

Aesthetic Everything Beauty Expo The Beverly Hilton Beverly Hills, CA

BOOTHS AVAILABLE!

— BEVERLY HILLS, CA —

## **EXHIBIT. IMPRESS. SELL!**

AESTHETICS • BEAUTY PROFESSIONALS • SKINCARE

DERMATOLOGISTS • PLASTIC SURGEONS • MEDICAL SPAS • COMPANIES







AUGUST 23 - 25, 2019

— BEVERLY HILLS, CA — Friday, August 23 - Sunday, August 25, 2019

# THE BEVERLY HILTON 9876 WILSHIRE BOULEVARD, BEVERLY HILLS, CALIFORNIA 90210















ROOM RESERVATIONS (310) 285-1307

— BEVERLY HILLS, CA — Friday, August 23 - Sunday, August 25, 2019

#### Welcome to The Aesthetic Everything Beauty Expo Trade Show

Over 100 Exhibitors, 50 Key Note Speakers, exceptional evening events and a vast networking opportunity at a Luxurious Resort in Los Angeles / Beverly Hills, CA. The show space is limited to only 100 exhibitors, so sign up soon to reserve your space. Booths & Session times will be selected by the date you register and complete payment.

#### **TICKETS ARE ON SALE NOW**

**Exhibitor's Contract starting after page 21** 



— BEVERLY HILLS, CA — Friday, August 23 - Sunday, August 25, 2019

#### The Aesthetic Everything Beauty Expo Trade Show



— BEVERLY HILLS, CA — Friday, August 23 - Sunday, August 25, 2019

#### The Aesthetic Everything Beauty Expo Trade Show



















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## **AESTHETIC EVERYTHING BEAUTY EXPO 2018 SCOTTSDALE HIGHLIGHTS VIDEO**



https://youtu.be/ZyYmILBXP2g

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## PROFESSIONALS. SUPPLIERS. CUSTOMERS. PRESS.

#### We provide marketing that delivers quality buyers!

We will be sending out information to all 2 MILLION followers and connections within our network as well as over 200,000 potential buyers and press.

## AESTHETIC EVERYTHING BEAUTY EXPO IN THE MEDIA

**EMAIL** The digital version of the program will be distributed to our targeted e-database.

ADVERTISING A strategic advertising campaign with full color page ads is published in industry publications.

**WEBSITE** Visitors can visit Aesthetic Everything's website for the latest show info.

**NEWSLETTERS** Visitors are provided with immediate information through our weekly e-blast broadcast

campaigns that are sent to our network members.

**SOCIAL MEDIA** Show flyers and programs are promoted through all Aesthetic Everything social channels.

Monthly press releases are sent to every industry trade and consumer spa magazine to

generate buzz and interest for the Aesthetic Everything Beauty Expo.

Aesthetic Everything clients and their products have been seen ON:



















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## **AWARDS & ACCOLADES**



Aesthetic Everything has been awarded the Media Sponsor of the Year by Vegas Cosmetic Surgery.



Aesthetic Everything is #1 in searches for both BEAUTY and AESTHETICS on TWITTER, with over 80,000 views per month.



Aesthetic Everything is #1 in searches for both BEAUTY and AESTHETICS on LINKEDIN, with more connections and followers than anyone in the industry.



1.6M



200K



200K



5K



60K



5K

**Total: 2 MILLION Followers** 







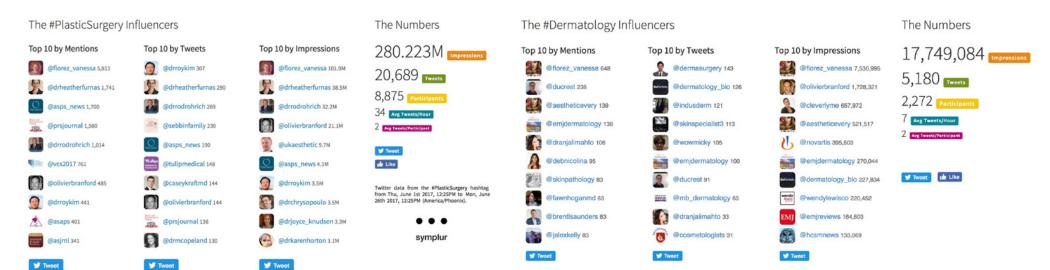






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## **AWARDS & ACCOLADES**



















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## **LAST BEAUTY EXPO EVENT STATS**



















— BEVERLY HILLS, CA — Friday, August 23 - Sunday, August 25, 2019

## WHO WILL BE THERE

#### **COMPANIES**

For 2018 Aesthetic Company Examples, See Page 20

#### **EXECUTIVES**

Medical Representatives President/CEO/Owner

#### **DOCTORS**

Plastic Surgeons
Dermatologists
Hair Transplant Physicians
Hormone Transplant
Doctors
Lasik Surgeons
Medical Spas

#### **GROUPS**

Medical Schools
Medical Societies
Research Groups
Medical Associations

#### **MEDICAL PROFESSIONALS**

Aesthetician
Aesthetic Staff
Medical Assistants
Medical Office Staff
Nurse Practitioners
Physician Assistants
Other Beauty and Wellness
Industry Professionals









Beauty is only an experience away so don't miss it. You owe it to yourself!



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## SPONSORSHIP PACKAGES

GOLD SPONSORSHIP — \$35,000

#### **Includes:**

Full page ad in Beauty Wire Magazine & On-Site Program

Recognition during talks & signage through the exhibit hall

Faculty Dinner — Thursday night for 30 attendees

10x10 prime exhibit space with two chairs, table, and electrical (standard line)

(2) 30 minute presentations with speakers of your choice (speaker expenses not included)

Lanyards with logo

2 newsletters sent out to over 200,000 subscribers

2 social posts sent to over 2 MILLION followers on 5 social networks

Email database of over 2,000 attendees

— BEVERLY HILLS, CA —

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SILVER SPONSORSHIP — \$25,000

#### **Includes:**

Full page ad in Beauty Wire Magazine & On-Site Program

Recognition during talks & signage through the exhibit hall

Faculty Breakfast — Friday for 50 attendees

10x10 prime exhibit space with two chairs, table, and electrical (standard line)

(1) 30 minute presentation and (1) 15 minute presentation (speaker expenses not included)

2 social posts sent to over 2 MILLION followers on 5 social networks

Email database of over 2,000 attendees

# **AESTHETIC EVERYTHING BEAUTY EXPO** — BEVERLY HILLS, CA — Friday, August 23 - Sunday, August 25, 2019

## SPONSORSHIP PACKAGES

BRONZE SPONSORSHIP — \$15,000

#### **Includes:**

Full page ad in Beauty Wire Magazine & On-Site Program

Recognition during talks & signage through the exhibit hall

Faculty Breakfast — Friday for 30 attendees

10x10 prime exhibit space with two chairs, table, and electrical (standard line)

(1) 30 minute presentation with speaker of your choice (speaker expenses not included)

1 social posts sent to over 2 MILLION followers on 5 social networks

Email database of over 2,000 attendees

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## SPONSORSHIP OPPORTUNITIES

#### **LANYARD**

Support Required: \$5,000 (exclusive)

Each time you meet an attendee, you look at the name around his/her neck and the lanyard. Think of the visibility your company will realize if the lanyard's have your company's name on them!

#### **DINNER WITH FACULTY**

\$20,000 (exclusive)

#### **WELCOME RECEPTION**

Support Required: \$20,000 (exclusive)

#### **FACULTY BREAKFAST**

\$5,000 per day

#### **FACULTY LUNCH**

\$10,000 per day

#### **COCKTAIL RECEPTION**

in exhibit hall: \$7,500

#### **TOTE BAGS**

Support Required: \$10,000 (exclusive)

Put your company name in front of every attendee during the event. As an exclusive supporter, you can enclose one marketing piece inside each tote bag.

#### **COFFEE & WATER STATIONS**

Support Required: \$5,000 per day

#### WI-FI

in exhibit hall: \$5,000

#### PROGRAM FULL PAGE COLOR AD

\$2,600

#### DOOR DROP

\$2,000

#### **MEETING INSERT**

\$1,000 (one piece)

#### **WORKSHOP SESSIONS**

\$5,000/ 1 hour session

Each Session: 1 hour; 5 sessions per day available; \$5,000 per session (includes audio visual, LCD package, microphone, screen, and podium)

Time Slots: Email vanessa@aestheticeverything.com

\*\*\* Exhibitors receive 30 minutes of podium time in the exhibition hall included with the exhibitor fee. All Sessions: Speak fees are the exhibitor's expense.

#### **MEETING APP**

sponsor: \$5,000

Please email

<u>vanessa@aestheticeverything.com</u> if interested in a sponsorship.

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## **GENERAL INFO & RULES**

#### **EXHIBITOR AND SPEAKING DAYS**

Saturday & Sunday, August 24th and 25th, 2019, 9am - 5pm

#### **CELEBRITY AND MEDIA RED CARPET EVENT**

Saturday, August 24th, 5:00pm

#### **AWARDS DINNER**

Saturday, August 24th, 7:00pm

#### IN-BOOTH DEMOS/PRESENTATIONS/LIVE DEMOS

Allowed for FDA-approved, non-invasive devices.

## BOOTH ASSIGNMENTS AND PODIUM SESSION ASSIGNMENTS

Exhibit booths are assigned when you send in your exhibitor contract and payment is made. Podium session times will be selected in January 2019.

#### **CONTRACTS FOR SPACE**

Full payment for booth fees must be submitted with the application. The signed application and full payment for exhibit fees constitute a contract for the rights to use the space allocated only.

#### **CORPORATE REPRESENTATIVES**

To Be Announced

#### **HOTEL GROUP RATE**

To Be Announced

#### **INSTALLATION SCHEDULE**

To Be Announced

#### **CANCELLATION OF EXHIBIT SPACE**

No refunds. Aesthetic Everything will retain 100% of the total contract obligation. Sales and order taking — Exhibitors are free to solicit sales and take orders, but must maintain professional behavior at all times.

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## **GENERAL INFO & RULES CONT.**

#### FOOD AND DRUG ADMINISTRATION (FDA)

All medical devices or pharmaceuticals exhibited must have fulfilled all applicable FDA regulations.

#### NON-FDA APPROVED DRUGS AND DEVICES

Exhibitors are reminded that the FDA generally prohibits the advertising or other promotion of investigational or unapproved drugs or devices. The FDA also forbids the promotion of approved drugs or devices for unapproved uses. Unapproved Class II devices may be displayed only if they are the subject of an effective investigational device exemption (IDS). Class I or II devices that have not been approved by the FDA may be displayed only if they are the subject of a pending 501(k) pre-market notification. Any investigational product, including any product subject to pending 510(k), that is displayed or graphically depicted within the exhibit must:

- Contain only objective statements about the product; contain no claims of safety, effectiveness, or reliability.
- Contain no comparative claims to other marketed products.
- Display the statement 'Caution: Investigational Devices. Limited to "Investigational Use" in prominent size and placement; and - Not to be sold or be the subject of order taking or lead retrieval until approved.

Signage that is easily visible should be placed near the devices themselves and on any graphic depicting the device stating: 'This device is not cleared by the FDA for distribution in the United States', or 'This device is limited by Federal Law for investigational use only'.

#### **INSURANCE**

Insurance on all exhibits is the responsibility of the exhibitor.

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## THANK YOU TO OUR SPONSORS





























































































































































































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WANT TO LEARN MORE ABOUT HOW AESTHETIC EVERYTHING®
CAN HELP GROW AND SCALE YOUR PRACTICE?

## **Vanessa Julia**

CEO & Founder

Aesthetic Everything

vanessa@aestheticeverything.com

### **Kim Bello**

National Accounts Director
Assinctic Everything
Cell: 508-728-9365
kimbelloAE@gmail.com

Aesthetic Everything
www.aestheticeverything.com

Assinatic Everything Beauty Expo www.AssinaticEverythingBeautyExpo.com

**Beauty Wire Magazine** www.beautywiremagazine.com



Beverly Hills, CA I August 23 - 25, 2019

## SPONSORSHIP CONTRACT

 APPLICATION and CONTRACT for sponsorship opportunity at AESTHETIC EVERYTHING BEAUTY EXPO. Aesthetic Everything Beauty Expo managed by Aesthetic Everything®LLC to be held in Beverly Hills, CA on August 23 through 25, 2019. Return copy of completed application to Aesthetic Everything<sup>®</sup> LLC. COMPANY NAME (as it should appear in all future Congress material) STREET ADDRESS CITY STATE ZIP CODE TITLE PHONE COMPANY REPRESENTATIVE TO RECEIVE EXHIBIT CORRESPONDANCE AND BULLETINS WEB SITE FAX E-MAIL (See prospectus for inclusions) Platinum Sponsor SUPPORT \$45,000 Silver Sponsor SUPPORT \$25,000 Gold Sponsor SUPPORT \$35,000 **Bronze Sponsor SUPPORT \$15,000 EXTRAS**: Welcome Reception \$20,000 \_\_\_\_ 10. PAYMENT BY CHECK: Coffee Station \$5,000 Check # Friday Make check payable to AESTHETIC EVERYTHING, LLC. Saturday BY CREDIT CARD: Breakfast for faculty \$5,000 Credit Card: Visa ☐ Mastercard ☐ Dollar Amount\$\_\_\_\_\_ Friday \_\_\_\_ Card # Saturday \_\_\_ \_\_\_CVD:\_\_\_\_ Exp. Date:\_\_\_\_ Lunch for faculty \$10,000 Friday \_\_\_\_ Cardholder's Name: \_ Saturday \_\_\_ Card Holder Billing Address: Exclusive Dinner with faculty \$20,000 Thursday \_\_\_\_ Authorized Signature: \_\_ Friday \_\_\_\_\_ Saturday

LANYARDS SUPPORT \$5,000

TOTE BAGS SUPPORT \$10,000

Workshop session (extra) \$5,000 includes audio visual support



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## **EXHIBIT SPACE CONTRACT**

2. APPLICATION and CONTRACT for exhibit space at AESTHETIC EVERYTHING BEAUTY EXPO. Aesthetic Everything Beauty Expo managed by Aesthetic Everything® LLC to be held in Beverly Hills, CA on August 23 through 25, 2019. Return copy of completed application to Aesthetic Everything® LLC. COMPANY NAME (as it should appear in all future Congress material) STREET ADDRESS CITY STATE ZIP CODE TITLE PHONE COMPANY REPRESENTATIVE TO RECEIVE **EXHIBIT CORRESPONDANCE AND BULLETINS** FAX E-MAIL **WEB SITE** 5. PAYMENT 3. PRICE OF BOOTHS EXTRA EXHIBOR BADGES **PAYMENT BY CHECK: GRAND TOTAL** Check # \_\_ Make check payable to AESTHETIC EVERYTHING, LLC. 4. PAYMENT SCHEDULE Full payment is required upon return of this application. **PAYMENT BY CREDIT CARD:** ☐ Mastercard ☐ Dollar Amount \$\_\_\_\_\_ Credit Card: Visa Card # \_\_\_\_\_ CVD: Exp. Date:\_\_\_ Cardholder's Name: \_ Card Holder Billing Address: Authorized Signature: \_

By signing the exhibitor acknowledges having read and agreed the Terms & Conditions on the reverse side of this Contract. Exhibitors understand that this application will become a binding contract upon acceptance by Aesthetic Everything®. Any changes to the information on this application must be provided to Aesthetic Everything® in writing.

Application's Authorized Signature	Title	Date

#### 1. Contract

This application properly executed by Applicant (Exhibitor) shall upon written acceptance by Aesthetic Everything® constitute a valid and binding contract. Aesthetic Everything® reserves the right to render all interpretations and to establish further regulations as may be deemed necessary for the general success of the exhibition. It is further agreed that the conditions, rules and regulations as herein stated and as outlined in the Exhibitor's Service Manual are made a part hereof as though fully incorporated herein, and that the said Exhibitor agrees to be bound by each and every one thereof.

#### 2. Use of Space

Aesthetic Everything® reserves the right to decline, prohibit or expel any exhibit which in its judgment, is out of keeping with the character of the exhibition this reservation being all inclusive as to persons, things, printed matter, product, conduct, sound level, etc.

Distribution of advertising material and exhibitor solicitations of any sort shall be restricted to the Exhibitor's booth. Exhibitor's exhibit or product may not extend beyond the limits of the Exhibitor's booth. Exhibitor shall so arrange his exhibit so as not to obscure or prejudice adjacent Exhibitors in the opinion of Exhibition management. No Exhibitor shall assign or sublet any part of his assigned space without the consent of Aesthetic Everything® in writing. Any space not occupied by the time set for completion of installation of displays will be reassigned at the discretion of the show management. Deposit will be forfeited unless special arrangements have been approved by management. Exhibitor will keep his exhibit open and staffed at all times during the show hours.

BOOTHS - Standard booth equipment (back and side walls, identification sign, two chairs, and one draped table) is provided by Aesthetic Everything® without cost to the Exhibitor. If an Exhibitor plans to install a completely constructed display of such character that the Exhibitor will not require or desire the use of standard booth equipment, no part thereof shall project as to obstruct the view of adjacent booths. No display nor its contents may exceed a height of 8' nor may the sidewalls be higher than 4' within a distance halfway between the backwall and aisle. Raw wood, cardboard or similar material for wings to booths must be covered or painted if they are visible in adjacent booths.

Failure to comply with the rules and regulations of this contract and as stated in the Exhibitor's Service Manual will result in the alteration or removal of the booth at the Exhibitor's expense. Rental fees for services and exhibit space are not refundable.

Exhibitors shall be bound by all pertinent laws, codes and regulations of municipal or other authorities having jurisdiction over the exhibit facility or the conducting of said exhibit, together with the rules and regulations of the owners and/or operators of the facility in which the exhibition is held.

#### 3. Cancellation

REFUND POLICY - No Refunds.

It is agreed that if the Exhibitor fails to comply in any respect with the terms of the agreement, then Aesthetic Everything® shall have the right without notice to the Exhibitor to sell or offer for sale the exhibit space covered by this contract, said Exhibitor to be liable for any deficiency loss or damage the Exhibitor agress to pay the exhibition upon demand together with reasonable expenses and costs incurred by reasonthereof.

It is further agreed that actual occupation of the exhibit space by an exhibit is of the essence thereof, and that should the exhibition be unable to affect the sale of the space as herein provided, the exhibition is then expressly authorized to occupy or cause sold space to be occupied in such manner as it may deem in the best interest of the exhibition without any rebate or allowance whatsoever to the Exhibitor and without in any way releasing said Exhibitor from any liability hereunder, and said Exhibitor expressly agrees to pay the exhibition the full sum as herein set forth.

Aesthetic Everything® will not be liable for the fulfillment of this contract as to the delivery of exhibit space if nondelivery is due to any of the following causes. By reason of the facility being damaged or destroyed by fire, act of God, public enemy, war of insurrections, strikes, the authority of the law, postponement or cancellation of the exposition, or for any cause beyond their control. It will however, in the event of its not being able to hold an exhibit for any of the above named reasons reimburse Exhibitor on a prorated basis on any amount paid in, less any and all legitimate expenses incurred such as but not limited to rent, advertising, salaries, operating costs, etc.

All Exhibitors must have current account balances and maintain such account current thirty (30) days prior to the opening date of the show for advertising, products, or any other product or service previously provided by Aesthetic Everything®. Failure to bring or maintain any account current as such time will result in cancellation of this contract. No refunds will be made as a result of cancellation for this reason nor will such funds be applied against said past due balances, said funds being forfeited.

#### 4. Insurance

Exhibitors must carry worker's compensation, comprehensive general liability including products and completed operations, independent contractors, personal injury, and blanket contractual liability. These coverages must be evidenced by a Certificate of Insurance with a 30-day notice of cancellation provision to the holder and supplied to and naming Aesthetic Everything® as additional insured at least 30 days before the proposed exhibit date. It is strongly recommended that Exhibitors also carry insurance to cover loss of or damage to their exhibits or other personal property while such property is located at or is in transit to or from the exhibition site. While the exhibition provides security guards, this is solely as an accommodation to Exhibitors, and Aesthetic Everything® assume no responsibility for any loss, damage or injury to any property of the Exhibitor or to any of its officers, agents, employees or contractors, whether attributable to accident, fire, theft, or any other cause whatsoever. The Exhibitor expressly agrees to save and hold harmless Aesthetic Everything® its management, agents, and employees from any and all claims, liabilities and losses for injuries to persons (including death) or damage to property arising in connection with Exhibitor's use of the exhibit space, except such losses as may be the result of the sole negligence of the Aesthetic Everything Beauty Expo.

#### Available Services

On behalf of the Exhibitors, Aesthetic Everything Beauty Expo has designated official Exhibition contractors to provide the following: drayage, cartage, furniture, booth and floor decorations, signs, photographs, telephone services, etc. Services of electricians, plumbers, carpenters and other labor will be available and charged for at the then prevailing rates. Contractors and rates will be listed in the Exhibitor Service Manual to be issued separately.

Aesthetic Everything Beauty Expo assumes no responsibility or liability for any of the services performed or materials delivered by the foregoing persons, parties and organizations. Arrangements for these services and payments are to be made between Exhibitors and official Exhibition contractors. Rules and regulations for union labor are made by the local unions and these regulations may be changed at any time. When union labor is required because of building or contractor requirements, the Exhibitor agrees to comply with the regulations.

#### 6. Protection of Facilities

Nothing shall be posted on, or tacked, nailed, screwed, or otherwise attached to the columns, walls, floors, or other parts of the convention hall exhibit area without permission from the proper building authority. Fluids, caustic or staining, must not be used where they may damage floor coverings. Packing, unpacking and assembly of exhibits shall be done only in designated areas and in conformity with the directions of the Exhibits Manager, the convention hall manager or their assistants.

#### 7. Installation and Dismantling

The specific requirements as to time for installation and dismantling of exhibits shall be set forth in the Exhibitor Service Manual supplied to each Exhibitor for the particular exhibition. Such requirements shall be binding upon the Exhibitor as though fully set forth herein.

#### 8. Liability

Exhibitor shall be fully responsible to pay for any and all damages to property, its owners or managers which results from any act or omission of exhibitor. Exhibitor agrees to defend, indemnify and hold harmless owners, managers, officers or directors, agents, employees, subsidiaries and affiliates, from any damages or charges resulting from exhibitor's use of the property. Exhibitor's liability shall include a losses, costs, damages, or expenses arising from or out of or by reason of any accident or bodily injury or other occurrences to any person or persons, including the exhibitor, its agents, employees, and business invitees which arise from or out of the exhibitor's occupancy and use of the exhibition premises or any part thereof.



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# PRINTED & DIGITAL SHOW PROGRAM ADVERTISING CONTRACT

The Official Program of Aesthetic Everything Beauty Expo will be distributed digitally during the months of June through July and will be promoted through our e-database of 500,000 leads.

Trim Size 16.75" X 10. Bleed Size 17.25" X 1		Full Page Color \$ 2600.00  Trim Size 8.375" X 10.875"  Bleed Size 8.875" X 11.375"	Trim Size 8	<b>B&amp;W \$ 2000.00</b> .375" X 10.875" 8.875" X 11.375"	
PAYMENT TO AESTH Contract must be return		with FULL PAYMENT OF THE AD			
Check #	( Make check paya	ble to Aesthetic Everything, LLC.) Cre	ditCard: Visa □ Mas	stercard □	
Dollar Amount \$	Card #	Exp. [	Date: CV	D:	
		Authorized Signature:			
		hetic Everything® is here by authoriz auty Expo, Beverly Hills, CA, Augu			
he official program of Ae Please include your bo	oths numbers on artw	vork.			
the official program of Ae *Please include your bo M NAME:	oths numbers on artw				

SIGNATURE:

DATE:

**POSITION:**