

AOT Product News

AOT News:

31 August 2018

The 2019/20 tariff link is now available to access online for both Australia and New Zealand. Rates are being loaded daily; please check the Tariff Update Chart for a summary of what has been added and this is located on the online tariff. Any additions or amendments to the tariff, including special offers, can also be found on the Tariff Update Chart and Bonus Offer Chart.

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PRODUCT NEWS – AUSTRALIA



Riley – Room Update

From Sara Coughlan, Account Director, Leisure:

Riley, a Crystalbrook Collection Resort, will open and welcome guests from 06 November 2018. However, the tower featuring the **Panoramic Sea Rooms** only will open on 20 December 2018.



Undara Experience – Closure for Green Season

From Kane Bassett, General Manager:

Effective 14 November 2018, Undara Experience has advised that the accommodation will close for the green (wet) season and will re-open on 14 March 2019.



Cape Tribulation Beach House, QLD – Temporary Closure

From Natalie Pringle, Assistant Manager:

Effective 25 January 2019, Cape Tribulation Beach House will close for renovations and re-open on 25 March 2019.



Heron Island, QLD – Refurbishments

From Karen Sweeney, Sales Manager:

Effective immediately, minor refurbishment works will be carried out to the resort including painting, new furnishings and lighting, along with a deep clean which is expected to be completed by late October.

The refresh is being managed in blocks. No disruption to guests is expected.



The Reef Retreat, Palm Cove – Refurbishment

From Ros Harries Marketing:

From 03 December 2018, minor repair works will commence on the rooftops of the property which is expected to be completed by 09 December 2018.

Works will take place between 7:30am and 5:00pm. No noise disruption is expected.



Vibe Hotel Sydney – Refurbishment

From Natalie Romaniuk, Sales Coordinator – Leisure Partnerships:

Further to Product Newsletter 02 February 2018:

There has been a delay to the refurbishment works which is now expected to be completed by mid-December 2018 (was mid-September 2018).



Work to the public areas (café, restaurant, lobby and conference space) will commence on 10 September 2018.

Breakfast will continue to be offered on the Ground Floor during this time, with no requirements to utilise a separate space or conference rooms and service times will not change. Lunch and dinner service will not be available during this time however, in-room dining will still be available to guests.

Novotel Cairns Oasis – Stay/Pay

Stay 3 nights and receive the 4th night free (maximum 2 free nights).

Conditions:

- Valid New bookings only
- Offer not combinable
- Option Codes: RMAS, RMAU and RMAV

Validity:

- Sale: 31AUG18 to 31MAR20
- Travel: 01APR19 to 07JUN19, 10JUN19 to 30JUN19, 01NOV19 to 24DEC19, 01JAN20 to 19JAN20, 31JAN20 to 31MAR20

Rates can be found on the online tariff.



Destination Feature - Australia

Launceston, TAS

Launceston is Tasmania's second major city and a vibrant hub for food and wine, culture and nature. One of Australia's oldest cities, Launceston has one of the best-preserved early cityscapes in Australia with its elegant Colonial and Victorian architecture and century-old parks.

Just a short walk from the city centre, Cataract Gorge is a slice of wilderness right in the heart of town and Launceston's star natural attraction. The Gorge has walking tracks, swimming pool, the world's longest single span chairlift, a restaurant, cafe, a suspension bridge and panoramic lookouts with spectacular views. Peacocks and native wildlife add to the experience.

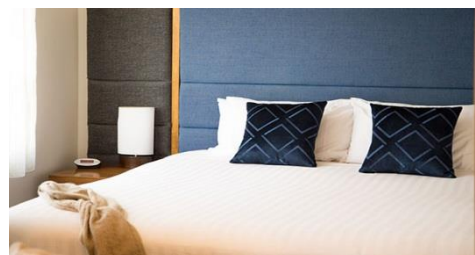


From Launceston, self-drive visitors can follow the Tamar River north through Tasmania's premium wine-growing region, past forested hills and farmland, lavender fields, vineyards, orchards and pretty riverside towns. For those interested in wildlife, nearby Narawntapu National Park provides many opportunities to see Australia's unique animals. The park boasts a rich array of easily observed animals that come out in the evening to graze on the grasslands, including Forester Kangaroos, Bennetts Wallabies and wombats. Listen for the growls and screeches of Tasmanian devils.



The Sebel Launceston

The Sebel Launceston is a 4 star Accor property that is an elegant, boutique hotel offering charming yet contemporary accommodation. All 49 apartments are large and feature separate bedrooms, balconies and luxury amenities, positioning the hotel within the deluxe accommodation category. The hotel's restaurant, Bluestone Bar and Kitchen, is open 7 days for breakfast, lunch and dinner. The hotel is conveniently located in the city centre – 15 minutes' drive from Launceston Airport and within walking distance of a range of restaurants, bars and shops, as well as attractions such as Cataract Gorge, Aurora, James Boags Brewery and Queen Victoria Museum and Art Gallery. Guests are also only a short drive from the spectacular Tamar Valley, its wineries, galleries & wildlife attractions.



Country Club Tasmania

Country Club Tasmania part of the Federal Group is nestled amongst 300 acres of parkland, lakes and rolling paddocks yet only minutes from Launceston CBD. This 4 star property is the perfect platform for guests to explore the Tamar Valley wine region and the rugged beauty of Northern Tasmania. Country Club Tasmania is the premier choice for accommodation, entertainment and dining in Launceston. The property offers a 104 beautifully appointed Manor Suites and Deluxe Rooms. Creature comforts include a mini bar, premium bathroom amenities, complimentary valet parking, daily newspaper, Foxtel, and complimentary high speed Wi-Fi. Resort facilities include Health Club & Indoor swimming pool, 18 Hole Golf course along with a choice of five restaurants & four bars.



Country Club Villa

Within the resort complex is also the Country Club Villas and is the state's premier country retreat on the fringe of Launceston. This 3 star property offers several styles of self-contained accommodation. Choose from 78 one, two and three bedroom villas with an extensive range of facilities onsite including Bolters Grill & Pizzeria, indoor swimming pool, tennis courts, spa and fitness centre. With parking at your door, Country Club Villas are the perfect base for self-drive guests. Rates can be found on the online tariff.

The Great Journeys of New Zealand – Tranzalpine Coach Replacement

From The Great Journeys of New Zealand, Sales Team:

The Great Journeys of New Zealand have advised that a coach replacement service will operate between Arthur's Pass to Greymouth and Vice Versa on **Monday 26th November 2018** due to scheduled maintenance in the Otira Tunnel.

Agents with affected bookings have been advised.



Sudima Hotel Lake Rotorua – Refurbishment Update

From Michel Adolphe, Director of Sales & Marketing Sudima Hotels & Resorts:

As previously advised in our 02 February 2018 newsletter, Sudima Hotel Lake Rotorua is undergoing refurbishment of their economy rooms located in the '100' block of the hotel (The tower located directly above the lobby that holds the Economy Plus and Economy Rooms) as well as upgrading their function rooms.

The complete refurbishment of these rooms is progressing well and is due to be available from early January 2019. These room types will now fall under the "Superior Plus" room category.



The refurbishment of the function rooms is running slightly behind schedule and is due to re-open on the 19th of October 2018.

The below steps that Sudima has taken to minimise disruption remain.

- Work to start daily from 08:00am and be completed by 6:00pm.
- As the accommodation block being renovated is physically apart from other accommodation blocks of the hotel, this will result in minimal impact on guests that might otherwise be expected from a redevelopment of this nature.
- Noise and dust levels are expected to be minimal for the same reason as mentioned above
- Workmen will not be allowed to use any of the hotel's public areas.
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Millennium Hotel Queenstown – Refurbishment

From Millennium & Copthorne Hotels New Zealand Limited, Sales Team:

Millennium Queenstown has advised that new hotel building construction has commenced near the back side and across the road adjacent to Millennium Queenstown. The construction is expected to last for 12 to 18 months.

There may be some noise disturbance during the day, but all rooms and public areas of Millennium Hotel Queenstown are double glazed so there should be only minimal effect if any. Guest rooms that face the construction site have been triple glazed and an acoustic fence has been erected along the hotel's back boundary so there should be minimal effect only, if there is any.



Knapdale Eco Lodge, Gisborne – Property Closure

From Kees Weytmans:

Knapdale Eco Lodge advised that due to health reasons they are temporarily closing the property and will not be accepting new bookings until further notice.

All confirmed bookings will be honoured.

Destination Feature – New Zealand

Wanaka

Located in the stunning Alps of the South Island in New Zealand, visitors from around the world are drawn to the Wanaka region by its outstanding natural beauty. Wanaka's lakes and mountains and proximity to Mt Aspiring National Park make it the ultimate base for outdoor activities. Wanaka has something for everyone. It has over 750km of trails that are made for walking, hiking and mountain biking. For the adventure seekers' there's canyoning, skydiving, via ferrata, off road tours and airborne adventures. Summer is perfect for jet-boating, kayaking, and paddle-boarding and in winter the snow-covered mountains draw skiers and snowboarders from around the globe to three world-class ski fields. Wanaka is not just for the outdoor enthusiasts as there are also a variety of cool shops, inspiring galleries and restaurants.



Located in the beautiful alpine resort of Lake Wanaka, Maple Lodge luxury B&B invites you to experience their 5 Star services just 4km from the town centre. Their purpose built accommodation lodge offers guests the most comfortable beds and elegant en-suite bathrooms in rooms with stunning views of the surrounding mountains.

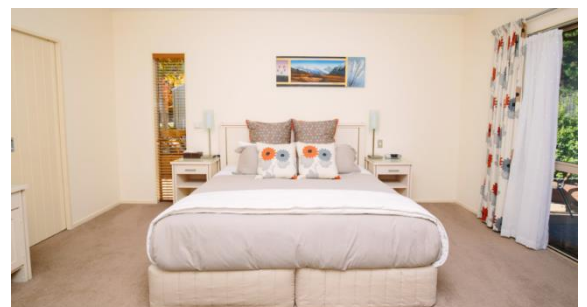
Guests will be able to enjoy the outdoors at Maple Lodge - conveniently located to use local walking and bike tracks, relax in the peace of their expansive gardens, unwind in their outdoor hot tub, or put their feet up by the log fire in winter.



Maple Lodge is owned by the Brock family - as local Southerners, they love to share their knowledge and experiences about the Lake Wanaka and Southern Lakes area to ensure guests' stay at Maple Lodge is truly memorable. The friendly hosts will also get your day kick-started with breakfast from a full menu or continental options.

All seven spacious guest suites at Maple Lodge have en-suites, furnished with king beds and fitted with luxurious linen. Doors opening up to private patios and balconies provide easy access to Maple Lodge's expansive gardens, where guests can relax and enjoy views up to the mountains beyond.

The premium rooms are larger and located on the ground floor, while deluxe suites are located on the ground and upper floors. Guests will be able to enjoy spectacular views toward the Southern Alps, Mt Aspiring National park or over the gardens toward the Pisa Ranges.



If you have any queries on the features above, please contact AOT's Product Departments.

AOT Inbound - product@aot.com.au

AOT New Zealand & South Pacific - NZproduct@aot.co.nz

Experience Tours Australia - product@experiencetours.com.au

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