



# NORTHLAND

—WEALTH MANAGEMENT—

**For Immediate Release:**

**NORTHLAND WEALTH MANAGEMENT A FINALIST IN TWO CATEGORIES  
AT THE FAMILY WEALTH REPORT AWARDS 2018**

**Toronto, January 8, 2018** – [Northland Wealth Management](#), a recognized leader in the Canadian wealth management industry, was shortlisted in two categories at the [2018 Family Wealth Report Awards](#).

Northland Wealth Management was shortlisted for:

**Best Multi-Family Office (up to \$2.5 billion AUM/AUA)**

and

[Arthur Salzer, CEO](#) of Northland Wealth was shortlisted for:  
**Leading Individual (Multi-Family Office)**

Commenting on the firm's recognition, Arthur Salzer, CEO & CIO of Northland Wealth said: "It is a true honour to have again been shortlisted for these prestigious awards and be amongst the best and brightest in the field of wealth management from across North America. Everyone at Northland Wealth is proud that we are a 'made in Canada' family office that provides families of significant wealth industry leading investment opportunities combined with tailored financial planning all the while delivered with transparency and without conflict."

"For the second year in row, Arthur is being recognized as one of the leading executives in the multi-family office industry. Making the shortlist is a testament to his vision and dedication of creating a Canadian family office that is 'built by families for families'", added Paul Mascard, President.

The *Family Wealth Report Awards* were established to recognize companies, teams, and individuals identified by a prestigious panel of industry expert judges as being 'best of breed' providers in global private banking, wealth management and trusted advisor communities who have 'demonstrated innovation and excellence during 2017'.

**ClearView Financial Media's Chief Executive, and Publisher of *Family Wealth Report*, Stephen Harris, was first to extend his congratulations to the shortlisted firms.** He said: "The firms who have been shortlisted in these awards are all worthy competitors, and I would like to extend my heartiest congratulations. These awards are judged solely on the basis of entrants' submissions and their response to a number of specific questions, which had to be answered focusing on the client experience, not quantitative performance metrics. That is a unique, and I believe, compelling feature. These awards will recognise the very best operators in the private client industry, with 'independence', 'integrity' and 'genuine insight' the watchwords of the judging process - such that the awards truly reflect excellence in wealth management. Our aim is to make these annual Awards one of the brightest and keenly contested highlights in the wealth management calendar."

## **About Northland Wealth Management**

With offices in Ontario and Alberta, Northland Wealth Management is an award winning, independent Canadian multi-family office and wealth advisory firm founded in 2011. Through its industry leading open-architecture platform, Northland Wealth provides our clients access to institutional quality traditional and alternative investment opportunities. The firm is comprised of a team of accredited professionals with an average of 25 years' experience, who are dedicated to providing objective and comprehensive advice with a focus on financial and estate planning, family governance, closely held business and succession issues.