

AOT Product News

AOT News:

27 July 2018

The 2019/20 tariff link is now available to access online for both Australia and New Zealand. Rates are being loaded daily; please check the tariff update chart for a summary of what has been added.

Please remember to change the parameters to 19/20 dates in the Search Panel to pick up 19/20 rates.

Australia:

2019/20 Updates

- Kingfisher Bay Resort, Fraser Island QLD

Updates

- Emirates One & Only Wolgan Valley, NSW
- Hayman Island Resort, QLD

Refurbishments

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- Shangri-La Hotel The Cairns – Refurbishment
- Paradise on the Beach ,Northern Beaches QLD – Refurbishment

Specials Events

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Hilton Surfers Paradise Residences & Southern Cross 4WD Tours

New Zealand:

Updates

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- Sudima Hotels & Resorts – New Addition in Auckland
- Explore, Bay of Islands – Swim with the Dolphins Cruise/Dolphin Encounter Tour Name Change
- Avis Budget Group – Additional Driver Policy
- Kaikoura SH1 – 3 Days Road Closure

Destination Feature – Abel Tasman National Park

Awaroa Lodge

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2019/20 UPDATES - AUSTRALIA



Kingfisher Bay Resort, Fraser Island QLD

From Inbound Product:

Kingfisher Bay Resort has advised that the following changes have been made for the 2019/20 contracting year:

- During peak periods, a 3 night minimum stay applies to all bookings including packages.
- The King Bay View and King Bay View Resort Hotel Spa Rooms are now available to book as room only options.
- Villas no longer receive daily servicing. Servicing can be arranged during the stay for an additional fee.
- Cool Dingo Tour packages depart from Hervey Bay and Rainbow Beach only. Guests travelling from Brisbane or the Gold Coast can add coach transfers with pre and/or post nights.
- The Fraser Island Adventure package now has the option of a personalised tour instead of the seat in coach Beauty Spots Tour, with a room upgrade option as well. This package is called the Fraser Personalised Adventure Package.



PRODUCT NEWS – AUSTRALIA



Emirates One & Only Wolgan Valley, NSW – Update

From AOT Inbound Product:

Effective immediately, Emirates One & Only Wolgan Valley has advised that the peak period cancellation policy changed as follows:

Was: 22DEC18-05JAN19 - No refund for bookings cancelled within 90 days prior to travel or in the event of a no show or early departure.

Now: 22DEC18-05JAN19 - 1 night non-refundable deposit is required at time of booking confirmation. No refund if booking is cancelled within 90 days prior to travel or in the event of a no show or early departure.

Hayman Island Resort, QLD –Update

From General Manager:

Intercontinental Hotels Group has advised that they have signed an agreement to manage Hayman Island Resort. The resort will officially be rebranded as InterContinental Hayman Island Resort. Pre-sale dates and the opening date for InterContinental Hayman Island Resort will be advised once confirmed.



Seashells Scarborough, Perth WA – Refurbishment

From General Manager:

Effective immediately, Seashells Scarborough has commenced external painting works of the building where the Sandcastles Three Bedroom Apartments are located. Works are expected to be completed by 10 September 2018.

During this time, contractors will be high-pressure cleaning the building exterior, with scaffolding in place on the back and sides of the building to allow access. A scissor lift will be used to access the balconies from the front of the building.

Works will take place Monday to Friday between 8:00am and 4:00pm.

Shangri-La Hotel the Marina, Cairns QLD – Refurbishment

From Kim Blain, Sales Manager:

Effective 20 August 2018, refurbishment of the North Bar and Kitchen which is expected to be completed by 30 November 2018.

The work will involve light machinery including electric drills, saws and jack drills. The restaurant, bar and garden area will be closed during this time and hoarding will be in place to seal off the area and minimise guest disturbance. Food and beverage service will operate from the Terrace Room on Level One.



Works will take place daily between 8:30am and 4:30pm.

Paradise on the Beach, Northern Beaches QLD – Refurbishment

From Nicola, Manager:

Effective 29 January 2019 refurbishment works to the swimming pool will commence which is expected to be completed by 28 February 2018.

The pool tiles will be replaced and a hand rail into the pool will be added. Guests will have access to the swimming pool at Peppers Beach Club Palm Cove, located next door.

Works will involve jackhammering and drilling. The pool and spa area will be closed during this time and hoarding will be in place. Works will take place Monday to Saturday between 8:00am and 5:00pm.



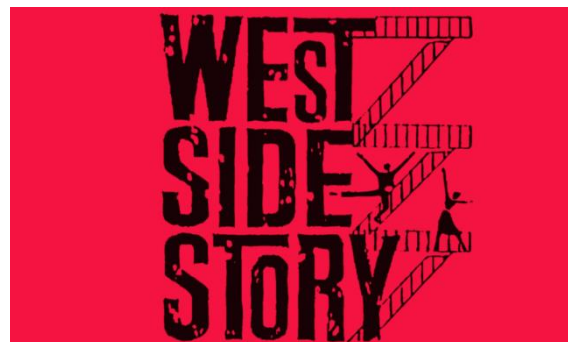
Opera Australia – Sydney NSW

****22 March 2019 – 21 April 2019****

From Inbound Product:

For the first time, the sounds of Broadway will ring out across Sydney when West Side Story takes to the iconic floating stage at Handa Opera on Sydney Harbour. Encounter the wildness of youth and ecstasy of love as this modern day Romeo and Juliet unfolds under the starlit city skyline. Featuring classic Broadway hits including 'Somewhere', 'Maria', 'Something's Coming' and 'Tonight', this all singing, all-dancing cast takes on Leonard Bernstein's brilliant score and Jerome Robbins' original electrifying choreography.

Tickets go on sale on 27 August 2018.



Destination Feature - Australia

Surfers Paradise, QLD

Surfers Paradise is a seaside resort on Queensland's Gold Coast in eastern Australia. It's known for its high-rise skyline and Surfers Paradise Beach, which hosts a popular market several evenings a week. Along Cavill Avenue are shops, cafes and lively nightclubs. The towering Q1 building, with its SkyPoint observation deck, offers panoramic ocean and city views. Surfers Paradise offers the perfect mix of city and beach lifestyle set amidst a beautiful and fast developing skyline and expansive stretch of coast.



Hilton Surfers Paradise Residences

Hilton Surfers Paradise Residences is a five star hotel positioned between Orchid Avenue and Surfers Paradise Boulevard, next to the Cavill Mall and a short walk from the beach front Esplanade. The central location puts all of Surfers Paradise's attractions at your fingertips, from the stunning 42 kilometre stretch of beach to the famous theme parks and restaurant precincts.



Hilton Surfers Paradise is the first Hilton hotel in Australia to offer 220 spacious one, two, three and four bedroom Residences. All rooms offer a range of spectacular views of the beach, cityscape and magnificent Gold Coast Hinterland. All apartments at Hilton Residences Surfers Paradise contain full kitchen and laundry facilities. The floor-to-ceiling windows provide views of the ocean, city or Gold Coast hinterland.

The added benefit of the spectacular Residences is that they also include access to Hilton's five star services and facilities such as In Room Dining, valet parking, mini bar, 24 hour reception and daily housekeeping.

Hilton Surfers Paradise Residences' in-house restaurant, Catch Restaurant, is a popular place to enjoy a meal. Breakfast is available each morning and can be savoured in the comfort of the apartments. Guests can also enjoy a relaxing cocktail at FIX Bar.

Highlights at this family-friendly hotel include 3 outdoor swimming pools, 2 bars and a full-service spa. Rates can be found on the online tariff.



Southern Cross 4WD Tours

This small family company is owned by locals that grew up living near the areas that are visited on tour. Being involved in four-wheel driving at a personal level, you can be assured of their knowledge and safety in all aspects of their tours.

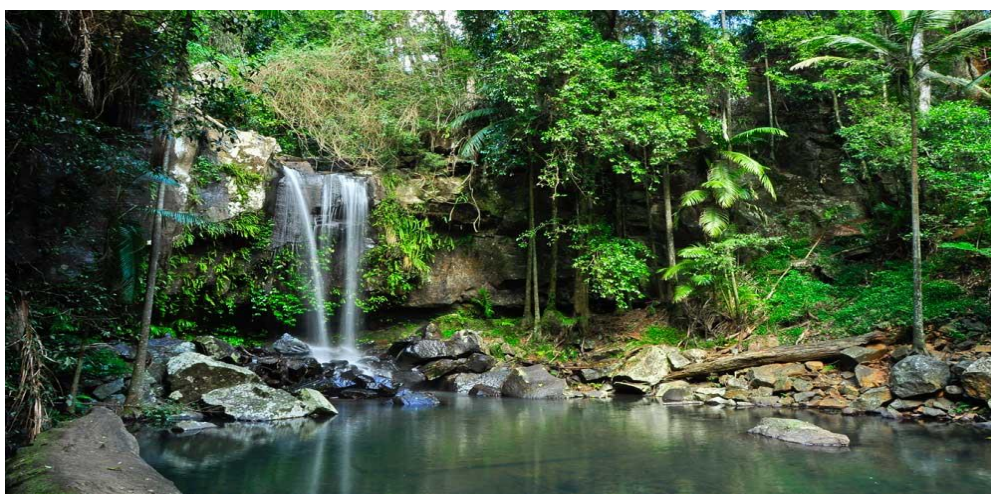
Explore Natural Bridge waterfall with the **Half Day Springbrook & Natural Bridge Tour**. A Southern Cross 4WD Tours vehicle will pick you up at 12.00pm from your accommodation to commence the tour.

From inside the cave see water cascading through the roof of the basalt cave, which has been formed over millions of years.

During the tour, commentary on the area and wildlife is provided along with great scenery of the Numinbah valley. Take in the views of Twin Falls and Rainbow Falls from Canyon Lookout, Purlingbrook Falls and Best of All Lookout.

Afternoon tea is included. Tour concludes at approximately 5:30pm, at which time hotel drop offs will commence.

Rates can be found on the online tariff.



PRODUCT NEWS – NEW ZEALAND



Novotel Hamilton Tainui – Bathroom Refurbishment Complete

From ACCOR, Sales Team:

Further to our update of 16 June 2017, Novotel Tainui Hamilton has completed a refurbishment of all its bathrooms. The complete renovation includes the addition of dual shower heads (with one rain shower) and an emphasis on space and lighting in all 177 rooms.



Sudima Hotels & Resorts – New Addition in Auckland

From Michel Adolphe, Director of Sales & Marketing:

Sudima Hotels has advised that they intend to build a new 4.5 star hotel in the heart of Auckland's hospitality and events precinct, opposite the anticipated New Zealand International Convention Centre. The new hotel on the corner of Nelson and Wellesley Streets will boast 180 to 200 rooms (pending final design), a gym, rooftop bar and a separate restaurant and bar. The hotel is scheduled for opening in the summer of 2019/2020.

The new Auckland CBD hotel is Sudima Hotel's seventh investment in New Zealand hotels, adding to the hotel brand's nationwide presence with properties at Auckland Airport, Hamilton, Rotorua, and Christchurch Airport.



Explore, Bay of Islands – Swim with the Dolphins Cruise/Dolphin Encounter Tour Name Change

From Bruce Gentry, Sales Manager, Explore Group:

Effective immediately, Explore has advised of a tour name change as follows:

Was: Swim with the Dolphins Cruise/Dolphin Encounter

Now: Swim with the Dolphins Cruise/Dolphin Discovery



Avis Budget Group – Additional Driver Policy

From Kenneth Wong, Sales Manager Leisure NZ, Avis Budget Group:

In our 05 July 2018 newsletter we advised that Avis Budget Group were introducing some changes to the existing Additional Driver Policy (see below)

Bookings made from 01 July 2018 will now incur an Additional Driver fee, where an additional driver is added to any rental taking place in Australia or New Zealand.



Avis Budget Group has now advised that they are applying an exemption for AOT bookings and the above no longer applies.

All current and future bookings travelling prior to 31 March 2019 will be exempt from the additional driver fee.

Kaikoura SH1 – 3 Days Road Closure

From NZ Transport Agency:

SH1 road will be closed for three days from **Monday 6 August to Wednesday 8 August 2018**. The purpose of the closure is to stabilise a rock face north of Kaikōura at Ōhau Point.

The road between Clarence and Mangamaunu will be closed each day from **8am to 4pm**. During this time any people travelling between Picton and Christchurch will need to take the Lewis Pass/ Murchison route.

Destination Feature – New Zealand

Abel Tasman National Park

Abel Tasman National Park is New Zealand's smallest national park- but it's perfectly formed for relaxation and adventure.

A coastal paradise that you can walk through or explore by cruise boat, sailing catamaran, water taxi or sea kayak, visitors love the way the Abel Tasman National Park mixes physical exertion with beach life. Bursts of hiking or paddling are punctuated by sun bathing, swimming and sedate snorkelling.

Here, inviting sandy beaches fill the spaces between trees and tide line. Crystal clear streams tumble down mossy valleys to join the ocean. Granite and marble formations fringe the headlands, which are cloaked in regenerating native forest.



Awaroa Lodge

Awaroa Lodge is located in the Abel Tasman National Park, New Zealand's smallest and most visited National Park at the top of the South Island. Surrounded by pristine waterways and native forest, the Lodge has been constructed to make the most of its secluded location which is not accessible by road.



Choose from charming accommodation options; Standard and Standard Plus Rooms are classic Awaroa Lodge rooms nestled among trees. Standard Rooms have a king-sized bed (some split in twin), accommodating up to two people. Standard Plus Rooms are slightly larger and can accommodate up to 3 people

The Family Rooms are spacious with a rustic charm. These rooms are built from natural materials in an open-plan design with a mezzanine level. With a dining table and large bathroom, plus queen and single beds in various configurations, the rooms are suitable for a family of up to 6 people.



The Superior Suites are architecturally designed with comfort and style in mind. These rooms are as close to nature as you can get and still have all the comforts of home – a private outdoor deck overlooking the native bush or wetland area, with a king size bed or twin singles and a fold out sofa. Superior Suites accommodate up to three people.

Arriving at the Lodge is part of the experience and guests may choose to arrive on foot, via a scenic water taxi or take in a birds eye view from the air.

Arrive on foot:

It is possible to walk to the Lodge via the Abel Tasman Coastal Track - note that it is a 3-4 day walk from Marahau and guests will need to consider having their luggage transported.

Arrive By Boat

The access ramp at the beach at Awaroa Lodge makes getting on and off the beach hassle free. The lodge has a 4WD buggy which can assist with transporting luggage up to the lodge. Operators who can provide scheduled and chartered transfers:

- - **Abel Tasman Sea Shuttle**
- - **Abel Tasman Aqua Taxi**
- - **Abel Tasman Sailing Adventures**

To make the water transfer a full day experience in the Park why not try a Sail & Cruise option; a one way transfer which can be done inwards or outwards from Awaroa Lodge.

Arrive by Air:

The Lodge has access to a helicopter landing pad and airstrip both a very short walk to the Lodge. Operator for helicopter transfers:

- **Tasman Helicopters**



If you have any queries on the features above, please contact AOT's Product Departments.

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