



## François Fletcher

Entrepreneur, Consultant, Engineer

francois.fletcher@mail.mcgill.ca  
(+33) 6 66 40 46 42  
Paris, France



- Mining Engineering bachelor, i.e. CEC 7, at **McGill University** (2016)
- French scientific baccalaureate with first-class honors (2011)



7 yr in Management Consulting, Technology and Energy



### Skills

- Bilingual French-English
- Team-building skills demonstrated in seven different work experiences in four countries
- **Project management:** short and long-range planning, performance management, cost control, SAP Ambition, design thinking
- **Financial modeling:** advanced Excel VBA, business planning, accounting
- **Design:** graphic design, UI/UX web design
- **Coding:** intermediate in JavaScript, HTML, CSS, SQL; beginner in Python, Fortran, C++
- **Main software:** Tableau, Figma, SketchUp, Sketch, Editor X, AutoCAD, Minebridge, Maptek, Autodesk Maya, DaVinci Resolve



### Achievements

- Developed a web platform making revenue
- Upgraded Deloitte's global pricing solution
- Managed the \$160+M budget of 9 projects
- Designed a \$15k 3D infographic in 2 days
- Elite Ironman triathlete with a 1h10 semi-marathon and 14min45s 5km
- Top 1% - 16th/1430 at the National TMX Group Option Trading Simulation

## Work Experience



### Founder

Mentoree · Self-employed

Oct 2019 - Present · 1 yr 7 mo

Paris, France

Mentoring platform categorizing insights on how to pass a job interview:

- Facilitated user interviews, and produced UX research and growth deliverables: persona, user journeys, lean canvas, A/B testing... aligned with the innovation methods of design thinking and lean startup
- Sketched high-fidelity wireframes and prototypes using Figma
- Built advanced websites using web design principles and low code tools such as Editor X, Webflow, or Bubble

Skills 🛠️: user research, prototyping, UI/UX web design, front end coding



### Analyst to Senior Consultant - Strategy & Operations

Deloitte · Permanent

Sep 2016 - Sep 2019 · 3yr 1 mo

Montreal · Toronto · Calgary, Canada; NYC · Philadelphia, USA

Management consulting with 12 projects for 10 clients in 4 industries:

- **Cyber Security:** Created the financials tracking Excel model and Tableau dashboards of a \$600M program including 41 projects
- **Financial Services:** Managed two senior consultants to upgrade Deloitte's American costing Excel model into a worldwide pricing tool detailing the P&L impacts of international offerings; coded VBA macros to quickly generate financial statements saving \$3M/ yr in accounting
- **Energy & Resources:** Designed an IT/ OT solution expected to save \$13M/ yr in fuel consumption leveraging an optimal mix of technologies identified conducting OEMs interviews and market research; learned SketchUp to design a project summary 3D infographic worth \$15k
- **Logistics:** Prepared a pre-feasibility analysis to automate hardware storing centers projecting cash flows from providers' tech and field data

Skills 🛠️: project management, financial modeling, graphic design



### Cost Controller

Areva NP (now part of EDF) · Internship

Sep 2015 - Dec 2015 · 4 mo

Paris, France

Budget review of the Hinkley Point EPR Nuclear power plant:

- Kept a monthly tracking of project costs averaging \$3M/ mo using SAP Ambition and not committing accounting mistakes
- Interacted with the team leaders of each department to draft monthly reports of their financial KPIs presented to the program leader

Skills 🛠️: cost control, SAP Ambition



### Operational Planner

Royal Dutch Shell · Internship

Jan 2015 - Aug 2015 · 8 mo

Calgary, Canada

Operational optimization and data science at a large tar sands operation:

- Detailed a 3-year operational plan to place 183Mt of tailings, or \$40M of cost, and created 90-day tailings plans by observing the site's activities and translating its data and strategy into an Excel model
- Developed an operational activity tracking Excel model and a map summarizing planned tailings placement using various software

Skills 🛠️: short and long-range planning, data science, Excel VBA