

# Training & Speaking

With a growing trend of sponsorship requests and budget shrinking, the corporations need to learn to be more savvy during their annual giving approval process and apply structures to increase their return from partnerships.

#### **Cristina Martinez**

Lic. R-770
Public Relations
Professional & Blogger
Founder of The PR Venue

theprvenue@gmail.com theprvenue.com



#### **Speaking themes:**

Are your really using the sponsorships benefits?



Ensure the outcome of sponsorships benefits by learning promotional tools and tactics that will help you increase the success at conventions, exhibits, and events.

Marketing
Sponsorships
Advertising
Donations
Communications

#### The Formula



Dominate the great challenge of integrating efforts through effective leadership, strategies and budget.

## Is your community changing because of you?



Learn to identify where your corporation can support your community through communications efforts. Based on the book, "The Key: How Corporations Succeed by Solving the World's Tough Problems" by Professor Lynda Gratton

### Trainings & Workshops



- Public Relations Basics (Plans, press releases and speaches)
- Media training
- Fundrasing event planning.
- Corporate event planning.
- Grant management systems.
- Communications departments' Process evaluation.



theprvenue@gmail.com

**y** in f theprvenue.com

- Available dates
- **Seminar Duration**
- Objetive and content of the seminars.
- Other themes

