

# AOT Product News

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## AOT News:

8 June 2018

Monday 11<sup>th</sup> of June is a Public Holiday in Victoria. The AOT Inbound Product department will be closed on this day. The AOT Inbound Reservation team will be operating on skeleton staff.

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## PRODUCT NEWS – AUSTRALIA



### Avis Australia

*From Lara Kelly, Sales Manager – Leisure AU:*

Effective immediately, Avis Australia has advised pricing changes on Avis GPS units when paid for directly at the depot.

Was: AUD10.95 per day/ AUD50.55 per week/ Maximum charge AUD61.55  
Now: AUD12.08 per day/ AUD84.62 per week/ Maximum charge AUD120.89



### Kangaroo Island Sealink & Kangaroo Island Odysseys, Adelaide SA- Transfer Update

*From Richard Doyle, General Manager:*

Further to our Product Newsletter last week on 1<sup>st</sup> of June 2018;

There has been an additional change to hotel pickups on the coach transfers to meet the Sealink ferry. Kangaroo Island Sealink will no longer be able to pick up guests at the Pullman Adelaide due to roadwork's taking place until 31 July 2018.

Guests staying at the Majestic Roof Garden, Mantra on Frome or Pullman Adelaide will need to make their own way to the pickup location at Bus Stop H, on Grenfell Street to join their Sealink touring.

**Pick up was:** Pullman Adelaide, 16 Hindmarsh Street.

**Pick up now:** Bus Stop H, Grenfell Street, Adelaide.



### Adina Apartment Hotel South Yarra, Melbourne

*From Natalie Romaniuk, Sales Coordinator:*

Effective 31 July 2018, the Adina Apartment Hotel South Yarra, Melbourne will cease operating.



### Adina Apartment Hotel Sydney, Central

*From Natalie Romaniuk, Sales Coordinator:*

Effective immediately, the Mezbah Restaurant has permanently closed. The hotel has a chargeback arrangement in place with Rendezvous Hotel Sydney Central should guests wish to use restaurant facilities during their stay.

### Port Arthur Historic Site, Hobart

*From Sophie Kelly, Sales and Marketing Coordinator:*

Effective 13 August 2018 to 10 September 2018, the following products will not be available for sale:

Site Entry Pass and Isle of the Dead Tour  
Site Entry Pass and Isle of the Dead Tour – Family

This closure is necessary as the Conservation Team are undertaking work along the walkways on the Isle of the Dead. The project is to protect the sensitive environment on this small island, allowing for an improved visitor experience in a setting that has significant world heritage and cultural values.



## **Mercure Sydney – Refurbishment**

*From Trudy Lane, Director of Sales and Marketing:*

Effective 11 June 2018, building works will commence which are expected to be completed by 15 June 2018.

The Porte Cachere over the hotel driveway will be built as well as the retiling of the level 2 balcony.

Works will take place from Monday to Friday between 9:00am to 4:00pm. Minimal disruption to guests is expected.

## **Crown Towers Melbourne – Restaurant Refurbishment**

*From Matt Gilham, Sales Manager – Travel & Leisure, Western:*

Effective 30 July 2018, the Conservatory Restaurant will be closed for annual cosmetic renovations and is expected to reopen on 03 August 2018.

For breakfast service during this time, please note all Hotel guests will be directed to The Waiting Room, Mesh and Mr Hive Kitchen & Bar restaurants.



Maintenance works will happen around the clock, there will be minimal noise disruptions to guests is expected.

## **Hamilton Island Resorts – Golf Club refurbishment**

*From Emily Elkington, Account Manager:*

Effective 01 April 2019, the Hamilton Island Golf Club will undergo refurbishment works which are expected to be completed by 15 April 2019.

The Golf Course and Clubhouse will be closed during this period.

The Golf and Spa packages offered at Hamilton Island Beach Club, Hamilton Island Palm Bungalows and Hamilton Island Reef View Hotel will not be available during the closure.

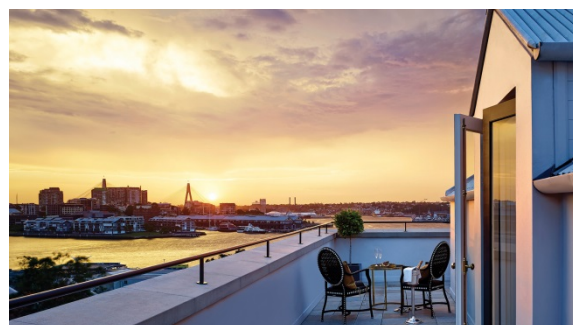
## **The Langham Sydney – Restaurant refurbishment**

*From Grant Seylhouwer, Director of Sales:*

Effective 01 August 2018, the restaurant will undergo a refurbishment which is expected to be completed by 30 November 2018.

During this time the bar and restaurant will be relocated to the Drawing Room and Ballroom. The restaurant works will be behind fully enclosed hording.

Work will take place daily between 9:00am and 5:00pm.



## Peppers Airlie Beach – Maintenance Works

*From Tina Strazdins, Sales Mantra Group:*

Further to our Product Newsletter on the 12<sup>th</sup> of January 2018;

A delay has been advised to the repair works which are now expected to be completed by 27 August 2018 (previously 30 July 2018).

Maintenance works on the Pavilion roof will take place from 16 July 2018 to 31 July 2018. During this period the pool will be closed however Peppers Airlie Beach will be offering free hourly shuttles for guests to the Airlie Beach Lagoon area.

Works will take place from Monday to Saturday, between 7:00am and 5:00pm.



## The Star Grand at The Star Gold Coast - Transformation Notice

*From Jan Kalendra, Sales Manager Leisure:*

Further to our Product Newsletter on the 13<sup>th</sup> of April 2018;

Following the completion of the current transformation, including the opening of the luxury suite hotel The Darling, development with continue with construction on a new 700-key hotel and apartment tower.

During this time, minimise noise and disturbance is expected for guests.



## Special Events

### Australian PGA Championship, Gold Coast

*From Inbound Product Team:*

AOT Inbound can now offer general admission as well as the below event packages to the Australian PGA Championship at the RACV Royal Pines Resort on the Gold Coast, held from 29 November 2018 to 02 December 2018.

For quotes or bookings, please contact our Reservations team via email.

Please note that tickets must be booked in conjunction with a minimum of 1 nights' accommodation and strict terms and conditions apply.



Renowned as the players' favourite Australian tournament, the Australian PGA Championship is the PGA of Australia's flagship event and is the final event on the ISPS HANDA PGA Tour of Australasia schedule.

The Australian PGA Championship boasts an incredible list of past champions with winners including Adam Scott, Greg Norman, Seve Ballesteros, Robert Allenby, Geoff Ogilvy and 2017 Champion Cameron Smith.



#### KIRKWOOD:

- Access to the course and the Kirkwood Club (18th Hole) for any one day of the tournament
- Gourmet buffet lunch and afternoon tea served daily
- Premium six hour beverage service including beer, wine and soft drink from 11:00am - 5:00pm
- Complimentary gift and programme
- Daily player appearances and interviews
- Wide screen televisions with full broadcast coverage
- Outdoor viewing balcony

#### 16th HOLE MARQUEE:

- Access to the course and the 16th Hole Marquee on the SONIQ Million Dollar Hole (16th Hole) on any one day of the tournament
- Cocktail food served throughout the day, with more substantial item during lunch
- Premium six hour beverage service including beer, wine and soft drink from 10:30am to 4:30pm
- Enjoy DJ tunes and entertainment from the best vantage point on-course
- Drink voucher for the main Village Bar to be used after 5:00pm
- Wide screen televisions with full broadcast coverage

#### PRO-AM:

A truly "Money Can't Buy" experience. An opportunity to play a round with a Tour Professional on the Championship golf course a day before the tournament starts.

Session times will be confirmed prior to the event.

#### INSIDE THE ROPES:

Don't just be at the event - get inside the ropes.

Mix with the players and enjoy a VIP experience that includes behind the scenes access like no other.

Being a spectator at an ISPS HANDA PGA Tour of Australasia event is an incredible way to get up close and personal with top professional golfers.

To see them swing a golf club or to be a part of the drama on the 18th will be thrilling.



## New Years Eve, Sydney – Opera Australia

*From Inbound Product Team:*

New Years Eve performances of La Bohème at the Sydney Opera House are now loaded and are available to view on the online tariff. Options with pre dinner and the midnight party are also available to book.

There's nowhere in the world like Sydney on New Year's Eve and there's nowhere closer to the action than Sydney Opera House. Guests can enjoy drinks or a wonderful meal overlooking Sydney Harbour as they count down to the festival of fire, watching the romantic La Bohème.



Then watch the fireworks the whole world wants to see from the best vantage point in Sydney—through the glass-fronted sails of the Sydney Opera House. Interval is timed for the 9pm fireworks and the Sydney Opera House stays open well past the midnight fireworks.



For guests who don't have tickets to the midnight party, there are a limited number of outdoor viewing areas they'll be able to access following the performance. Please note that these spaces are limited and cannot be guaranteed. Some fireworks can be viewed from the Southern Foyers inside the Sydney Opera House at midnight.



## Novotel Melbourne South Wharf – Breakfast Bonus

Stay 3 consecutive nights and receive full buffet breakfast daily.

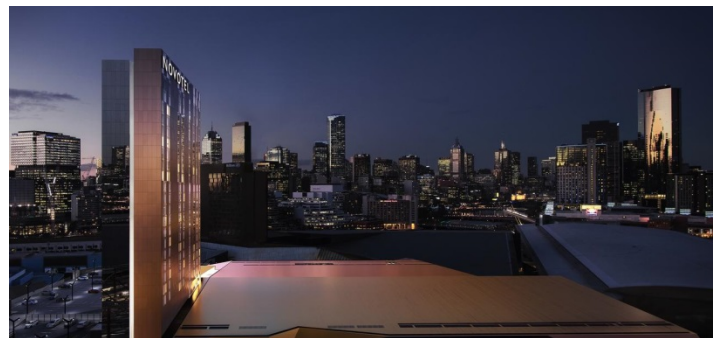
Conditions:

- Valid New bookings only
- Offer not combinable
- Option Codes: RMBF, RMBD, RMBE, RMBA, RMBB AND RMBC
- Black-out Dates: 15oct18 TO 15dec18

Validity:

- Sale: 08JUN18 TO 13JAN19
- Travel: 08JUN18 to 14OCT18 and 16DEC18-13JAN19

Rates available on the online tariff.



## Destination Feature - Australia

### Cairns, Tropical North Queensland

Cairns is the gateway to Tropical North Queensland, on the east coast of Australia. From here, you can see incredible World Heritage sights in every direction; travel North with tours to Kuranda, Mossman, Cape Tribulation and the Daintree Rainforest or travel East by taking a cruise out to the famous Great Barrier Reef. Take a trip south to the breathtaking beach side town of Mission Beach. Or travel west to the Atherton Tablelands.



#### **Crystalbrook Collection – Riley**

*From Jayleen Cash, Senior Product Executive:*

Introducing the first, new 5 star property to be built in Cairns in over 20 years, Riley. This is the first hotel in the Crystalbrook Collection portfolio.



We recently had the pleasure of doing a hard hat site inspection with George Beeby, Director of Sales and Sara Coughlan, Account Director-Leisure.

It was so interesting to see how big this hotel will be, with a full reconstruction of the old Rydges Tradewinds Hotel and a new built tower (pictured right: me in my high vis and hard hat, in the tower - look at that view!)



Opening November 2018, Riley is a sophisticated character with a playful outlook on life. Guests can expect understated elegance, contemporary design and a splash of fun.

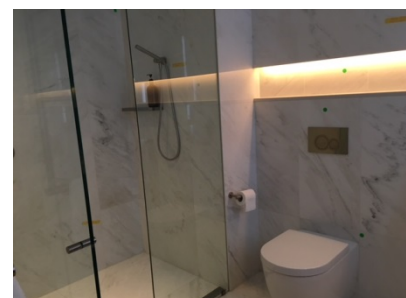
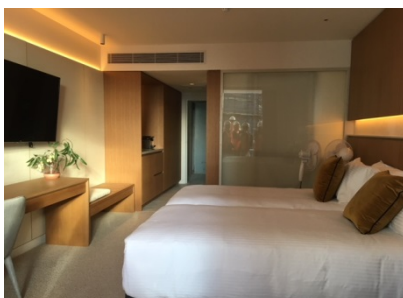
Residing in a prime location at the northern end of the iconic Cairns waterfront boardwalk, Riley features 311 stylish rooms and suites, most with spacious balconies.

There are also signature spaces to mingle, relax, work and play. Add to this a lagoon swimming pool spanning over 1,000 square metres with a private manmade beach, a day spa and a 24-hour fitness centre and you're on your way to a truly great stay (pictured right: pool under construction).



When it comes to restaurants and bars, Riley thinks differently. You'll find engaging, social, vibrant spaces and a passion for innovation – all day, every day. Pop in to Greenfield's for a freshly made cold pressed juice or head to the theatrical Paper Crane for wok fried seafood or the perfect steak (pictured left: restaurant under construction).

For sweeping views and an atmosphere not to be missed, head to Rocco. Perfect for balmy nights, Rocco is perched 42 metres above sea level and offers share style food inspired by the Mediterranean along with a stellar Champagne menu, second to none and the Wi-Fi is fast and free!



Rates can be found on the online tariff.

### **Aspen Hotel Queenstown – Courtyard Room**

*From Courtney Woodrow, Reservations Manager:*

Further to our update of 05 January 2018, the Aspen Hotel Queenstown has advised that the Courtyard block of rooms has been closed to complete renovation works which are expected to be completed by 01 August 2018. Once the refurbishment of the rooms is completed the Courtyard room category will no longer exist and the Aspen Hotel Queenstown will offer fully renovated Superior and Lakeview rooms only. Existing bookings will receive a complimentary upgrade.

Existing bookings will receive a complimentary upgrade.



### **Hotel St Clair, Dunedin – Restaurant Closed**

*From Hotel St Clair, General Manager:*

Effective immediately, Hotel St Clair advised that they have closed their restaurant. They are working on a chargeback system or prepayment for a café nearby which will be able to offer breakfast to guests.

We will keep you updated once we receive more information from Hotel St Clair.

Agents with affected bookings have been advised

### **Scenic Hotel Auckland – Refurbishment**

*From Steve Shearer, Director International Sales & Brand Development:*

Effective immediately, the Scenic Hotel Auckland has commenced refurbishment work of the hotel rooms which are expected to be completed by 14 April 2020.

Works involve drilling, hammering, painting and scaffolding and will take place from Monday to Saturday between 8:00am to 5:00pm. Noise disruption is expected as well as possible dust.

Use of hotel lifts may be restricted at times and there is some visual impact to guests with scaffolding outside of the building.

Agents with affected bookings are being advised.

## Destination Feature – New Zealand

### ROTORUA

Rotorua, a town set on its namesake lake in the North Island, is a cultural centre for Maori people. Places like Tamaki Maori Village offer cultural experiences that combine dramatic performances – singing, dancing and haka (war dances) – with delicious Maori food.



Ancient towering trees frame wonderful bush walks and mountain bike trails, while the soft sand shores of 18 pristine lakes are a temptingly short trip from the city centre. In the Whakarewarewa valley, geysers and thermal mud pools are fuelled by the area's geothermal activity.

Rotorua is a bustling hub of activity, with a raft of epic attractions and experiences to suit any and all appetites.



### *Solitaire Lodge*

Solitaire Lodge Rotorua is one of the finest examples of Luxury Accommodation New Zealand has to offer. The lodge is the perfect place to simply relax, indulge and rejuvenate, left in the able hands of your warm, friendly New Zealand hosts.

Styled with comfort in mind, all 9 newly refurbished luxury suites feature panoramic views of the glassy lake and magnificent volcano through grand picture windows. The subtle design brings the outdoors in, inviting you to unwind and soak up the peace and quiet of this tranquil setting.



Renowned for its fine dining, Solitaire lodge serves contemporary New Zealand cuisine prepared with fresh local produce and complemented by superb New Zealand wines from selected vineyards. Engage in lively conversation with fellow guests in the lodge's dining room, or choose an intimate dinner for two in your suite.

Each Executive suite offers spectacular views overlooking historic Lake Tarawera, lavish king beds, comfortable chairs for lounging, grand picture windows and a private balcony with stunning vista. From the crispest sheets and freshly baked biscuits to the complimentary in room mini-bar, no detail has

been overlooked.

The Tarawera Suite features floor to ceiling glass that embrace an uninterrupted view from the tranquil bay up to the majestic summit of Mount Tarawera.

This suite has a split level design and features a generous bedroom with relaxing sitting area and separate dining room. Private balconies are perfectly positioned to take in one of New Zealand's most spectacular views.





The two-storey detached Villa Suite is all about space – the ground floor features a Master bedroom with ensuite plus a living /dining area and outdoor deck overlooking the bay. A second equally spacious bedroom with ensuite awaits upstairs.

Ideal for families or group of friends travelling together, the Villa Suite offers relaxing communal space to enjoy each other's company whilst also providing separate bedrooms and facilities to allow a personal retreat.

Set in a separate building the Solitaire Suite offers peace, total privacy and a breathtaking outlook through dramatic picture windows across glassy Lake Tarawera. Guests will delight with the large master bedroom, lounge and bathroom to match. In addition, there is a private sundeck and separate guest bedroom.




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If you have any queries on the features above, please contact AOT's Product Departments.

AOT Inbound - [product@aot.com.au](mailto:product@aot.com.au)

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Experience Tours Australia - [product@experiencetours.com.au](mailto:product@experiencetours.com.au)

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