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November 17, 2017

Dear Mr. President and Members of Congress:

As you engage in trade negotiations and review existing deals, we encourage you to support policies that foster medical innovation. Patients need new cures and better treatments.

### **A HISTORY OF AMERICAN LEADERSHIP**

The United States has long been a leader in the discovery and development of new medicines. Right now, there are more than 3,400 new treatments in clinical development in the United States, comprising about half of those in development globally. About seven in 10 of those treatments would be first-in-class.

Behind all this research is a robust support infrastructure. The U.S. biopharmaceutical industry employs more than 800,000 people -- and indirectly supports nearly 4.7 million American jobs. When compared to other segments of the manufacturing industry, biopharmaceutical firms invest as much as five times more in research.

American scientists have been so successful because of individual grit and collective ingenuity, of course. But government policies have played a huge role, too. ***Policymakers and regulators have fostered innovation by supporting medical research.***

### **SMART POLICIES PROPEL MEDICAL INNOVATION**

Strong intellectual property protections help ensure that biopharmaceutical researchers have a chance to recoup their development costs. Sound reimbursement practices and intelligent value-based pricing models make sure patients can access the medicines they need. Such policies foster innovation. ***As you speak with America's trading partners, we urge you to promote and defend such policies.***

Too many of America's trading partners insist on artificially low reimbursements for new medicines -- and purposefully obscure how treatments are approved, covered, and reimbursed. Some trading partners impose price controls. Many trading partners are working to weaken IP

protections. *Such policies will eventually reduce access to medicines and stifle research into the next generation of treatments here and abroad.*

## **LEVELING THE PLAYING FIELD**

Medical researchers already face steep challenges. And from cancer and Alzheimer's to antimicrobial resistance and Zika, the number of urgent medical challenges is mounting. As you engage with our trading partners, we respectfully ask you to make sure that any and all trade agreements support and strengthen innovation.

Sincerely,

Global Colon Cancer Association

Action CF

Advocates for Responsible Care

AIDS Delaware

AIDS Response Seacoast

Alliance for the Adoption of Innovations in Medicine

American Autoimmune Related Diseases Association

American Behcet's Disease Association

Arizona Bioindustry Association

Arizona Chamber of Commerce and Industry

Arizona Myeloma Network

Asthma and Allergy Foundation of America, New England Chapter

BioAlabama

Biocom

BioFlorida

BioHealth Innovation

BioHouston

BioNJ

bionorthTX

BioUtah

Brain Injury Alliance of CT

California Life Sciences Association

Caregiver Action Network

Center for Healthcare Innovation

Center for Healthcare Services

Center for Medicine in the Public Interest

Central Florida Behavioral Health Network

Centro de mi Salud

Colon Cancer Alliance

Colorado BioScience Association

Colorado Business Roundtable

Connecticut Bioscience Growth Council  
Conservatives for Property Rights  
Delaware Academy of Medicine  
Delaware AFL-CIO  
Delaware Bio  
Delaware Ecumenical Council on Children and Families  
Denver Metro Chamber of Commerce  
Dia de la Mujer Latina  
Epilepsy Association of Central Florida  
Epilepsy Association of the Big Bend  
Florida Chamber of Commerce  
Florida State Hispanic Chamber of Commerce  
Georgia Bio  
Georgia Commission on Women  
Georgia Osteoporosis Initiative  
Georgia Women's Museum  
Global Alliance for Patient Access  
Global Liver Institute  
Global Pneumonia Prevention Coalition  
GRAAD  
H.E.A.L.S. of the South  
HealthCare Institute of New Jersey  
International Cancer Advocacy Network  
International Foundation for Autoimmune & Autoinflammatory Arthritis  
Illinois Manufacturers' Association  
Indiana Chamber of Commerce  
Indiana Health Industry Forum  
Information Technology and Innovation Foundation  
International Institute for Human Empowerment  
International Pemphigus & Pemphigoid Foundation  
Iowa Biotechnology Association  
Jewish Diabetes Association  
Kansas City Area Life Sciences Institute  
Legacy Community Health  
Life Sciences Pennsylvania  
Lupus and Allied Diseases Association  
Lupus Foundation New England  
Lupus Foundation of Florida  
Lupus Foundation of Southern California  
Manufacture Alabama

MassBio  
Medical Alley Association  
Missouri Chamber of Commerce and Industry  
Montgomery County (MD) Chamber of Commerce  
Multiple Sclerosis Resources of CNY  
National Association of Hispanic Nurses Houston Chapter  
New England Biotechnology Association  
New Jersey Association of Mental Health and Addiction Agencies  
New Jersey Mayors Committee on Life Sciences  
North Carolina Biosciences Organization  
Nurse Practitioner Association of MD  
RetireSafe  
Rio Grande Valley Diabetes Association  
Rush To Live  
Salt Lake Chamber  
SC BIPEC  
Sequella  
Sickle Cell Disease Association of Florida  
Small Business & Entrepreneurship Council  
South Dakota Biotech  
South Shore Chamber of Commerce  
Survivors Cancer Action Network  
Texas Healthcare and Bioscience Institute  
Texas Life Sciences Collaboration Center  
Trinity cancer Center  
U.S. Rural Health Network  
U.S. Pain Foundation  
Virginia Bio  
Virginia Chamber of Commerce  
Virginia Hispanic Chamber of Commerce  
Virginia Small Business Partnership  
Washington Council on International Trade  
Wellness and Education Community Action Health Network  
Yuma Chamber of Commerce