



Quick Pulse Report

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The **Quick Pulse Report** can be used to **identify trends** that help buyers and sellers make informed decisions about the best time for them to be in the market...or when they need to adjust and react to competitive changes in the market.

This report is a weekly summary of the listing and showing activity for our Keller Williams Premier Realty Woodbury office (one of the largest offices in the East Metro) and the activity will be reflective of what is happening around the area.

The last 2 columns represent the number of showings scheduled each week (under Total heading) and the number of listings we have active each week. This is a great indicator of whether we have a **seller's market** (more showings than listings)...or a **buyer's market** (more listings than showings).

If you have questions or would like suggestions on how to work best with market conditions, **give me a call!**

Date	Monday	Tuesday	Wed	Thursday	Friday	Saturday	Sunday	Total	Listings
1/7/2019	33	66	97	80	111	74	54	515	175
1/1/2018	14	24	26	49	57	42	24	236	159
1/8/2018	40	40	71	60	51	41	52	355	140
1/15/2018	48	27	50	60	69	33	14	301	147
1/22/2018	9	14	24	42	53	53	39	234	146
1/29/2018	40	45	40	42	71	83	23	344	154
2/5/2018	39	39	63	38	60	51	27	317	154
2/12/2018	51	90	60	72	67	32	32	404	165
2/19/2018	36	71	98	69	90	52	31	447	158
2/26/2018	48	48	32	50	91	70	29	368	152
3/5/2018	37	56	54	67	96	69	60	439	155
3/12/2018	70	58	57	104	150	114	65	732	162
3/19/2018	79	70	75	249	249	159	100	981	175
3/26/2018	113	114	117	173	132	80	30	759	175
4/2/2018	66	35	103	131	170	132	74	711	174
4/9/2018	55	65	41	49	88	35	39	372	174
4/16/2018	61	62	100	101	165	166	82	737	180
4/23/2018	66	93	111	108	170	116	57	721	180
4/30/2018	58	60	81	87	119	60	42	507	194
5/7/2018	46	39	71	100	152	82	28	518	193
5/14/2018	83	68	72	99	96	70	49	537	204
5/21/2018	124	117	108	136	123	59	33	700	212
5/28/2018	49	76	68	92	78	48	32	443	200
6/4/2018	47	53	67	86	85	85	75	498	215
6/11/2018	78	56	90	66	94	56	50	490	224
6/18/2018	86	91	51	50	83	136	89	586	234
6/25/2018	107	145	117	109	97	66	62	703	226
7/2/2018	72	51	45	77	66	56	52	419	223

7/9/2018	54	65	80	138	138	72	57	604	223
7/16/2018	77	90	74	67	104	69	54	535	237
7/23/2018	104	85	112	91	102	83	63	640	238
7/30/2018	68	83	93	73	91	39	54	501	240
8/6/2018	52	51	67	75	79	78	51	453	244
8/13/2018	70	54	54	74	59	46	40	397	252
8/20/2018	60	50	69	77	88	58	56	458	258
8/27/2018	80	80	57	54	55	36	33	395	245
9/3/2018	40	53	58	68	104	45	37	405	249
9/10/2018	68	57	65	56	67	41	46	400	240
9/17/2018	61	53	67	53	44	41	40	359	235
9/24/2018	45	57	39	70	56	55	43	365	246
10/1/2018	45	45	35	52	68	56	34	335	236
10/8/2018	56	36	53	51	43	36	32	307	229
10/15/2018	38	38	55	31	43	35	35	275	231
10/22/2018	32	39	50	65	54	39	34	313	231
10/29/2018	32	34	39	66	55	41	26	293	199
11/5/2018	34	51	32	38	48	40	32	275	199
11/12/2018	34	47	30	31	31	32	40	245	203
11/19/2018	30	33	26	6	33	19	22	169	195
11/26/2018	36	37	26	28	59	35	24	245	199
12/3/2018	49	38	39	26	36	35	24	247	191
12/10/2018	24	30	53	22	49	26	16	220	183
12/17/2018	25	28	31	22	31	23	8	168	178
12/24/2018	11	4	26	28	34	26	18	147	166
12/31/2018	20	19	36	34	46	62	27	244	160

