

FUTURE LEGACY PARTNERS

Create Synergy. Optimize Solutions.

For 20 years, we have coached and trained business owners and teams. We are entrepreneurs and are married to entrepreneurs. We have lived and seen the elements that make teams successful and the situations that prove most challenging to work teams, leaders, and entrepreneurial families. Our mission is to educate, train, and coach people to lead themselves, empower others, live their best lives, and create a strong, lasting legacy.

Future Legacy Partners, LLC offers multiple sources of support for leaders and work teams. Contact us to explore our offerings or to customize private coaching and development for you and your team:

- Team Series:** Live, interactive virtual training series for work teams.
- Leader Series:** Live, face-to-face training workshops for leaders (spouses invited).
- Conferences:** Live conferences for leaders and live conferences for team members.
- Coaching:** Private individual and team coaching and development.
- Customized:** Speaking engagements, single workshops, and study group engagements.

Why We Created the Team Series:

As we have coached business owners and their teams over the last 20 years,

- We've identified many of the elements that make teams most successful and the gaps within a team environment that cause problems and inhibit performance.
- Business leaders repeatedly asked us for additional, private coaching for their teams.

In our Team Series, we have developed a curriculum that addresses many of those success elements and performance gaps while coaching teams in a relaxed, affordable, and highly productive way.

One responsibility leaders face is continually and effectively developing employees as individual professionals and as a cohesive working unit while, at the same time, generating overall performance. Leaders typically do this through coaching and communication in one-on-one and group meetings.

When it comes to developing and coaching a team and having consistent, effective meetings, most business leaders either:

- Provide effective development coaching and productive team meetings, yet invest a lot of time and mental energy preparing and delivering those each week,
- Struggle to provide continual and timely coaching and development for the team or their meetings are inconsistent or non-productive,
- Have good intentions to develop the team yet do not plan well or follow through.

Meetings with team members require hours of preparation and finding valuable resources and content. Many times, meetings feel flat and the team may struggle to buy-in. Sometimes the meetings are only about production numbers and the team leaves feeling stressed instead of motivated.

WHAT IF there was an easier solution? WHAT IF you could....

- Incorporate professional development and coaching into your office environment,
- Have EVERY member of your team be coached and developed by experts, and
- Free up and repurpose the hours you currently spend on planning and delivering meetings.

The best part, EVERY team member receives coaching and development to help them:

- Better understand themselves and why they think and respond the way they do.
- Better manage their interactions with others, including co-workers and customers.
- Better identify as professionals and align their actions with generating results.
- Create a trusting and open culture within the team so they feel comfortable addressing issues in a productive way and in working together to create synergy and high performance.

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The Future Legacy Partners Team Series does ALL this for you and your team! In this series:

- Your team never has to leave your office or leave town.
- We will host and deliver a 1-hour team meeting for you every other week for an entire year*.
- That's 20 hours of live, professional coaching for every member of your team!
- Each member will complete the program curriculum with a comprehensive workbook that is all about them, their strengths, their action steps, and tools to help them succeed.
- We provide to you or your "team captain" resources for ongoing development and application.

Team Series Curriculum Outline:

FUTURE LEGACY LEADERS TEAM SERIES SESSIONS			
WHO AND WHY I AM			
INTRODUCTIONS	PART 1: MY WAYS	PART 2: MY RESPONSE	PART 3: MY VALUES
3 SESSIONS	2 SESSIONS	3 SESSIONS	3 SESSIONS
LEADERS INTRODUCTION & EXPECTATIONS	THOUGHTS & MBTI PERSONALITY	INHERITED LEGACY & FUTURE LEGACY	VALUES & PHILOSOPHIES
TEAM CAPTAINS INTRODUCTION & EXPECTATIONS	ATTRIBUTES & INFLUENCES	BELIEFS & SYNDROMES	VISION & MISSION
TEAMS WELCOME SESSION		ANGER & JUDGEMENT RESPECT & FORGIVENESS	MEANINGFUL DECISIONS COACHING MODEL
HOW I LIVE AND WORK			
PART 4: MY LIFE	PART 5: MY PURPOSE	PART 6: MY CAREER	PART 7: MY COMMITMENT
2 SESSIONS	3 SESSIONS	3 SESSIONS	3 SESSIONS
HOME, RELATIONSHIPS, EXPERIENCES	TRUST, CHARACTER, COMPETENCE & COMMUNICATION	RESULTS, MOTIVATION & ENGAGEMENT	INSPIRING & EMPOWERING OTHERS
HEALTH, FITNESS, STRESS & RESTORATION	BRAND, PRESENCE & PROFESSIONALISM	RESPONSIBILITY, PERFORMANCE & ACCOUNTABILITY	CULTURE & ENVIRONMENT
	PASSION, PURPOSE & DRIVE	MAXIMIZATION & MOMENTUM	COMMITMENTS, LEARNING & CELEBRATION
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Attendance:

- 1-hour meetings take place through virtual technology with every person on video the entire time, so no distractions and no multi-tasking.
- We encourage the entire team to attend the same sessions, yet for those needing flexibility, team members can attend at different session times while still learning the same concepts.
- Leaders may choose to attend with their team, but it is not mandatory.
- Your team will be joined by members of up to 7 other business teams, adding diversity of thought, sharing best practices, and creating connectedness and community for your team.
- Choose your community by referring 7 of your friends to join the Team Series with you.
- * No live sessions in July or December to respect vacations and end-of-year activities for your team. On-demand development resources provided.

When you enroll:

- Your team members receive the coaching, workbook, strategies and knowledge.
- You benefit from a more professional, confident and cohesive team, and more time to focus on other strategic activities!
- The investment is only \$225 a month! (20 hours of business coaching for one person exceeds \$3,000.) Your entire team participates for \$2,700. Tuition may be divided over 6 months.

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How to Enroll or Find Out More:

- Contact us at info@ourfuturelegacy.com or call Wendy W. Smith at 205-522-6533.
- You may also visit www.ourfuturelegacy.com and follow us on Facebook and Instagram.

Join us for an informational ZOOM to learn more.

1. We will host the next live Zooms on Feb. 6, Feb. 13, and Feb. 27 at 11:30 Central/12:30 Eastern.
2. On the day and time, go to: www.zoom.us from your computer, tablet, or smart phone.
3. Enter ID 3572786377. You will “join” the meeting. You will see and interact with us LIVE!

Team Series 2019 Schedule: Sessions take place every other week on the day and time you select.

2019 Team Series Complete Schedule								
Sessions	Team 1	Team 2	Team 3	Team 4	Team 5	Team 6	Team 7	Team 8
	Tuesdays	Tuesdays	Tuesdays	Tuesdays	Wednesdays	Wednesdays	Wednesdays	Wednesdays
	8:30-9:30	11:30-12:30	10:00-11:00	1:30-2:30	8:30-9:30	11:30-12:30	10:00-11:00	1:30-2:30
	Central Time	Central Time	Central Time	Central Time	Central Time	Central Time	Central Time	Central Time
	SOLD OUT	SOLD OUT			Only 2 Left			
Introduction with Leaders	1/15/2019	1/15/2019	3/19/2019	3/19/2019	3/20/2019	3/20/2019	3/20/2019	3/20/2019
Introduction with Leaders & Team Captains	1/17/2019	1/17/2019	4/2/2019	4/2/2019	4/3/2019	4/3/2019	4/3/2019	4/3/2019
1	1/22/2019	1/22/2019	4/9/2019	4/9/2019	4/10/2019	4/10/2019	4/10/2019	4/10/2019
2	2/5/2019	2/5/2019	4/23/2019	4/23/2019	4/24/2019	4/24/2019	4/24/2019	4/24/2019
3	2/19/2019	2/19/2019	5/7/2019	5/7/2019	5/8/2019	5/8/2019	5/8/2019	5/8/2019
4	3/5/2019	3/5/2019	5/21/2019	5/21/2019	5/22/2019	5/22/2019	5/22/2019	5/22/2019
5	3/19/2019	3/19/2019	6/4/2019	6/4/2019	6/5/2019	6/5/2019	6/5/2019	6/5/2019
6	4/9/2019	4/9/2019	6/18/2019	6/18/2019	6/19/2019	6/19/2019	6/19/2019	6/19/2019
7	4/23/2019	4/23/2019	8/6/2019	8/6/2019	8/7/2019	8/7/2019	8/7/2019	8/7/2019
8	5/7/2019	5/7/2019	8/20/2019	8/20/2019	8/21/2019	8/21/2019	8/21/2019	8/21/2019
9	5/21/2019	5/21/2019	9/3/2019	9/3/2019	9/4/2019	9/4/2019	9/4/2019	9/4/2019
10	6/4/2019	6/4/2019	9/17/2019	9/17/2019	9/18/2019	9/18/2019	9/18/2019	9/18/2019
11	6/18/2019	6/18/2019	10/1/2019	10/1/2019	10/2/2019	10/2/2019	10/2/2019	10/2/2019
12	8/6/2019	8/6/2019	10/15/2019	10/15/2019	10/16/2019	10/16/2019	10/16/2019	10/16/2019
13	8/20/2019	8/20/2019	10/29/2019	10/29/2019	10/30/2019	10/30/2019	10/30/2019	10/30/2019
14	9/3/2019	9/3/2019	11/12/2019	11/12/2019	11/13/2019	11/13/2019	11/13/2019	11/13/2019
15	9/17/2019	9/17/2019	1/7/2020	1/7/2020	1/8/2020	1/8/2020	1/8/2020	1/8/2020
16	10/1/2019	10/1/2019	1/21/2020	1/21/2020	1/22/2020	1/22/2020	1/22/2020	1/22/2020
17	10/15/2019	10/15/2019	2/4/2020	2/4/2020	2/5/2020	2/5/2020	2/5/2020	2/5/2020
18	10/29/2019	10/29/2019	2/18/2020	2/18/2020	2/19/2020	2/19/2020	2/19/2020	2/19/2020
19	11/12/2019	11/12/2019	03/03/202	03/03/202	3/4/2020	3/4/2020	3/4/2020	3/4/2020
20	12/3/2019	12/3/2019	3/17/2020	3/17/2020	3/18/2020	3/18/2020	3/18/2020	3/18/2020

All dates subject to change.

We would be honored to coach and develop you and your team this year. Let us partner with you to strengthen, inspire, and equip your team to excel together. Whether you join our Team Series or reserve private, customized coaching and training, we want to help you succeed. Let us know how we can best support you as a leader for your team.

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Team Series Testimonials:

"Krista and Wendy make a great one, two combo for coaching. Their experiences combine to bring real world business coaching and professional counseling into one unbelievable experience. They manage the delivery with new technology in a seamless coaching style that is engaging to the team. Working with Future Legacy Partners brought to my team what was missing – passion and excitement for their personal and professional development. The program broke down the barriers and obstacles we had with trust and communication within the team and rebuilt our team with unparalleled unity! I highly recommend their program, it's an amazing return for the investment." - Wesley

"I like the format that the Team Series technology provides with the ability to see the presenters and participants. As for the service Future Legacy Partners is providing, it is a no-brainer for me, because that area is one of my weaknesses. I am going to hand that off to them. I'll be involved as much as possible. I'm also telling my friends to sign up." – Paul

"Just want to say, we had the first Team Series session on Tuesday and my team LOVED it! One person on my team said that she truly felt this was going to change her life. Guys, our team desires that we pour into them. They need it just like we do. We expect so much out of them, why not make them the best versions of themselves while we have them!? I highly recommend you guys signing up for the April stream. Don't wait until its full. Your team will be better because of it! – Alisha

Krista Hawkins Testimonials:

"Krista truly "gets it". She knows what leaders and business owners are battling every day. She meets those obstacles head-on and offers solutions that are realistic, practical, and thought-provoking. Her holistic philosophy is what so many entrepreneurs are lacking. I feel as if I have grown leaps and bounds over with Krista's coaching!" – Laurin

"Krista is incredibly talented. From a business development coach to health coach, and from super entrepreneurial wife to magnificent mom. She never ceases to amaze me. Krista has such passion for the work she does, and it is contagious among the leaders and work teams who are fortunate enough to experience her coaching. Krista inspires and encourages others. She is always positive and always anticipating greatness from others. We all stretch to a higher version of ourselves when we're around Krista. Thanks to Krista for making a difference in my life and in so many others who have worked with her in her long-time coaching and development career. Krista also coached my team in Health and Wellness. We all learned so much from what she taught us, and are still applying our learnings today. Again...thanks to Krista for helping us - not just in business, but in our personal wellbeing also. I can only try to repay Krista for all she has meant in the life of my team and me personally." - Cindy

Wendy W. Smith Testimonials:

"I've been in several different roles in my career and have seen all kinds of leaders. Every once in a while, one of those leaders comes across as something different. I can say now after meeting Wendy Smith and attending her class that she is truly an asset and a tremendous blessing to her attendees. Everything from her personality, to her dedication, to the way she wants to see improvement in people - is simply the best. I pray for her continued success as a coach and will continue to praise her as a mentor to any who will listen." - Patrick

"I am very thankful to have met Wendy and to be able to call her friend. Many times in life, we forget the importance of friends. She definitely helped me through a time of need and change. She inspired me to set and achieve goals I never believed possible. What a year it's been. Thank you, Wendy, for being you and sharing so much. Genuine people are mighty hard to come by these days, but you are definitely one of the BEST." - Billy

"This has affected me in such a positive way. I seriously do not believe you could design from scratch a better leader/teacher/guide/mentor than Wendy Smith! She is absolutely amazing and would be an unbelievable template from which to cut many, many copies!" - Savannah