

MAIN ROOM – PUBLIC SECTOR - CITY to NATIONAL

DAY 1		DAY 1	
09:30 – 10:00	Registration	12:30 – 13:30	LUNCH
10:00 – 10:10	Welcome : Mayor EtheKwini	Catalytic Projects Across South African cities	
10:10 – 10:25	MEC: Human Settlements	SESSION	13:30 – 16:30
10:25 – 10:40	MEC: Economic Development Tourism Environmental Affairs	Future of KZN Catalytic Projects (HOD: EDTEA)	
10:40 – 11:10	KEYNOTE: Minister: Human Settlements	Catalytic Projects: Gauteng	
Catalytic Projects Across KZN cities		Catalytic Projects: Mpumalanga	
SESSION: 11:15 – 12:30		Catalytic Projects: E Cape	
11:15 – 11:30	City Manager: Catalytic Projects	15:00 – 15:30	TEA
10:30 – 11:45	Tonga Hulett	SESSION	15:30 – 16:30
11:45 – 12:00	Dube Tradeport	What does the public sector need from the private sector to make these projects work?	
12:00 – 12:15	Urban Lime	What do Private sector require of Public to become committed and involved in their projects?	
12:15 – 12:30	City of Leeds	16:30 – 17:00 Day Summary	
		18:00 CIVIC RECEPTION & COCKTAILS	

MAIN ROOM – GOVERNMENT (CITY to NATIONAL)

DAY 2		DAY 2	
08:30 – 08:40	Welcome	12:30 – 13:30	LUNCH
SESSION	08:40 – 10:00	SESSION	13:30 – 16:00 (Rejuvenation of city housing settlement)
08:40 – 09:00	CEO: Zama Gwala Direct Investments	13:30 – 14:00	Densification
09:00 – 10:00	Semigration/Emigration/Immigration & benefits to property industry	14:00 – 14:30	Urban Renewal Including: Government buildings and future plans
10:00 – 10:30	10:30 TEA BREAK / NETWORKING LOUNGES	14:30 – 15:00	Social Housing & Rural Settlements
SESSION	10:30 – 12:30 (Foreign Direct Investment)	15:00 – 15:30	TEA
10:30 – 10:50	T&I United States	15:30 – 16:00	Human Settlement projects City & Province: Complete outline of all projects
10:50 – 11:10	T&I United Kingdom	16:00 – 16:30	Day Summary
11:10 – 11:30	CG China	16:30	Closing
11:30 – 11:50	CG India		
11:50 – 12:10	CG Germany		
12:10 – 12:30	Q&A		

BREAKAWAY ROOM 1 – INVESTORS/ DEVELOPERS

DAY 1		DAY 2	
09:30 – 10:00	Registration	07:30 – 08:30	
10:00 – 10:10	Welcome : Mayor EtheKwini	08:30 – 08:40	Welcome
10:10 – 10:25	MEC: Human Settlements	08:40 – 10:00	Case Study Development Successes
10:25 – 10:40	MEC: Economic Development Tourism Environmental Affairs	Case Study – Val De Vie	
10:40 – 11:10	KEYNOTE: Minister: Human Settlements	Case Study – Steyn City	
SESSION	11:10 – 12:30 (Foreign Investments)	10:00 – 10:30	TEA BREAK / NETWORKING LOUNGES
11:15 – 11:40	Invest in Australia	SESSION	10:30 – 12:30 (ARC / ESTATE MANAGEMENT)
11:40 – 12:05	Invest in Mauritius	Resolutions from ARC and the future of estate management for 2018	
12:05 – 12:30	Invest in France	Effective & legislative aligned security measures for modern housing estates	
How to attract foreign investment in property		12:30 – 13:30	LUNCH
Tax benefits for investing property local and abroad		SESSION	13:30 – 16:00 (SIMPLY GREEN)
12:30 – 13:30	LUNCH	Balancing housing needs and environmental “go green” initiatives	
SESSION	13:30-16:30 (KPMG Money opportunities)	16:00 – 16:30	Day Summary & Closing
Tax pointers and tax incentives for investors in SA		17:00	Closing
Alternative avenues for property funding			
Investor clubs			
New ways to rent (HOUSE ME – BEN SHAW)			
16:30 – 17:00	Day Summary		
18:00	CIVIC RECEPTION & COCKTAILS		

BREAKAWAY ROOM – REAL ESTATE PROFESSIONAL

DAY 1		DAY 2	
09:30 – 10:00	Registration	08:30 – 08:40	Welcome
10:00 – 10:10	Welcome : Mayor EtheKwini	08:40 – 10:00	PROPERTY BILL
10:10 – 10:25	MEC: Human Settlements	Discussion on the affects of the latest property bill and amendments	
10:25 – 10:40	MEC: Economic Development Tourism Environmental Affairs	10:00 – 10:30	TEA BREAK
10:40 – 11:10	KEYNOTE: Minister: Human Settlements	SESSION	10:30 – 12:30
SESSION	11:10 – 12:30	10:30 – 11:00	Habits to refocus and revitalise your business/ sales career
11:10	Sales Tools Real Estate • Client Relationship Management/ Tools /Software & Techniques	11:00 – 11:30	Are you a messenger or negotiator
	Sourcing new business • Database / Database management / Standing out from the crowd	11:30 – 12:30	Lending - End user advice
	How to engage with online clients • Turn window shopper to home owner	12:30 – 13:30	LUNCH
12:30 – 13:30	LUNCH	(Session on Property Investors : Buchanan Boys)	
(Session on Transformation & PPA)		13:30 – 14:30	Investing in distressed properties
13:30 – 14:30	Transformation recruitment / Government assistance	14:30 – 15:30	How does culture affect the homeownership process – from sales to title deed
14:30 – 15:30	Property partnerships on Africa continent (Industry topic)	15:30 – 16:00	Thought leadership / futurist Best practices from around the world
15:30 – 16:00	Growing the image of the professional estate agent	16:00 – 16:30	Day Summary (Main Hall)
16:30 – 17:00	Day Summary (Main Hall)	16:30	NETWORK LOUNGE
18:00	CIVIC RECEPTION & COCKTAILS		