



Sold Summary

	Jul-2018	Jul-2017	% Change
Sold Dollar Volume	\$15,506,820	\$17,363,238	-10.69%
Avg Sold Price	\$170,405	\$157,848	7.96%
Median Sold Price	\$169,900	\$161,500	5.20%
Units Sold	91	110	-17.27%
Avg Days on Market	27	28	-3.57%
Avg List Price for Solds	\$173,322	\$160,728	7.84%
Avg SP to OLP Ratio	96.4%	97.5%	-1.20%
Ratio of Avg SP to Avg OLP	96.1%	97.3%	-1.31%
Avg SP to LP Ratio	98.3%	98.2%	0.08%
Ratio of Avg SP to Avg LP	98.3%	98.2%	0.11%
Attached Avg Sold Price	\$85,788	\$73,490	16.73%
Detached Avg Sold Price	\$174,295	\$161,865	7.68%
Attached Units Sold	4	5	-20.00%
Detached Units Sold	87	105	-17.14%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Jul-2018	Jul-2017	% Change
Active Listings	157	123	27.64%
New Listings	115	131	-12.21%
New Under Contracts	116	125	-7.20%
New Contingents	0	0	0%
New Pending	126	142	-11.27%
All Pending	146	165	-11.52%

Financing (Sold)

Assumption	0
Cash	21
Conventional	23
FHA	33
Other	4
Owner	0
VA	10

Days on Market (Sold)

0	0
1 to 10	42
11 to 20	13
21 to 30	8
31 to 60	16
61 to 90	8
91 to 120	2
121 to 180	1
181 to 360	1
361 to 720	0
721+	0

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	1	0
\$50K to \$99,999	1	3	2	0	0	0	0	6	3	2
\$100K to \$124,999	1	1	1	0	0	0	0	3	8	1
\$125K to \$149,999	8	0	8	0	1	0	0	17	13	1
\$150K to \$199,999	7	0	35	0	6	0	0	48	51	0
\$200K to \$249,999	0	0	10	0	4	0	0	14	54	0
\$250K to \$299,999	0	0	1	0	1	0	0	2	14	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	7	0
\$400K to \$499,999	0	0	0	0	1	0	0	1	1	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	1	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1,000,000+	0	0	0	0	0	0	0	0	0	0
Total	17	4	57	0	13	0	0	91	153	4
Avg Sold Price	\$144,706	\$85,788	\$173,578	\$0	\$216,131	\$0	\$0	\$170,405		
Prev Year - Avg Sold Price	\$101,585	\$73,490	\$160,255	\$0	\$218,557	\$0	\$0	\$157,848		
Avg Sold % Change	42.45%	16.73%	8.31%	0.00%	-1.11%	0.00%	0.00%	7.96%		
Prev Year - # of Solds	16	5	70	0	19	0	0	110		

Active Detail