

Supporting Fast-Growing Enterprises

Ramesys Global offers a unique Business Consulting service with in-house specialists on hand to meet the needs of a fast-growing organisation. Our team are all qualified accountants, each with over ten years consulting and financial management experience. We bring their knowledge and expertise together to deliver an unmatched service level focused on your business and your requirements.



Business Consulting Services

Ramesys Business Consulting team offers a range of consulting services designed to help enterprises cope with a high-growth environment.

Supporting the Growth of the Business

As a business increases in size and complexity, the role of Finance becomes even more integral to its success. In order to support the growth of the business and produce deliverables capable of maximising shareholder value, Finance needs to significantly elevate levels of performance and play more of a business partnering and trusted advisor role in order to help drive performance.

Transformation Agenda

The harsh reality of a fast-growing business is that the business model keeps evolving and transformation and change moves high up onto the agenda. Successfully navigating the organisation through this transformation process of change becomes critical to the growth and success of the business.

Increasing Demands

The level of sophistication required to manage the business increases which has a direct impact on the support functions such as Finance & IT. More is demanded from Finance, including additional business insight, amidst growing complexity and there soon becomes a need for Finance to transition from A → B.

Repositioning the Office of Finance

This transitioning process usually requires finance to 'rebrand' or 'reposition' itself in the organisation. This repositioning exercise is evolutionary and takes Finance on a journey often spanning a number of years, from establishing a strong infrastructure through to becoming true business partners and trusted advisors.

The Bottleneck

As the business progresses the CFO and his finance team become increasingly consumed by the sapping grind of customary day-to-day activities. However, in order for Finance to progress, it needs to devote a fair share of its time to driving and managing transformation which does not often materialise, thereby creating a rigid dichotomy between demand and supply of effort. In this way, the CFO can become the bottleneck and inadvertently holds back progress.

Limited Resources & Transformation Experience

A further division of resources occurs in the skill levels required to drive change and operate at a higher level. Financial staff are usually not employed on their ability to drive business improvement which is a specialist skill in itself. To complicate matters, it is incumbent on staff to enhance their own skillset so that they may *grow with the business*, which often takes precedence and leaves little time for managing strategic initiatives. This means that the required internal skilled resources do not always exist today in order to meet tomorrow's well-being.

The Solution [OUR SERVICES]

Ramesys Business Consulting plugs the resource, time availability and skills gap by playing the role of transformation enabler, either as a project management support to C-level executives or by providing fully outsourced resources. This may include identifying problems and opportunities for improvement, depending on the strategic landscape.

With our vast strategic, systems & financial experience and by applying our trusted, internally developed *Transition Model*, we can analyse business situations based on a formal process and relevant commercial expertise leading with transformational growth and business turnarounds.

Ramesys offers clients an independent voice to help solve business problems and implement solutions at various levels in the business.

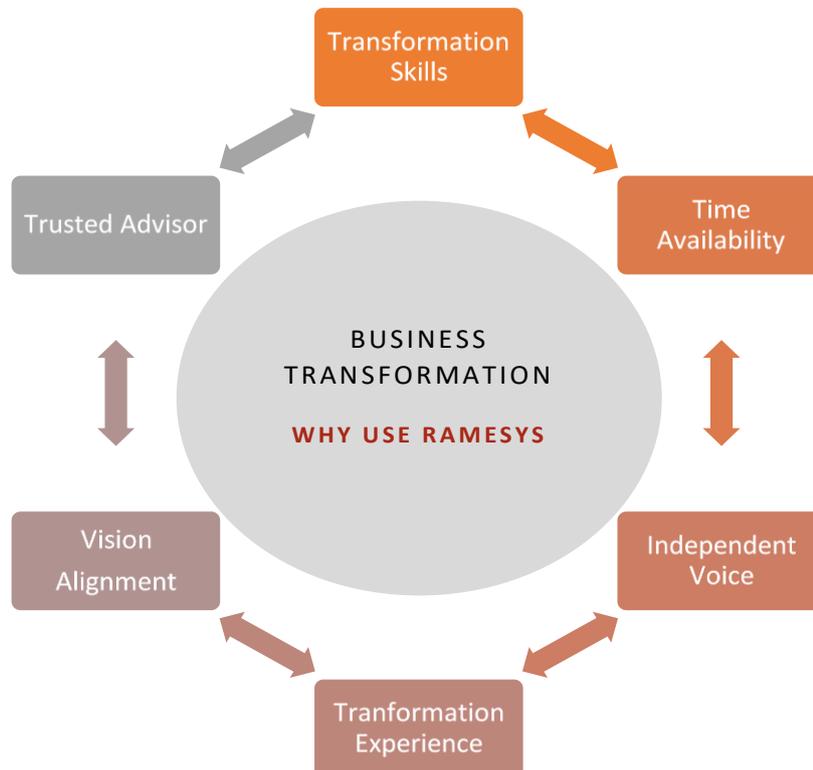


Figure 1. Ramesys – Transformation Value Proposition

Why use Ramesys Business Consulting services?

Relationship-Based Service

We will build a long-term business relationship with you and provide a dedicated primary consultant who you can just pick up the phone and call anytime. Your primary consultant will, however, be fully supported by our team to ensure you receive the combined wealth of knowledge and experience from our entire team.

Maximize your Value

Our service focuses on ultimately enhancing your System's experience, to maximise your satisfaction and return on investment you have made. We want your business to succeed by making sure that you have the right tools to make the quick decisions that will lead your company into a prosperous future.

Very Competitive Rates

Despite offering a highly specialised and boutique-style service, Ramesys Global is a lean organisation, and we can assure you our rates are the most competitive you will find anywhere in Australia.

Resources with Transformation Skills and Experience

Our highly skilled resources have over 15 years' experience leading with transformational growth and business improvement initiatives in a commercial environment. Many organisations lack resources who have the requisite capability to devise and implement improvement strategies as they are often recruited based on their ability to do their day-to-day work.

Vision and Independence

Many organisations lose strategic direction and as they become consumed with the daily grind of business-as-usual activities. External stimulus from an independent voice can help define and steer the organisation towards a clearer vision and plan.

The Value of Time

Just getting through the day without the additional burden of managing projects can be a challenge in itself for most senior managers, executives and directors. The reality is these projects often take a back seat whereas they should be a strategic priority. We play a critical enabler role which allows the business to better focus on its growth, improvement and transformation initiatives. Ultimately this maximises stakeholder value.

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