

#### Australia:

#### **Updates**

- Preferred Supplier Partners (PSP)
- Autopia, Melbourne Tour Name Changes
- Par Avion Wilderness Tours, TAS Tour Name Changes
- All About Australia Tours (3AT) Tour Updates
- Hotel Jen Brisbane Closure
- The Mona Pavillions, Hobart Closure
- Skyrail Rainforest Cableway 2018 Maintenance Closure

#### Refurbishments

- Adina Apartment Hotel Coogee, Sydney Renovation Works
- Voyages Sails in the Desert Refurbishment Update
- The Langham Sydney Restaurant Refurbishment Update

#### **Specials**

• Riley – Stay/Pay and Breakfast

Destination Feature – Adelaide, SA

Adabco Boutique Hotel & A Taste of

South Australia

## **AOT News:**

## 7 September 2018

On Monday, the following new functions to the Online booking site will be available:

- Last Minute / Dynamic rates can now be added to existing bookings.
- Min/Max pax will now display in the touring option details.

#### **New Zealand:**

#### **Updates**

- Catlins Farmstay Property Sold
- AJ Hackett, Auckland Change of Pick Up Point
- Agrodome Leisure Park, Rotorua Agrodome Backcountry Adventure
- Copthorne Hotel and Resort Queenstown Lakefront Construction Work

**Destination Feature – Auckland** 

**Bush and Beach** 

# **AOT GROUP - INBOUND DESTINATION MANAGEMENT SERVICE**







# **PRODUCT NEWS – AUSTRALIA**

# **Preferred Supplier Partners (PSP)**

From Inbound Product Team:

# New to PSP for 19/20

#### **Accommodation**

AVANI Broadbeach Exmouth Escape Resort Heart Hotel and Gallery Whitsundays – Airlie Beach Horizon Deluxe Apartments – Regional Tasmania

Oaks 212 Margaret - Brisbane

Oaks Goldsbrough Apartments – Sydney

Oaks Resort & Spa Hervey Bay

Port Arthur Villas

Southern Cross Atrium Apartments – Cairns

#### **Touring**

Cairns Aquarium
Global Travel Services & Kuranda Hotel – Cairns
Off Piste 4WD Tours – South Australia
Quicksilver Group – All brands
Segway Tours WA – Perth

Spirits of the Red Sand – Gold Coast Urban Adventure Group –

# Declined to Participate for 1920 Accommodation

Coral Sands Resort on Trinity Beach
Fraser Hospitality – Melbourne & Sydney
Hotel Grand Chancellor Launceston & Palm Cove
Innkeepers – Motel Strahan & Southern Lights Hotel
Minor Group – Oaks Cable Beach Sanctuary, Oaks Charlotte
Towers (BNE), Oaks on Collins (MEL)

The Lyall Hotel and Spa, Melbourne
The Mountain Heritage Hotel & Spa Retreat, Blue Mountains
O'Reilly's Rainforest Retreat

Phillip Island Apartments

#### **Touring**

Balloon Aloft Canberra Intrepid Connections & Adventure Tours Australia Rottnest Express

# Autopia, Melbourne – Tour Name Changes

From Caitlin Sewell, Director/Trade Key Accounts:

Effective 01 April 2019, Autopia has advised of the following changes to tour names for 2019/20:

Was: Mornington Peninsula

Now: Explore Mornington Peninsula Food & Wine Tour

Was: Mystical Blue Mountains Sunset

Now: Blue Mountains Sunset & Wilderness tour Without the Crowds

Was: Reverse Great Ocean Road Experience

Now: 12 Apostles Great Ocean Road without the crowds

Was: Yarra Valley Wine, Cheese & Choc

Now: Discover the Yarra Valley Food & Wine Tour







## Par Avion Wilderness Tours, TAS – Tour Name Changes

From Greg Ross, Business Development Manager:

The following changes to tour names will take affect for 2019/20:

Was: City and Frogmore Creek Helicopter Tour

Now: Hobart City Vista & Vineyard

Was: Southwest Tasmania World Heritage Experience

Now: Southwest National Park Tour

Was: A Day in the Wilderness

Now: Freycinet Peninsula Adventure

Was: Wild West Coast Tour

Now: Strahan Day Trip with Gordon River Cruise

Was: Tassie Taster Tour **Now:** Tassie Distilleries Tour

Was: Port Arthur and Tasman Island Flight Experience **Now:** Tasman Islands & Three Capes from above

Was: Three Capes and Maria Island Wildlife Tour

Now: Wineglass Bay and Maria Island Flight & Ground Tour





# All About Australia Tours (3AT) – Tour Updates

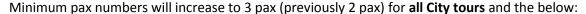
From Julien Nicolle, Manager:

Effective 1st of October 2019, the follow changes will apply:

The following tours will be discontinued:

- City Harbour Beaches French AMSS-F/PMSS-F
- City Harbour Beaches Italian AMSS-I/PMSS-I
- City Harbour Beaches Spanish AMSS-S/PMSS-S
- City Harbour Beaches with Lunch Cruise Italian AMSSC-I/PMSSC-I
- City Harbour Beaches with Lunch Cruise Spanish AMSSC-S/PMSSC-S

These tours can be booked on private basis only.



- Full Day Blue Mountains Italian FDBM-I
- Full Day Blue Mountains Spanish FDBM-S

#### **Hotel Jen Brisbane - Closure**

From Megan Mattock, Distributions Supervisor:

Effective 15 December 2018, the property will cease operating as the building has been taken over by the Brisbane Cross River Rail authority.



## The Mona Pavillions, Hobart - Closure

From Janelle Noble, Accommodation Manager:

Effective 01 April 2019, the entire property will be permanently closed due to the start of the construction for the new hotel.

# Skyrail Rainforest Cableway - 2018 Maintenance Closure

From Skyrail Sales & Marketing Team:

Further to our Product Newsletter 22 September 2017, additional closure dates have been advised for maintenance:

- Monday 15 October 2018
- Friday 26 October 2018

The Butterfly Sanctuary will also be closed on the 15<sup>th</sup> of October for maintenance.



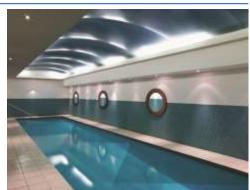


## Adina Apartment Hotel Coogee, Sydney – Renovation Works

From Robert McKenna, Hotel Manager:

Effective 10 September 2018, a refurbishment will commence, which is expected to be completed by 30 November 2018.

The refurbishment will involve a total refurbishment of public areas and guest rooms including bathrooms. Works will be carried out one floor at a time. Some jackhammering and drilling will take place from 10 September to 24 September 2018 and 07 to 14 October 2018 and the hotel will be closed for 3 weeks from 14 October to 03 November.



Work will take place from Monday to Saturday between 9:00am and 5:30pm.



#### **Voyages Sails in the Desert – Refurbishment Update**

From Raphaela Drachsler, Senior Sales Executive:

There has been a delay to the refurbishment program. Phase One of the works will now commence 04 November 2019 and is expected to be completed by 30 June 2020 (was 25 January to 30 June 2019).







## The Langham Sydney – Restaurant Refurbishment Update

From Grant Seylhouwer, Director of Sales:

There has been a delay to the restaurant refurbishment which will now expected to commence in mid-2019 (was 01 August to 30 November 2018).

New dates of the works are yet to be confirmed and will be advised once further information is available.



# Riley - Stay/Pay and Breakfast

Stay 2 nights and receive the 3rd night free (maximum 1 free night)

Stay 3 nights or more and receive full breakfast daily.

#### Conditions:

- Valid New bookings only
- Offer not combinable
- Option Codes: Stay/Pay: RMD,RMM,RMB,RMC,RMF,RMA. Breakfast: RMJ,RMN,RMH,RML,RMI,RMG
- Black-out Dates: 31DEC18, 01FEB19-14FEB19

#### Validity:

- Sale: 07SEP18 to 31MAR19
- Travel: 01NOV18 to 30DEC18, 01JAN19 to 31JAN19 and 15FEB19 to 31MAR19





#### **Destination Feature - Australia**

#### Adelaide, SA

Adelaide is South Australia's cosmopolitan coastal capital. Its ring of parkland on the River Torrens is home to renowned museums such as the Art Gallery of South Australia, displaying expansive collections including noted Indigenous art, and the South Australian Museum, devoted to natural history. The city's Adelaide Festival is an annual international arts gathering with spin-offs including fringe and film events.

Taste your way through world-famous wine regions only minutes away from the city, soak up the sun at one of our picture-perfect metropolitan beaches, join the party at our immersive festivals and events or spend the night exploring Adelaide attractions and a thriving restaurant and bar scene. Adelaide is a gateway to some of Australia's best wine country as well as historic buildings, lush parklands and some of the country's best beaches.





# Adabco Boutique Hotel

Nestled amongst the leafy plane trees of Wakefield Street in Adelaide's east, this 3.5star hotel is an eclectic mix of old-world charm and modern sophistication hidden behind a rare, heritage-listed Venetian Gothic style façade. The hotel prides itself on being one of Adelaide's best kept secrets as elegance and style lives harmoniously



with technology and convenience, making the Adabco Boutique Hotel a unique Adelaide accommodation experience. The hotel is conveniently located close to the heart of Adelaide city and moments away from the buzz of the restaurants, cafés and pubs of Hutt Street, where a long, lazy weekend breakfast is a must.

The hotel offers a relaxing ambience with two large lounge areas as well as cosy little nooks throughout the hotel for guests to unwind. Enjoy a coffee or late afternoon drink in one of the hotel's intimate courtyards. Complimentary Wi-Fi is offered throughout the property.



With 69 rooms Premium rooms on offer, each room includes: a Queen, King or two Double beds, ensuite bathroom, large working desk, wireless internet, 55" LCD TV with Foxtel offering complimentary movie channels, spacious wardrobes with drawers for storage, bar fridge, personal safe, iron and ironing board, hairdryer, direct dial telephones and guest-controlled reverse cycle airconditioning.

Communal kitchen and dining facilities are available on each floor for guests to use during their stay.

Rates can be found on the online tariff.



# A Taste of South Australia

To get acquainted with Adelaide on foot, see it from the eyes of a local guide on a **2 Hour Insiders Adelaide** or **4 Hour Insiders Adelaide** tour. Tours have a maximum of 8 passengers, making it a more personal experience.



Choose from 4 different themed walks:

**Market Culture** - unknown local highlights such as hidden tunnels, visiting local potters and cheesery, with an education on wine to boot.

Classic Adelaide - Culture and Heritage - walk amongst the statuesque Government, University buildings, Art Gallery with Rodin Sculptures and Museum with its unique desert garden. Visit Artlab to view the talented team restoring historic paintings, books and fabrics. Enjoy visits of little streets and lanes whilst indulging in a taste of fine chocolate from the famous icon producer Haighs.

**East End Pub Culture** - take in such quirky sites such as the Cupola in honour of Elvis in the Botanic Gardens, Ayers House Paxton's walk, Tandanya, Vardon place and Rymill Park. The tour may stop for a drink at PJ O'Brien's a famous Irish pub featuring interesting decor and views across to the WWI memorial to the Light Horseman. The East End of



Rates can be found on the online tariff.

Rundle Street is undoubtly one of Adelaide's finest foodie streets and have the chance to stop in and enjoy a highlight of your fancy, be it a fresh oyster from the Oyster Bar or a hot indulgent chocolate from Cocolat.

West End Art and Culture - Highlights include the Samstag Museum, Jam Factory Craft and Design Centre and the long-established Experimental Art Foundation. Along the way see Artwoks tucked away and surprising art venues. Experience the interesting Dark Horsey bookshop featuring unique literature and discover some lesser known Australian gems.

# **PRODUCT NEWS – NEW ZEALAND**

# **Catlins Farmstay – Property Sold**

From June and Murray Stratford, Catlins Farmstay:

Catlins Farmstay has been sold and has been closed to new bookings as this as it has not yet been determined whether the property will continue to run as a business.

Confirmed bookings will be honoured with the exception of the ones in the Waterside Suite.

Agents with affected bookings have been advised.

## AJ Hackett, Auckland - Change of Pick Up Point

From AJ Hackett, Sales Team:

AJ Hackett has advised that for clients requiring transport for the Auckland Bridge Climb and Bungy, the pick-up point will change from Monday 10 September. The new pick-up point will be the **SkyWalk & SkyJump Centre underneath the landing platform at the Sky Tower, corner of Victoria and Federal Streets.** 

This change is being updated in our system and agents with affected bookings will be contacted.

# PSP

## Agrodome Leisure Park, Rotorua – Agrodome Backcountry Adventure

From Ngai Tahu Tourism International Sales Support, Nikita Chansin:

Ngai Tahu Tourism has advised that effective immediately the Agrodome backcountry Adventure is no longer being offered.

This option will be removed from our online tariff. No affected bookings.



# PSF

#### **Copthorne Hotel and Resort Queenstown Lakefront – Construction Work**

From Millennium & Copthorne Hotels New Zealand Limited, Sales Team:



Copthorne Hotel and Resort Queenstown has advised that a new hotel building construction has commenced. The construction is expected to last for 12 to 18 months.

They do not expect any disruption for guests staying at the Copthorne.

#### **Auckland**

Auckland is New Zealand's largest city and main transport hub. It's a place where big city goes hand in hand with a stunning natural playground. Add a sunny climate, a background of Polynesian culture and a passion for outstanding food, wine and shopping, and you're beginning to get the pictures of Auckland.



The Auckland isthmus is located between two harbours, the Waitemata, which teems with boating activity and embraces the pohutukawa-lined shores of the Pacific Ocean, and the contrasting Manukau Harbour with its wildly rugged black volcanic sand beaches and pounding surf.

Guided walks and tours are available by car, bike or coach and include city and beach tours, cultural tours, nature tours and food and wine tours. Day tours are available to the Bay of Islands, Coromandel, Waitomo, Rotorua and Hobbiton.

# **Bush and Beach**



Bush and Beach's knowledgeable and experienced eco-guides provide an interactive, unforgettable experience of spectacular natural worlds in the greater Auckland region and North Island of New Zealand. Discover the delights of Auckland city or escape from the high-rise on full or half day tours to Auckland's Coastal Rainforest and the Coromandel Peninsula.

Bush and Beach offer a wide range of guided tours, such as:



#### A Taste of Auckland

Spend the morning exploring the city on a small group tour in the morning. Discover historic buildings, hidden beaches and Auckland's volcanic cones from the best vantage points of the city. The journey then takes you west to visit a selection of Auckland's top wineries for tastings alongside a stop for lunch.

The journey also takes guests to one of the few mainland gannet nesting sites in the world situated on the cliff-tops overlooking the

Tasman Sea. The views extend for miles along the wild, black, iron sand beach of Muriwai.

#### **Kumeu Wine Country with Lunch**

Leave behind the bustle of Auckland city and head northwest to join this wine tour and taste the flavours of Kumeu Wine Country, Auckland's Heritage Wine Region.

Enjoy lunch at a contemporary vineyard restaurant, sample world renowned wines from three vineyards and marvel at the rugged surffringed coastline nearby.





unique flora and fauna.

#### **Wilderness Experience**

Bush and Beach take you on a half day guided nature tour to Auckland's wild, black sand beaches and lush rainforest. Auckland's coastal rainforest and the Waitakere Ranges are only 30 kilometres from down town Auckland.

In just 30 minutes you leave behind the bustle of the city and step into the tranquillity of the rainforest. The experienced guides unfold the story of the forest that covers this land with its If you have any queries on the features above, please contact AOT's Product Departments.

AOT Inbound - <a href="mailto:product@aot.com.au">product@aot.com.au</a>
AOT New Zealand & South Pacific - <a href="mailto:NZproduct@aot.co.nz">NZproduct@aot.co.nz</a>
Experience Tours Australia - <a href="mailto:product@experiencetours.com.au">product@experiencetours.com.au</a>

www.aotonline.net www.etaonline.com.au

# **AOT GROUP - INBOUND DESTINATION MANAGEMENT SERVICE**







AUSTRALIA | NEW ZEALAND | FIJI | COOK ISLANDS

www.aot.com.au