

#### **Above the Standard**

## Ford Auto Dealership Case Study

Presented by Above the Standard







- O Above the Standard is a 30+ Year "Global Leader in Profit Maximization and Business Growth Services."
- O Above the Standard is located in more than 50 nations, provides Training, Cost Reduction, and Financial Services for individuals and organization's profit, best practices, and efficiency needs.
- O Above the Standard Global Subject Matter Experts have decades of experience and provide customized services and solutions for small to large organization's specific needs.
- O Above the Standard's proven 30+ year track record has helped small to large organizations increase profits in the tens of billions of dollars all over the globe, at an average of 28.2% increase, 98% of the time for our engaged clients in procurement cost reduction cases!
- Above the Standard's global network includes more than a thousand certified suppliers, tenured experts, strategic partners, and representation in many nations, working in most industries.



## Above the Standard Organization Details

- Organization Name: Ford Dealership
- O Industry: Auto
- Organization Size: Small to Mid Size Dealership
- O Client Billable Type: Buying Group | No Cost | On Going Payout



## Above the Standard Marketing Method

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- O Networking Group
- OBuilt Relationship at Group over Time
- OShared Above the Standard in Person
- O Assessed Need
- O Provided Solution







- OIndustry: Auto
- Client Challenges / Need: Compliance with Credit Cards and Merchant Services, Automate, and Save
- OSaved: 24 Percentage
- Other Solutions Provided: New Merchant Equipment, Training, Seamless Part Ordering Integration, Compliance, Other Cost Saving Areas







- Compliance
- Integrated Parts Ordering
- O New Merchant Equipment
- Reduce Costs and Improve Efficiency
- Other Cost Reduction Areas



#### **Above the Standard Clients!**





















































# Above the Standard Global Services



- O Procurement Solutions: Services, Management, Outsourcing, Cost Reduction, Vendor Management, Training, Supply Chain, Audit, Sourcing, and SOP creation and implementation.
- Finance Solutions: Risk, Capital Budgeting, Forecasts, Financials, Policy, SOP, Audit, Training, & other areas.
- O Audit Solutions: Procurement, Systems, and Processes
- Management Advisory Solutions: Tactical and Strategic
- O Human Resource Solutions: Strategic to Tactical
- Training Solutions: Customized Public, In House, and On-Going proving B2B Solutions
- Funding Solutions: Transactional and Strategic Financial Solutions





### Contact Us!





For More Information:

**Above the Standard** 

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