

June 25, 2014

To Whom It May Concern:

I would like to recommend the services of Bill Ray at Mesa Pacific, who assisted me in selling my home on Brian Way in El Cajon, and purchasing a replacement property. Bill Ray made me an offer I could hardly refuse using his no cost listing program, which saved me some \$13,000 in listing fees other brokerage firms would have charged. After receiving multiple offers, we were in escrow within 10 days of the listing on an offer at the high end of value at \$525,000. We found a replacement property that fit all of the criteria I was seeking, and closed on this home in 30 days. Mesa Pacific also provided very competitive mortgage pricing and all went well in the financing. After the close on my replacement property, I received a full refund on the listing fees, which was a bargain to begin with at 1.5%. Bill explained that because Mesa Pacific is compensated by the seller on the replacement property, there is a sufficient profit to be made here that allows him to provide a full refund of the listing fees.

A handwritten signature in black ink, appearing to read "John M. Lee". The signature is fluid and cursive, with a large initial "J" and "M".