

Beauty Expo & Exhibition The Phoenician, A Luxury Collection Resort Scottsdale, AZ

BOOTHS AVAILABLE!

— SCOTTSDALE, AZ —

EXHIBIT. IMPRESS. SELL!

AESTHETICS • BEAUTY PROFESSIONALS • SKINCARE

DERMATOLOGISTS • PLASTIC SURGEONS • MEDICAL SPAS • COMPANIES



AUGUST 22 - 25, 2019 **BOOTHS AVAILABLE • LIMITED SPACE**

— SCOTTSDALE, AZ — Thursday, August 22 - Saturday, August 25, 2019



THANK YOU TO OUR
2018 BEAUTY EXPO
CELEBRITY HOST,
GRETCHEN ROSSI

2019 CELEBRITY HOST TO BE ANNOUNCED

— SCOTTSDALE, AZ — Thursday, August 22 - Saturday, August 25, 2019

Welcome to The Aesthetic Everything Beauty Expo Trade Show. The #1 Aesthetic Trade Show in the southwest that will draw in over 2000 national and international aesthetic and beauty industry doctors and professionals. Over 100 Exhibitors, 50 Key Note Speakers, exceptional evening events and a vast networking opportunity at the Luxurious 5 Diamond Phoenician Resort in Scottsdale, Arizona.

The show space is limited to only 100 exhibitors, so sign up soon to reserve your space. Booths & Session times will be selected by the date you register and complete payment.

Single Booth: \$5,000 (see additional details on page 12) Exhibitor's Contract starting after page 24









— SCOTTSDALE, AZ —

Thursday, August 22 - Saturday, August 25, 2019

THE PHOENICIAN A LUXURY COLLECTION RESORT, SCOTTSDALE





WWW.THEPHOENICIAN.COM









VIEW PHOENICIAN EVENT SPACE LAYOUT

— SCOTTSDALE, AZ — Thursday, August 22 - Saturday, August 25, 2019

PROFESSIONALS. SUPPLIERS. CUSTOMERS. PRESS.

We provide marketing that delivers quality buyers!

We will be sending out information to all 2 MILLION followers and connections within our network as well as over 200,000 potential buyers and press.

EMAIL The digital version of the program will be distributed to our targeted e-database.

ADVERTISING A strategic advertising campaign with full color page ads is published in industry publications.

WEBSITE Visitors can visit Aesthetic Everything's website for the latest show info.

NEWSLETTERS Visitors are provided with immediate information through our weekly e-blast broadcast

campaigns that are sent to our network members.

SOCIAL MEDIA Show flyers and programs are promoted through all Aesthetic Everything social channels.

PR Monthly press releases are sent to every industry trade and consumer spa magazine to

generate buzz and interest for the Aesthetic Everything Beauty Expo.

Aesthetic Everything clients and their products have been seen ON:



















— SCOTTSDALE, AZ — Thursday, August 22 - Saturday, August 25, 2019



Aesthetic Everything Beauty Expo Anticipates Record Attendance of Over 2,000 Participants at Sold Out Event in August 2018

NEWS PROVIDED BY Aesthetic Everything-Jun 28, 2018, 08:43 ET



LOS ANGELES, June 28, 2018 /PRNewswire/ -- The world's largest network of aesthetic professionals and the #1 promotion source for the aesthetics industry, Aesthetic Everything is thrilled to announce a sold out Aesthetic Everything Beauty Expo, hosted by celebrity Gretchen Christine Rossi on August 10th and 1lth, 2018 at the Phoenician Resort in Scottsdale, Arizona. Anticipating record attendance this year, with over 2,000 participants eager to learn from more than 50 award-winning physician and company educators, over 100 exhibitors, and countless opportunities for networking and professional growth, Aesthetic Everything is pleased to feature a star-studded speaker lineup covering trending topics like anti-aging, beauty, and cosmetic surgery.

The industry's premier networking event will also feature a much-anticipated red carpet awards ceremony honoring a few top professionals in the field with the first ever, "Inaugural Aesthetic Industry Awards Red Carpet Event," including: Gretchen Christine Rossi for 'Celebrity Host," Dr. Paul Nassif for 'Industry Influencer,' Merz for 'Market Leadership,' Dr. Doris Day for 'Media Expert,' Dr. Sheila Nazarian for 'Social Media Authority,' Inmode for 'Innovative Device,' Dr. Steven Dayan for 'Educational Excellence'

Aesthetic Everything is in its 7th year handing our 100's of awards on-line through a voting process to the top doctors, companies, and medical professionals in the aesthetics industry. This will be the first time to hand out these specific awards, with one winner only each, and at an on-site red carpet event. CEO and Founder of Aesthetic Everything Vanessa Julia says, "these are truly the very elite doctors and

companies within the Aesthetic Industry, and these awards are well deserved going out to the top industry influencers who have proven their stake in this industry."

About the Aesthetic Everything Beauty Expo:

The Aesthetic Everything Beauty Expo trade show is designed specifically for practitioners and professionals to "exhibit, impress, and sell!" The event features America's largest network of aesthetics and beauty professionals, cosmetic dentists, dermatologists, plastic surgeons, medical spas, and aesthetics companies showcasing procedures, products, and the industry's latest technological advancements. Participants are calling it "fantastic" and "amazing" - "an event that brings everyone in the beauty industry all to one location so they can talk about a common interest and passion." Visit AestheticEverythingBeautyExpo.com to watch 2017 highlights and view this year's star-studded lineup of speakers, presenters, and exhibitors. The Aesthetic Everything Beauty Expo is one weekend only. August 10th and 11th from 8.00am-6.50pm at the Phoenician Resort. 6000 E Camelback Road in sunny Scottsdale. Arizona.



Aesthetic Everything Beauty Expo 2018

FAM

The world's largest network of aesthetic professionals and the #1 promotion source for the aesthetics industry, Aesthetic Everything is thrilled to announce a sold out Aesthetic Everything Beauty Expo, hosted by celebrity Gretchen Christine Rossi on August 10th and 11th, 2018 at the Phoenician Resort in Scottsdale, Arizona. Buy your ticket today at https://www.AestheticEverythingBeautyExpo.com/attendees-sponsors

— SCOTTSDALE, AZ — Thursday, August 22 - Saturday, August 25, 2019

AWARDS & ACCOLADES



Aesthetic Everything has been awarded the Media Sponsor of the Year by Vegas Cosmetic Surgery.



Aesthetic Everything is #1 in searches for both BEAUTY and AESTHETICS on TWITTER, with over 80,000 views per month.



Aesthetic Everything is #1 in searches for both BEAUTY and AESTHETICS on LINKEDIN, with more connections and followers than anyone in the industry.



1.6M



200K



200K



5K



60K



5K

Total: 2 MILLION Followers







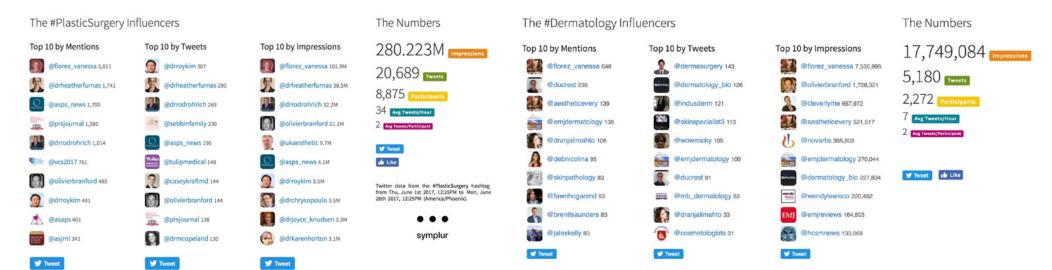






— SCOTTSDALE, AZ — Thursday, August 22 - Saturday, August 25, 2019

AWARDS & ACCOLADES



















— SCOTTSDALE, AZ — Thursday, August 22 - Saturday, August 25, 2019

LAST BEAUTY EXPO EVENT STATS



















— SCOTTSDALE, AZ — Thursday, August 22 - Saturday, August 25, 2019

WHO WILL BE THERE

COMPANIES

For 2018 Aesthetic Company Examples, See Page 22

EXECUTIVES

Medical Representatives President/CEO/Owner

DOCTORS

Plastic Surgeons
Dermatologists
Hair Transplant Physicians
Hormone Transplant
Doctors
Lasik Surgeons
Medical Spas

GROUPS

Medical Schools
Medical Societies
Research Groups
Medical Associations

MEDICAL PROFESSIONALS

Aesthetician
Aesthetic Staff
Medical Assistants
Medical Office Staff
Nurse Practitioners
Physician Assistants
Other Beauty and Wellness
Industry Professionals







Beauty is only an experience away so don't miss it. You owe it to yourself!

— SCOTTSDALE, AZ — Thursday, August 22 - Saturday, August 25, 2019

BOOTH OPPORTUNITIES

- All Exhibitors Receive: 4 Entrance Badges per Booth, 2 Entrance Badges per Table
- Entire EXCEL list of attendees 30 days before the event and after the event.
- There is no Lead Retrieval
- All Exhibitors will receive all Leads
- No Food or Beverage is Included in your Booth or Table Purchase
- Exhibitors May Attend Speaking Sessions and all events that are not Private Faculty Event
- Please Wear your Badge the Entire Meeting

EARLY BIRD SPECIAL UNTIL AUGUST 9, 2018:

EARLY BIRD DEAL: \$5000

Regular Price: \$8000

(Savings of \$3000)

Single 10x10 Booth

Power and Wi Fi

Pipe and Drape

Table & 2 Chairs

Show Bundle

30 minute Talk Time (first 40 to purchase a booth)

1 profile (or newsletter if you already have a profile)

1 newsletter promoting your company to 200,000 subscribers 1 article interview or any your choice content in www.BeautyWireMagazine.com

4 posts to over 2 million followers

- A 30 minute Time Slot will be held for you once your payment is received.
- You must send us your speaker name, speaker photo, and talk title before you can book the actual time slot, first come first serve.
- Time slots are every half hour Friday August 23rd and August 24th, 2019 8am-6pm.
- There are only 42 Talk Times Available.

Single 10x10 Booth \$5,000 & Includes:

Exclusive 30 Minute Podium Presentation
Electrical
Pipe & Drape
Table & 2 Chairs
Event Advertising & Marketing

REGULAR PRICING AFTER AUGUST 9, 2018

Table \$2,500 & Includes:

Table & 2 Chairs
Event Advertising & Marketing



— SCOTTSDALE, AZ —

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SPONSORSHIP PACKAGES

GOLD SPONSORSHIP — \$35,000

Includes:

Full page ad in Beauty Wire Magazine & On-Site Program

Recognition during talks & signage through the exhibit hall

Faculty Dinner — Thursday night for 30 attendees

10x10 prime exhibit space with two chairs, table, and electrical (standard line)

(2) 30 minute presentations with speakers of your choice (speaker expenses not included)

Lanyards with logo

2 newsletters sent out to over 200,000 subscribers

2 social posts sent to over 2 MILLION followers on 5 social networks

Email database of over 2,000 attendees

— SCOTTSDALE, AZ —

Thursday, August 22 - Saturday, August 25, 2019



Includes:

Full page ad in Beauty Wire Magazine & On-Site Program

Recognition during talks & signage through the exhibit hall

Faculty Breakfast — Friday for 50 attendees

10x10 prime exhibit space with two chairs, table, and electrical (standard line)

(1) 30 minute presentation and (1) 15 minute presentation (speaker expenses not included)

2 social posts sent to over 2 MILLION followers on 5 social networks

Email database of over 2,000 attendees

— SCOTTSDALE, AZ —

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BRONZE SPONSORSHIP — \$15,000

Includes:

Full page ad in Beauty Wire Magazine & On-Site Program

Recognition during talks & signage through the exhibit hall

Faculty Breakfast — Friday for 30 attendees

10x10 prime exhibit space with two chairs, table, and electrical (standard line)

(1) 30 minute presentation with speaker of your choice (speaker expenses not included)

1 social posts sent to over 2 MILLION followers on 5 social networks

Email database of over 2,000 attendees

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SPONSORSHIP OPPORTUNITIES

LANYARD

Support Required: \$5,000 (exclusive)

Each time you meet an attendee, you look at the name around his/her neck and the lanyard. Think of the visibility your company will realize if the lanyard's have your company's name on them!

DINNER WITH FACULTY

\$20,000 (exclusive)

WELCOME RECEPTION

Support Required: \$20,000 (exclusive)

FACULTY BREAKFAST

\$5,000 per day

FACULTY LUNCH

\$10,000 per day

COCKTAIL RECEPTION

in exhibit hall: \$7,500

TOTE BAGS

Support Required: \$10,000 (exclusive)

Put your company name in front of every attendee during the event. As an exclusive supporter, you can enclose one marketing piece inside each tote bag.

COFFEE & WATER STATIONS

Support Required: \$5,000 per day

WI-FI

in exhibit hall: \$5,000

PROGRAM FULL PAGE COLOR AD

\$2,600

DOOR DROP

\$2,000

MEETING INSERT

\$1,000 (one piece)

WORKSHOP SESSIONS

\$5,000/ 1 hour session

Each Session: 1 hour; 5 sessions per day available; \$5,000 per session (includes audio visual, LCD package, microphone, screen, and podium)

Time Slots: Email vanessa@aestheticeverything.com

*** Exhibitors receive 30 minutes of podium time in the exhibition hall included with the exhibitor fee. All Sessions: Speak fees are the exhibitor's expense.

MEETING APP

sponsor: \$5,000

Please email

<u>vanessa@aestheticeverything.com</u> if interested in a sponsorship.

— SCOTTSDALE, AZ — Thursday, August 22 - Saturday, August 25, 2019

The Phoenician, A Luxury Collection Resort 6000 East Camelback Road, Scottsdale, AZ 85251 • (480) 941-8200 • LuxuryCollection.com

GENERAL RULES

HOTEL GROUP ROOM BLOCK

An overnight room block has been arranged with the Phoenician Hotel for a rate of \$159 per night. Please book accordingly and follow this link to secure your overnight rooms. REMODELED ROOMS!

INSTALLATION SCHEDULE

Exhibitors will begin setup on Thursday, August 22, 2019 6pm-10pm and Friday between 7am and 9am. The hall will open promptly at 10am on August 23, 2019. All booths must be fully dismantled by 5pm on August 25, 2019.

BOOTH ASSIGNMENTS AND PODIUM SESSION ASSIGNMENTS

Exhibit booths are assigned when you send in your exhibitor contract and payment is made. Podium session times will be selected in January 2019.

IN-BOOTH DEMOS/PRESENTATIONS/LIVE DEMOS

Allowed for FDA-approved, non-invasive devices.

CONTRACTS FOR SPACE

Full payment for booth fees must be submitted with the application. The signed application and full payment for exhibit fees constitute a contract for the rights to use the space allocated only.

CORPORATE REPRESENTATIVES

2 badges per exhibit space are allotted. Those companies unable to exhibit, but who would like to send a representative, can pre-register the individual by emailing vanessa@aestheticeverything.com. Additional badges are \$250 per person. This fee entitles representatives complete access to the meeting. Representative badges may be picked up at the registration desk.

CANCELLATION OF EXHIBIT SPACE

No refunds. Aesthetic Everything will retain 100% of the total contract obligation. Sales and order taking — Exhibitors are free to solicit sales and take orders, but must maintain professional behavior at all times.

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GENERAL RULES CONT.

FOOD AND DRUG ADMINISTRATION (FDA)

All medical devices or pharmaceuticals exhibited must have fulfilled all applicable FDA regulations.

NON-FDA APPROVED DRUGS AND DEVICES

Exhibitors are reminded that the FDA generally prohibits the advertising or other promotion of investigational or unapproved drugs or devices. The FDA also forbids the promotion of approved drugs or devices for unapproved uses. Unapproved Class II devices may be displayed only if they are the subject of an effective investigational device exemption (IDS). Class I or II devices that have not been approved by the FDA may be displayed only if they are the subject of a pending 501(k) pre-market notification. Any investigational product, including any product subject to pending 510(k), that is displayed or graphically depicted within the exhibit must:

- Contain only objective statements about the product; contain no claims of safety, effectiveness, or reliability.
- Contain no comparative claims to other marketed products.
- Display the statement 'Caution: Investigational Devices. Limited to "Investigational Use" in prominent size and placement; and - Not to be sold or be the subject of order taking or lead retrieval until approved.

Signage that is easily visible should be placed near the devices themselves and on any graphic depicting the device stating: 'This device is not cleared by the FDA for distribution in the United States', or 'This device is limited by Federal Law for investigational use only'.

INSURANCE

Insurance on all exhibits is the responsibility of the exhibitor.

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AESTHETIC EVERYTHING BEAUTY EXPO PHOENIX 2017



2018 BEAUTY EXPO VIDEOS COMING SOON

https://youtu.be/he5I3MITZAc

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TESTIMONIALS

"Aesthetic Everything is a site for EVERYTHING aesthetic! The Aesthetic Everything team has become a quality resource for my practice utilizing their website and 700,000 social media followers, millions of tweets, as well as multiple other media sources. The amount of exposure my practice has gained has led to more views, likes, tweets and posts in Beauty Wire Magazine! Vanessa works hard to keep their followers aware of all new trends in everything aesthetic and to keep my practice in the limelight! She posts our information quickly and responds immediately to any quesitons we may have. I highly recommend Aesthetic Everything to promote EVERYTHING aesthetic!"

FRANCIS PALMER, MD

"Since working with Aesthetic Everything, our social media posts are getting on average 15 to 20x increase in the amount of views, shares, likes, and reposts. I don't know of a more effective or efficient way to boost social media presence than to work with Aesthetic Everything."

STEVEN DAYAN, MD

"Aesthetic Everything has been a great resource for me and my practice. They provide services such as newsletters out to the industry, articles in Beauty Wire Magazine and postings on social media out to their followers. I have gained many more views impressions, likes, and tweets for my press releases, videos, and procedure photos than ever before since we started working with Vanessa and Aesthetic Everything. They have the largest network and there is no better network within the industry to gain exposure, press and ultimately, new patients. Vanessa works hard to make sure that your posts are up as soon as possible so news delivery is immediate. She is wonderful to work with!"

GRANT STEVENS, MD

"Aesthetic Everything provides a complete wealth of information on the latest trends, hottest technologies and cutting edge options offered by the world's leading experts in the area of aesthetics. There is no website better to network within the industry, gain exposure, stay up-to-date on media buzz, and connect. Aesthetic Everything has had a significant impact on my practice, from social media and PR referrals from other physicians. I cannot imagine being an aesthetic physician without being a part of it!"

JASON EMER, MD

— SCOTTSDALE, AZ — Thursday, August 22 - Saturday, August 25, 2019

A FEW OF OUR FACULTY....



PAUL NASSIF



DAVID GOLDBERGMD



SHEILA NAZARIAN MD, MMM



DORIS DAY MD



STEVEN H. DAYAN



JASON EMER MD, FAAD, FAACS



MICHAEL T. SOMENEK



SUNEEL CHILUKURI

— SCOTTSDALE, AZ — Thursday, August 22 - Saturday, August 25, 2019

THANK YOU TO OUR SPONSORS































































































































































































Scottsdale, Arizona I August 22 - 25, 2019

SPONSORSHIP CONTRACT

 APPLICATION and CONTRACT for sponsorship opportunity at AESTHETIC EVERYTHING BEAUTY EXPO. Aesthetic Everything Beauty Expo managed by Aesthetic Everything[®]LLC to be held in Scottsdale, AZ on August 22 through 25, 2019. Return copy of completed application to Aesthetic Everything[®] LLC. COMPANY NAME (as it should appear in all future Congress material) STREET ADDRESS CITY STATE ZIP CODE TITLE PHONE COMPANY REPRESENTATIVE TO RECEIVE EXHIBIT CORRESPONDANCE AND BULLETINS WEB SITE FAX E-MAIL (See prospectus for inclusions) Platinum Sponsor SUPPORT \$45,000 Silver Sponsor SUPPORT \$25,000 Gold Sponsor SUPPORT \$35,000 **Bronze Sponsor SUPPORT \$15,000 EXTRAS**: Welcome Reception \$20,000 ____ 10. PAYMENT BY CHECK: Coffee Station \$5,000 Check # Friday Make check payable to AESTHETIC EVERYTHING, LLC. Saturday BY CREDIT CARD: Breakfast for faculty \$5,000 Credit Card: Visa ☐ Mastercard ☐ Dollar Amount \$_____ Friday ____ Card # Saturday ___ ___CVD:____ Exp. Date:____ Lunch for faculty \$10,000 Friday ____ Cardholder's Name: __ Saturday ___ Card Holder Billing Address: Exclusive Dinner with faculty \$20,000 Thursday ____ Authorized Signature: __ Friday _____ Saturday

LANYARDS SUPPORT \$5,000

TOTE BAGS SUPPORT \$10,000

Workshop session (extra) \$5,000 includes audio visual support



Scottsdale, Arizona I August 22 - 25, 2019

EXHIBIT SPACE CONTRACT

2. APPLICATION and CONTRACT for exhibit space at AESTHETIC EVERYTHING BEAUTY EXPO. Aesthetic Everything Beauty Expo managed by Aesthetic Everything® LLC to be held in Scottsdale, AZ on August 22 through 25, 2019. Return copy of completed application to Aesthetic Everything® LLC. COMPANY NAME (as it should appear in all future Congress material) STREET ADDRESS CITY STATE ZIP CODE TITLE PHONE COMPANY REPRESENTATIVE TO RECEIVE **EXHIBIT CORRESPONDANCE AND BULLETINS** E-MAIL **WEB SITE** FAX 3. TOLL FREE NUMBER 8. PRICE OF BOOTHS EXTRA EXHIBOR BADGES (as it should appear in all future material) **GRAND TOTAL** 4. IMPORTANT Brief description of products or services to be exhibited

Please email to kimbelloae@gmail.com 5. There will be two sections in the hall (exhibitor section) The description of the hall (exhibitor section) where Y are North to see the section of the hall (exhibitor section).

and consumer exhibitor section). Mark Y or N next to each.

Medical ______
Consumer

6. ITEMS INCLUDED WITH BOOTH RENTAL

- Two chairs
- · One 6' draped table
- Free listing in official show flyer (contract received by 6/30/2019)
- Free listing in official show program (contract received by 6/30/2019)
- Free listing and link on Aesthetic Everything® website
- · Free listing in the show directory
- · Free marketing of your session date and time

7. EXHIBIT SPACE RATES:

Each 10'x10' booth includes one 6' draped table, 2 chairs, 1 standard electrical line and 30 minute podium presentation (physicians expenses not included)*10 x 10 ft @ \$5,000.

Note: For each additional booth, the cost is \$4,000

Table spaces include one 6' table, 2 chairs and marketing @ \$2500

9. PAYMENT SCHEDULE

Full payment is required upon return of this application.

10. PAYMENT BY CHECK: Check #				
Make check payable to AESTHETIC EVERYTHING, LLC.				
BY CREDIT CARD:				
Credit Card: Visa ☐ Mastercard ☐ Dollar Amount \$				
Card #				
Exp. Date:	CVD:			
Cardholder's Name:				
Card Holder Billing Address:				
Authorized Signature:				

By signing the exhibitor acknowledges having read and agreed the Terms & Conditions on the reverse side of this Contract. Exhibitors understand that this application will become a binding contract upon acceptance by Aesthetic Everything®. Any changes to the information on this application must be provided to Aesthetic Everything® in writing.

Application's Authorized SignatureTitle	Date
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1. Contract

This application properly executed by Applicant (Exhibitor) shall upon written acceptance by Aesthetic Everything® constitute a valid and binding contract. Aesthetic Everything® reserves the right to render all interpretations and to establish further regulations as may be deemed necessary for the general success of the exhibition. It is further agreed that the conditions, rules and regulations as herein stated and as outlined in the Exhibitor's Service Manual are made a part hereof as though fully incorporated herein, and that the said Exhibitor agrees to be bound by each and every one thereof.

2. Use of Space

Aesthetic Everything® reserves the right to decline, prohibit or expel any exhibit which in its judgment, is out of keeping with the character of the exhibition this reservation being all inclusive as to persons, things, printed matter, product, conduct, sound level, etc.

Distribution of advertising material and exhibitor solicitations of any sort shall be restricted to the Exhibitor's booth. Exhibitor's exhibit or product may not extend beyond the limits of the Exhibitor's booth. Exhibitor shall so arrange his exhibit so as not to obscure or prejudice adjacent Exhibitors in the opinion of Exhibition management. No Exhibitor shall assign or sublet any part of his assigned space without the consent of Aesthetic Everything® in writing. Any space not occupied by the time set for completion of installation of displays will be reassigned at the discretion of the show management. Deposit will be forfeited unless special arrangements have been approved by management. Exhibitor will keep his exhibit open and staffed at all times during the show hours.

BOOTHS - Standard booth equipment (back and side walls, identification sign, two chairs, and one draped table) is provided by Aesthetic Everything® without cost to the Exhibitor. If an Exhibitor plans to install a completely constructed display of such character that the Exhibitor will not require or desire the use of standard booth equipment, no part thereof shall project as to obstruct the view of adjacent booths. No display nor its contents may exceed a height of 8' nor may the sidewalls be higher than 4' within a distance halfway between the backwall and aisle. Raw wood, cardboard or similar material for wings to booths must be covered or painted if they are visible in adjacent booths.

Failure to comply with the rules and regulations of this contract and as stated in the Exhibitor's Service Manual will result in the alteration or removal of the booth at the Exhibitor's expense. Rental fees for services and exhibit space are not refundable.

Exhibitors shall be bound by all pertinent laws, codes and regulations of municipal or other authorities having jurisdiction over the exhibit facility or the conducting of said exhibit, together with the rules and regulations of the owners and/or operators of the facility in which the exhibition is held.

3. Cancellation

REFUND POLICY - No Refunds.

It is agreed that if the Exhibitor fails to comply in any respect with the terms of the agreement, then Aesthetic Everything® shall have the right without notice to the Exhibitor to sell or offer for sale the exhibit space covered by this contract, said Exhibitor to be liable for any deficiency loss or damage the Exhibitor agress to pay the exhibition upon demand together with reasonable expenses and costs incurred by reasonthereof.

It is further agreed that actual occupation of the exhibit space by an exhibit is of the essence thereof, and that should the exhibition be unable to affect the sale of the space as herein provided, the exhibition is then expressly authorized to occupy or cause sold space to be occupied in such manner as it may deem in the best interest of the exhibition without any rebate or allowance whatsoever to the Exhibitor and without in any way releasing said Exhibitor from any liability hereunder, and said Exhibitor expressly agrees to pay the exhibition the full sum as herein set forth.

Aesthetic Everything® will not be liable for the fulfillment of this contract as to the delivery of exhibit space if nondelivery is due to any of the following causes. By reason of the facility being damaged or destroyed by fire, act of God, public enemy, war of insurrections, strikes, the authority of the law, postponement or cancellation of the exposition, or for any cause beyond their control. It will however, in the event of its not being able to hold an exhibit for any of the above named reasons reimburse Exhibitor on a prorated basis on any amount paid in, less any and all legitimate expenses incurred such as but not limited to rent, advertising, salaries, operating costs, etc.

All Exhibitors must have current account balances and maintain such account current thirty (30) days prior to the opening date of the show for advertising, products, or any other product or service previously provided by Aesthetic Everything®. Failure to bring or maintain any account current as such time will result in cancellation of this contract. No refunds will be made as a result of cancellation for this reason nor will such funds be applied against said past due balances, said funds being forfeited.

4. Insurance

Exhibitors must carry worker's compensation, comprehensive general liability including products and completed operations, independent contractors, personal injury, and blanket contractual liability. These coverages must be evidenced by a Certificate of Insurance with a 30-day notice of cancellation provision to the holder and supplied to and naming Aesthetic Everything® as additional insured at least 30 days before the proposed exhibit date. It is strongly recommended that Exhibitors also carry insurance to cover loss of or damage to their exhibits or other personal property while such property is located at or is in transit to or from the exhibition site. While the exhibition provides security guards, this is solely as an accommodation to Exhibitors, and Aesthetic Everything® assume no responsibility for any loss, damage or injury to any property of the Exhibitor or to any of its officers, agents, employees or contractors, whether attributable to accident, fire, theft, or any other cause whatsoever. The Exhibitor expressly agrees to save and hold harmless Aesthetic Everything® its management, agents, and employees from any and all claims, liabilities and losses for injuries to persons (including death) or damage to property arising in connection with Exhibitor's use of the exhibit space, except such losses as may be the result of the sole negligence of the Aesthetic Everything Beauty Expo.

Available Services

On behalf of the Exhibitors, Aesthetic Everything Beauty Expo has designated official Exhibition contractors to provide the following: drayage, cartage, furniture, booth and floor decorations, signs, photographs, telephone services, etc. Services of electricians, plumbers, carpenters and other labor will be available and charged for at the then prevailing rates. Contractors and rates will be listed in the Exhibitor Service Manual to be issued separately.

Aesthetic Everything Beauty Expo assumes no responsibility or liability for any of the services performed or materials delivered by the foregoing persons, parties and organizations. Arrangements for these services and payments are to be made between Exhibitors and official Exhibition contractors. Rules and regulations for union labor are made by the local unions and these regulations may be changed at any time. When union labor is required because of building or contractor requirements, the Exhibitor agrees to comply with the regulations.

6. Protection of Facilities

Nothing shall be posted on, or tacked, nailed, screwed, or otherwise attached to the columns, walls, floors, or other parts of the convention hall exhibit area without permission from the proper building authority. Fluids, caustic or staining, must not be used where they may damage floor coverings. Packing, unpacking and assembly of exhibits shall be done only in designated areas and in conformity with the directions of the Exhibits Manager, the convention hall manager or their assistants.

7. Installation and Dismantling

The specific requirements as to time for installation and dismantling of exhibits shall be set forth in the Exhibitor Service Manual supplied to each Exhibitor for the particular exhibition. Such requirements shall be binding upon the Exhibitor as though fully set forth herein.

8. Liability

Exhibitor shall be fully responsible to pay for any and all damages to property, its owners or managers which results from any act or omission of exhibitor. Exhibitor agrees to defend, indemnify and hold harmless owners, managers, officers or directors, agents, employees, subsidiaries and affiliates, from any damages or charges resulting from exhibitor's use of the property. Exhibitor's liability shall include a losses, costs, damages, or expenses arising from or out of or by reason of any accident or bodily injury or other occurrences to any person or persons, including the exhibitor, its agents, employees, and business invitees which arise from or out of the exhibitor's occupancy and use of the exhibition premises or any part thereof.



Scottsdale, Arizona I August 22 - 25, 2019

PRINTED & DIGITAL SHOW PROGRAM ADVERTISING CONTRACT

The Official Program of Aesthetic Everything Beauty Expo will be distributed digitally during the months of June through July and will be promoted through our e-database of 500,000 leads.

2-page color spre	ad \$ 5000.00	Full Page Color \$ 2600.00	Full Page B&W \$ 2000.00
Trim Size 16.75" X 1		Trim Size 8.375" X 10.875" Bleed Size 8.875" X 11.375"	Trim Size 8.375" X 10.875" Bleed Size 8.875" X 11.375"
Bleed Size 17.25 X	11.375	Bieed Size 6.675 X 11.375	Bieed Size 6.675 X 11.375
PAYMENT TO AEST	HETIC EVERYTHIN	IG	
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