

# AOT Product News

## AOT News:

24 August 2018

The 2019/20 tariff is now available online. Just a reminder that any additions or amendments to the tariff, including special offers, can be found on the Tariff Update Chart and Bonus Offer Chart located on the online tariff.

### Australia:

#### Updates

- Cambridge Hotel Sydney – Closure Update
- Emeraldene Inn, Hervey Bay – Breakfast
- Grange Bellinzona, Hepburn Springs – Hotel Name Change
- Chateau Elan Hunter Valley - Room Name Changes

#### Refurbishments

- Mantra Coolangatta, QLD – Pool Refurbishment Update
- Mantra 2 Bond Street, Sydney – Refurbishment
- Nomads Cairns – Refurbishment Closure

#### Specials

- Travelodge Hotel Hobart – Stay/Pay

#### Destination Feature – Margaret River, WA

***Pullman Bunker Bay Resort Margaret River & Nullarbor Traveller Pty Ltd***

### New Zealand:

#### Updates

- Hotel Grand Windsor, Auckland – High Tea
- Ounuwahao House, Bay of Islands – Property Closure
- Rainbow Springs, Rotorua – Park and Big Splash Closure

#### Destination Feature – Waitomo

***Black Water Rafting***

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### Cambridge Hotel Sydney – Closure Update

*From Subhuj Pradhan, Assistant General Manager:*

Further to our Product Newsletter on 22 June 2018;

The property will now close 01 July 2019 (was 01 August 2019) for redevelopment.



### Emeraldene Inn, Hervey Bay - Breakfast

*From Rob Lennon, Owner:*

An “In-Room Continental Breakfast” option will soon be available to book.

All guests that leave prior to 7am for a Fraser Island or Lady Elliot Island tour will now have the option to book Continental Breakfast, which will be placed in their rooms the night prior. There are a number of wrapped and transportable inclusions which they can take with them on their tours.

Continental Breakfast includes – cereal and milk, juices, muffin, toast and jams, cheese, eggs (egg cooker supplied), yoghurt and fruit, (Nespresso coffee machines and pods already in-room).

Rates are currently being loaded and rates will be available on the online tariff shortly.



### Grange Bellinzona, Hepburn Springs – Hotel Name Change

*From Elissa Hayes, Marketing Manager:*

Effective immediately, the property is no longer part of the Grange Group of Event Retreats.

It is now managed by Prestige Retreats and has been renamed Bellinzona Resort, Cellar Door & Dining.

### Chateau Elan Hunter Valley - Room Name Changes

*From Tara Papacostas, Assistant Revenue Manager:*

Effective 01 April 2019, the room names will change as follows:

**Currently:** 1 Bedroom Villa

**Will be:** 1 Bedroom Apartment

**Currently:** King Room

**Will be:** Villa Studio



### Mantra Coolangatta, QLD – Pool Refurbishment Update

*From Tina Strazdins, Sales – Mantra Group:*

Further to our Product Newsletter on 15 June;

There has been a delay to the pool refurbishment, which is now expected to be completed by 23<sup>rd</sup> August 2018 (previously-17 August 2018).

## Mantra 2 Bond Street, Sydney – Refurbishment

*From Tina Strazdins, Sales – Mantra Group:*

Effective immediately, a refurbishment has commenced on the guest rooms which is expected to be completed by 31 August 2018.

The works involve painting, drilling and hammering in the bathrooms. Guests will be accommodated away from the works where possible.

The works will take place from Monday to Sunday between 9:00am and 6:00pm.

## Nomads Cairns – Refurbishment Closure

*From Tom Cooney, Nomads Cairns:*

Effective immediately, the property has closed for a full refurbishment.

The property is expected to re-open 01 November 2018.



## Travelodge Hotel Hobart – Stay/Pay

Stay 3 nights and receive the 4th night free (maximum 2 free nights).

Conditions:

- Valid New bookings only
- Offer not combinable
- Option Codes: RMG - Guest Room
- Black-out Dates: N/A

Validity:

- Sale: 24AUG18 to 30SEP19
- Travel: 01APR19 to 30SEP19



## Destination Feature - Australia

### Margaret River, WA

Margaret River is a small town 3 hours' drive south from Perth in WA. It is known for its craft breweries, boutiques and surrounding wineries. Beaches and surf breaks line the nearby coast with whales migrating from June to November. The Cape to Cape Track stretches between 2 lighthouses (north and south of the town), fringes the limestone caves and sea cliffs of Leeuwin-Naturaliste National Park.



### ***Pullman Bunker Bay Resort Margaret River***

This 5 star resort is nestled on the stunning, secluded north-facing beach of Bunker Bay in the world renowned Margaret River Wine Region.

Located just 3 hours' drive south of Perth, this stunning resort is situated in a region of distinct natural beauty, bordering Cape Naturaliste National Park. It has absolute beachfront location with boardwalk access to the beautiful waters of Bunker Bay. The resort features 150 luxuriously appointed Studio, 1 or 2 Bedroom Villas. Each villa features lake or garden views, an outdoor courtyard or deck, boardwalk access to the beach, a kitchen or kitchenette, a flat screen TV and DVD player, and an iPod docking station.



Amenities on site include the award-winning Other Side of the Moon' restaurant offering style and ambience, alfresco dining and a cosy bar with a central wine feature, 25m wet edged heated swimming pool, gymnasium, tennis courts and The Spa at Bunker Bay' - the perfect place to revitalise your body with the very latest in massage tables, showers and spa baths, all yours to enjoy with a choice of 6 personalised massages and 3 signature treatments.

Rates can be found on the online tariff.



### ***Nullarbor Traveller Pty Ltd***

Nullarbor Traveller, part of the Australian Wildlife Adventures, has announced the launch of two new tours which will commence operating in September 2018.

The **3 Day Margaret River Beyond Accommodated Adventure Tour** is an all-inclusive tour from Perth that gives guests a taste of what the South West of Western Australia has on offer. Experience the pristine wilderness of the region, sample delicious local produce and engage in one of Australia's best indigenous cultural experiences. Enjoy Margaret River from a different perspective on a two-hour canoe experience along the river. Walk among the colossal Red Tingle trees in Walpole, relax and swim at Greens Pool and visit the rugged coastline of Albany.



On the **6 Day Esperance, Margaret River & Albany Accommodated Adventure Tour**, experience the region's extraordinary natural beauty and extreme diversity. Connect with nature and discover the areas highlights as well as some hidden gems with Nullarbor Traveller's expert local guide. Walk among colossal ancient forests in the Valley of the Giants, swim in the white sandy beaches of Cape Le Grand National Park, engage in one of Australia's best indigenous cultural experiences, marvel at the weird and wonderful Wave Rock and taste your way around the world-renowned Margaret River region. Featuring nature, wildlife, food and wine, hiking and culture, this tour truly showcases the best of the south west at a relaxed pace. Both tours depart on select Sundays.



Rates will be available on the tariff soon.

### Hotel Grand Windsor, Auckland – High Tea

*From Sarah Mihaljevich, CPG Group Business Development Manager:*

Hotel Grand Windsor is delighted to introduce their new High Tea service at Cooke's Restaurant, which is available daily from 12:30pm to 3:30pm and can take groups of up to 40 people.

The Cooke's signature high tea called Vari-tea, combines the classic English pursuits of afternoon tea, cakes & charming piece of history. The food is served on granite slates rather than a round tier, with food such as delicate canapes of house cured salmon, dill in a pastry cone, crisp fried arancini with aioli, sweet treats such as geranium truffle pop tarts, mini lemon curd tartlets, and black forest verrine.



Taking its cues from its heritage of vari-tea, Cooke's brings its classics back of buttermilk scones with strawberry & rose preserve, dainties such as elderflower profiterole, marzipan cupcake with citrus sour cream, sandwiches of chicken & walnut, ham & cheese, classic egg mayo.

Putting the 'Tea' in the afternoon, for its brews, select from fifteen selections of loose leaf teas ranging from black, white, fruit teas, caffeine free, herbal & tisanes. Add the deliciously decadent Mum m cordon bleu rouge Champagne or Huia blanc de blanc sparkling wine to add a bit of sparkle to the afternoon tea.

This new option will be available on our online tariff shortly.

### Ounuwhao House, Bay of Islands – Property Closure

*From AOT NZ, Product Team:*

Unfortunately last week, AOT NZ was advised from a fellow B&B Association member that the owner of Ounuwhao House Marilyn has passed away. The property is now closed in our system and all forward bookings have been relocated.

Agents with affected bookings have been advised.

### Rainbow Springs, Rotorua – Park and Big Splash Closure

*From Nikita Chansin, Ngai Tahu Tourism International Sales Support:*

Ngai Tahu Tourism advised that Rainbow Springs Park will be closed on **28 and 29 August 2018** due to essential arborist work.

The Big Splash Ride will also be closed for 3 weeks for annual maintenance. This year, as well as performing all the necessary check and updates, they are going to be upgrading and redeveloping the experience. The enhanced experience will take visitors on a river journey of New Zealand's history, searching for native wildlife with a thrilling finish down a waterfall.



- The Big Splash will be closed from **27 August – 16 September 2018**
- From **17 September 2018** the upgraded Big Splash will reopen.

## Destination Feature – New Zealand

### Waitomo

More than 30 million years ago, the legend of Waitomo Caves began with the creation of limestone at the bottom of the ocean. Now these limestone formations stand as one of New Zealand's most inspiring natural wonders and a must-see destination.

The Waitomo region is home to unforgettable sightseeing attractions. Discover magical glowworms by boat in the world famous Waitomo Glowworm Caves.

Combine your experience with Ruakuri Cave; see glowworms up close and descend a spectacular spiral entrance. In Aranui Cave be mesmerised by ornate cave decorations. For NZ rafting adventure, get your blood pumping with The Legendary Black Water Rafting Co.

There is as much to see and experience above ground as there is below. Enjoy nice cafes and walks as well as natural wonders such as the beautiful Marokopa Falls and limestone Mangapohue Bridge. A walkway beginning near the Waitomo Museum of Caves leads through farmland where you'll see fascinating rock forms and strange fluted outcrops.



### *Black Water Rafting*

The Legendary Black Water Rafting Company is New Zealand's first black water cave rafting adventure operator. They've been sharing thrills and excitement since 1987, and have experienced guides who will take clients safely through the stunning underworld of Ruakuri Cave.

With exhilarating caving & rafting tours, namely Black Labyrinth, Black Abyss and the Black Odyssey to choose from, there is something to suit all adventurous spirits. Each Waitomo Caves Black Water Rafting expedition includes around 6-12 people guided by expert guides who will support and encourage clients through the whole breathtaking caving tour.



**Black Labyrinth** – This is the original Waitomo subterranean adventure that will have you climbing, black water tubing, and leaping through Ruakuri Cave.

Over three hours you'll take leaps of faith over cascading waterfalls and float serenely down an underground river as you enjoy the glow worm show on the vaulted limestone galleries up above.

The journey concludes when you emerge into the sunlight of the Waitomo forest.

**Black Abyss** – Black Abyss is the ultimate Waitomo adventure and is the caving tour of choice for natural born adrenaline junkies everywhere.

Descend into the seemingly bottomless black depths of the glow worm studded Ruakuri Cave. This five hour expedition combines abseiling the 35 metre tomo (cave), climbing, whizzing down a flying fox and cave tubing underneath glow worms into one unforgettable journey.

At every stage you're accompanied and supported by experienced caving guides from The Legendary Black Water Rafting Co. who know and love this totally unique and mind-blowing environment.



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If you have any queries on the features above, please contact AOT's Product Departments.

AOT Inbound - [product@aot.com.au](mailto:product@aot.com.au)

AOT New Zealand & South Pacific - [NZproduct@aot.co.nz](mailto:NZproduct@aot.co.nz)

Experience Tours Australia - [product@experiencetours.com.au](mailto:product@experiencetours.com.au)

[www.aotonline.net](http://www.aotonline.net)

[www.etaonline.com.au](http://www.etaonline.com.au)

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