

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Wednesday, September 09, 2015

August Shipments

Inshell (1000 pounds)

	<u>2013/14 Marketing Year</u>		<u>2014/15 Marketing Year</u>	
		9/1/2013 to		9/1/2014 to
	<u>August 2014</u>	<u>8/31/2014</u>	<u>August 2015</u>	<u>8/31/2015</u>
Domestic	210	14,859	530	17,262
Export	<u>63</u>	<u>285,912</u>	<u>2,408</u>	<u>257,044</u>
Total	273	300,771	2,938	274,306

Shelled (1000 pounds)

	<u>2013/14 Marketing Year</u>		<u>2014/15 Marketing Year</u>	
		9/1/2013 to		9/1/2014 to
	<u>August 2014</u>	<u>8/31/2014</u>	<u>August 2015</u>	<u>8/31/2015</u>
Domestic	10,947	158,693	13,489	165,611
Export	<u>3,920</u>	<u>150,867</u>	<u>6,111</u>	<u>180,500</u>
Total	14,867	309,560	19,600	346,112

Inshell Equivalent Tonnage*

	<u>2013/14 Marketing Year</u>		<u>2014/15 Marketing Year</u>	
		9/1/2013 to		9/1/2014 to
	<u>August 2014</u>	<u>8/31/2014</u>	<u>August 2015</u>	<u>8/31/2015</u>
Domestic	12,405	185,736	15,559	196,399
Export	<u>4,436</u>	<u>312,469</u>	<u>8,133</u>	<u>333,171</u>
Total	16,841	498,206	23,692	529,570

Walnut receipts as reported by handlers as of August 31, 2015 = 562,517 tons

*2013/14 shellout rate 44.5 -- 2014/15 shellout rate 44.1

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2014 - 08/31/2015

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2013/14</u>	<u>2014/15</u>	<u>% Change vs. Prior Year</u>	<u>2013/14</u>	<u>2014/15</u>	<u>% Change vs. Prior Year</u>
North America						
USA	14,859,362	17,262,381	16.17%	158,693,016	165,611,204	4.36%
Canada	1,854,990	1,975,956	6.52%	16,964,941	16,476,376	-2.88%
Mexico	357,919	257,835	-27.96%	75,001	334,365	345.81%
Sub-Total	17,072,271	19,496,172	14.20%	175,732,958	182,421,945	3.81%
Central & South America						
Brazil	485,288	220,460	-54.57%	0	29,700	0.00%
Chile	764,547	962,455	25.89%	0	55,800	0.00%
Ecuador	153,338	153,023	-0.21%	270,025	519,850	92.52%
Venezuela	652,787	345,368	-47.09%	0	339,900	0.00%
Sub-Total	2,055,960	1,681,306	-18.22%	270,025	945,250	250.06%
Europe						
Austria	0	0	0.00%	815,950	1,209,025	48.17%
France	1,124,510	44,092	-96.08%	84,000	42,000	-50.00%
Germany	11,670,536	9,287,168	-20.42%	25,006,344	36,665,009	46.62%
Greece	573,196	0	-100.00%	848,000	145,000	-82.90%
Italy	34,845,126	33,620,292	-3.52%	2,376,673	1,989,621	-16.29%
Netherlands	3,276,753	3,084,545	-5.87%	4,253,806	3,634,427	-14.56%
Norway	0	0	0.00%	170,234	306,149	79.84%
Portugal	264,500	0	-100.00%	21,560	0	-100.00%
Spain	20,651,551	20,538,174	-0.55%	12,045,968	13,686,180	13.62%
Sweden	0	49,066	0.00%	1,199,867	1,286,707	7.24%
Switzerland	0	0	0.00%	559,045	593,975	6.25%
U.K.	390,249	599,588	53.64%	2,055,864	3,736,673	81.76%
Sub-Total	72,796,421	67,222,925	-7.66%	49,437,311	63,294,766	28.03%
Middle East/Africa						
Algeria	1,056,664	1,292,254	22.30%	497,420	1,075,190	116.15%
Egypt	993,622	1,471,371	48.08%	526,837	1,020,101	93.63%
Israel	2,998,235	904,478	-69.83%	6,914,083	8,419,806	21.78%
Jordan	44,092	353,012	700.63%	404,960	1,168,691	188.59%
Kuwait	143,301	31,691	-77.89%	302,398	470,738	55.67%
Morocco	4,266,949	2,020,922	-52.64%	0	0	0.00%
Saudi Arabia	397,196	784,837	97.59%	1,375,459	2,107,530	53.22%
Turkey	52,221,714	54,060,015	3.52%	342,850	423,510	23.53%
U.A.E.	11,437,216	8,836,386	-22.74%	3,718,678	3,521,266	-5.31%
Sub-Total	73,558,989	69,754,966	-5.17%	14,082,685	18,206,832	29.29%
Asia / Pacific Rim						
Australia	78,768	22,046	-72.01%	9,313,561	8,888,725	-4.56%
China	18,239,663	19,051,979	4.45%	2,221,502	1,648,900	-25.78%
Hong Kong	78,372,557	54,105,216	-30.96%	2,981,246	1,252,531	-57.99%
India	309,552	5,209,763	1583.00%	42,010	84,520	101.19%
Japan	0	0	0.00%	22,949,545	30,092,162	31.12%
Korea	858,897	986,567	14.86%	22,275,510	26,577,557	19.31%
Malaysia	0	0	0.00%	586,602	801,109	36.57%
New Zealand	0	0	0.00%	1,116,998	1,365,825	22.28%
Philippines	0	0	0.00%	331,125	336,200	1.53%
Singapore	0	0	0.00%	766,017	810,537	5.81%
Taiwan	85,783	101,138	17.90%	4,668,265	6,845,655	46.64%
Thailand	5,642,427	2,659,167	-52.87%	1,294,508	291,944	-77.45%
Vietnam	30,598,640	30,884,679	0.93%	626,892	770,421	22.90%
Sub-Total	134,186,287	113,020,555	-15.77%	69,173,781	79,766,086	15.31%
Other	1,101,359	3,130,022	184.20%	863,179	1,476,647	71.07%
GRAND TOTAL	300,771,287	274,305,946	-8.80%	309,559,939	346,111,526	11.81%
Domestic Total	14,859,362	17,262,381	16.17%	158,693,016	165,611,204	4.36%
Export Total	285,911,925	257,043,565	-10.10%	150,866,923	180,500,322	19.64%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
August 2014 / August 2015

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>August 2014</u>	<u>August 2015</u>	<u>% Change vs. Prior Year</u>	<u>August 2014</u>	<u>August 2015</u>	<u>% Change vs. Prior Year</u>
North America						
USA	210,063	530,340	152.47%	10,946,982	13,488,964	23.22%
Canada	48,400	26,150	-45.97%	1,175,223	1,049,990	-10.66%
Mexico	0	0	0.00%	15,000	241,965	1513.10%
Sub-Total	258,463	556,490	115.31%	12,137,205	14,780,919	21.78%
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	15,000	0	-100.00%	0	0	0.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	15,000	0	-100.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	30,000	25,000	-16.67%
France	0	0	0.00%	0	0	0.00%
Germany	0	0	0.00%	259,540	693,015	167.02%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	0	0	0.00%
Netherlands	0	0	0.00%	0	202,870	0.00%
Norway	0	0	0.00%	0	98,000	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	132,276	0.00%	479,366	385,505	-19.58%
Sweden	0	0	0.00%	51	145,452	285100.00%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	252,000	252,328	0.13%
Sub-Total	0	132,276	0.00%	1,020,957	1,802,170	76.52%
Middle East/Africa						
Algeria	0	44,000	0.00%	0	91,975	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	206,000	83,275	-59.58%
Jordan	0	0	0.00%	0	792	0.00%
Kuwait	0	0	0.00%	0	42,020	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	42,020	0.00%
Turkey	0	881,840	0.00%	41,999	83,650	99.17%
U.A.E.	0	128,841	0.00%	0	121,287	0.00%
Sub-Total	0	1,054,681	0.00%	247,999	465,019	87.51%
Asia / Pacific Rim						
Australia	0	0	0.00%	471,450	547,100	16.05%
China	0	40,344	0.00%	31,630	0	-100.00%
Hong Kong	0	0	0.00%	6,435	116,800	1715.07%
India	0	1,154,698	0.00%	0	0	0.00%
Japan	0	0	0.00%	392,215	718,300	83.14%
Korea	0	0	0.00%	412,640	600,870	45.62%
Malaysia	0	0	0.00%	25,870	112,800	336.03%
New Zealand	0	0	0.00%	65,400	113,075	72.90%
Philippines	0	0	0.00%	0	50,000	0.00%
Singapore	0	0	0.00%	0	39,600	0.00%
Taiwan	0	0	0.00%	52,750	128,765	144.10%
Thailand	0	0	0.00%	0	25,000	0.00%
Vietnam	0	0	0.00%	0	0	0.00%
Sub-Total	0	1,195,042	0.00%	1,458,390	2,452,310	68.15%
Other	0	0	0.00%	2,016	99,900	4855.36%
GRAND TOTAL	273,463	2,938,489	974.55%	14,866,567	19,600,318	31.84%
Domestic Total	210,063	530,340	152.47%	10,946,982	13,488,964	23.22%
Export Total	63,400	2,408,149	3698.34%	3,919,585	6,111,354	55.92%