific certificates of analysis that purported to
15 disclose quality control information about each shipment yet entirely omitted
16 mention of the presence of the Regulated Substance.

17 110. These certificates of analysis, which ChromaDex routinely provided to
18 its NR customers, were intended to reassure its customers that the NR ChromaDex
19 provided had been tested and met applicable quality and safety standards. As
20 described above, ChromaDex represented to customers that the certificates of
21 analysis would reflect testing results for chemicals subject to the California voter
22 initiative in particular.

23 111. Given these certificates of analysis and ChromaDex's representation
24 through the Product Purity Provision that it would provide information concerning or
25 potentially impacting the purity and quality of the Niagen it sold, Elysium had no
26

1 reason to commission further special testing of the Niagen for the Regulated
2 Substance at the time it received the shipments from ChromaDex.

3 112. Thus, Elysium had no reason to suspect that those certificates of
4 analysis omitted the presence of the Regulated Substance above the Safe Harbor
5 Limit, information that ChromaDex knew and that concerned and potentially
6 impacted the quality and purity of the Niagen sold by ChromaDex. This inequitable
7 conduct precludes ChromaDex from enforcing the NR Supply Agreement, seeking
8 payment for exactly those non-conforming products whose defects ChromaDex
9 fraudulently concealed, against Elysium.

10 ~~80~~113. ChromaDex's breaches of the MFN Provision ~~and~~ Exclusivity
11 Provision, cGMP Provision and Product Purity Provision have caused Elysium
12 substantial damages, including, but not limited to, consequential damages. Had
13 Elysium in fact been paying the lowest price for nicotinamide riboside, it would have
14 had more cash on hand to purchase more new inventory and to market or create new
15 products. And, because Elysium was not the exclusive producer of a combination of
16 nicotinamide and pterostilbene (or a substantially similar ingredient) as a result of
17 the breach of the Exclusivity Provision, other customers likely bought competitors'
18 products and compromised Elysium's market share. Furthermore, had Elysium
19 known that ChromaDex was not complying with either the cGMP Provision or
20 Product Purity Provision and was supplying a product of lower purity or quality than
21 warranted, it would not have agreed to purchase nicotinamide riboside from
22 ChromaDex under the terms of the NR Supply Agreement.

23 **ChromaDex Fails to Remedy Its Breaches, Despite**
24 **Elysium's Best Efforts to Resolve the Parties' Disputes**

25 ~~81~~114. Elysium expended significant effort attempting to resolve this
26 dispute amicably. Elysium had several conversations with ChromaDex officers and

1 directors, including Jaksch, Will Black (ChromaDex’s Vice President of Sales and
2 Marketing) and Rob Fried (a ChromaDex director), an in-person meeting with
3 Jaksch and Fried in California and a subsequent follow-up call with Jaksch and Steve
4 Block (a ChromaDex director). Those discussions led to the exchange of proposals
5 between ChromaDex and Elysium, but were hampered by ChromaDex’s refusal to
6 provide information to Elysium necessary to calculate the credit due for
7 ChromaDex’s breach of the MFN Provision.

8 82115. Despite knowing that it was in material breach of the
9 Agreements, ChromaDex failed to provide Elysium with the credit to which it is
10 entitled, or even to engage in good faith discussions with Elysium to remedy the
11 breaches.

12 83116. Indeed, rather than simply provide the information Elysium
13 sought, Block’s proposal was for Elysium to conduct an audit to determine the credit
14 to which it is entitled.

15 84117. On December 7, 2016, Elysium requested such an audit from
16 Tom Varvaro, ChromaDex’s Chief Financial Officer.

17 85118. Elysium’s request for an audit was ignored. Instead, ChromaDex
18 responded by issuing a “non-renewal” notice purporting to terminate the NR Supply
19 Agreement as of February 2, 2017.

20 86119. After Elysium requested the audit Block had offered, ChromaDex
21 ceased communicating with Elysium through its officers and directors, and tasked
22 Michael Brauser, one of its former directors who has, to Elysium’s knowledge, no
23 position within ChromaDex, to make a series of increasingly hostile and threatening
24 calls to Elysium and one of its investors in an attempt to intimidate Elysium into
25 forfeiting its rights and capitulating to ChromaDex’s demands. When Elysium told
26 Jaksch it would be pleased to continue discussions with ChromaDex management

1 but found Brauser's behavior counterproductive, ChromaDex responded with this
2 lawsuit.

3 [87120](#). ChromaDex's breaches not only damaged Elysium to an
4 unknown extent, but also excused Elysium's further performance under the
5 Agreements.

6 [88121](#). Only ChromaDex can know the full extent of its breaches of the
7 Supply Agreements. Those breaches injured Elysium and caused it to sustain
8 damages in an amount to be proven at trial.

9 [89122](#). Furthermore, ChromaDex fraudulently induced Elysium to
10 execute the License and Royalty Agreement and to make substantial royalty
11 payments under that contract. Elysium is entitled to recover those royalty payments
12 and/or any further damages, in an amount to be proven at trial.

13 **Elysium's Sale of Basis After Termination of the NR Supply Agreement**

14 [90123](#). Elysium, by virtue of ChromaDex's supply of NR under the NR
15 Supply Agreement, had an implied license of any patent rights held by ChromaDex
16 covering or related to NR or its manufacture.

17 [91124](#). ChromaDex terminated the NR Supply Agreement effective
18 February 2, 2017.

19 [92125](#). In so doing, ChromaDex also terminated the implied license it
20 had provided to Elysium in connection with the supply of NR.

21 [93126](#). On information and belief, when ChromaDex terminated the NR
22 Supply Agreement ChromaDex knew that Elysium intended to continue selling Basis
23 and knew that, in order to do so, Elysium would need another source of NR other
24 than ChromaDex.

1 94127. Despite the termination of the NR Supply Agreement, Elysium in
2 fact does intend to continue, and has continued, to supply its customers with Basis,
3 both now and in the future.

4 95128. Elysium sells Basis using NR that is not sourced from
5 ChromaDex.

6 96129. In a May 2017 earnings call with investors, ChromaDex’s CEO,
7 Frank Jaksch, stated “[W]e are going to be focusing pretty heavily on
8 ~~NIAGEN~~Niagen as ingredient technology. We have a substantial patent portfolio
9 underlying in protecting it and we have multiple different ways.”

10 97130. In an August 2017 earnings call with investors, Mr. Jaksch stated:
11 “Elysium has stated that they have incorporated a new source of NR into their Basis
12 product.” Moments later, Mr. Jaksch continued, “Today ChromaDex has a
13 comprehensive global patent portfolio of 16 patents and applications spanning the
14 processing use and composition of nicotinamide riboside. We will vigorously defend
15 this estate.”

16 98131. In that same earnings call, ChromaDex’s President and Chief
17 Strategy Officer, Robert Fried, in reference to Elysium, stated that “[they] actually
18 go out of their way to try to copy the ingredient and manufacture it who knows
19 where and put it out in the marketplace.”

20 99132. ChromaDex’s public statements impliedly threaten Elysium with
21 the assertion of ChromaDex’s patent estate against Elysium based on Elysium’s
22 continued sale of Basis containing NR. ChromaDex has created a reasonable
23 apprehension of imminent patent litigation against Elysium.

24 100133. There exists an actual and immediate controversy as to the
25 enforceability of ChromaDex’s patent estate against Elysium.

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**ChromaDex Has not Purged its Patent Misuse
and Has Not Dissipated its Effects**

1
2
3 [101134](#). In its Third Amended Complaint ChromaDex alleged that it
4 terminated the License and Royalty Agreement and that it was “unequivocally
5 renounc[ing] any rights to collect or obtain royalties under the... License and
6 Royalty Agreement with Elysium.” ChromaDex also alleged that it was “further
7 refunding and/or crediting any and all past royalties paid by all customers pursuant to
8 all ‘royalty-bearing trademark licenses.’” ChromaDex also alleged that “it will
9 provide a credit to Elysium for all past royalties against the damages owed by
10 Elysium in this case....” ChromaDex alleged that it has purged its patent misuse.

11 [102135](#). ChromaDex did not allege, and has not alleged, that the effects of
12 its patent misuse have been dissipated.

13 [103136](#). Elysium has denied ChromaDex’s allegation that ChromaDex has
14 purged its misuse.

15 [104137](#). ChromaDex has not purged its patent misuse and the effects of
16 ChromaDex’s misuse have not been dissipated. Therefore, ChromaDex’s patent
17 rights remain unenforceable.

18 [105138](#). On information and belief, ChromaDex has not in fact refunded
19 trademark royalties paid by customers other than Elysium. In fact, in its second
20 quarter 2017 earnings conference call and in its second quarter 2017 securities
21 filings, ChromaDex makes no mention of write-offs based on royalties owed by
22 customers other than Elysium or losses based on royalties repaid to other customers.
23 ChromaDex mentioned only royalties owed by Elysium.

24 [106139](#). As for royalties paid by Elysium, ChromaDex has not actually
25 returned to Elysium any of the royalties paid by Elysium under the License and
26

1 Royalty Agreement, much less the entire amount paid by ~~ChromaDex~~other
2 customers.

3 ~~107~~140. In fact, ChromaDex has told the SEC, its investors, and the public
4 that it might not be required to provide restitution of those royalties unless it is
5 “forced” to do so in litigation. ChromaDex stated in its second quarter 2017 Form
6 10-Q filed with the SEC in August 2017 that it “*may be forced* to pay... restitution
7 for any royalty payments that we received from” Elysium, but only if “we are
8 unsuccessful in resolving the litigation on favorable terms to us.”

9 ~~108~~141. ChromaDex has also failed to dissipate other effects of its misuse.
10 During the time in which ChromaDex unlawfully retained royalties obtained through
11 its misuse, Elysium did not have access to those funds and lost the opportunity to use
12 those funds for other purposes. ChromaDex has not repaid Elysium for the
13 opportunity cost of its patent misuse or reasonable interest on the Elysium royalty
14 payments ChromaDex has retained. ChromaDex has not compensated Elysium in
15 any way on account of Elysium’s unlawfully imposed royalty payments and has not
16 dissipated the effects of ChromaDex’s patent misuse.

17 ~~109~~142. In addition, ChromaDex wrongly sued Elysium in an attempt to
18 enforce the License and Royalty Agreement. As a result of that action, Elysium was
19 required to expend substantial sums in attorneys’ fees and costs. ChromaDex has not
20 dissipated that additional effect of its patent misuse by repaying the fees and costs
21 incurred by Elysium as a direct consequence of ChromaDex’s attempt to enforce its
22 unlawful agreement.

23 **FIRST COUNTERCLAIM FOR RELIEF**

24 **(Breach of Contract – NR Supply Agreement)**

25 ~~110~~143. Elysium incorporates and re-alleges each and every allegation in
26 paragraphs 1 to ~~109~~123 above as if fully set forth herein.

1 ~~111~~144. The parties entered into the NR Supply Agreement on February 2,
2 2014.

3 ~~112~~145. Elysium performed all of its obligations under the NR Supply
4 Agreement, or its performance was excused by ChromaDex's breaches.

5 ~~113~~146. The NR Supply Agreement unambiguously requires that
6 ChromaDex issue a refund or credit to Elysium in the event that ChromaDex sells
7 nicotinamide riboside or a substantially similar product to another purchaser for a
8 lesser amount than Elysium paid for nicotinamide riboside. (NR Supply Agreement
9 § 3.1.)

10 ~~114~~147. ChromaDex sold nicotinamide riboside to other companies for a
11 price less than the price at which ChromaDex sold nicotinamide riboside to Elysium
12 but has not issued a refund or credit to Elysium, in breach of the NR Supply
13 Agreement.

14 ~~115~~148. The NR Supply Agreement, as amended by the Amendment to
15 Supply Agreement, unambiguously covenants that ChromaDex will not sell, transfer
16 or otherwise provide to any third party, or license or otherwise enable any third party
17 to produce, both nicotinamide riboside and pterostilbene or any ingredient
18 substantially similar to pterostilbene, either in combination or in separate form but
19 marketed together. (NR Supply Agreement § 3.11.3.)

20 ~~116~~149. ChromaDex has created or sold products containing both
21 nicotinamide riboside and pterostilbene (or the substantially similar analog
22 resveratrol) in combination or has enabled third parties, including its other
23 customers, to create such products, in breach of the NR Supply Agreement.

24 ~~117~~150. By failing to issue a refund or credit to Elysium, and by creating
25 or selling, or permitting the creation or sale of, products other than Basis that contain
26 both nicotinamide riboside and pterostilbene (or closely related analogs),

1 ChromaDex has materially breached the NR Supply Agreement and denied Elysium
2 the benefit of its bargain.

3 151. The NR Supply Agreement also unambiguously covenants that all
4 nicotinamide riboside ChromaDex sells to Elysium will be manufactured in
5 accordance with Pharmaceutical cGMPs and applicable laws and regulations in the
6 United States. (NR Supply Agreement § 3.7.)

7 152. By selling to Elysium nicotinamide riboside that was not manufactured
8 in accordance with Pharmaceutical cGMPs, ChromaDex has materially breached the
9 NR Supply Agreement and denied Elysium the benefit of its bargain.

10 153. To the extent the NR Supply Agreement purports to limit Elysium's
11 remedies for ChromaDex's sale of nicotinamide riboside that was not manufactured
12 in accordance with Pharmaceutical cGMPs and that did not comply with other
13 applicable laws and regulations, such limited remedies are unenforceable because
14 they fail of their essential purpose.

15 154. The NR Supply Agreement further unambiguously covenants that
16 ChromaDex will promptly inform Elysium in writing of any information of which it
17 becomes aware concerning or potentially impacting the safety, identity, strength,
18 quality or purity of nicotinamide riboside sold to Elysium. (NR Supply Agreement §
19 3.9.)

20 155. By failing promptly to inform Elysium in writing of information of
21 which it became aware concerning quality and purity of nicotinamide riboside sold
22 to Elysium, ChromaDex has materially breached the NR Supply Agreement and
23 denied Elysium the benefit of its bargain.

24 ~~118~~156. Elysium has suffered damages and continues to be damaged as a
25 result of ChromaDex's breaches, in an amount to be determined at trial.

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SECOND COUNTERCLAIM FOR RELIEF

(Breach of the Implied Covenant of Good Faith and Fair Dealing – NR Supply Agreement)

~~119~~157. Elysium incorporates and re-alleges each and every allegation in paragraphs 1 to ~~118~~137 above as if fully set forth herein.

~~120~~158. The NR Supply Agreement contains an implied covenant of good faith and fair dealing (the “Implied Covenant”), which forbids either party from doing anything to defeat the reasonable expectations of the other.

~~121~~159. Elysium had the reasonable expectation that ChromaDex would not enable or encourage other companies to manufacture, sell or distribute products containing both nicotinamide riboside and pterostilbene or any substantially similar ingredient.

~~122~~160. ChromaDex violated the Implied Covenant by recommending to other customers that they create products containing both nicotinamide riboside and either pterostilbene or a substantially similar ingredient, which unfairly interfered with Elysium’s right to receive the benefits of exclusivity under the NR Supply Agreement.

~~123~~161. Elysium has suffered damages and continues to be damaged as a result of ChromaDex’s breach of the Implied Covenant.

THIRD COUNTERCLAIM FOR RELIEF

(Fraudulent Inducement – License and Royalty Agreement)

~~124~~162. Elysium incorporates and re-alleges each and every allegation in paragraphs 1 to ~~123~~142 above as if fully set forth herein.

~~125~~163. The parties entered into both the NR Supply Agreement and License and Royalty Agreement on February 2, 2014.

1 ~~126~~164. During negotiations, ChromaDex falsely represented to Elysium
2 that it required all of its customers who signed nicotinamide riboside supply
3 agreements also to execute license and royalty agreements, under which customers
4 agreed to pay royalties on product sales for use of ChromaDex marks, in addition to
5 whatever amount they paid per kilogram for nicotinamide riboside.

6 ~~127~~165. During a December 16, 2013 telephone call, Jaksch falsely
7 represented to Marcotulli and Alminana that ChromaDex required all of its
8 customers who purchased nicotinamide riboside to sign trademark license and
9 royalty agreements, without regard to whether the customers wished or intended to
10 use ChromaDex marks.

11 ~~128~~166. This representation was knowingly false when made. The
12 Fraudulent Spreadsheet confirms that at least one purchaser of nicotinamide riboside
13 that contracted with ChromaDex before Elysium did was not required to sign a
14 license and royalty agreement or pay royalties.

15 ~~129~~167. Elysium justifiably relied on this misrepresentation because it
16 believed ChromaDex's demand for a license and royalty agreement was non-
17 negotiable, in view of ChromaDex's false claim that it required an agreement of this
18 nature from each and every one of its customers. Elysium therefore forwent the
19 opportunity to negotiate an agreement with ChromaDex that did not require the
20 payment of royalties, and instead focused its efforts in negotiations on other aspects
21 of the NR agreement. At the time ChromaDex made the misrepresentation, Elysium
22 was ignorant of its falsity and believed it to be true and could not have reasonably
23 discovered the true facts.

24 ~~130~~168. The representation was made with the intent to deceive Elysium
25 and induce it to enter into the License and Royalty Agreement and did, in fact,
26 deceive and induce Elysium to enter into License and Royalty Agreement.

1 ~~131~~169. As a result of ChromaDex's fraud, Elysium is entitled to the
2 return of all royalties paid under that contract or, in the alternative, damages in an
3 amount to be proven at trial.

4 **FOURTH COUNTERCLAIM FOR RELIEF**

5 **(Declaratory Judgment of Patent Misuse)**

6 ~~132~~170. Elysium incorporates and re-alleges each and every allegation in
7 paragraphs 1 to ~~131~~150 above as if fully set forth herein.

8 ~~133~~171. ChromaDex has conditioned its supply of nicotinamide riboside,
9 and access to patent rights accompanying such supply, on purchasers' (including
10 Elysium's) agreement to license ChromaDex's trademarks, whether the purchasers
11 want such a license or not.

12 ~~134~~172. ChromaDex has market power in the supply of nicotinamide
13 riboside, and its tying of access to its patent rights to a royalty-bearing trademark
14 license impermissibly broadens the scope of those patent rights, with anticompetitive
15 effect.

16 ~~135~~173. ChromaDex's conduct constitutes misuse of its patent rights,
17 including the '086 patent, the '807 patent and other patents asserted by ChromaDex
18 as covering nicotinamide riboside or its use or manufacture.

19 ~~136~~174. The '086 patent, the '807 patent and other patents asserted by
20 ChromaDex as covering nicotinamide riboside or its use or manufacture are
21 unenforceable by ChromaDex unless and until ChromaDex has fully purged its
22 misuse and dissipated all of the effects of that misuse.

23 ~~137~~175. ChromaDex has not purged its patent misuse and has not
24 dissipated the effects of its misuse. ChromaDex has not, for example, actually
25 returned any royalties paid by Elysium under the License and Royalty Agreement
26 and, on information and belief, has not repaid any other customers. ChromaDex has

1 not paid interest on those monies or for the opportunity cost to Elysium resulting
2 from ChromaDex's unlawful retention of the royalties paid by Elysium, and it has
3 not repaid the costs and attorneys' fees incurred by Elysium due to ChromaDex's
4 attempts to enforce its unlawful License and Royalty Agreement.

5 ~~138~~176. Prior to February 2017, Elysium was an implied licensee of
6 ChromaDex's patent rights as a consequence of ChromaDex's supply of NR to
7 Elysium under the NR Supply Agreement.

8 ~~139~~177. Prior to the filing of this lawsuit, ChromaDex terminated the NR
9 Supply Agreement, effective February 2017, thereby also terminating its licenses of
10 patent rights to Elysium.

11 ~~140~~178. Elysium has been supplying, and intends to sell Basis to its
12 customers.

13 ~~141~~179. ChromaDex has continued to tout its patent rights to its investors
14 and the public, has stated that it intends to defend its patent rights in the context of
15 describing Elysium's continued sale of Basis containing NR, has accused Elysium of
16 obtaining supply of NR from another source, and has accused Elysium of "copying"
17 NR. ChromaDex's statements have impliedly threatened Elysium with patent
18 litigation and created a reasonable apprehension of suit.

19 ~~142~~180. ChromaDex has not provided Elysium with any covenant not to
20 sue, let alone an irrevocable covenant not to sue, to enforce ChromaDex's patent
21 estate against Elysium.

22 ~~143~~181. As a consequence of the foregoing, a substantial controversy
23 exists between Elysium and ChromaDex, having adverse interests, and of sufficient
24 immediacy and reality to warrant relief with respect to a determination of the
25 enforceability of ChromaDex's patent rights.

FIFTH COUNTERCLAIM FOR RELIEF

(Restitution for Unjust Enrichment)

1 **~~144~~182**. Elysium incorporates and re-alleges each and every allegation in
2 paragraphs 1 to **~~143~~162** above as if fully set forth herein.

3 **~~145~~183**. ChromaDex’s requirement, under the License and Royalty
4 Agreement, that Elysium purchase a license and pay royalties for ChromaDex’s
5 trademarks, in exchange for access to ChromaDex’s supply of NR and to
6 ChromaDex’s patent rights, was unlawful and constituted patent misuse.

7 **~~146~~184**. Elysium paid royalties under the License and Royalty Agreement.

8 **~~147~~185**. The License and Royalty Agreement was unlawful and
9 unenforceable.

10 **~~148~~186**. ChromaDex is and was unjustly enriched by retaining royalties
11 paid under an unlawful and unenforceable agreement.

12 **~~149~~187**. ChromaDex has not reimbursed Elysium for any royalties paid
13 under the License and Royalty Agreement.

14 **~~150~~188**. Elysium is entitled to restitution of royalties paid under the
15 unlawful License and Royalty Agreement, plus interest and attorneys’ fees.

16 **WHEREFORE**, Counterclaimant Elysium prays for judgment:

17 (1) For all damages available by reason of ChromaDex’s breaches of the NR
18 Supply Agreement including, without limitation, offset of the amount, if any,
19 Elysium may owe to ChromaDex;

20 (2) For all damages available by reason of ChromaDex’s breaches of the
21 implied covenant of good faith and fair dealing;

22 (3) For all remedies available by reason of ChromaDex’s fraudulent
23 inducement of Elysium to enter into the License and Royalty Agreement, including,
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1 without limitation, compensatory damages, punitive damages and restitution of any
2 royalty payments conveyed by Elysium pursuant to the agreement;

3 (4) Declaring that ChromaDex has misused the '086 and '807 patents and
4 other patents asserted by ChromaDex as covering nicotinamide riboside or its use or
5 manufacture;

6 (5) Declaring that ChromaDex has not purged its patent misuse and has not
7 dissipated the effects of its misuse;

8 (6) Declaring that the '086 patent, the '807 patent and other patents asserted
9 by ChromaDex as covering nicotinamide riboside or its use or manufacture are
10 unenforceable by ChromaDex as a consequence of ChromaDex's patent misuse;

11 (7) For restitution of all royalties paid to ChromaDex by Elysium pursuant to
12 the License and Royalty Agreement, and all interest that would otherwise have been
13 earned on such royalties;

14 (8) For Elysium's costs and attorneys' fees;

15 (9) For such other and further relief as the Court may deem just and proper.

16 **DEMAND FOR JURY TRIAL**

17 Defendant/Counterclaimant Elysium respectfully requests a trial by jury on all
18 issues so triable.

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24 DATED: ~~October 11, 2017~~ February 22, 2018

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26 SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP

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FOLEY HOAG LLP

By: /s/ Joseph N. Sacca
JOSEPH N. SACCA
*Attorneys for Defendant and
Counterclaimant Elysium Health, Inc.*

Summary report:	
Litéra® Change-Pro TDC 10.1.0.400 Document comparison done on 2/22/2018 9:44:34 PM	
Style name: Option 3a Strikethrough Double Score No Moves	
Intelligent Table Comparison: Active	
Original DMS: dm://NYCSR03A/1514879/2	
Description: Elysium Second_Amended_Counterclaims_FINAL	
Modified DMS: dm://NYCSR03A/1532046/16	
Description: Elysium Third Amended Counterclaim	
Changes:	
Add	219
Delete	210
Move From	0
Move To	0
Table Insert	3
Table Delete	0
Table moves to	0
Table moves from	0
Embedded Graphics (Visio, ChemDraw, Images etc.)	0
Embedded Excel	0
Format changes	1
Total Changes:	433