

Go Walk Your Community - Script

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All I do is walk in and to make a Friend.....

I don't normally leave any information behind except my business card.

Reason: I want to set a future day to sit down for 15 minutes.

Hello my name is _____.

I am in the area meeting other business owners, office managers and benefit managers.

Are they in today??

(Yes.....great! Is it possible to meet them? And say hello?)

(No....okay could you do me a favor and give them my card? - do they have a card I could grab?)

I am just stopping in to say hello and find out if I am able to help your company in any way.

I am with LegalShield and IDShield....have you heard of us?

I would like to meet with them in the near future- here's my card.

Thank you for your time and have a great day.

This process takes usually no more than 1-3 minutes....

Here again my view point is to just meet a new friend!