

Alabama Alarm Association 2018 Training Schedule

NTS Class Information

- *Level 1—Certified Alarm Technician
- *AIS—Advanced Intrusion Systems
- *EAC—Electronic Access Control
- *VST—Video System Technologies
- *TSM—Troubleshooting, Service and Maintenance
- *FAIM—Fire Alarm Installation Methods
- *RFA—Residential Fire Alarm
- *IBC—International Building Code
- *LSC—Life Safety Code
- *PFAD—Professional Fire Alarm Design
- *UESS—Understanding Electronic Security Systems
- *SSE—Security Sales Essentials
- *CEU Day

Additional Info:

1 day courses—8 hours of continuing education, \$265 Mbr/\$365 NonMbr

2 day courses—16 hours of continuing education, \$325 Mbr/\$425 NonMbr

3 day courses—24 hours of continuing education, \$355 Mbr/\$455 NonMbr

*Basic Sales is not an NTS course, It is accepted by the AESBL for Sales training requirements but has no hours of continuing education. \$275

CEU Requirements

Sales—16 hours every two years

QAs and Installers—16 hours every two years per licensing category, 24 max

State Licensing

Alabama Electronic Security Board of Licensure (AESBL)

*Commercial and residential burglar alarm systems, electronic access control, closed circuit television, central stations and locksmiths.

Phone (334) 264-9388

Website www.aesbl.alabama.gov

Alabama Fire Marshal

*Commercial Fire

Phone (334) 241-4166

Course	Date(s)	City
TSM	February 1-2	Mobile
Level 1	February 7-9	Montgomery
AIS	February 20-21	Huntsville
VST	February 22-23	Birmingham
UESS	February 27	Montgomery
EAC	March 1-2	Montgomery
Level 1	March 7-9	Huntsville
RFA	March 14	Montgomery
IBC	March 15	Montgomery
LSC	March 16	Montgomery
FAIM	March 22-23	Mobile
SSE	March 27	Huntsville
PFAD	March 28-29	Huntsville
Level 1	April 4-6	Mobile
EAC	April 24-25	Huntsville
FAIM	April 26-27	Birmingham
AIS	May 3-4	Montgomery
UESS	May 8	Huntsville
Level 1	May 9-11	Birmingham
PFAD	May 17-18	Montgomery
RFA	June 4	Huntsville
IBC	June 5	Huntsville
LSC	June 6	Huntsville
TSM	June 7-8	Birmingham
SSE	June 27	Mobile
VST	June 28-29	Mobile
Level 1	July 11-13	Montgomery
UESS	July 18	Mobile
VST	July 24-25	Huntsville
AIS	July 26-27	Birmingham
FAIM	August 2-3	Montgomery
Level 1	August 8-10	Huntsville
EAC	August 16-17	Mobile
SSE	August 22	Birmingham
PFAD	August 23-24	Birmingham
TSM	August 30-31	Montgomery
RFA	September 26	Mobile
IBC	September 27	Mobile
LSC	September 28	Mobile
VST	October 4-5	Montgomery
Level 1	October 10-12	Mobile
UESS	October 22	Birmingham
EAC	October 23-24	Birmingham
AIS	November 1-2	Mobile
TSM	November 5-6	Huntsville
Level 1	November 7-9	Birmingham



2018 Statewide Meetings

Winter Meeting—February 20, 2018—Montgomery, AL

Spring Meeting & Trade Show—May 2018—Birmingham, AL

Summer Meeting—July 16-17, 2018—Orange Beach, AL

Fall Meeting—October 18, 2018—Huntsville, AL

2018 District Meetings

Northern District—TBA—Huntsville, AL

Central District —TBA—Birmingham, AL

Capital District—TBA—Montgomery, AL

Southern District—TBA—Mobile, AL



ESA Events

Leadership Summit—

February 12-15, 2018—Savannah, GA

ESX—June 18-22, 2018 —Nashville, TN

Rising Leaders Forum—TBA

ESA Day on Capitol Hill—TBA



Alabama Alarm Association

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Website www.alabamaalarm.net

SSE	November 14	Montgomery
PFAD	November 15-16	Mobile
RFA	November 28	Birmingham
IBC	November 29	Birmingham
LSC	November 30	Birmingham
FAIM	December 5-6	Huntsville
CEU Day	December 7	Birmingham

Member Benefits

When you join the Alabama Alarm Association (AAA), you are automatically a member of the Electronic Security Association (ESA). These associations are dedicated to representing, promoting and supporting the electronic security industry. We deliver value to members through government advocacy, communications services, professional development, networking opportunities and endorsed programs.

Your membership delivers:

- Events and Networking. One of the most valuable benefits of your membership is the ability to network with and learn from fellow members. AAA holds quarterly statewide meetings and two district meetings a year for members with security industry relevant speakers chosen to help you improve and grow your business. Members get a 50% discount when attending the Trade Show & Convention.
- Use the logo! Your membership sets you apart. Proudly display the AAA and ESA logos and show potential customers and partners that your company is a member of the largest and longest established national trade association representing the electronic security industry. Being a member helps boost your company credibility and image.
- Professional, personal and business growth opportunities through the ESA National Training School (NTS). NTS is the training provider most recognized to meet licensing requirements for the electronic life safety and security industry in the United States. NTS classes are administered in classroom settings or online. Members save hundreds of dollars over the non-member rate.
- Consumer exposure on the AAA and ESA website and alarm.org. In addition, members get leads from consumers who visit alarm.org.
- Government and Industry Representation. AAA has a lobbyist on retainer. Bill Cobb with Bill Cobb & Associates has proven to be a necessary and effective addition to the benefits of belonging the Association. He has successfully advocated and defended our interests in both state and local issues that would have negatively impacted our industry and the way we perform business in general. ESA also monitors legislative activity at the state and federal level and keeps members informed through print publications and electronic communications.
- Security America Risk Retention Group is a general liability/errors and omissions insurance program tailored specifically to meet the needs of electronic life safety and security integrators. The program is available to ESA members and more often than not, the cost of membership is offset by the savings members receive from switching to Security America.
- The ESA Member Savings Program is designed to provide significantly discounted business services to members through specialized vendor programs. This free member benefit helps reduce business operating expenses. Members receive access to service providers like Grainger, Wright Express, Worldpay, ADT, Staples, OfficeMax, Office Depot, Unifirst, Aramark and more.
- Codes & Standards.. We provide members with information on the status of current and evolving standards and serve as in industry expert and adviser in the creation and on-going development of new standards. In addition to being an American National Standards Institute (ANSI) accredited standard-writing organization, ESA also has representatives on committees of both the National Fire Protection Association (NFPA) and International Code Council (ICC).
- State Licensing Guide. Members have access to a state licensing guide that contains licensing requirements at the state level as well as the contact information for the regulatory agencies in the various states.
- Security Industry Recruiting Center. Looking for new employees? Check out the Security Industry Recruiting Center (SIRC) created specifically for the electronic security industry and priced at pennies on the dollar compared to other online recruiting centers.
- The Security Industry Marketplace is the premier search engine for finding the products and services you want in the electronic security industry.
- Access to industry research through the Security Industry Alarm Coalition (SIAC) and the Alarm Industry Research & Educational Foundation (AIREF).

AAA 2018 Board of Directors

- President—Scott Motes (334) 566-3310
- Treasurer—Steve Bullock (256) 698-5428
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- Capital Vice President—Open
- Southern Vice President—Jim Reaves (251) 633-4013
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- Director-at-Large—Open
- Associate Director—Kristi Jennings (205) 965-8603
- Public Safety Director—Greg Silas (205) 500-0496

Let the power of the AAA bring you...

- One strong, collective voice to speak and to act on your behalf with regard to industry issues and affairs.
- Training and the ability to provide your employees with training at a cost effective rate.
- Leaders, mentors and colleagues to turn to for quick advice and tried-and-true solutions.
- Bottom-line savings and discounts on products and services your business may use every day.
- Information that is fast and reliable.
- National exposure through your member company listing and lead generation from consumer inquiries.
- Lobbying on your behalf at the national, state and local levels to protect your vested interests.